

UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): February 27, 2023



THE HOWARD HUGHES CORPORATION
(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction
of incorporation)

001-34856
(Commission File Number)

36-4673192
(I.R.S. Employer
Identification No.)

9950 Woodloch Forest Drive, Suite 1100
The Woodlands, Texas 77381
(Address of principal executive offices)

Registrant's telephone number, including area code: **(281) 719-6100**

Securities registered pursuant to Section 12(b) of the Act:

Title of each class:	Trading Symbol(s)	Name of each exchange on which registered:
Common stock \$0.01 par value per share	HHC	New York Stock Exchange

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02 Results of Operations and Financial Condition

On February 27, 2023, The Howard Hughes Corporation (the "Company") issued a press release announcing the Company's financial results for the fourth quarter ended December 31, 2022. A copy of this press release is attached hereto as Exhibit 99.1.

The information contained in this Current Report on Form 8-K pursuant to this "Item 2.02 Results of Operations and Financial Condition" is being furnished. This information shall not be deemed to be filed for the purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to the liabilities of that section or shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, unless specifically identified therein as being incorporated by reference.

Item 7.01 Regulation FD Disclosure.

On February 27, 2023, the Company issued supplemental information for the fourth quarter ended December 31, 2022. The supplemental information contains key information about the Company. The supplemental information is attached hereto as Exhibit 99.2 and has been posted on our website at www.howardhughes.com under the "Investors" tab.

The information contained in this Current Report on Form 8-K pursuant to this "Item 7.01 Regulation FD Disclosure" is being furnished. This information shall not be deemed to be filed for the purposes of Section 18 of the Exchange Act or otherwise subject to the liabilities of that section or shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, unless specifically identified therein as being incorporated by reference.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

Exhibit No.	Description
99.1	Press release dated February 27, 2023, announcing the Company's financial results for the quarter and full year ended December 31, 2022
99.2	Supplemental information for the quarter ended December 31, 2022
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

THE HOWARD HUGHES CORPORATION

By: /s/ Peter F. Riley
Peter F. Riley
*Senior Executive Vice President, Secretary and
General Counsel*

Date: February 27, 2023



**THE HOWARD HUGHES CORPORATION® REPORTS FOURTH QUARTER
AND FULL-YEAR 2022 RESULTS**

Solid fourth quarter results cap strong year across all segments

HOUSTON, February 27, 2023 – The Howard Hughes Corporation® (NYSE: HHC) (the “Company,” “HHC” or “we”) today announced operating results for the fourth quarter and year ended December 31, 2022. The financial statements, exhibits and reconciliations of non-GAAP measures in the attached Appendix and the Supplemental Information at Exhibit 99.2 provide further detail of these results.

Full-Year 2022 Highlights:

- Net income per diluted share of \$3.65 in 2022 compared to \$1.03 in 2021
- Ward Village® contracted to sell a record \$1.1 billion of condo units and generated \$677 million of net revenue from condo closings
- Strong Master Planned Community (MPC) earnings before taxes (EBT) of \$283 million accentuated by record residential price per acre and builder price participation revenue
- Robust multi-family net operating income (NOI) growth of 39% year-over-year
- Delivered six new developments including three office buildings, two multi-family complexes, and one condo building
- Celebrated the grand opening of the Tin Building by Jean-Georges at the Seaport in New York City
- Reduced G&A expense to \$82 million—representing more than a 30% reduction compared to 2019 levels
- Repurchased 4.3 million shares—or 9% of the Company’s shares outstanding—for \$388 million

Fourth Quarter 2022 Highlights:

- Net income per diluted share of \$1.07 in the quarter compared to \$2.09 in the prior-year period
- MPC EBT totaled \$77 million in the quarter with continued strong land sales and record quarterly residential price per acre sold and builder price participation revenue
- Closed on 159 condo units in Ward Village generating \$217 million in net revenue
- Robust condo pre-sales at Kalae®, Ulana, and The Park Ward Village with a total of 254 units contracted
- Sold two retail assets in The Woodlands® generating \$39 million in net proceeds
- Closed on nearly \$1 billion in financings, reducing maturities in 2023 and 2024 to \$228 million

“During 2022, we were able to maintain much of the positive momentum from our record-breaking year in 2021,” commented David R. O’Reilly, Chief Executive Officer of The Howard Hughes Corporation. “Over the last year, we successfully navigated challenging market dynamics and delivered strong financial results which met or exceeded our guidance expectations in each segment. This impressive performance is a testament to our premier communities and best-in-class assets that residents and tenants desire, and further highlights the strength of our unique business model which continues to outperform through various market cycles.

“Looking deeper into our business segments, our MPCs delivered exceptional results despite significant reductions in new home sales across our communities. Excluding reduced equity earnings, primarily from The Summit—which has limited remaining inventory due to its tremendous past sales success—MPC EBT increased 11% year-over-year. This improvement was driven by robust land sales and record residential prices per acre and builder price participation revenue during 2022.

"In Operating Assets, we delivered 9% year-over-year NOI growth—excluding dispositions—which is impressive considering market and recessionary headwinds throughout the year. This improvement was led by multi-family, where new developments and strong rent growth contributed to significant increases in NOI. In office, we made considerable progress with the lease-up of our highly amenitized towers, executing approximately 510,000 square feet of new or expanded leases during the year, which will provide meaningful NOI growth in the coming years.

"At Ward Village, our team had another tremendous year, contracting to sell more condo units than any other year in the community's history. During the year, we completed construction on Kō'ula®, made significant progress on the construction of Victoria Place®, and commenced construction on The Park Ward Village. We also launched pre-sales at Ulana, a designated workforce housing tower, and at Kalae, which has been met with exceptional demand having pre-sold 73% of its units in just 3 months.

"The Seaport continued to improve throughout 2022 with a near 50% year-over-year increase in foot traffic which contributed to improved demand at our managed restaurants and to our most successful summer concert series to date. Together with the much-anticipated grand opening of the Tin Building by Jean-Georges—which has been met with strong demand, far-reaching media attention and positive culinary reviews—the Seaport continues to firmly establish itself as the premier dining and entertainment destination in New York City. We are confident that the best is yet to come for the Seaport in the years ahead.

"Looking forward, we maintain a positive long-term outlook for our businesses. While we do not expect to be immune to the near-term challenges of the ongoing market uncertainty—which is expected to contribute to reduced residential land sales and relatively flat Operating Assets NOI in 2023—HHC's future is bright. We are especially well-situated for growth in the years ahead with our unmatched landbank in highly desirable communities, exceptional portfolio of assets, and significant pipeline of future development. Our balance sheet is robust, and with more than \$1.3 billion in financings recently completed, we are uniquely positioned to advance new developments in our world-class communities—which continue to be ranked among the best places to live, work, and play in the United States."

Financial Highlights

Total Company

Full-Year

- Net income was \$184.5 million, or \$3.65 per diluted share for the year, which compares to \$56.1 million, or \$1.03 per diluted share in 2021.
- This positive year-over-year performance included MPC EBT of \$283.0 million, Operating Assets NOI of \$239.5 million, and condo gross profit of \$195.8 million.
- Repurchased 4.3 million shares of common stock for \$388.4 million at an average share price of \$90.66.
- Sold three retail properties including the Outlet Collection at Riverwalk, Lake Woodlands Crossing, and Creekside Village Green, as well as HHC's interest in 110 North Wacker in Chicago for total net proceeds of \$215.9 million.

Fourth Quarter

- Net income was \$52.8 million or \$1.07 per diluted share in the quarter, compared to net income of \$113.8 million or \$2.09 per diluted share in the prior-year period.
- The year-over-year decline was primarily related to reduced earnings from MPC land sales and the timing of condo sales. 2021 fourth quarter results included an outsized 216-acre superpad land sale in Summerlin® and the delivery of the 'A'ali'i® tower in Ward Village.
- Sold Lake Woodlands Crossing for \$23 million—subject to a 99-year ground lease with the Company—and Creekside Park Village Green for \$28 million. Total net proceeds to HHC from the sale of these two retail properties were \$39 million.
- Closed the fourth quarter with \$626.7 million of cash on the balance sheet and total debt of \$4.7 billion, with 87% of the balance maturing in 2026 or later and only \$228 million maturing in the next two years. At year end, 100% of the Company's debt was either fixed or hedged.

MPC

Full-Year

- MPC EBT totaled \$283.0 million in 2022, a 11% decrease compared to \$316.6 million in the prior year.
- The reduction in EBT was impacted by a \$60.8 million reduction in equity earnings, primarily from The Summit, which has limited remaining lots and condos in inventory. During the year, HHC and Discovery Land expanded this highly successful joint venture to include a second phase of future development including 54 acres of land for 28 custom home sites which is expected to begin sales later in 2023.
- Excluding reduced equity earnings, primarily at The Summit, MPC EBT increased \$27.2 million year-over-year.
- The average price per acre of residential land sold increased 32% to \$768,000 per acre, a full-year record.
- Builder price participation revenue rose to \$71.8 million, an all-time high for HHC.
- JDM Partners exercised its options to repurchase a 12.0% ownership interest in Teravalis™, resulting in an 88.0% equity interest for HHC.

Fourth Quarter

- MPC EBT totaled \$76.7 million in the quarter, a 41% decrease compared to \$129.3 million in the prior-year period.
- MPC land sales revenue was \$117.0 million, a 40% decrease compared to the prior-year period. This reduction was primarily driven by an outsized 216-acre superpad sale in Summerlin during the 2021 fourth quarter, partially offset by increased commercial land sales in Bridgeland® and a higher residential price per acre in all MPCs.
- Builder price participation revenue rose to \$19.9 million during the quarter—representing a 26% year-over-year increase and a quarterly record for HHC.
- The price per acre of residential land sold was approximately \$857,000 per acre during the quarter, representing a 51% year-over-year increase and an all-time high for HHC.
- MPC equity losses were \$18.4 million—representing a \$23.2 million year-over-year reduction—primarily related to The Summit which had no unit closings this quarter and incurred initial development expenses related to Phase 2.
- New homes sold in HHC's communities totaled 251 units—representing a 58% decline compared to the prior year as home sales have tapered off in light of high mortgage rates, inflation, and market uncertainty.

Operating Assets

Full-Year

- Total Operating Assets NOI, including contribution from unconsolidated ventures, was \$239.5 million, representing a \$13.0 million or 6% year-over-year increase. Excluding disposed hospitality and retail assets, NOI increased \$19.6 million or 9%.
- Multi-family was the largest driver of the strong NOI performance with 39% year-over-year growth predominately due to rent growth and strong lease-up at new developments in The Woodlands and Downtown Columbia®.
- Office NOI was largely unchanged compared to 2021, with strong lease-up and the expiration of rent abatements at Class-A properties in The Woodlands and Downtown Columbia being partially offset by some tenant turnover during the year. In 2022, the Company executed 510,000 square feet of new or expanded office leases including 253,000 square feet in The Woodlands, 155,000 square feet in Downtown Columbia, and 102,000 square feet in Summerlin.

Fourth Quarter

- Total Operating Assets NOI, including contribution from unconsolidated ventures, totaled \$55.1 million in the quarter, representing a \$2.3 million or 4% reduction compared to \$57.4 million in the prior-year period.
- Office NOI of \$27.9 million declined \$2.0 million year-over-year largely due to tenant vacancies during 2022 in The Woodlands and Downtown Columbia, partially offset by strong lease-up and abatement expirations at 6100 Merriweather and 9950 Woodloch Forest. During the quarter, HHC executed new office leases totaling 52,000 square feet in The Woodlands and 30,000 square feet in Downtown Columbia.

Strategic Developments

Full-Year

- Strategic Developments EBT totaled \$190.2 million in 2022, a \$106.5 million increase compared to \$83.8 million in the prior year primarily due to the timing and mix of condominium sales in Ward Village.
- Ward Village contracted to sell 1,055 condo units for a record \$1.1 billion and closed on 607 condo units generating \$677.1 million of net revenue.
- Delivered Kō'ula—Ward Village's sixth condo tower—closing 549 units and generating \$619.8 million in net revenue.
- Launched pre-sales at Ulana and Kalae during the year—contracting to sell 916 units.
- In 2022, HHC completed construction on 388,000 square feet of office and retail space and 830 multi-family units across several MPCs including The Woodlands, Bridgeland, Downtown Columbia, Summerlin, and Ward Village which are expected to generate incremental Operating Assets NOI of \$24.7 million upon stabilization.

Fourth Quarter

- Closed 151 condo units at Kō'ula—which was completed late in the 2022 third quarter—generating \$206.8 million in net revenue. At quarter end, Kō'ula was 97% sold.
- Sold seven condo units at 'A'ali'i generating \$8.8 million in net revenue. At quarter end, the tower was 96% sold.
- Sold the final remaining condo unit at Waiea® for \$1.9 million in net revenue.
- Pre-sales for future condo towers remained strong with a total of 254 units contracted during the quarter. At year-end, The Park Ward Village was 92% pre-sold, Ulana was 97% pre-sold, and Kalae was 73% pre-sold.
- Marlow—a 472-unit multi-family development in Downtown Columbia—welcomed its first residents in November.
- Completed construction of 1700 Pavilion in Summerlin and the Creekside Park Medical Plaza in The Woodlands.
- Commenced construction on the Summerlin South Office—a 147,000-square-foot office building which is expected to be completed in late 2023.

Seaport

Full-Year

- Seaport revenue of \$88.5 million increased 61% compared to 2021 driven by a nearly 50% increase in foot traffic, higher demand at all managed restaurants, a longer summer concert series, and increased private events.
- The 2022 summer concert series was the most successful to date and included 60 shows which sold over 188,000 tickets, representing over 90% of available ticket inventory. Pier 17 was recently rated the #1 Top Outdoor Music Venue in New York City by Red Bull and the #3 Top Club Worldwide by Pollstar.
- HHC signed a 15-year, 46,000-square-foot lease with Alexander Wang at the Fulton Market Building, bringing the building to 100% leased.
- Celebrated the grand opening of the Tin Building by Jean-Georges in September. After successful hiring efforts during the fourth quarter, the marketplace commenced seven-days-per-week operations in December.
- Acquired a minority stake in Jean-Georges Restaurants for \$45.0 million and purchased a \$10.0 million warrant for the option to acquire additional ownership interest at a later date.

Fourth Quarter

- Seaport revenue of \$18.4 million rose \$2.9 million or 19% compared to the 2021 fourth quarter primarily due to rental revenue related to the Tin Building.
- Seaport generated negative NOI of \$4.9 million, representing an 11% year-over-year improvement. Including \$15.7 million of losses from unconsolidated ventures, Total Seaport NOI was a loss of \$20.6 million. This loss was primarily related to start-up costs and equity losses from the Tin Building by Jean-Georges which totaled \$15.6 million.
- At the Tin Building, foot traffic and sales were strong during service hours throughout the quarter. Continued labor shortages contributed to reduced operating days and hours for much of the quarter, but by December the marketplace had hired sufficient staff to open seven days per week. Inefficiencies driven by the constrained operating hours, increased employee costs, and continued start-up costs contributed to elevated equity losses.

Financing Activity

Fourth Quarter

- Executed on nearly \$1 billion in financings including debt related to Floreo—an unconsolidated venture—in the fourth quarter, extending the Company's weighted average debt maturity to approximately 6 years and reducing maturities in 2023 and 2024 to \$228.2 million.
- Closed on \$575 million of permanent financings which were used to retire \$427 million of debt, including the Senior Secured Credit Facility and construction loans for Juniper, Creekside Park The Grove, and 6100 Merriweather.
- Closed on \$219 million of construction financings to support development spending at Floreo—the first village in Teravalis—and Wingspan—Bridgeland's single-family for rent development already under construction. Subsequent to quarter end in early January, the Company also closed on a new \$264 million construction loan for Ulana, which commenced construction early in 2023.
- Executed a new \$200 million upside loan for Bridgeland's Credit Facility which increases the total facility to \$475 million. The \$200 million in additional capacity can be drawn on in the future based on historical and future reimbursable development spend (MUD receivables).
- For more information on 2022 fourth quarter financings, please reference the 4Q 2022 Supplemental Financial package on the Company's website.

Full-Year 2023 Guidance

- MPC EBT is projected to be comparable to earnings generated on average during 2017 and 2018, prior to a period of oversized land and home sales in Summerlin, Bridgeland, and The Woodlands Hills® during the COVID-19 pandemic. Since mid-2022, a slowing housing market, which has been largely driven by a precipitous rise in mortgage rates and shrinking home affordability, has softened new home sales and homebuilder demand for new acreage in the near-term. As a result, 2023 MPC EBT is expected to decline 25% to 35% year-over-year.
- Operating Assets NOI is projected to benefit from multi-family rent growth and new developments in Bridgeland, Downtown Columbia, and Summerlin encompassing nearly 1,400 units. The office portfolio is expected to benefit from strong leasing momentum experienced throughout 2022, but free rent periods on many of the new leases and the impact of some tenant vacancies during 2022 will likely result in a modest year-over-year decline in office NOI. Overall, excluding the \$3.4 million contribution from divested retail assets in the prior year, Operating Assets NOI is expected to be in a range of down 2% to up 2% year-over-year.
- Condo sales revenues are projected to range between \$45 million and \$55 million, with gross margins between 25% to 28%. Projected condo sales revenues are driven by the closing of remaining units at 'A'ali'i and Kō'ula which were 96% and 97% sold, respectively, as of December 31, 2022. The next major condo project scheduled to be completed is Victoria Place, which is on track to be delivered in early 2024 and is already 100% pre-sold.
- Cash G&A is projected to range between \$80 million and \$85 million, which excludes anticipated non-cash stock compensation of approximately \$5 million.

Conference Call & Webcast Information

The Howard Hughes Corporation will host its fourth quarter 2022 earnings conference call on **Tuesday, February 28, 2023, at 9:00 a.m. Central Time** (10:00 a.m. Eastern Time). Please visit The Howard Hughes Corporation's website to listen to the earnings call via a live webcast. To access the call via telephone, please dial **877-270-2148** within the U.S., **866-605-3850** within Canada, or **+1 412-902-6510** when dialing internationally. All participants should dial in at least five minutes prior to the scheduled start time using **10173039** as the passcode. Institutional and retail shareholders can also participate by going to app.saytechnologies.com/howardhughes to submit questions to Say prior to the earnings call. Shareholders can email hello@saytechnologies.com for any support inquiries.

We are primarily focused on creating shareholder value by increasing our per-share net asset value. Often, the nature of our business results in short-term volatility in our net income due to the timing of MPC land sales, recognition of condominium revenue and operating business pre-opening expenses, and, as such, we believe the following metrics summarized below are most useful in tracking our progress towards net asset value creation.

\$ in thousands	Three Months Ended December 31,				Year Ended December 31,			
	2022	2021	\$ Change	% Change	2022	2021	\$ Change	% Change
Operating Assets NOI (1)								
Office	\$ 27,872	\$ 29,909	\$ (2,037)	(7)%	\$ 111,210	\$ 109,838	\$ 1,372	1 %
Retail	13,078	13,874	(796)	(6)%	51,525	52,448	(923)	(2)%
Multi-family	10,854	10,542	312	3 %	45,564	32,895	12,669	39 %
Other	308	226	82	36 %	14,067	13,492	575	4 %
Dispositions	540	813	(273)	(34)%	3,418	9,993	(6,575)	(66)%
Operating Assets NOI	52,652	55,364	(2,712)	(5)%	225,784	218,666	7,118	3 %
Company's share of NOI from unconsolidated ventures (a)	2,420	2,053	367	18 %	13,699	7,836	5,863	75 %
Total Operating Assets NOI	\$ 55,072	\$ 57,417	\$ (2,345)	(4)%	\$ 239,483	\$ 226,502	\$ 12,981	6 %
Projected stabilized NOI Operating Assets (\$ in millions)					\$ 362.5	\$ 368.3	\$ (5.8)	(2)%
MPC								
Acres Sold - Residential	108	333	(226)	(68)%	323	565	(242)	(43)%
Acres Sold - Commercial	84	40	44	111 %	135	67	68	101 %
Price Per Acre - Residential	\$ 857	\$ 568	\$ 288	51 %	\$ 768	\$ 583	\$ 185	32 %
Price Per Acre - Commercial	\$ 453	\$ 174	\$ 278	160 %	\$ 557	\$ 253	\$ 304	120 %
MPC EBT (1)	\$ 76,660	\$ 129,301	\$ (52,641)	(41)%	\$ 282,987	\$ 316,607	\$ (33,620)	(11)%
Seaport NOI (1)								
Landlord Operations	\$ (5,442)	\$ (3,801)	\$ (1,641)	(43)%	\$ (15,702)	\$ (15,027)	\$ (675)	(4)%
Landlord Operations - Multi-family	14	(89)	103	116 %	110	(5)	115	NM
Managed Businesses	(234)	(1,064)	830	78 %	(85)	(1,057)	972	92 %
Tin Building	2,403	—	2,403	NM	4,015	—	4,015	NM
Events and Sponsorships	(1,651)	(565)	(1,086)	(192)%	1,894	(1,474)	3,368	NM
Seaport NOI	(4,910)	(5,519)	609	11 %	(9,768)	(17,563)	7,795	44 %
Company's share of NOI from unconsolidated ventures	(15,730)	(272)	(15,458)	NM	(35,581)	(592)	(34,989)	NM
Total Seaport NOI	\$ (20,640)	\$ (5,791)	\$ (14,849)	NM	\$ (45,349)	\$ (18,155)	\$ (27,194)	(150)%
Strategic Developments								
Condominium rights and unit sales	217,397	464,406	(247,009)	(53)%	677,078	514,597	162,481	32 %

NM - Not Meaningful

Financial Data

(1) See the accompanying appendix for a reconciliation of GAAP to non-GAAP financial measures and a statement indicating why management believes the non-GAAP financial measure provides useful information for investors.

About The Howard Hughes Corporation®

The Howard Hughes Corporation owns, manages and develops commercial, residential and mixed-use real estate throughout the U.S. Its award-winning assets include the country's preeminent portfolio of master planned cities and communities, as well as operating properties and development opportunities including: the Seaport in New York City; Downtown Columbia® in Maryland; The Woodlands®, Bridgeland®, and The Woodlands Hills® in the Greater Houston, Texas area; Summerlin®, Las Vegas; Ward Village® in Honolulu, Hawaii; and Teravalis™ in the Greater Phoenix, Arizona area. The Howard Hughes Corporation's portfolio is strategically positioned to meet and accelerate development based on market demand, resulting in one of the strongest real estate platforms in the country. Dedicated to innovative place making, the Company is recognized for its ongoing commitment to design excellence and to the cultural life of its communities. The Howard Hughes Corporation is traded on the New York Stock Exchange as HHC. For additional information visit www.howardhughes.com.

The Howard Hughes Corporation has partnered with Say, the fintech startup reimagining shareholder communications, to allow investors to submit and upvote questions they would like to see addressed on the Company's fourth quarter earnings call. Say verifies all shareholder positions and provides permission to participate on the February 28, 2023 call, during which the Company's leadership will be answering top questions. Utilizing the Say platform, The Howard Hughes Corporation elevates its capabilities for responding to Company shareholders, making its investor relations Q&A more transparent and engaging.

Safe Harbor Statement

Certain statements contained in this press release may constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act and Section 21E of the Exchange Act. All statements other than statements of historical facts, including, among others, statements regarding the Company's future financial position, results or performance, are forward-looking statements. Those statements include statements regarding the intent, belief, or current expectations of the Company, members of its management team, as well as the assumptions on which such statements are based, and generally are identified by the use of words such as "anticipate," "believe," "estimate," "expect," "forecast," "intend," "likely," "may," "plan," "project," "realize," "should," "transform," "will," "would," and other statements of similar expression. Forward-looking statements are not a guaranty of future performance and involve risks and uncertainties that actual results may differ materially from those contemplated by such forward-looking statements. Many of these factors are beyond the Company's abilities to control or predict. Some of the risks, uncertainties and other important factors that may affect future results or cause actual results to differ materially from those expressed or implied by forward-looking statements include: (i) general adverse economic and local real estate conditions; (ii) potential changes in the financial markets and interest rates; (iii) the inability of major tenants to continue paying their rent obligations due to bankruptcy, insolvency or a general downturn in their business; (iv) financing risks, such as the inability to obtain equity, debt or other sources of financing or refinancing on favorable terms, if at all; (v) ability to compete effectively, including the potential impact of heightened competition for tenants and potential decreases in occupancy at our properties; (vi) ability to successfully dispose of non-core assets on favorable terms, if at all; (vii) ability to successfully identify, acquire, develop and/or manage properties on favorable terms and in accordance with applicable zoning and permitting laws; (viii) changes in governmental laws and regulations; (ix) increases in operating costs, including construction cost increases as the result of trade disputes and tariffs on goods imported in the United States; (x) the impact of the COVID-19 pandemic on the Company's business, tenants and the economy in general, and our ability to accurately assess and predict such impacts; (xi) lack of control over certain of the Company's properties due to the joint ownership of such property; (xii) impairment charges; (xiii) the effects of geopolitical instability and risks such as terrorist attacks and trade wars; (xiv) the effects of natural disasters, including floods, droughts, wind, tornadoes and hurricanes; (xv) the inherent risks related to disruption of information technology networks and related systems, including cyber security attacks; and (xvi) the ability to attract and retain key employees. The Company refers you to the section entitled "Risk Factors" contained in the Company's Annual Report on Form 10-K for the year ended December 31, 2022. Additional information concerning factors that could cause actual results to differ materially from those forward-looking statements is contained from time to time in the Company's filings with the Securities and Exchange Commission. Copies of each filing may be obtained from the Company or the Securities and Exchange Commission. The risks included here are not exhaustive and undue reliance should not be placed on any forward-looking statements, which are based on current expectations. All written and oral forward-looking statements attributable to the Company, its management, or persons acting on their behalf are qualified in their entirety by these cautionary statements. Further, forward-looking statements speak only as of the date they are made, and the Company undertakes no obligation to update or revise forward-looking statements to

reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results over time unless otherwise required by law.

Financial Presentation

As discussed throughout this release, we use certain non-GAAP performance measures, in addition to the required GAAP presentations, as we believe these measures improve the understanding of our operational results and make comparisons of operating results among peer companies more meaningful. We continually evaluate the usefulness, relevance, limitations and calculation of our reported non-GAAP performance measures to determine how best to provide relevant information to the public, and thus such reported measures could change. A non-GAAP financial measure used throughout this release is net operating income (NOI). We provide a more detailed discussion about this non-GAAP measure in our reconciliation of non-GAAP measures provided in the appendix in this earnings release.

Media Contact

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THE HOWARD HUGHES CORPORATION
CONSOLIDATED STATEMENTS OF OPERATIONS

<i>thousands except per share amounts</i>	Three Months Ended December 31,		Year Ended December 31,	
	2022	2021	2022	2021
REVENUES				
Condominium rights and unit sales	\$ 217,397	\$ 464,406	\$ 677,078	\$ 514,597
Master Planned Communities land sales	117,033	194,093	316,065	346,217
Rental revenue	103,022	99,740	399,103	369,330
Other land, rental and property revenues	24,611	31,637	144,481	152,619
Builder price participation	19,942	15,800	71,761	45,138
Total revenues	482,005	805,676	1,608,488	1,427,901
EXPENSES				
Condominium rights and unit cost of sales	154,957	345,714	483,983	414,199
Master Planned Communities cost of sales	44,162	89,702	119,466	153,630
Operating costs	80,626	74,133	317,389	293,999
Rental property real estate taxes	13,719	12,879	54,033	55,398
Provision for (recovery of) doubtful accounts	(279)	1,485	1,959	(459)
General and administrative	20,898	20,857	81,772	81,990
Depreciation and amortization	52,777	49,705	200,361	205,100
Other	3,992	2,415	11,977	10,668
Total expenses	370,852	596,890	1,270,940	1,214,525
OTHER				
Provision for impairment	—	—	—	(13,068)
Gain (loss) on sale or disposal of real estate and other assets, net	25,669	(7,395)	29,678	53,079
Other income (loss), net	(588)	763	1,909	(11,515)
Total other	25,081	(6,632)	31,587	28,496
Operating income (loss)	136,234	202,154	369,135	241,872
Interest income	2,545	23	3,818	107
Interest expense	(30,928)	(32,831)	(110,891)	(130,036)
Gain (loss) on extinguishment of debt	(1,732)	(471)	(2,377)	(38,014)
Equity in earnings (losses) from unconsolidated ventures	(34,077)	(25,667)	(14,549)	(9,852)
Income (loss) before income taxes	72,042	143,208	245,136	64,077
Income tax expense (benefit)	18,678	31,859	60,500	15,153
Net income (loss)	53,364	111,349	184,636	48,924
Net (income) loss attributable to noncontrolling interests	(613)	2,451	(103)	7,176
Net income (loss) attributable to common stockholders	\$ 52,751	\$ 113,800	\$ 184,533	\$ 56,100
Basic income (loss) per share	\$ 1.07	\$ 2.09	\$ 3.65	\$ 1.03
Diluted income (loss) per share	\$ 1.07	\$ 2.09	\$ 3.65	\$ 1.03

THE HOWARD HUGHES CORPORATION
CONSOLIDATED BALANCE SHEETS

<i>thousands except par values and share amounts</i>	December 31,	
	2022	2021
ASSETS		
Master Planned Communities assets	\$ 2,411,526	\$ 2,282,768
Buildings and equipment	4,246,389	3,962,441
Less: accumulated depreciation	(867,700)	(743,311)
Land	312,230	322,439
Developments	1,125,027	1,208,907
Net investment in real estate	7,227,472	7,033,244
Investments in unconsolidated ventures	246,171	369,949
Net investment in lease receivable	2,895	2,913
Cash and cash equivalents	626,653	843,212
Restricted cash	472,284	373,425
Accounts receivable, net	103,437	86,388
Municipal Utility District receivables, net	473,068	387,199
Notes receivable, net	3,339	7,561
Deferred expenses, net	128,865	119,825
Operating lease right-of-use assets, net	46,926	57,022
Prepaid expenses and other assets, net	272,353	300,956
Total assets	\$ 9,603,463	\$ 9,581,694
LIABILITIES		
Mortgages, notes and loans payable, net	\$ 4,747,183	\$ 4,591,157
Operating lease obligations	51,321	69,363
Deferred tax liabilities, net	254,336	204,837
Accounts payable and accrued expenses	944,511	983,167
Total liabilities	5,997,351	5,848,524
Redeemable noncontrolling interest	—	22,500
EQUITY		
Preferred stock: \$0.01 par value; 50,000,000 shares authorized, none issued	—	—
Common stock: \$0.01 par value; 150,000,000 shares authorized, 56,226,273 issued and 49,801,997 outstanding as of December 31, 2022, and 56,173,276 shares issued and 54,065,661 outstanding as of December 31, 2021	564	563
Additional paid-in capital	3,972,561	3,960,418
Retained earnings (accumulated deficit)	168,077	(16,456)
Accumulated other comprehensive income (loss)	10,335	(14,457)
Treasury stock, at cost, 6,424,276 shares as of December 31, 2022, and 2,107,615 shares as of December 31, 2021	(611,038)	(220,073)
Total stockholders' equity	3,540,499	3,709,995
Noncontrolling interests	65,613	675
Total equity	3,606,112	3,710,670
Total liabilities and equity	\$ 9,603,463	\$ 9,581,694

Appendix – Reconciliation of Non-GAAP Measures

Below are GAAP to non-GAAP reconciliations of certain financial measures, as required under Regulation G of the Securities Exchange Act of 1934. Non-GAAP information should be considered by the reader in addition to, but not instead of, the financial statements prepared in accordance with GAAP. The non-GAAP financial information presented may be determined or calculated differently by other companies and may not be comparable to similarly titled measures.

As a result of our four segments—Operating Assets, Master Planned Communities (MPC), Seaport, and Strategic Developments—being managed separately, we use different operating measures to assess operating results and allocate resources among these four segments. The one common operating measure used to assess operating results for our business segments is earnings before tax (EBT). EBT, as it relates to each business segment, includes the revenues and expenses of each segment, as shown below. EBT excludes corporate expenses and other items that are not allocable to the segments. We present EBT because we use this measure, among others, internally to assess the core operating performance of our assets. However, segment EBT should not be considered as an alternative to GAAP net income.

<i>thousands</i>	Three Months Ended December 31,			Year Ended December 31,		
	2022	2021	\$ Change	2022	2021	\$ Change
Operating Assets Segment EBT						
Total revenues (a)	\$ 104,092	\$ 107,765	\$ (3,673)	\$ 431,834	\$ 442,698	\$ (10,864)
Total operating expenses (a)	(47,538)	(47,504)	(34)	(194,496)	(209,020)	14,524
Segment operating income (loss)	56,554	60,261	(3,707)	237,338	233,678	3,660
Depreciation and amortization	(39,483)	(39,181)	(302)	(154,626)	(163,031)	8,405
Interest income (expense), net	(25,183)	(20,212)	(4,971)	(89,959)	(75,391)	(14,568)
Other income (loss), net	(1,083)	(207)	(876)	(1,140)	(10,746)	9,606
Equity in earnings (losses) from unconsolidated ventures	365	(30,111)	30,476	22,263	(67,042)	89,305
Gain (loss) on sale or disposal of real estate and other assets, net	25,570	27	25,543	29,588	39,168	(9,580)
Gain (loss) on extinguishment of debt	(1,585)	(471)	(1,114)	(2,230)	(1,926)	(304)
Operating Assets segment EBT	15,155	(29,894)	45,049	41,234	(45,290)	86,524
Master Planned Communities Segment EBT						
Total revenues	141,375	214,820	(73,445)	408,365	409,746	(1,381)
Total operating expenses	(60,818)	(101,205)	40,387	(173,905)	(193,851)	19,946
Segment operating income (loss)	80,557	113,615	(33,058)	234,460	215,895	18,565
Depreciation and amortization	(108)	(94)	(14)	(394)	(366)	(28)
Interest income (expense), net	14,608	10,949	3,659	50,305	42,683	7,622
Other income (loss), net	—	—	—	23	—	23
Equity in earnings (losses) from unconsolidated ventures	(18,397)	4,831	(23,228)	(1,407)	59,399	(60,806)
Gain (loss) on extinguishment of debt	—	—	—	—	(1,004)	1,004
MPC segment EBT	76,660	129,301	(52,641)	282,987	316,607	(33,620)
Seaport Segment EBT						
Total revenues	18,415	15,514	2,901	88,468	55,008	33,460
Total operating expenses	(25,064)	(23,477)	(1,587)	(104,393)	(77,198)	(27,195)
Segment operating income (loss)	(6,649)	(7,963)	1,314	(15,925)	(22,190)	6,265
Depreciation and amortization	(11,144)	(7,941)	(3,203)	(36,338)	(30,867)	(5,471)
Interest income (expense), net	899	(309)	1,208	3,902	357	3,545
Other income (loss), net	(44)	(1,642)	1,598	245	(3,730)	3,975
Equity in earnings (losses) from unconsolidated ventures	(16,050)	(291)	(15,759)	(36,273)	(1,988)	(34,285)
Seaport segment EBT	(32,988)	(18,146)	(14,842)	(84,389)	(58,418)	(25,971)

thousands	Three Months Ended December 31,			Year Ended December 31,		
	2022	2021	\$ Change	2022	2021	\$ Change
Strategic Developments Segment EBT						
Total revenues	218,108	467,534	(249,426)	679,763	520,109	159,654
Total operating expenses	(159,765)	(351,727)	191,962	(504,036)	(436,698)	(67,338)
Segment operating income (loss)	58,343	115,807	(57,464)	175,727	83,411	92,316
Depreciation and amortization	(1,236)	(1,576)	340	(5,319)	(6,512)	1,193
Interest income (expense), net	4,739	1,091	3,648	17,073	3,701	13,372
Other income (loss), net	438	2,517	(2,079)	1,799	2,536	(737)
Equity in earnings (losses) from unconsolidated ventures	5	(96)	101	868	(221)	1,089
Gain (loss) on sale or disposal of real estate and other assets, net	99	(7,422)	7,521	90	13,911	(13,821)
Provision for impairment	—	—	—	—	(13,068)	13,068
Strategic Developments segment EBT	62,388	110,321	(47,933)	190,238	83,758	106,480
Consolidated Segment EBT						
Total revenues	481,990	805,633	(323,643)	1,608,430	1,427,561	180,869
Total operating expenses	(293,185)	(523,913)	230,728	(976,830)	(916,767)	(60,063)
Segment operating income (loss)	188,805	281,720	(92,915)	631,600	510,794	120,806
Depreciation and amortization	(51,971)	(48,792)	(3,179)	(196,677)	(200,776)	4,099
Interest income (expense), net	(4,937)	(8,481)	3,544	(18,679)	(28,650)	9,971
Other income (loss), net	(689)	668	(1,357)	927	(11,940)	12,867
Equity in earnings (losses) from unconsolidated ventures	(34,077)	(25,667)	(8,410)	(14,549)	(9,852)	(4,697)
Gain (loss) on sale or disposal of real estate and other assets, net	25,669	(7,395)	33,064	29,678	53,079	(23,401)
Gain (loss) on extinguishment of debt	(1,585)	(471)	(1,114)	(2,230)	(2,930)	700
Provision for impairment	—	—	—	—	(13,068)	13,068
Consolidated segment EBT	121,215	191,582	(70,367)	430,070	296,657	133,413
Corporate income, expenses and other items	(67,851)	(80,233)	12,382	(245,434)	(247,733)	2,299
Net income (loss)	53,364	111,349	(57,985)	184,636	48,924	135,712
Net (income) loss attributable to noncontrolling interests	(613)	2,451	(3,064)	(103)	7,176	(7,279)
Net income (loss) attributable to common stockholders	\$ 52,751	\$ 113,800	\$ (61,049)	\$ 184,533	\$ 56,100	\$ 128,433

(a) Total revenues includes hospitality revenues of \$35.6 million for the year ended December 31, 2021. Total operating expenses includes hospitality operating costs of \$30.5 million for the year ended December 31, 2021. In September 2021, the Company completed the sale of its three hospitality properties.

NOI

We believe that NOI is a useful supplemental measure of the performance of our Operating Assets and Seaport portfolio because it provides a performance measure that, when compared year over year, reflects the revenues and expenses directly associated with owning and operating real estate properties and the impact on operations from trends in rental and occupancy rates and operating costs. We define NOI as operating revenues (rental income, tenant recoveries and other revenue) less operating expenses (real estate taxes, repairs and maintenance, marketing and other property expenses). NOI excludes straight-line rents and amortization of tenant incentives, net; interest expense, net; ground rent amortization, demolition costs; other income (loss); amortization; depreciation; development-related marketing cost; gain on sale or disposal of real estate and other assets, net; provision for impairment and equity in earnings from unconsolidated ventures. All management fees have been eliminated for all internally managed properties. We use NOI to evaluate our operating performance on a property-by-property basis because NOI allows us to evaluate the impact that property-specific factors such as lease structure, lease rates and tenant base have on our operating results, gross margins and investment returns. Variances between years in NOI typically result from changes in rental rates, occupancy, tenant mix and operating expenses. Although we believe that NOI provides useful information to investors about the performance of our Operating Assets and Seaport assets, due to the exclusions noted above, NOI should only be used as an additional measure of the financial performance of the assets of this segment of our business and not as an alternative to GAAP Net income (loss). This amount is presented as Operating Assets NOI and Seaport NOI throughout this document. Total Operating Assets NOI and Total Seaport NOI represent NOI as defined above with the addition of NOI from unconsolidated ventures.

A reconciliation of segment EBT to NOI for Operating Assets and Seaport has been presented in the tables below:

<i>thousands</i>	Three Months Ended December 31,		Year Ended December 31,	
	2022	2021	2022	2021
Operating Assets segment EBT (a)	\$ 15,155	\$ (29,894)	\$ 41,234	\$ (45,290)
Add back:				
Depreciation and amortization	39,483	39,181	154,626	163,031
Interest (income) expense, net	25,183	20,212	89,959	75,391
Equity in (earnings) losses from unconsolidated ventures	(365)	30,111	(22,263)	67,042
(Gain) loss on sale or disposal of real estate and other assets, net	(25,570)	(27)	(29,588)	(39,168)
(Gain) loss on extinguishment of debt	1,585	471	2,230	1,926
Impact of straight-line rent	(3,958)	(4,685)	(11,241)	(14,715)
Other	1,139	(5)	827	10,449
Operating Assets NOI	52,652	55,364	225,784	218,666
Company's share of NOI from unconsolidated ventures	2,420	2,053	9,061	4,081
Distributions from Summerlin Hospital Investment	—	—	4,638	3,755
Total Operating Assets NOI	\$ 55,072	\$ 57,417	\$ 239,483	\$ 226,502
Seaport segment EBT (a)	\$ (32,988)	\$ (18,146)	\$ (84,389)	\$ (58,418)
Add back:				
Depreciation and amortization	11,144	7,941	36,338	30,867
Interest (income) expense, net	(899)	309	(3,902)	(357)
Equity in (earnings) losses from unconsolidated ventures	16,050	291	36,273	1,988
Impact of straight-line rent	(1,063)	367	456	1,632
Other (income) loss, net	2,846	3,719	5,456	6,725
Seaport NOI	(4,910)	(5,519)	(9,768)	(17,563)
Company's share of NOI from unconsolidated ventures (b)	(15,730)	(272)	(35,581)	(592)
Total Seaport NOI	\$ (20,640)	\$ (5,791)	\$ (45,349)	\$ (18,155)

(a) Segment EBT excludes corporate expenses and other items that are not allocable to the segments.

(b) The Company's share of NOI related to Tin Building by Jean-Georges is calculated using our current partnership funding provisions.

Same Store NOI - Operating Assets Segment

The Company defines Same Store Properties as consolidated and unconsolidated properties that are acquired or placed in-service prior to the beginning of the earliest period presented and owned by the Company through the end of the latest period presented. Same Store Properties exclude properties placed in-service, acquired, repositioned or in development or redevelopment after the beginning of the earliest period presented or disposed of prior to the end of the latest period presented. Accordingly, it takes at least one year and one quarter after a property is acquired or treated as in-service for that property to be included in Same Store Properties.

We calculate Same Store Net Operating Income (Same Store NOI) as Operating Assets NOI applicable to Same Store Properties. Same Store NOI also includes the Company's share of NOI from unconsolidated ventures and the annual distribution from a cost basis investment. Same Store NOI is a non-GAAP financial measure and should not be viewed as an alternative to net income calculated in accordance with GAAP as a measurement of our operating performance. We believe that Same Store NOI is helpful to investors as a supplemental comparative performance measure of the income generated from the same group of properties from one period to the next. Other companies may not define Same Store NOI in the same manner as we do; therefore, our computation of Same Store NOI may not be comparable to that of other companies. Additionally, we do not control investments in unconsolidated properties and while we consider disclosures of our share of NOI to be useful, they may not accurately depict the legal and economic implications of our investment arrangements.

thousands	Three Months Ended December 31,			Year Ended December 31,		
	2022	2021	\$ Change	2022	2021	\$ Change
Same Store Office						
Houston, TX	\$ 19,249	\$ 19,840	\$ (591)	\$ 73,776	\$ 72,764	\$ 1,012
Columbia, MD	5,154	6,272	(1,118)	23,413	22,659	754
Las Vegas, NV	3,467	3,796	(329)	14,027	14,416	(389)
Total Same Store Office	27,870	29,908	(2,038)	111,216	109,839	1,377
Same Store Retail						
Houston, TX	2,787	2,607	180	10,155	9,673	482
Columbia, MD	376	303	73	1,896	1,483	413
Las Vegas, NV	6,548	6,356	192	23,876	24,733	(857)
Honolulu, HI	3,053	4,346	(1,293)	14,574	15,583	(1,009)
Total Same Store Retail	12,764	13,612	(848)	50,501	51,472	(971)
Same Store Multi-Family						
Houston, TX	6,850	6,671	179	27,787	21,119	6,668
Columbia, MD	1,558	1,617	(59)	6,492	4,473	2,019
Las Vegas, NV	1,746	1,641	105	7,289	6,799	490
Company's share of NOI from unconsolidated ventures	1,831	1,633	198	7,271	6,665	606
Total Same Store Multi-Family	11,985	11,562	423	48,839	39,056	9,783
Same Store Other						
Houston, TX	2,207	1,696	511	7,510	6,762	748
Columbia, MD	99	17	82	(42)	(42)	—
Las Vegas, NV	(2,047)	(1,533)	(514)	6,246	6,510	(264)
Honolulu, HI	15	24	(9)	237	238	(1)
Company's share of NOI from unconsolidated ventures	589	680	(91)	6,428	6,302	126
Total Same Store Other	863	884	(21)	20,379	19,770	609
Total Same Store NOI	53,482	55,966	(2,484)	230,935	220,137	10,798
Non-Same Store NOI	1,590	1,451	139	8,548	6,365	2,183
Total Operating Assets NOI	\$ 55,072	\$ 57,417	\$ (2,345)	\$ 239,483	\$ 226,502	\$ 12,981

Cash G&A

The Company defines Cash G&A as General and administrative expense less non-cash stock compensation expense. Cash G&A is a non-GAAP financial measure that we believe is useful to our investors and other users of our financial statements as an indicator of overhead efficiency without regard to non-cash expenses associated with stock compensation. However, it should not be used as an alternative to general and administrative expenses in accordance with GAAP.

<i>thousands</i>	Three Months Ended December 31,			Year Ended December 31,		
	2022	2021	\$ Change	2022	2021	\$ Change
General and Administrative						
General and administrative (G&A)	\$ 20,898	\$ 20,857	\$ 41	\$ 81,772	\$ 81,990	\$ (218)
Less: Non-cash stock compensation	(1,366)	(2,468)	1,102	(5,355)	(9,886)	4,531
Cash G&A (a)	\$ 19,532	\$ 18,389	\$ 1,143	\$ 76,417	\$ 72,104	\$ 4,313

(a) The first quarter of 2022 includes \$2.3 million of severance and bonus costs related to our former Chief Financial Officer.

**The Howard Hughes Corporation
Supplemental Information**

Three Months Ended December 31, 2022

NYSE: HHC

Howard Hughes.

Cautionary Statements

Forward Looking Statements

This presentation includes forward-looking statements. Forward-looking statements give our current expectations relating to our financial condition, results of operations, plans, objectives, future performance and business. You can identify forward-looking statements by the fact that they do not relate strictly to current or historical facts. These statements may include words such as "anticipate," "estimate," "expect," "project," "forecast," "plan," "intend," "believe," "likely," "may," "realize," "should," "transform," "would" and other statements of similar expression. Forward-looking statements give our expectations about the future and are not guarantees. These statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance and achievements to materially differ from any future results, performance and achievements expressed or implied by such forward-looking statements. We caution you not to rely on these forward-looking statements. For a discussion of the risk factors that could have an impact on these forward-looking statements, see our Annual Report on Form 10-K for the fiscal year ended December 31, 2022, as filed with the Securities and Exchange Commission (SEC) on February 27, 2023. The statements made herein speak only as of the date of this presentation, and we do not undertake to update this information except as required by law. Past performance does not guarantee future results. Performance during time periods shown is limited and may not reflect the performance for the full year or future years, or in different economic and market cycles.

Non-GAAP Financial Measures

Our financial statements have been prepared in accordance with accounting principles generally accepted in the United States (GAAP); however, we use certain non-GAAP performance measures in this presentation, in addition to GAAP measures, as we believe these measures improve the understanding of our operational results and make comparisons of operating results among peer companies more meaningful. Management continually evaluates the usefulness, relevance, limitations and calculation of our reported non-GAAP performance measures to determine how best to provide relevant information to the public, and thus such reported measures could change. The non-GAAP financial measures used in this presentation are funds from operations (FFO), core funds from operations (Core FFO), adjusted funds from operations (AFFO) and net operating income (NOI).

FFO is defined by the National Association of Real Estate Investment Trusts (NAREIT) as net income calculated in accordance with GAAP, excluding gains or losses from real estate dispositions, plus real estate depreciation and amortization and impairment charges (which we believe are not indicative of the performance of our operating portfolio). We calculate FFO in accordance with NAREIT's definition. Since FFO excludes depreciation and amortization, gains and losses from depreciable property dispositions, and impairments, it can provide a performance measure that, when compared year over year, reflects the impact on operations from trends in occupancy rates, rental rates, operating costs, acquisition, development activities and financing costs. This provides a perspective of our financial performance not immediately apparent from net income determined in accordance with GAAP. Core FFO is calculated by adjusting FFO to exclude the impact of certain non-cash and/or nonrecurring income and expense items, as set forth in the calculation herein. These items can vary greatly from period to period, depending upon the volume of our acquisition activity and debt retirements, among other factors. We believe that by excluding these items, Core FFO serves as a useful, supplementary measure of the ongoing operating performance of the core operations across all segments, and we believe it is used by investors in a similar manner. Finally, AFFO adjusts our Core FFO operating measure to deduct cash expended on recurring tenant improvements and capital expenditures of a routine nature to present an adjusted measure of Core FFO. Core FFO and AFFO are non-GAAP and non-standardized measures and may be calculated differently by other peer companies.

We define NOI as operating revenues (rental income, tenant recoveries and other revenue) less operating expenses (real estate taxes, repairs and maintenance, marketing and other property expenses,). NOI excludes straight-line rents and amortization of tenant incentives, net interest expense, ground rent amortization, demolition costs, amortization, depreciation, development-related marketing costs, gain on sale or disposal of real estate and other assets, net, provision for impairment, and Equity in earnings from unconsolidated ventures. We use NOI to evaluate our operating performance on a property-by-property basis because NOI allows us to evaluate the impact that factors which vary by property, such as lease structure, lease rates and tenant bases, have on our operating results, gross margins and investment returns. We believe that NOI is a useful supplemental measure of the performance of our Operating Assets and Seaport segments because it provides a performance measure that, when compared year over year, reflects the revenues and expenses directly associated with owning and operating real estate properties and the impact on operations from trends in rental and occupancy rates and operating costs. This amount is presented as Operating Assets NOI and Seaport NOI throughout this document. Total Operating Assets NOI and Total Seaport NOI represent NOI as defined above with the addition of our share of NOI from equity investees.

While FFO, Core FFO, AFFO and NOI are relevant and widely used measures of operating performance of real estate companies, they do not represent cash flows from operations or net income as defined by GAAP and should not be considered an alternative to those measures in evaluating our liquidity or operating performance. FFO, Core FFO, AFFO and NOI do not purport to be indicative of cash available to fund our future cash requirements. Further, our computations of FFO, Core FFO, AFFO and NOI may not be comparable to FFO, Core FFO, AFFO and NOI reported by other real estate companies. We have included in this presentation a reconciliation from GAAP net income to FFO, Core FFO and AFFO, as well as reconciliations of our GAAP Operating Assets segment earnings before taxes (EBT) to NOI and Seaport segment EBT to NOI. Non-GAAP financial measures should not be considered independently, or as a substitute, for financial information presented in accordance with GAAP.

Additional Information

Our website address is www.howardhughes.com. Our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and other publicly filed or furnished documents are available and may be accessed free of charge through the "Investors" section of our website under the "SEC Filings" subsection, as soon as reasonably practicable after those documents are filed with, or furnished to, the SEC. Also available through the Investors section of our website are beneficial ownership reports filed by our directors, officers and certain shareholders on Forms 3, 4 and 5.

Table of Contents

FINANCIAL OVERVIEW

Definitions	4
Company Profile	5
Financial Summary	7
Balance Sheets	9
Statements of Operations	10

OPERATING PORTFOLIO PERFORMANCE

Same Store Metrics	11
NOI by Region	13
Stabilized Properties	15
Unstabilized Properties	17
Under Construction Properties	18
Seaport Operating Performance	19

OTHER PORTFOLIO METRICS

Ward Village - Sold Out Condominiums	20
Ward Village - Completed or Under Construction Condominiums to be Sold	21
Summary of Remaining Development Costs	22
Portfolio Key Metrics	23
MPC Performance	24
MPC Land	25
Lease Expirations	26
Acquisition / Disposition Activity	27
Other Assets	28
Debt Summary	29
Property-Level Debt	30
Reconciliations of Non-GAAP Measures	32

Definitions

Stabilized - Properties in the Operating Assets and Seaport segments that have been in service for more than 36 months or have reached 90% occupancy, whichever occurs first. If an office, retail or multi-family property has been in service for more than 36 months but does not exceed 90% occupancy, the asset is considered underperforming.

Unstabilized - Properties in the Operating Assets and Seaport segments that have been in service for less than 36 months and do not exceed 90% occupancy.

Under Construction - Projects in the Strategic Developments and Seaport segments for which construction has commenced as of December 31, 2022, unless otherwise noted. This excludes Master Planned Community (MPC) and condominium development.

Net Operating Income (NOI) - We define net operating income (NOI) as operating cash revenues (rental income, tenant recoveries and other revenue) less operating cash expenses (real estate taxes, repairs and maintenance, marketing and other property expenses). NOI excludes straight-line rents and amortization of tenant incentives, net interest expense, ground rent amortization, demolition costs, amortization, other (loss) income, depreciation, development-related marketing costs, gain on sale or disposal of real estate and other assets, net, provision for impairment and, unless otherwise indicated, equity in earnings from unconsolidated ventures. We use NOI to evaluate our operating performance on a property-by-property basis because NOI allows us to evaluate the impact that property-specific factor, such as lease structure, lease rates and tenant bases, have on our operating results, gross margins and investment returns. We believe that NOI is a useful supplemental measure of the performance of our Operating Assets and Seaport segments because it provides a performance measure that, when compared year over year, reflects the revenues and expenses directly associated with owning and operating real estate properties and the impact on operations from trends in rental and occupancy rates and operating costs. This amount is presented as Operating Assets NOI and Seaport NOI throughout this document.

Total Operating Assets NOI and Total Seaport NOI These terms represent NOI as defined above with the addition of our share of NOI from equity investees.

Estimated Stabilized NOI - Stabilized NOI is initially projected prior to the development of the asset based on market assumptions and is revised over the life of the asset as market conditions evolve. On a quarterly basis, each asset's Annualized NOI is compared to its projected Stabilized NOI in conjunction with forecast data to determine if an adjustment is needed. Adjustments to Stabilized NOI are made when changes to the asset's long-term performance are thought to be more than likely and permanent.

Remaining Development Costs - Development costs and related debt held for projects that are under construction or substantially complete and in service in the Operating Assets or the Seaport segment but have not reached stabilized occupancy status are disclosed on the Summary of Remaining Development Costs slide if the project has more than \$1.0 million of estimated costs remaining to be incurred. The total estimated costs and costs paid are prepared on a cash basis to reflect the total anticipated cash requirements for the projects. Projects not yet under construction are not included.

Same Store Properties - The Company defines Same Store Properties as consolidated and unconsolidated properties that are acquired or placed in-service prior to the beginning of the earliest period presented and owned by the Company through the end of the latest period presented. Same Store Properties exclude properties placed in-service, acquired, repositioned or in development or redevelopment after the beginning of the earliest period presented or disposed of prior to the end of the latest period presented. Accordingly, it takes at least one year and one quarter after a property is acquired or treated as in-service for that property to be included in Same Store Properties.

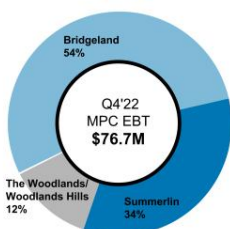
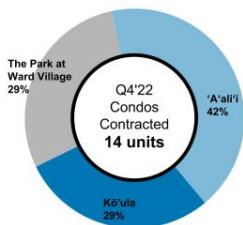
Same Store NOI - We calculate Same Store Net Operating Income (Same Store NOI) as Operating Assets NOI applicable to consolidated properties acquired or placed in-service prior to the beginning of the earliest period presented and owned by the Company through the end of the latest period presented. Same Store NOI also includes the Company's share of NOI from unconsolidated ventures and the annual distribution from a cost basis investment. Same Store NOI is a non-GAAP financial measure and should not be viewed as an alternative to net income calculated in accordance with GAAP as a measurement of our operating performance. We believe that Same Store NOI is helpful to investors as a supplemental comparative performance measure of the income generated from the same group of properties from one period to the next. Other companies may not define Same Store NOI in the same manner as we do; therefore, our computation of Same Store NOI may not be comparable to that of other companies. Additionally, we do not control investments in unconsolidated properties and while we consider disclosures of our share of NOI to be useful, they may not accurately depict the legal and economic implications of our investment arrangements.

Company Profile - Summary & Results

NYSE: HHC

Q4 2022 Company Performance

Share Price - December 31, 2022	\$ 76.42
Diluted Earnings / Share	\$ 1.07
FFO / Diluted Share	\$ 1.75
Core FFO / Diluted Share	\$ 2.37
AFFO / Diluted Share	\$ 2.27



Recent Company Highlights

HONOLULU, Oct. 20, 2022 (PRNewswire) - Ward Village®, an award-winning 60-acre master planned community located in the heart of Honolulu, broke ground on The Park Ward Village, the neighborhood's eighth residential development with integrated retail.

HOUSTON, Oct. 27, 2022 (PRNewswire) - The Howard Hughes Corporation® (HHC) announced plans for Village Green at Bridgeland Central®, the first phase of commercial development of Northwest Houston's 925-acre mixed-use urban destination in the acclaimed master planned community of Bridgeland®. The 23-acre, mixed-use Village Green will be anchored by an over 100,000-square-foot H-E-B, the top-ranked Texas-based grocery store.

PHOENIX, Oct. 31, 2022 (PRNewswire) - The Howard Hughes Corporation® (HHC) has broken ground on Teravalis™, a 37,000-acre mixed-use master planned community in the Phoenix West Valley projected to include 100,000 homes and 55 million square feet of commercial development.

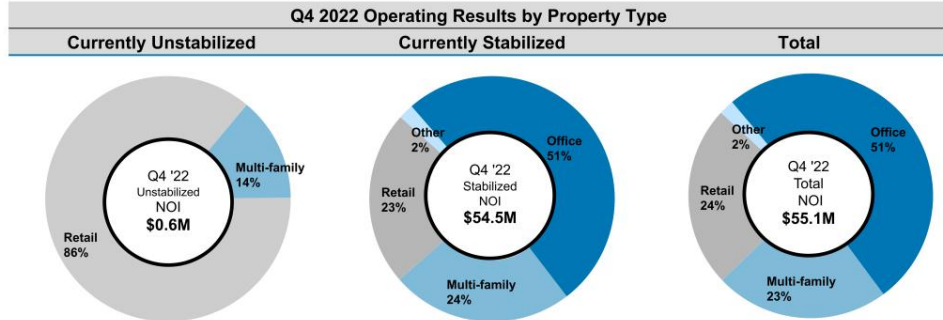
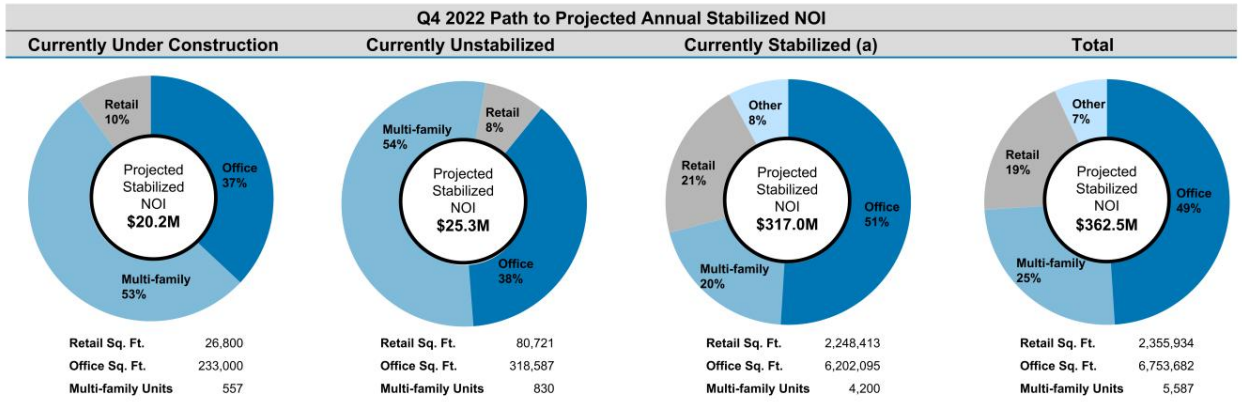
THE WOODLANDS, Nov. 14, 2022 (PRNewswire) - The Howard Hughes Corporation® (HHC) announced it has been recognized byGRESB for its sustainability leadership, earning the top ranking in the U.S. Diversified Listed peer group for the 2022GRESB Real Estate Assessment's Standing Investments Benchmark.

COLUMBIA, Dec. 14, 2022 (PRNewswire) - The Howard Hughes Corporation® (HHC) has broken ground on a four-story, \$45.8 million medical office building in the Lakefront District in Downtown Columbia®, Maryland, signifying the next phase in the revitalization of the city's urban core.

Operating Portfolio by Region



Company Profile - Summary & Results (cont.)



Path to Projected Annual Stabilized NOI charts exclude Seaport NOI, units, and square footage. See page 19 for Seaport NOI and other project information. See page 4 for definitions of Under Construction, Unstabilized, Stabilized and Net Operating Income (NOI).

(a) Increase in Stabilized square footage from the prior quarter is primarily due to the transfer of 6100 Merriweather Dr and 9950 Woodloch Forest from Unstabilized to Stabilized.

Financial Summary

<i>thousands except share price and billions</i>	Q4 2022	Q3 2022	Q2 2022	Q1 2022	Q4 2021	FY 2022	FY 2021
Company Profile							
Share price (a)	\$ 76.42	\$ 55.39	\$ 68.05	\$ 103.61	\$ 101.78	\$ 76.42	\$ 101.78
Market Capitalization (b)	\$3.8b	\$2.8b	\$3.4b	\$5.4b	\$5.5b	\$3.8b	\$5.5b
Enterprise Value (c)	\$8.0b	\$7.1b	\$7.7b	\$9.4b	\$9.3b	\$8.0b	\$9.3b
Weighted avg. shares - basic	49,426	49,445	50,786	52,453	54,487	50,513	54,596
Weighted avg. shares - diluted	49,464	49,471	50,822	52,501	54,535	50,558	54,649
Total diluted share equivalents outstanding (a)	49,802	49,901	50,263	52,433	54,068	49,802	54,068
Debt Summary							
Total debt payable (d)	\$4,802,188	\$4,675,327	\$4,847,318	\$4,722,552	\$4,639,416	\$4,802,188	\$4,639,416
Fixed-rate debt	\$3,610,618	\$3,316,050	\$3,320,845	\$3,197,722	\$3,125,559	\$3,610,618	\$3,125,559
Weighted avg. rate - fixed	4.55 %	4.40 %	4.40 %	4.40 %	4.41 %	4.55 %	4.41 %
Variable-rate debt, excluding condominium financing	\$1,142,570	\$1,310,277	\$1,255,498	\$1,291,921	\$1,314,674	\$1,142,570	\$1,314,674
Weighted avg. rate - variable	6.07 %	5.19 %	4.45 %	3.58 %	3.49 %	6.07 %	3.49 %
Condominium debt outstanding at end of period	\$ 49,000	\$ 49,000	\$ 270,975	\$ 232,909	\$ 199,183	\$ 49,000	\$ 199,183
Weighted avg. rate - condominium financing	7.00 %	8.14 %	5.00 %	4.79 %	4.77 %	7.00 %	4.77 %
Leverage ratio (debt to enterprise value)	59.40 %	65.16 %	62.36 %	49.63 %	50.64 %	59.40 %	50.64 %
General and Administrative							
General and administrative (G&A)	\$ 20,898	\$ 19,471	\$ 15,512	\$ 25,891	\$ 20,857	\$ 81,772	\$ 81,990
Less: Non-cash stock compensation	(1,366)	(1,298)	(1,254)	(1,437)	(2,468)	(5,355)	(9,886)
Cash G&A (e)(f)	\$ 19,532	\$ 18,173	\$ 14,258	\$ 24,454	\$ 18,389	\$ 76,417	\$ 72,104

(a) Presented as of period end date.

(b) Market capitalization = Closing share price as of the last trading day of the respective period times total diluted share equivalents outstanding as of the date presented.

(c) Enterprise Value = Market capitalization + book value of debt + noncontrolling interest - cash and equivalents.

(d) Represents total mortgages, notes and loans payable, as stated in our GAAP financial statements as of the respective date, excluding unamortized deferred financing costs.

(e) Cash G&A is a non-GAAP financial measure that we believe is useful to our investors and other users of our financial statements as an indicator of overhead efficiency without regard to non-cash expenses associated with stock compensation. However, it should not be used as an alternative to general and administrative expenses in accordance with GAAP.

(f) The first quarter of 2022 includes \$2.3 million of severance and bonus costs related to our former Chief Financial Officer.

Financial Summary (cont.)

<i>thousands except percentages</i>	Q4 2022	Q3 2022	Q2 2022	Q1 2022	Q4 2021	FY 2022	FY 2021
Segment Metrics							
Operating Assets							
Operating Asset NOI	\$ 52,652	\$ 58,657	\$ 63,961	\$ 50,514	\$ 55,364	\$ 225,784	\$ 218,666
Company's share of NOI from unconsolidated ventures	2,420	2,139	2,386	6,754	2,053	13,699	7,836
Total Operating Assets NOI (a)	\$ 55,072	\$ 60,796	\$ 66,347	\$ 57,268	\$ 57,417	\$ 239,483	\$ 226,502
MPC							
MPC Segment EBT	\$ 76,660	\$ 75,383	\$ 71,266	\$ 59,678	\$ 129,301	\$ 282,987	\$ 316,607
Seaport							
Seaport NOI	\$ (4,910)	\$ 1,568	\$ (684)	\$ (5,742)	\$ (5,519)	\$ (9,768)	\$ (17,563)
Company's share of NOI from unconsolidated ventures (a)	(15,730)	(11,034)	(4,979)	(3,838)	(272)	(35,581)	(592)
Total Seaport NOI (e)	\$ (20,640)	\$ (9,466)	\$ (5,663)	\$ (9,580)	\$ (5,791)	\$ (45,349)	\$ (18,155)
Condo Gross Profit							
Condominium rights and unit sales	\$ 217,397	\$ 418,645	\$ 21,420	\$ 19,616	\$ 464,406	\$ 677,078	\$ 514,597
Adjusted condominium rights and unit cost of sales (b)	(154,957)	(295,300)	(16,833)	(14,180)	(345,714)	(481,270)	(393,703)
Condo adjusted gross profit	\$ 62,440	\$ 123,345	\$ 4,587	\$ 5,436	\$ 118,692	\$ 195,808	\$ 120,894

(a) Company's share of NOI for the Tin Building by Jean-Georges has been updated for the first and second quarters of 2022 using our current partnership funding provisions compared to the stated ownership of 65% used previously.

(b) Excludes \$2.7 million charge in the second quarter of 2022 and \$20.5 million charge in the first quarter of 2021, for the estimated costs related to construction defects at the Waiea tower. The Company expects to recover all the repair costs from the general contractor, other responsible parties and insurance proceeds.

Balance Sheets

<i>thousands except par values and share amounts</i>	December 31, 2022	December 31, 2021
ASSETS		
Master Planned Communities assets	\$ 2,411,526	\$ 2,282,768
Buildings and equipment	4,246,389	3,962,441
Less: accumulated depreciation	(867,700)	(743,311)
Land	312,230	322,439
Developments	1,125,027	1,208,907
Net investment in real estate	7,227,472	7,033,244
Investments in unconsolidated ventures	246,171	369,949
Net investment in lease receivable	2,895	2,913
Cash and cash equivalents	626,653	843,212
Restricted cash	472,284	373,425
Accounts receivable, net	103,437	86,388
Municipal Utility District receivables, net	473,068	387,199
Notes receivable, net	3,339	7,561
Deferred expenses, net	128,865	119,825
Operating lease right-of-use assets, net	46,926	57,022
Prepaid expenses and other assets, net	272,353	300,956
Total assets	\$ 9,603,463	\$ 9,581,694
LIABILITIES		
Mortgages, notes and loans payable, net	\$ 4,747,183	\$ 4,591,157
Operating lease obligations	51,321	69,363
Deferred tax liabilities, net	254,336	204,837
Accounts payable and accrued expenses	944,511	983,167
Total liabilities	5,997,351	5,848,524
Redeemable noncontrolling interest	—	22,500
EQUITY		
Preferred stock: \$0.01 par value; 50,000,000 shares authorized, none issued	—	—
Common stock: \$0.01 par value; 150,000,000 shares authorized, 56,226,273 issued and 49,801,997 outstanding as of December 31, 2022, 56,173,276 shares issued and 54,065,661 outstanding as of December 31, 2021	564	563
Additional paid-in capital	3,972,561	3,960,418
Retained earnings (accumulated deficit)	168,077	(16,456)
Accumulated other comprehensive income (loss)	10,335	(14,457)
Treasury stock, at cost, 6,424,276 shares as of December 31, 2022, and 2,107,615 shares as of December 31, 2021	(611,038)	(220,073)
Total stockholders' equity	3,540,499	3,709,995
Noncontrolling interests	65,613	675
Total equity	3,606,112	3,710,670
Total liabilities and equity	\$ 9,603,463	\$ 9,581,694
Share Count Details (thousands)		
Shares outstanding at end of period (including restricted stock)	49,802	54,066
Dilutive effect of stock options (a)	—	2
Total diluted share equivalents outstanding	49,802	54,068

(a) Stock options assume net share settlement calculated for the period presented.

Statements of Operations

<i>thousands except per share amounts</i>	Q4 2022	Q4 2021	FY 2022	FY 2021
REVENUES				
Condominium rights and unit sales	\$ 217,397	\$ 464,406	\$ 677,078	\$ 514,597
Master Planned Communities land sales	117,033	194,093	316,065	346,217
Rental revenue	103,022	99,740	399,103	369,330
Other land, rental and property revenues	24,611	31,637	144,481	152,619
Builder price participation	19,942	15,800	71,761	45,138
Total revenues	482,005	805,676	1,608,488	1,427,901
EXPENSES				
Condominium rights and unit cost of sales	154,957	345,714	483,983	414,199
Master Planned Communities cost of sales	44,162	89,702	119,466	153,630
Operating costs	80,626	74,133	317,389	293,999
Rental property real estate taxes	13,719	12,879	54,033	55,398
Provision for (recovery of) doubtful accounts	(279)	1,485	1,959	(459)
General and administrative	20,898	20,857	81,772	81,990
Depreciation and amortization	52,777	49,705	200,361	205,100
Other	3,992	2,415	11,977	10,668
Total expenses	370,852	596,890	1,270,940	1,214,525
OTHER				
Provision for impairment	—	—	—	(13,068)
Gain (loss) on sale or disposal of real estate and other assets, net	25,669	(7,395)	29,678	53,079
Other income (loss), net	(588)	763	1,909	(11,515)
Total other	25,081	(6,632)	31,587	28,496
Operating income (loss)	136,234	202,154	369,135	241,872
Interest income	2,545	23	3,818	107
Interest expense	(30,928)	(32,831)	(110,891)	(130,036)
Gain (loss) on extinguishment of debt	(1,732)	(471)	(2,377)	(38,014)
Equity in earnings (losses) from unconsolidated ventures	(34,077)	(25,667)	(14,549)	(9,852)
Income (loss) before income taxes	72,042	143,208	245,136	64,077
Income tax expense (benefit)	18,678	31,859	60,500	15,153
Net income (loss)	53,364	111,349	184,636	48,924
Net (income) loss attributable to noncontrolling interests	(613)	2,451	(103)	7,176
Net income (loss) attributable to common stockholders	\$ 52,751	\$ 113,800	\$ 184,533	\$ 56,100
Basic income (loss) per share	\$ 1.07	\$ 2.09	\$ 3.65	\$ 1.03
Diluted income (loss) per share	\$ 1.07	\$ 2.09	\$ 3.65	\$ 1.03

Same Store NOI - Operating Assets Segment

<i>thousands</i>	Q4 2022	Q4 2021	\$ Change	% Change	FY 2022	FY 2021	\$ Change	% Change
Same Store Office								
Houston, TX	\$ 19,249	\$ 19,840	\$ (591)	(3)%	\$ 73,776	\$ 72,764	\$ 1,012	1 %
Columbia, MD	5,154	6,272	(1,118)	(18)%	23,413	22,659	754	3 %
Las Vegas, NV	3,467	3,796	(329)	(9)%	14,027	14,416	(389)	(3)%
Total Same Store Office	27,870	29,908	(2,038)	(7)%	111,216	109,839	1,377	1 %
Same Store Retail								
Houston, TX	2,787	2,607	180	7 %	10,155	9,673	482	5 %
Columbia, MD	376	303	73	24 %	1,896	1,483	413	28 %
Las Vegas, NV	6,548	6,356	192	3 %	23,876	24,733	(857)	(3)%
Honolulu, HI	3,053	4,346	(1,293)	(30)%	14,574	15,583	(1,009)	(6)%
Total Same Store Retail	12,764	13,612	(848)	(6)%	50,501	51,472	(971)	(2)%
Same Store Multi-Family								
Houston, TX	6,850	6,671	179	3 %	27,787	21,119	6,668	32 %
Columbia, MD	1,558	1,617	(59)	(4)%	6,492	4,473	2,019	45 %
Las Vegas, NV	1,746	1,641	105	6 %	7,289	6,799	490	7 %
Company's share of NOI from unconsolidated ventures	1,831	1,633	198	12 %	7,271	6,665	606	9 %
Total Same Store Multi-Family	11,985	11,562	423	4 %	48,839	39,056	9,783	25 %
Same Store Other								
Houston, TX	2,207	1,696	511	30 %	7,510	6,762	748	11 %
Columbia, MD	99	17	82	482 %	(42)	(42)	—	— %
Las Vegas, NV	(2,047)	(1,533)	(514)	(34)%	6,246	6,510	(264)	(4)%
Honolulu, HI	15	24	(9)	(38)%	237	238	(1)	— %
Company's share of NOI from unconsolidated ventures	589	680	(91)	(13)%	6,428	6,302	126	2 %
Total Same Store Other	863	884	(21)	(2)%	20,379	19,770	609	3 %
Total Same Store NOI	53,482	55,966	(2,484)	(4)%	230,935	220,137	10,798	5 %
Non-Same Store NOI	1,590	1,451	139	10 %	8,548	6,365	2,183	34 %
Total Operating Assets NOI	\$ 55,072	\$ 57,417	\$ (2,345)	(4)%	\$ 239,483	\$ 226,502	\$ 12,981	6 %

See page 4 for definitions of Same Store Properties and Same Store NOI.

Same Store Performance - Operating Assets Segment

<i>thousands</i>	Q4 2022	Q3 2022	Q2 2022	Q1 2022	Q4 2021
Same Store Metrics					
Stabilized Leasing Percentages					
Office	85 %	89 %	88 %	90 %	91 %
Retail	95 %	96 %	95 %	94 %	94 %
Multi-Family	95 %	96 %	96 %	98 %	99 %
Unstabilized Leasing Percentages (a)					
Office	— %	71 %	64 %	52 %	52 %
Retail	— %	90 %	78 %	72 %	72 %
Same Store NOI					
Office	\$ 27,870	\$ 28,430	\$ 29,739	\$ 25,177	\$ 29,908
Retail	12,764	12,312	13,594	11,831	13,612
Multi-Family	11,985	12,559	12,435	11,860	11,562
Other	863	5,856	7,890	5,770	884
Total Same Store NOI	\$ 53,482	\$ 59,157	\$ 63,658	\$ 54,638	\$ 55,966
Quarter over Quarter Change in Same Store NOI	(10)%	(7)%	17 %	(2)%	

See page 4 for definitions of Same Store Properties and Same Store NOI.

(a) As of Q4 2022, all same store properties are stabilized.

NOI by Region, excluding Seaport

<i>thousands except Sq. Ft. and units</i>	% Ownership (a)	Total		Q4 2022 Occupied (#)		Q4 2022 Leased (#)		Q4 2022 Occupied (%)		Q4 2022 Leased (%)		Q4 2022 Annualized NOI (b)	Stabilized NOI	Time to Stabilize (Years) (c)
		Sq. Ft.	Units	Sq. Ft.	Units	Sq. Ft.	Units	Sq. Ft.	Units	Sq. Ft.	Units			
Stabilized Properties														
Office - Houston	100 %	3,968,103	—	3,213,673	—	3,316,328	—	81 %	— %	84 %	— %	\$ 77,140	\$ 110,040	—
Office - Columbia	100 %	1,701,564	—	1,318,482	—	1,446,247	—	77 %	— %	85 %	— %	21,790	35,380	—
Office - Summerlin	100 %	532,428	—	502,699	—	508,953	—	94 %	— %	96 %	— %	14,480	14,900	—
Retail - Houston	100 %	358,577	—	310,138	—	327,606	—	86 %	— %	91 %	— %	11,240	12,700	—
Retail - Columbia	100 %	99,899	—	99,899	—	99,899	—	100 %	— %	100 %	— %	2,760	2,710	—
Retail - Hawai'i	100 %	855,079	—	755,961	—	768,923	—	88 %	— %	90 %	— %	18,570	24,810	—
Retail - Summerlin	100 %	803,145	—	786,983	—	801,090	—	98 %	— %	100 %	— %	26,970	26,300	—
Multi-Family - Houston (d)	100 %	34,419	2,610	32,438	2,429	33,473	2,503	94 %	93 %	97 %	96 %	33,180	39,980	—
Multi-Family - Columbia (d)	Various	97,294	1,199	53,587	1,090	84,420	1,118	55 %	91 %	87 %	93 %	14,170	16,860	—
Multi-Family - Summerlin (d)	100 %	—	391	—	365	—	370	— %	93 %	— %	95 %	7,160	7,650	—
Self-Storage - Houston	100 %	—	1,364	—	1,256	—	1,266	— %	92 %	— %	93 %	1,390	1,390	—
Other - Summerlin (e)	Various	—	—	—	—	—	—	— %	— %	— %	— %	12,820	14,270	—
Other Assets (e)	Various	135,801	—	135,801	—	135,801	—	100 %	— %	100 %	— %	8,390	10,000	—
Total Stabilized Properties (f)												\$ 250,060	\$ 316,990	—
Unstabilized Properties														
Office - Houston	100 %	52,689	—	—	—	20,000	—	— %	— %	38 %	— %	\$ —	\$ 1,390	1.8
Office - Summerlin	100 %	265,898	—	4,078	—	132,992	—	2 %	— %	50 %	— %	—	8,370	3.0
Retail - Hawai'i	100 %	48,029	—	17,674	—	20,544	—	37 %	— %	43 %	— %	410	1,920	2.7
Multi-Family - Houston (d)	100 %	—	358	—	80	—	126	— %	22 %	— %	35 %	—	4,360	2.5
Multi-Family - Columbia (d)	100 %	32,692	472	—	28	15,946	52	— %	6 %	49 %	11 %	—	9,320	3.0
Total Unstabilized Properties												\$ 410	\$ 25,360	2.7

NOI by Region, excluding Seaport (cont.)

<i>thousands except Sq. Ft. and units</i>	% Ownership (a)	Total		Q4 2022 Occupied (#)		Q4 2022 Leased (#)		Q4 2022 Occupied (%)		Q4 2022 Leased (%)		Q4 2022 Annualized NOI (b)	Stabilized NOI	Time to Stabilize (Years) (c)
		Sq. Ft.	Units	Sq. Ft.	Units	Sq. Ft.	Units	Sq. Ft.	Units	Sq. Ft.	Units			
Under Construction Properties														
Office - Columbia	100 %	86,000	—	—	—	—	—	—	—	—	—	n/a	\$ 3,200	4.0
Office - Summerlin	100 %	147,000	—	—	—	—	—	—	—	—	—	n/a	\$ 4,300	4.0
Retail - Hawai'i	100 %	26,800	—	—	—	—	—	—	—	—	—	n/a	\$ 1,900	5.3
Multi-Family - Houston (d)	100 %	—	263	—	—	—	—	—	—	—	—	n/a	\$ 4,860	3.0
Multi-Family - Summerlin (d)	100 %	—	294	—	—	—	—	—	—	—	—	n/a	\$ 5,900	4.0
Total Under Construction Properties												n/a	\$ 20,160	4.2
Total / Wtd. Avg. for Portfolio												\$ 250,470	\$ 362,510	3.6

(a) Includes our share of NOI from our unconsolidated ventures.

(b) To better reflect the full-year performance of the properties, the impacts of certain prior period accruals and adjustments included in Q4 2022 NOI were not annualized.

(c) The expected stabilization date used in the Time to Stabilize calculation for all unstabilized and under construction assets is set 36 months from the in-service or expected in-service date.

(d) Multi-Family square feet represent ground floor retail whereas multi-family units represent residential units for rent.

(e) These assets can be found on page 16 of this presentation.

(f) For Stabilized Properties, the difference between Annualized NOI and Stabilized NOI is attributable to a number of factors which may include temporary abatements, timing of lease turnovers, free rent and other market factors.

Stabilized Properties - Operating Assets Segment

<i>thousands except Sq. Ft. and units</i>	Location	% Ownership	Rentable Sq. Ft.	Q4 2022 % Occ. (a)	Q4 2022 % Leased (a)	Annualized Q4 2022 NOI (b) (c)	Est. Stabilized NOI (b)
Office							
One Hughes Landing	Houston, TX	100 %	197,719	55 %	55 %	\$ 2,840	\$ 6,170
Two Hughes Landing	Houston, TX	100 %	197,714	78 %	78 %	4,090	6,000
Three Hughes Landing	Houston, TX	100 %	320,815	93 %	95 %	9,340	8,240
1725 Hughes Landing Boulevard	Houston, TX	100 %	331,176	56 %	65 %	5,390	6,900
1735 Hughes Landing Boulevard	Houston, TX	100 %	318,170	100 %	100 %	8,580	8,900
2201 Lake Woodlands Drive	Houston, TX	100 %	24,119	100 %	100 %	520	570
Lakefront North	Houston, TX	100 %	258,058	98 %	98 %	4,970	6,450
8770 New Trails	Houston, TX	100 %	180,000	100 %	100 %	4,530	4,400
9303 New Trails	Houston, TX	100 %	97,967	37 %	42 %	170	1,530
3831 Technology Forest Drive	Houston, TX	100 %	95,078	100 %	100 %	2,540	2,620
3 Waterway Square	Houston, TX	100 %	232,021	91 %	91 %	6,000	6,500
4 Waterway Square	Houston, TX	100 %	218,551	80 %	80 %	3,150	6,860
The Woodlands Towers at the Waterway (d)	Houston, TX	100 %	1,401,048	78 %	83 %	24,330	43,400
1400 Woodloch Forest	Houston, TX	100 %	95,667	84 %	84 %	690	1,500
10 - 70 Columbia Corporate Center	Columbia, MD	100 %	890,797	77 %	79 %	9,080	14,330
Columbia Office Properties	Columbia, MD	100 %	63,831	52 %	84 %	280	1,400
One Mall North	Columbia, MD	100 %	97,088	58 %	62 %	810	1,950
One Merriweather	Columbia, MD	100 %	206,632	100 %	100 %	5,530	5,400
Two Merriweather	Columbia, MD	100 %	124,016	98 %	98 %	2,430	3,100
6100 Merriweather	Columbia, MD	100 %	319,200	68 %	94 %	3,660	9,200
Aristocrat	Las Vegas, NV	100 %	181,534	100 %	100 %	4,390	4,520
One Summerlin	Las Vegas, NV	100 %	206,279	86 %	89 %	6,270	6,440
Two Summerlin	Las Vegas, NV	100 %	144,615	100 %	100 %	3,820	3,940
Total Office			6,202,095			\$ 113,410	\$ 160,320
Retail							
Creeside Park West	Houston, TX	100 %	72,976	86 %	97 %	\$ 2,330	\$ 2,200
Hughes Landing Retail	Houston, TX	100 %	125,803	85 %	93 %	3,690	4,990
1701 Lake Robbins	Houston, TX	100 %	12,376	100 %	100 %	560	540
Lakeland Village Center at Bridgeland	Houston, TX	100 %	67,947	84 %	84 %	1,590	1,800
20/25 Waterway Avenue	Houston, TX	100 %	50,062	83 %	83 %	1,660	2,000
Waterway Garage Retail	Houston, TX	100 %	21,513	100 %	100 %	1,100	870
2000 Woodlands Parkway	Houston, TX	100 %	7,900	100 %	100 %	310	300
Columbia Regional Building	Columbia, MD	100 %	89,199	100 %	100 %	2,230	2,310
Merriweather District Area 3 Retail	Columbia, MD	100 %	10,700	100 %	100 %	530	400
Ward Village Retail	Honolulu, HI	100 %	855,079	88 %	90 %	18,570	24,810
Downtown Summerlin (e)	Las Vegas, NV	100 %	803,145	98 %	100 %	26,970	26,300
Total Retail			2,116,700			\$ 59,540	\$ 66,520

Stabilized Properties - Operating Assets Segment (cont.)

thousands except Sq. Ft. and units	Location	% Ownership	Q4 2022 % Occ.(a)		Q4 2022 % Leased (a)		Annualized Q4 2022 NOI (b) (c)	Est. Stabilized NOI (b)		
			Rentable Sq. Ft.	Units	Rentable Sq. Ft.	Units				
Multi-family										
Creekside Park Apartments	Houston, TX	100 %	—	292	n/a	93 %	n/a	96 % \$ 2,570	\$ 3,000	
Creekside Park The Grove	Houston, TX	100 %	—	360	n/a	93 %	n/a	96 %	4,100	4,780
Lakeside Row	Houston, TX	100 %	—	312	n/a	94 %	n/a	96 %	2,580	3,870
Millennium Six Pines Apartments	Houston, TX	100 %	—	314	n/a	91 %	n/a	95 %	3,510	4,500
Millennium Waterway Apartments	Houston, TX	100 %	—	393	n/a	94 %	n/a	96 %	3,050	4,600
One Lakes Edge	Houston, TX	100 %	22,971	390	91 %	93 %	96 %	94 %	6,820	7,200
The Lane at Waterway	Houston, TX	100 %	—	163	n/a	94 %	n/a	96 %	2,600	3,500
Two Lakes Edge	Houston, TX	100 %	11,448	386	100 %	94 %	100 %	98 %	7,950	8,530
Juniper Apartments	Columbia, MD	100 %	55,677	382	21 %	93 %	77 %	96 %	6,730	9,160
The Metropolitan Downtown Columbia m.flats/TEN.M	Columbia, MD	50 %	13,591	380	100 %	88 %	100 %	90 %	3,430	3,450
Constellation Apartments	Las Vegas, NV	100 %	—	124	n/a	94 %	n/a	95 %	2,050	2,500
Tanager Apartments	Las Vegas, NV	100 %	—	267	n/a	93 %	n/a	94 %	5,110	5,150
Total Multi-family (f)			131,713	4,200				\$ 54,510	\$ 64,490	
Other										
Hughes Landing Daycare	Houston, TX	100 %	10,000	—	100 %	— %	100 %	— % \$ 250	\$ 280	
The Woodlands Warehouse	Houston, TX	100 %	125,801	—	100 %	— %	100 %	— %	1,390	1,520
HHC 242 Self-Storage	Houston, TX	100 %	—	634	n/a	92 %	n/a	93 %	710	710
HHC 2978 Self-Storage	Houston, TX	100 %	—	730	n/a	92 %	n/a	92 %	680	680
Woodlands Sarofim #1	Houston, TX	20 %	n/a	n/a	n/a	n/a	n/a	n/a	20	250
Stewart Title of Montgomery County, TX	Houston, TX	50 %	n/a	n/a	n/a	n/a	n/a	n/a	2,260	2,380
Houston Ground Leases	Houston, TX	100 %	n/a	n/a	n/a	n/a	n/a	n/a	1,940	2,300
Kewalo Basin Harbor	Honolulu, HI	100 %	n/a	n/a	n/a	n/a	n/a	n/a	1,760	2,180
Hockey Ground Lease	Las Vegas, NV	100 %	n/a	n/a	n/a	n/a	n/a	n/a	580	580
Summerlin Hospital Medical Center	Las Vegas, NV	5 %	n/a	n/a	n/a	n/a	n/a	n/a	4,640	4,640
Las Vegas Ballpark (g)	Las Vegas, NV	100 %	n/a	n/a	n/a	n/a	n/a	n/a	7,600	9,050
Other Assets	Various	100 %	n/a	n/a	n/a	n/a	n/a	n/a	770	1,090
Total Other			135,801	1,364				\$ 22,600	\$ 25,660	
Total Stabilized								\$ 250,060	\$ 316,990	

(a) Percentage Occupied and Percentage Leased are as of December 31, 2022.

(b) For Stabilized Properties, the difference between Annualized NOI and Stabilized NOI is attributable to a number of factors which may include temporary abatements, timing of lease turnovers, free rent and other market factors.

(c) To better reflect the full-year performance of the properties, the impacts of certain prior period accruals and adjustments included in Q4 2022 NOI were not annualized.

(d) 1201 Lake Robbins and 9950 Woodloch Forest, are collectively known as The Woodlands Towers at the Waterway.

(e) Downtown Summerlin rentable sq. ft. excludes 381,767 sq. ft. of anchor space and 39,700 sq. ft. of office space.

(f) Multi-Family square feet represent ground floor retail whereas multi-family units represent residential units for rent.

(g) The Las Vegas Ballpark presentation is inclusive of the results from both the stadium operations and those of our wholly owned team, the Las Vegas Aviators. Annualized NOI is based on a trailing 12-month calculation due to seasonality.

Unstabilized Properties - Operating Assets Segment

thousands except Sq. Ft. and units	Location	% Ownership	Rentable Sq. Ft.	Units	Q4 2022 % Occ. (a)		Q4 2022 % Leased (a)		Develop. Costs Incurred	Est. Total Cost (Excl. Land)	Annualized Q4 2022 NOI	Est. Stabilized NOI (b)	Est. Stab. Date	Est. Stab. Yield
					Rentable Sq. Ft.	Units	Rentable Sq. Ft.	Units						
Office														
Creekside Park Medical Plaza	Houston, TX	100 %	32,689	—	— %	n/a	— %	n/a	\$ 5,387	\$ 10,351	\$ —	\$ 790	2025	8 %
Memorial Hermann Medical Office Building	Houston, TX	100 %	20,000	—	— %	n/a	100 %	n/a	4,368	6,237	—	600	2023	10 %
1700 Pavilion	Las Vegas, NV	100 %	265,898	—	2 %	n/a	50 %	n/a	85,429	121,515	—	8,370	2025	7 %
Total Office			318,587	—					\$ 95,184	\$ 138,103	\$ —	\$ 9,760		
Retail														
A'alli (c)	Honolulu, HI	100 %	11,175	—	88 %	n/a	88 %	n/a	\$ —	\$ —	\$ 410	\$ 640	2024	— %
Kō'ula (c)	Honolulu, HI	100 %	36,854	—	21 %	n/a	29 %	n/a	—	—	—	1,280	2025	— %
Total Retail			48,029	—					\$ —	\$ —	\$ 410	\$ 1,920		
Multi-Family														
Starling at Bridgeland	Houston, TX	100 %	—	358	— %	22 %	— %	35 %	\$ 51,228	\$ 60,572	\$ —	\$ 4,360	2025	7 %
Marlow	Columbia, MD	100 %	32,692	472	— %	6 %	49 %	11 %	98,034	130,490	—	9,320	2025	7 %
Total Multi-Family			32,692	830					\$ 149,262	\$ 191,062	\$ —	\$ 13,680		
Total Unstabilized									\$ 244,446	\$ 329,165	\$ 410	\$ 25,360		

(a) Percentage Occupied and Percentage Leased are as of December 31, 2022.

(b) Company estimates of stabilized NOI are based on current leasing velocity, excluding inflation and organic growth.

(c) Condominium retail Develop. Cost Incurred and Est. Total Costs (Excl. Land) are combined with their respective condominium costs on page 20 and 21 of this supplement.

Under Construction Properties - Strategic Developments Segment

<i>thousands except Sq. Ft. and units</i>	Location	% Ownership	Est. Rentable Sq. Ft.	Percent Pre-Leased (a)	Const. Start Date	Est. Stabilized Date (b)	Develop. Costs Incurred	Est. Total Cost (Excl. Land)	Est. Stabilized NOI	Est. Stab. Yield
Office										
South Lake Medical Office Building	Columbia, MD	100 %	86,000	21 %	Q3 2022	2027	\$ 4,594	\$ 44,833	\$ 3,200	7 %
Summerlin South Office	Las Vegas, NV	100 %	147,000	— %	Q4 2022	2026	4,635	53,942	4,300	8 %
Total Office			233,000				\$ 9,229	\$ 98,775	\$ 7,500	
Retail										
The Park Ward Village (c)	Honolulu, HI	100 %	26,800	— %	Q4 2022	2028	\$ —	\$ —	\$ 1,900	— %
Total Retail			26,800				\$ —	\$ —	\$ 1,900	

<i>in thousands except Sq. Ft. and units</i>	Location	% Ownership	# of Units	Monthly Est. Rent Per Unit	Const. Start Date	Est. Stabilized Date (b)	Develop. Costs Incurred	Est. Total Cost (Excl. Land)	Est. Stabilized NOI	Est. Stab. Yield
Multi-family										
Tanager Echo	Las Vegas, NV	100 %	294	\$ 2,148	Q2 2021	2026	\$ 57,494	\$ 86,853	\$ 5,900	7 %
Wingspan (d)	Houston, TX	100 %	263	2,460	Q2 2022	2026	11,699	86,548	4,860	6 %
Total Multi-family			557				\$ 69,193	\$ 173,401	\$ 10,760	
Total Under Construction							\$ 78,422	\$ 272,176	\$ 20,160	

(a) Represents leases signed as of December 31, 2022.

(b) Represents management's estimate of the first quarter of operations in which the asset may be stabilized.

(c) Condominium retail Develop. Cost Incurred and Est. Total Costs (Excl. Land) are combined with their respective condominium costs on page 20 and 21 of this supplement.

(d) Wingspan is our first single-family rental community in Bridgeland. The project, which will include 263 homes, is expected to start welcoming residents in 2024.

Seaport Operating Performance

Q4 2022 <i>thousands except sq. ft. and percentages</i>	Landlord Operations (a)	Landlord Operations - Multi-family (b)	Managed Businesses (c)	Tin Building (d)	Events and Sponsorships (e)	Q4 2022 Total
Revenues (f)	\$ 3,703	\$ 331	\$ 9,074	\$ 3,212	\$ 2,095	\$ 18,415
Operating expenses (f)	(10,202)	(225)	(10,125)	(767)	(3,745)	(25,064)
Adjustments to arrive at NOI	1,057	(92)	817	(42)	(1)	1,739
Seaport NOI	\$ (5,442)	\$ 14	\$ (234)	\$ 2,403	\$ (1,651)	\$ (4,910)
Company's share of NOI from unconsolidated ventures (f)	—	—	(112)	(15,618)	—	(15,730)
Total Seaport NOI (g)	\$ (5,442)	\$ 14	\$ (346)	\$ (13,215)	\$ (1,651)	\$ (20,640)
Rentable Sq. Ft. / Units						
Total Sq. Ft. / units	346,136	13,000 / 21	51,606	53,783	21,077	
Leased Sq. Ft. / units (h)	195,201	— / 21	50,970	53,783	21,077	
% Leased or occupied (h)	56 %	— % / 100 %	99 %	100 %	100 %	
Development						
Development costs incurred	\$ 564,791	\$ —	\$ —	\$ 195,524	\$ —	\$ 760,315
Estimated total costs (excl. land)	\$ 594,368	\$ —	\$ —	\$ 204,870	\$ —	\$ 799,238

- (a) Landlord Operations represents physical real estate in the Historic District and Pier 17 developed and owned by HHC and leased to third parties.
- (b) Landlord Operations - Multi-family represents 85 South Street which includes base level retail in addition to residential units.
- (c) Managed Businesses represents retail and food and beverage businesses in the Historic District and Pier 17 that HHC owns, either wholly or through joint ventures, and operates, including license and management agreements. For the three months ended December 31, 2022, these businesses include, among others, The Fulton, Mister Dips, Carne Mare and Malibu Farm. Managed Businesses also includes the Company's share of NOI from Ssäm Bar and Jean-Georges Restaurants.
- (d) The Company owns 100% of the Tin Building which was completed and placed in service during the third quarter of 2022. The Company leased 100% of the space to The Tin Building by Jean-Georges joint venture, in which the Company has an equity ownership interest.
- (e) Events and Sponsorships includes private events, catering, sponsorships, concert series and other rooftop activities.
- (f) Rental revenue earned from and expense paid by businesses we wholly own and operate is eliminated in consolidation. For joint ventures where the Company is the landlord, the Company recognizes 100% of rental revenue earned. The Company's share of rental expense paid by joint ventures is included in the Company's share of NOI from unconsolidated ventures.
- (g) Total Seaport NOI includes NOI from businesses we wholly own and operate as well as the Company's share of NOI from unconsolidated ventures. See page 33 for the reconciliation of Total Seaport NOI.
- (h) Leased square footage and percent leased for Landlord Operations includes agreements with terms of less than one year.

Ward Village - Sold Out Condominiums

As of December 31, 2022	Waiea	Anaha	Ae'o	Ke Kilohana (a)	Victoria Place	Total
Key Metrics (\$ in thousands)						
Type of building	Luxury	Luxury	Upscale	Workforce	Luxury	
Number of units	177	317	465	423	349	1,731
Avg. unit Sq. Ft.	2,138	1,417	838	696	1,164	1,108
Condo Sq. Ft.	378,488	449,205	389,663	294,273	406,351	1,917,980
Street retail Sq. Ft.	7,716	16,048	70,800	28,386	n/a	122,950
Stabilized retail NOI	\$450	\$1,200	\$2,400	\$1,200	n/a	\$5,250
Stabilization year	2017	2020	2019	2020	n/a	
Development progress (\$ in thousands)						
Status	Completed	Completed	Completed	Completed	Under Construction	
Start date	Q2 2014	Q4 2014	Q1 2016	Q4 2016	Q1 2021	
Completion date	Q4 2016	Q4 2017	Q4 2018	Q2 2019	2024	
Total development cost	\$598,664	\$403,974	\$430,737	\$218,406	\$503,271	\$2,155,052
Cost-to-date	548,779	403,708	430,028	217,002	182,607	1,782,124
Remaining to be funded	\$49,885	\$266	\$709	\$1,404	\$320,664	\$372,928
Financial Summary (\$ in thousands)						
Units closed through December 31, 2022	177	317	465	423	—	1,382
Units under contract through December 31, 2022	—	—	—	—	349	349
Total % of units closed or under contract	100%	100%	100%	100%	100%	100%
Units closed in Q4 2022	1	—	—	—	—	1
Square footage closed or under contract (total)	378,488	449,205	389,663	294,273	406,351	1,917,980
Total % square footage closed or under contract	100%	100%	100%	100%	100%	100%
Total cash received (closings & deposits)	\$698,243	\$515,877	\$512,770	\$218,536	\$157,526	\$2,102,952
Total GAAP revenue recognized	\$698,243	\$515,877	\$512,770	\$218,536	\$—	\$1,945,426
Total future GAAP revenue for units under contract	\$—	\$—	\$—	\$—	\$774,584	\$774,584
Deposit Reconciliation (thousands)						
Spent towards construction	\$—	\$—	\$—	\$—	\$106,018	\$106,018
Held for future use (b)	—	—	—	—	51,508	51,508
Total deposits from sales commitment	\$—	\$—	\$—	\$—	\$157,526	\$157,526

(a) Ke Kilohana consists of 375 workforce units and 48 market rate units.

(b) Total deposits held for future use are presented above only for projects under construction and are included in Restricted cash on the balance sheet.

Ward Village - Completed or Under Construction Condominiums Remaining to be Sold

As of December 31, 2022	'A'all'i	Kō'ula	The Park Ward Village	Total
Key Metrics (\$ in thousands)				
Type of building	Upscale	Upscale	Upscale	
Number of units	750	565	545	1,860
Avg. unit Sq. Ft.	520	725	846	678
Condo Sq. Ft.	390,097	409,612	460,864	1,260,573
Street retail Sq. Ft. (a)	11,175	36,854	26,800	74,829
Stabilized retail NOI	\$640	\$1,280	\$1,900	\$3,820
Stabilization year	2024	2025	2028	
Development progress (\$ in thousands)				
Status	Completed	Completed	Under Construction	
Start date	Q4 2018	Q3 2019	Q4 2022	
Completion / Est. Completion date	Q4 2021	Q3 2022	2025	
Total development cost	\$394,908	\$487,039	\$620,065	\$1,502,012
Cost-to-date	381,273	399,029	49,274	829,576
Remaining to be funded	\$13,635	\$88,010	\$570,791	\$672,436
Financial Summary (\$ in thousands)				
Units closed through December 31, 2022	719	549	—	1,268
Units under contract through December 31, 2022	—	1	501	502
Units remaining to be sold through December 31, 2022	31	15	44	90
Total % of units closed or under contract	95.9%	97.3%	91.9%	95.2%
Units closed in Q4 2022	7	151	—	158
Units under contract in Q4 2022	6	4	4	14
Square footage closed or under contract (total)	365,665	400,893	427,878	1,194,436
Total % square footage closed or under contract	93.7%	97.9%	92.8%	94.8%
Total cash received (closings & deposits)	\$504,701	\$619,932	\$129,727	\$1,254,360
Total GAAP revenue recognized	\$504,701	\$619,796	\$—	\$1,124,497
Total future GAAP revenue for units under contract	\$—	\$1,399	\$651,359	\$652,758
Expected avg. price per Sq. Ft.	\$1,300 - \$1,350	\$1,500 - \$1,550	\$1,500 - \$1,550	
Deposit Reconciliation (thousands)				
Spent towards construction	\$—	\$—	\$—	\$—
Held for future use (b)	—	—	129,727	129,727
Total deposits from sales commitment	\$—	\$—	\$129,727	\$129,727

(a) Expected construction cost per retail square foot for all sold and remaining to be sold condos is approximately \$1,100.

(b) Total deposits held for future use are presented above only for projects under construction and are included in Restricted cash on the balance sheet.

Summary of Remaining Development Costs

As of December 31, 2022 thousands	Location	Total Estimated Costs (a)	Costs Paid Through December 31, 2022	Estimated Remaining to be Spent	Remaining Buyer Deposits/ Holdback to be Drawn	Debt to be Drawn	Costs Remaining to be Paid, Net of Debt and Buyer Deposits/ Holdbacks to be Drawn (b)	Estimated Completion Date
Juniper Apartments (c)	Columbia, MD	\$ 116,386	\$ 108,241	\$ 8,145	\$ —	\$ —	8,145	Completed
Marlow	Columbia, MD	130,490	98,034	32,456	—	31,689	767	Completed
6100 Merriweather (c)	Columbia, MD	138,221	118,804	19,417	—	—	19,417	Completed
Creekside Park Medical Plaza (c)(d)	Houston, TX	10,351	5,387	4,964	—	5,052	(88)	Completed
Memorial Hermann Medical Office Building (c)(d)	Houston, TX	6,237	4,368	1,869	—	2,094	(225)	Completed
Starling at Bridgeland (d)	Houston, TX	60,572	51,228	9,344	—	11,514	(2,170)	Completed
1700 Pavilion (c)(d)	Las Vegas, NV	121,515	85,429	36,086	—	36,935	(849)	Completed
Total Operating Assets		583,772	471,491	112,281	—	87,284	24,997	
Pier 17 and Historic District Area / Uplands (c)	New York, NY	594,368	564,791	29,577	—	—	29,577	Completed
Tin Building	New York, NY	204,870	195,524	9,346	—	—	9,346	Completed
Total Seaport Assets		799,238	760,315	38,923	—	—	38,923	
South Lake Medical Office Building	Columbia, MD	44,833	4,594	40,239	—	—	40,239	2024
Wingspan	Houston, TX	86,548	11,699	74,849	—	54,065	20,784	2024
Summerlin South Office	Las Vegas, NV	53,942	4,635	49,307	—	—	49,307	Q4 2023
Tanager Echo	Las Vegas, NV	86,853	57,494	29,359	—	28,001	1,358	Q2 2023
'A'ali'i	Honolulu, HI	394,908	381,273	13,635	—	—	13,635	Completed
Kō'ula	Honolulu, HI	487,039	399,029	88,010	75,633	—	12,377	Completed
The Park Ward Village	Honolulu, HI	620,065	49,274	570,791	136,902	392,000	41,889	2025
Victoria Place (e)	Honolulu, HI	503,271	182,607	320,664	44,624	303,630	(27,590)	2024
Waiea (f)	Honolulu, HI	598,664	548,779	49,885	—	—	49,885	Completed
Total Strategic Developments		2,876,123	1,639,384	1,236,739	257,159	777,696	201,884	
Total		\$ 4,259,133	\$ 2,871,190	\$ 1,387,943	\$ 257,159	\$ 864,980	\$ 265,804	
							South Lake Medical Office Building financing (g)	(23,760)
							Summerlin South Office financing (g)	(27,000)
							Estimated costs to be funded net of financing costs, assuming closing on estimated financing	\$ 215,044

See page 4 for definition of Remaining Development Costs.

- (a) Total Estimated Costs represent all costs to be incurred on the project which include construction costs, demolition costs, marketing costs, capitalized leasing, payroll or project development fees, deferred financing costs and advances for certain accrued costs from lenders and excludes land costs and capitalized corporate interest allocated to the project. Total Estimated Costs for assets at Ward Village and Columbia exclude master plan infrastructure and amenity costs at Ward Village and Merriweather District.
- (b) We expect to be able to meet our cash funding requirements with a combination of existing and anticipated construction loans, condominium buyer deposits, free cash flow from our Operating Assets and MPC segments, net proceeds from condominium sales, our existing cash balances and as necessary, the postponement of certain projects.
- (c) Final completion is dependent on lease-up and tenant build-out.
- (d) Negative balance relates to costs paid by HHC, but not yet reimbursed by our lenders. We expect to receive funds from our lenders for these costs in the future.
- (e) The negative balance represents equity that will be paid out as loan proceeds in Q1 2023. Until that period, costs remaining (net of debt) will reflect a negative balance.
- (f) Total estimated cost includes \$139.2 million for warranty repairs. However, we anticipate recovering a substantial amount of these costs in the future, which is not reflected in this schedule.
- (g) We expect to secure financing to fund these developments in early 2023.

Portfolio Key Metrics

As of December 31, 2022	MPC Regions								Non-MPC Regions		
	The Woodlands	The Woodlands Hills	Bridgeland	Summerlin	Teravalis	Floreo	Columbia	Total	Hawai'i	Seaport	Total
	Houston, TX	Houston, TX	Houston, TX	Las Vegas, NV	Phoenix, AZ	Phoenix, AZ	Columbia, MD	MPC Regions	Honolulu, HI	New York, NY	Non-MPC
Stabilized Properties											
Office Sq.Ft.	3,968,103	—	—	532,428	—	—	1,701,564	6,202,095	—	—	—
Retail Sq. Ft. (a)	325,049	—	67,947	803,145	—	—	197,193	1,393,334	855,079	13,000	868,079
Multi-family units	2,298	—	312	391	—	—	1,199	4,200	—	21	21
Self-Storage Units	1,364	—	—	—	—	—	—	1,364	—	—	—
Other Sq. Ft.	135,801	—	—	—	—	—	—	135,801	—	—	—
Unstabilized Properties											
Office Sq.Ft.	52,689	—	—	265,898	—	—	—	318,587	—	188,450	188,450
Retail Sq.Ft.	—	—	—	—	—	—	32,692	32,692	48,029	284,152	332,181
Multi-family units	—	—	358	—	—	—	472	830	—	—	—
Under Construction Properties											
Office Sq.Ft.	—	—	—	147,000	—	—	86,000	233,000	—	—	—
Retail Sq.Ft.	—	—	—	—	—	—	—	—	26,800	—	26,800
Multi-family units	—	—	263	294	—	—	—	557	—	—	—
Residential Land											
Total gross acreage/condos (b)	28,545 ac	2,055 ac	11,506 ac	22,500 ac	33,810 ac	3,029 ac	16,450 ac	117,895 ac	3,591	n/a	3,591
Current Residents (b)	120,000	2,375	20,000	123,000	—	—	112,000	377,375	n/a	n/a	—
Remaining saleable acres/condos under construction or complete	43 ac	736 ac	2,179 ac	2,618 ac	17,770 ac	1,230 ac	n/a	24,576 ac	90	n/a	90
Estimated price per acre (c)	\$2,493,000	\$333,000	\$544,000	\$902,000	\$332,000	\$305,000	n/a	—	n/a	n/a	—
Commercial Land											
Total acreage remaining	737 ac	167 ac	1,157 ac	700 ac	9,578 ac	337 ac	96 ac	12,772 ac	n/a	n/a	—
Estimated price per acre (c)	\$961,000	\$531,000	\$679,000	\$1,172,000	\$204,000	\$173,000	\$580,000	—	n/a	n/a	—

Portfolio Key Metrics include 100% of square footage and units associated with joint venture projects. Retail space in Multi-family assets shown as Retail square feet.

(a) Retail Sq. Ft. within the Summerlin region excludes 381,767 Sq. Ft. of anchors and 39,700 Sq. Ft. of additional office space above our retail space.

(b) Acreage and current residents shown as of December 31, 2022.

(c) Residential and commercial pricing represents the Company's estimate of price per acre per its 2023 land models.

MPC Performance

	Consolidated MPC Segment EBT															
	The Woodlands		Woodlands Hills		Bridgeland		Summerlin		Teravalis		Columbia		Total		Floreo (a)	
	Q4 2022	Q4 2021	Q4 2022	Q4 2021	Q4 2022	Q4 2021	Q4 2022	Q4 2021	Q4 2022	Q4 2021	Q4 2022	Q4 2021	Q4 2022	Q4 2021	Q4 2022	Q4 2021
<i>thousands</i>																
Revenues:																
Residential land sale revenues	\$21,864	\$ 2,063	\$6,097	\$10,789	\$33,833	\$41,571	\$ 33,924	\$139,065	\$ —	\$ —	\$ —	\$ —	\$95,718	\$193,488	\$ —	\$ —
Commercial land sale revenues	—	—	—	—	21,315	605	—	—	—	—	—	—	21,315	605	—	—
Builder price participation	305	454	880	622	2,370	1,007	16,387	13,718	—	—	—	—	19,942	15,801	—	—
Other land sale revenues	140	133	1	4	60	101	4,199	4,688	—	—	—	—	4,400	4,926	—	—
Total revenues	22,309	2,650	6,978	11,415	57,578	43,284	54,510	157,471	—	—	—	—	141,375	214,820	—	—
Expenses:																
Cost of sales - residential land	(12,310)	(1,108)	(2,506)	(4,316)	(9,643)	(11,182)	(13,628)	(72,933)	—	—	—	—	(38,087)	(89,539)	—	—
Cost of sales - commercial land	—	—	—	—	(6,075)	(163)	—	—	—	—	—	—	(6,075)	(163)	—	—
Real estate taxes	(2,673)	(985)	(7)	66	(1,301)	(907)	(545)	(580)	(4)	—	(154)	(152)	(4,684)	(2,558)	(45)	—
Land sales operations	(2,123)	(2,754)	(1,225)	(1,321)	(3,234)	(1,758)	(4,081)	(2,991)	(261)	(3)	(1,048)	(118)	(11,972)	(8,945)	(826)	(3)
Total operating expenses	(17,106)	(4,847)	(3,738)	(5,571)	(20,253)	(14,010)	(18,254)	(76,504)	(265)	(3)	(1,202)	(270)	(60,818)	(101,205)	(871)	(3)
Depreciation and amortization	(32)	(33)	(2)	(2)	(35)	(35)	(29)	(24)	(10)	—	—	—	(108)	(94)	(26)	(3)
Interest income (expense), net	394	330	564	404	5,481	3,924	8,169	6,291	—	—	—	—	14,608	10,949	(364)	(10)
Gain (loss) on extinguishment of debt	—	—	—	—	—	—	—	—	—	—	—	—	—	—	(296)	—
Equity in earnings (losses) from unconsolidated ventures (b)	—	—	—	—	—	—	(17,665)	4,839	(732)	(8)	—	—	(18,397)	4,831	—	—
MPC Segment EBT	\$ 5,565	\$ (1,900)	\$3,802	\$6,246	\$42,771	\$33,163	\$ 26,731	\$92,073	\$(1,007)	\$(11)	\$(1,202)	\$(270)	\$76,660	\$129,301	\$(1,557)	\$(16)

(a) This represents 100% of Floreo EBT. The Company owns a 50% interest in Floreo and accounts for its investment under the equity method.

(b) Equity in earnings (losses) from unconsolidated ventures for Teravalis reflects our share of earnings in our Floreo joint venture and for Summerlin our share of earnings in The Summit joint venture.

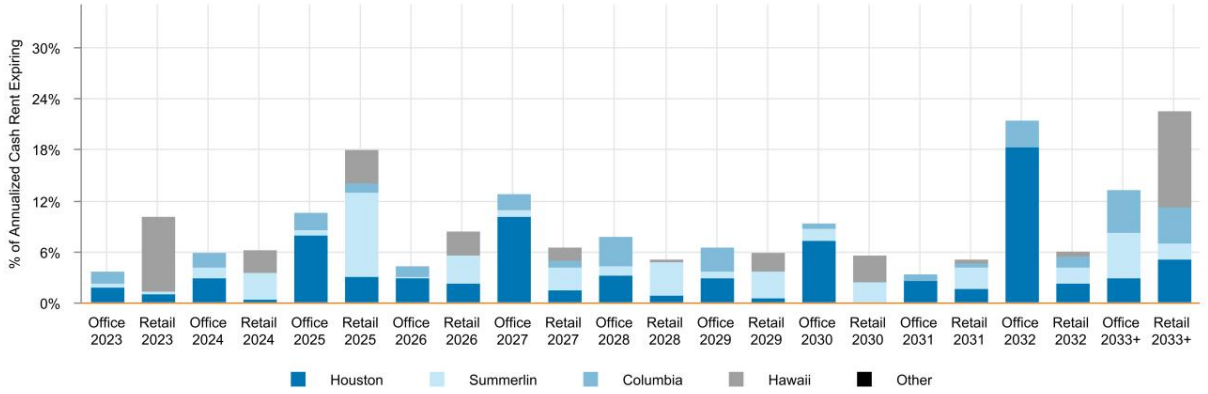
	Consolidated MPC Segment													
	The Woodlands		The Woodlands Hills		Bridgeland		Summerlin		Teravallis		Columbia		Floreo (a)	
	Q4 2022	Q4 2021	Q4 2022	Q4 2021	Q4 2022	Q4 2021	Q4 2022	Q4 2021	Q4 2022	Q4 2021	Q4 2022	Q4 2021	Q4 2022	Q4 2021
<i>thousands</i>														
Key Performance Metrics:														
Residential														
Total acres closed in current period	7.4 ac	2.4 ac	15.4 ac	30.8 ac	61.0 ac	83.6 ac	23.7 ac	216.4 ac	—	—	—	—	—	—
Price per acre achieved	\$2,955	\$860	\$393	\$350	\$555	\$497	\$1,273	\$624	\$—	\$—	\$—	\$—	\$—	\$—
Avg. gross margins	43.7%	46.3%	58.9%	60.0%	71.5%	73.1%	59.8%	47.6%	—%	—%	—%	—%	—%	—%
Commercial														
Total acres closed in current period	—	—	—	—	84.3 ac	40.0 ac	—	—	—	—	—	—	—	—
Price per acre achieved	\$—	\$—	\$—	\$—	\$453	\$174	\$—	\$—	\$—	\$—	\$—	\$—	\$—	\$—
Avg. gross margins	—%	—%	—%	—%	71.5%	73.1%	—%	—%	—%	—%	—%	—%	—%	—%
Avg. combined before-tax net margins	43.7%	46.3%	58.9%	60.0%	71.5%	73.1%	59.8%	47.6%	—%	—%	—%	—%	—%	—%
Key Valuation Metrics:														
Remaining saleable acres														
Residential	43 ac		736 ac		2,179 ac		2,618 ac		17,770 ac		—		1,230 ac	
Commercial	737 ac		167 ac		1,157 ac		700 ac		9,578 ac		96 ac		337 ac	
Projected est. % superpads / lot size	—% / —		—% / —		—% / —		63% / 0.25 ac		—% / —		NM		—% / —	
Projected est. % single-family detached lots / lot size	56% / 0.32 ac		83% / 0.21 ac		89% / 0.24 ac		—% / —		81% / 0.22 ac		NM		100% / 0.24 ac	
Projected est. % single-family attached lots / lot size	44% / 0.12 ac		17% / 0.14 ac		9% / 0.09 ac		—% / —		19% / 0.11 ac		NM		—% / —%	
Projected est. % custom homes / lot size	—% / —		—% / —		2% / 0.63 ac		37% / 0.45 ac		—% / —		NM		—% / —	
Estimated builder sale velocity (blended total - TTM) (b)	2		19		54		65		NM		NM		NM	
Projected GAAP gross margin (c)	74.7%	76.2%	58.9%	60.0%	71.5%	73.1%	61.4%	52.8%	87.3%	87.3%	NM		44.4%	44.4%
Projected cash gross margin (c)	96.3%		86.0%		87.2%		78.0%		87.6%		NM		60.5%	
Residential sellout / Commercial buildout date estimate														
Residential	2025		2030		2036		2043		2081		—		2034	
Commercial	2034		2030		2045		2039		2081		2024 (d)		2035	

(a) This represents 100% of Floreo performance and valuation metrics. The Company owns a 50% interest in Floreo and accounts for its investment under the equity method.
 (b) Represents the average monthly builder homes sold over the last twelve months ended December 31, 2022.
 (c) Projected GAAP gross margin is based on GAAP revenues and expenses which exclude revenues deferred on sales closed where revenue did not meet criteria for recognition and includes revenues previously deferred that met criteria for recognition in the current period. Gross margin for each MPC may vary from period to period based on the locations of the land sold and the related costs associated with developing the land sold. Projected cash gross margin includes all future projected revenues less all future projected development costs, net of expected reimbursable costs, and capitalized overhead, taxes and interest.
 (d) Columbia land development is complete. The sale of remaining land and/or development of additional commercial assets will occur as the market dictates.
 NM Not meaningful.
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Lease Expirations

Office and Retail Lease Expirations Total Office and Retail Portfolio as of December 31, 2022



Expiration Year	Office Expirations (a)			Retail Expirations (a)		
	Annualized Cash Rent (\$ in thousands)	Percentage of Annualized Cash Rent	Wtd. Avg. Annualized Cash Rent Per Leased Sq. Ft.	Annualized Cash Rent (\$ in thousands)	Percentage of Annualized Cash Rent	Wtd. Avg. Annualized Cash Rent Per Leased Sq. Ft.
2023	\$ 9,284	3.83 %	\$ 38.04	\$ 11,059	10.22 %	\$ 52.48
2024	14,376	5.93 %	39.55	6,726	6.22 %	46.79
2025	25,988	10.72 %	43.08	19,471	18.00 %	54.62
2026	10,840	4.48 %	42.66	9,219	8.52 %	41.53
2027	31,391	12.95 %	40.77	7,185	6.64 %	44.68
2028	18,870	7.79 %	43.80	5,620	5.20 %	47.18
2029	16,011	6.61 %	44.70	6,384	5.90 %	42.80
2030	23,017	9.50 %	47.26	6,055	5.60 %	64.39
2031	8,351	3.45 %	51.90	5,584	5.16 %	56.02
2032	52,153	21.51 %	52.47	6,542	6.05 %	57.71
Thereafter	32,204	13.23 %	43.08	24,382	22.49 %	42.73
Total	\$ 242,485	100.00 %		\$ 108,227	100.00 %	

(a) Excludes leases with an initial term of 12 months or less. Also excludes Seaport leases.

Acquisition/Disposition Activity

thousands except rentable Sq. Ft. / Units / Acres

Q4 2022 Acquisitions

Date Acquired	Property	% Ownership	Location	Acres	Acquisition Price
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No acquisition activity to report for Q4 2022

Q4 2022 Dispositions

Date Sold	Property	% Ownership	Location	Acres / Rentable Sq. Ft.	Sale Price
December 30, 2022	Creekside Village Green	100%	The Woodlands, Texas	74,670 sq. ft.	\$28.4 million
December 21, 2022	Lake Woodlands Crossing	100%	The Woodlands, Texas	60,261 sq. ft.	\$22.5 million

Other Assets

Property Name	Location	% Ownership	Acres	Notes
West End Alexandria (formerly Landmark Mall)	Alexandria, VA	58%	41.1	West End Alexandria is a joint venture formed to redevelop the former Landmark Mall into four million square feet of residential, retail, commercial and entertainment offerings with a central plaza and a network of parks and public transportation. The development will be anchored by a new state-of-the-art hospital and medical campus. Demolition began in the second quarter of 2022, with completion of the first buildings expected in 2025.
80% Interest in Fashion Show Air Rights	Las Vegas, NV	80%	N/A	Air rights above the Fashion Show Mall located on the Las Vegas Strip.
250 Water Street	New York, NY	100%	1.0	The Company plans to transform the underutilized full-block surface parking lot at the entrance of the Seaport into a mixed-use development including affordable and market rate apartments, community-oriented spaces and office space.

Debt Summary

<i>thousands</i>	December 31, 2022	December 31, 2021
Fixed-rate debt		
Unsecured 5.375% Senior Notes due 2028	\$ 750,000	\$ 750,000
Unsecured 4.125% Senior Notes due 2029	650,000	650,000
Unsecured 4.375% Senior Notes due 2031	650,000	650,000
Secured mortgages payable	1,500,841	1,006,428
Special Improvement District bonds	59,777	69,131
Variable-rate debt (a)		
Senior Secured Credit Facility	—	316,656
Secured mortgages payable, excluding condominium financing	867,570	723,018
Condominium financing	49,000	199,183
Secured Bridgeland Notes due 2026	275,000	275,000
Mortgages, notes and loans payable	4,802,188	4,639,416
Defered financing costs	(55,005)	(48,259)
Mortgages, notes and loans payable, net	\$ 4,747,183	\$ 4,591,157

<i>thousands</i>	Net Debt on a Segment Basis as of December 31, 2022 (b)						
	Operating Assets	Master Planned Communities	Seaport	Strategic Developments	Segment Totals	Non-Segment Amounts	Total
Mortgages, notes and loans payable, net	\$ 2,213,179	\$ 329,297	\$ 99,762	\$ 78,682	\$ 2,720,920	\$ 2,026,263	\$ 4,747,183
Mortgages, notes and loans payable of unconsolidated ventures (c)	90,380	34,680	107	—	125,167	—	125,167
Less:							
Cash and cash equivalents	(143,197)	(148,184)	(11,928)	(559)	(303,868)	(322,785)	(626,653)
Cash and cash equivalents of unconsolidated ventures (c)	(2,053)	(25,060)	(8,860)	(3,883)	(39,856)	—	(39,856)
Special Improvement District receivables	—	(64,091)	—	—	(64,091)	—	(64,091)
Municipal Utility District receivables, net	—	(473,068)	—	—	(473,068)	—	(473,068)
TIF receivable	—	—	—	(1,893)	(1,893)	—	(1,893)
Net Debt	\$ 2,158,309	\$ (346,426)	\$ 79,081	\$ 72,347	\$ 1,963,311	\$ 1,703,478	\$ 3,666,789

<i>thousands</i>	Consolidated Debt Maturities and Contractual Obligations as of December 31, 2022						
	2023	2024	2025	2026	2027	Thereafter	Total
Mortgages, notes and loans payable	\$ 166,062	\$ 62,150	\$ 386,314	\$ 556,475	\$ 298,458	\$ 3,332,729	\$ 4,802,188
Interest payments (d)	261,983	242,078	221,851	194,918	155,947	389,564	1,466,341
Ground lease commitments (e)	2,791	2,847	2,905	2,965	3,026	240,574	255,108
Total	\$ 430,836	\$ 307,075	\$ 611,070	\$ 754,358	\$ 457,431	\$ 3,962,867	\$ 6,523,637

(a) The Company has entered into derivative instruments to manage a portion of our variable interest rate exposure. See page 30 and 31 for additional detail.

(b) Net debt is a non-GAAP financial measure that we believe is useful to our investors and other users of our financial statements as its components are important indicators of our overall liquidity, capital structure and financial position. However, it should not be used as an alternative to our debt calculated in accordance with GAAP.

(c) Each segment includes our share of the Mortgages, notes and loans payable, net and Cash and cash equivalents for all joint ventures included in Investments in unconsolidated ventures.

(d) Interest is based on the borrowings that are presently outstanding and current floating interest rates without the effects of interest rate derivatives.

(e) Primarily relates to Seaport ground lease with initial expiration in 2072 and extension options through 2120. Future cash payments are not inclusive of extension options.

Property-Level Debt

<i>thousands</i>	Q4 2022 Principal	Contract Interest Rate	Interest Rate Hedge	Current Annual Interest Rate	Initial / Extended Maturity (a)
Operating Assets					
9303 New Trails	\$ 9,830	4.88 %	Fixed	4.88 %	Dec-23
4 Waterway Square	28,786	4.88 %	Fixed	4.88 %	Dec-23
Creekside Park West	15,869	L+225	Floating	5.23 % (b)	Mar-23 / Mar-24
6100 Merriweather	76,000	7.67 %	Fixed	7.67 %	Dec-25
9950 Woodloch Forest	97,446	L+195	Floating	4.93 % (b)(c)	Mar-25
3831 Technology Forest Drive	19,712	4.50 %	Fixed	4.50 %	Mar-26
Marlow	50,881	S+305	Floating	6.03 % (b)	Apr-25 / Apr-26
Creekside Park Medical Plaza	2,845	S+205	Floating	5.03 % (b)	Feb-25 / Feb-27
Memorial Hermann Medical Office Building	2,769	S+205	Floating	5.03 % (b)	Feb-25 / Feb-27
Starling at Bridgeland	31,155	S+275	Floating	5.73 % (b)	Apr-26 / Apr-27
20/25 Waterway Avenue	14,500	S+250	Floating	5.48 % (b)	Apr-26 / Apr-27
1700 Pavilion	38,065	L+380	Floating	6.30 %	Sep-25 / Sep-27
Kewalo Basin Harbor	11,232	L+275	Floating	5.73 % (b)	Sep-27
10 - 70 Columbia Corporate Center	58,941	S+300	Floating	7.30 %	Dec-25 / Dec-27
One Mall North	16,059	S+300	Floating	7.30 %	Dec-25 / Dec-27
Ward Village Retail	200,000	S+260	Floating	6.29 %	Dec-26 / Dec-27
Juniper Apartments	117,000	5.68 %	Fixed	5.68 %	Dec-27
Millennium Six Pines Apartments	42,500	3.39 %	Fixed	3.39 %	Aug-28
3 Waterway Square	43,209	3.94 %	Fixed	3.94 %	Aug-28
Two Summerlin	40,800	S+175	Floating	3.43 %	Feb-27 / Feb-29
One Lakes Edge	67,535	4.50 %	Fixed	4.50 %	Mar-29
Aristocrat	35,060	3.67 %	Fixed	3.67 %	Sep-29
Creekside Park Apartments	37,730	3.52 %	Fixed	3.52 %	Oct-29
One Hughes Landing	48,287	4.30 %	Fixed	4.30 %	Dec-29 / Dec-34
1725 Hughes Landing Boulevard	61,207	S+405	Floating	8.35 %	Jan-27 / Jan-30
1735 Hughes Landing Boulevard	59,006	S+405	Floating	8.35 %	Jan-27 / Jan-30
Two Hughes Landing	46,332	4.20 %	Fixed	4.20 %	Dec-30
Tanager Apartments	58,500	3.13 %	Fixed	3.13 %	May-31
Lakeside Row	35,500	3.15 %	Fixed	3.15 %	Sept-31
1201 Lake Robbins	250,000	3.83 %	Fixed	3.83 % (c)	Oct-31
Three Hughes Landing	70,000	3.55 %	Fixed	3.55 %	Dec-31

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30

Property-Level Debt (cont.)

<i>thousands</i>	Q4 2022 Principal	Contract Interest Rate	Interest Rate Hedge	Current Annual Interest Rate	Initial / Extended Maturity (a)
Operating Assets (cont.)					
The Woodlands Warehouse	13,700	3.65 % Fixed		3.65 %	Jan-32
8770 New Trails	35,296	L+245 Floating	Swap to fixed	4.89 %	Jan-32 / Jan-42
One Merriweather	49,800	3.53 % Fixed		3.53 %	Feb-32
Two Merriweather	25,600	3.83 % Fixed		3.83 %	Feb-32
Millennium Waterway Apartments	51,000	3.94 % Fixed		3.94 %	Jun-32
Two Lakes Edge	105,000	4.39 % Fixed		4.39 %	Jun-32
The Lane at Waterway	37,500	4.85 % Fixed		4.85 %	Jul-32
Creekside Park The Grove	57,000	4.12 % Fixed		4.12 %	Nov-32
Lakefront North	50,000	6.75 % Fixed		6.75 %	Dec-32
Constellation Apartments	24,200	4.07 % Fixed		4.07 %	Jan-33
Hughes Landing Retail	32,912	3.50 % Fixed		3.50 %	Dec-36
Columbia Regional Building	23,345	4.48 % Fixed		4.48 %	Feb-37
Las Vegas Ballpark	44,802	4.92 % Fixed		4.92 %	Dec-39
	<u>\$2,236,911</u>				
Master Planned Communities					
Bridgeland Notes due 2026	\$ 275,000	S+230 Floating	Swap to fixed	5.28 % (b),(d)	Sep-26
	<u>\$ 275,000</u>				
Seaport					
250 Water Street	\$ 100,000	S+361 Floating	Swap to fixed	6.59 % (b)	Nov-23
	<u>\$ 100,000</u>				
Strategic Developments					
Victoria Place	\$ 49,000	L+500 Floating	Cap at 2.00% LIBOR	7.00 %	Sep-24 / Sep-26
Tanager Echo	31,499	L+290 Floating	Cap at 2.00% LIBOR	5.40 %	Sep-25 / Sep-27
Wingspan	1	S+275 Floating	Swap to fixed	5.73 % (b)	Dec-25 / Dec 27
	<u>\$ 80,500</u>				
Total (e)	<u>\$2,692,411</u>				

(a) Extended maturity assumes exercise of all extension options, some of which have performance requirements.

(b) The Company's interest rate swap with a notional amount of \$615 million matures in September 2023.

(c) 1201 Lake Robbins and 9950 Woodloch Forest, are collectively known as The Woodlands Towers at the Waterway.

(d) In December 2022, the borrowing capacity was expanded from \$275.0 million to \$475.0 million, resulting in available capacity of \$200.0 million as of December 31, 2022.

(e) Excludes JV debt, Corporate bond debt, and SID bond debt related to Summerlin.

Reconciliation of Non-GAAP Measures

Reconciliation of Operating Assets segment EBT to Total NOI							
<i>thousands</i>	Q4 2022	Q3 2022	Q2 2022	Q1 2022	Q4 2021	FY 2022	FY 2021
Operating Assets segment EBT (a)	\$ 15,155	\$ 3,998	\$ 12,833	\$ 9,248	\$ (29,894)	\$ 41,234	\$ (45,290)
Add back:							
Depreciation and amortization	39,483	37,714	38,999	38,430	39,181	154,626	163,031
Interest (income) expense, net	25,183	23,340	21,318	20,118	20,212	89,959	75,391
Equity in (earnings) losses from unconsolidated ventures	(365)	(4,132)	(2,591)	(15,175)	30,111	(22,263)	67,042
(Gain) loss on sale or disposal of real estate and other assets, net	(25,570)	—	(4,018)	—	(27)	(29,588)	(39,168)
(Gain) loss on extinguishment of debt	1,585	—	363	282	471	2,230	1,926
Impact of straight-line rent	(3,958)	(1,744)	(3,101)	(2,438)	(4,685)	(11,241)	(14,715)
Other	1,139	(519)	158	49	(5)	827	10,449
Operating Assets NOI	52,652	58,657	63,961	50,514	55,364	225,784	218,666
Company's share of NOI from unconsolidated ventures (b)	2,420	2,139	2,386	2,116	2,053	9,061	4,081
Distributions from Summerlin Hospital Investment	—	—	—	4,638	—	4,638	3,755
Total Operating Assets NOI	\$ 55,072	\$ 60,796	\$ 66,347	\$ 57,268	\$ 57,417	\$ 239,483	\$ 226,502

(a) EBT excludes corporate expenses and other items that are not allocable to the segments.

(b) The Company's share of NOI related to 110 North Wacker in 2021 is calculated using our stated ownership of 23% and does not include the impact of the partnership distribution waterfall.

Reconciliation of Non-GAAP Measures (cont.)

Reconciliation of Seaport segment EBT to Total NOI							
<i>thousands</i>	Q4 2022	Q3 2022	Q2 2022	Q1 2022	Q4 2021	FY 2022	FY 2021
Seaport segment EBT (a)	\$ (32,988)	\$ (18,114)	\$ (12,573)	\$ (20,714)	\$ (18,146)	\$ (84,389)	\$ (58,418)
Add back:							
Depreciation and amortization	11,144	9,651	7,720	7,823	7,941	36,338	30,867
Interest (income) expense, net	(899)	(1,731)	(1,319)	47	309	(3,902)	(357)
Equity in (earnings) losses from unconsolidated ventures	16,050	11,273	5,239	3,711	291	36,273	1,988
Impact of straight-line rent	(1,063)	(185)	(184)	1,888	367	456	1,632
Other (income) loss, net (b)	2,846	674	433	1,503	3,719	5,456	6,725
Seaport NOI	(4,910)	1,568	(684)	(5,742)	(5,519)	(9,768)	(17,563)
Company's share of NOI from unconsolidated ventures (c)	(15,730)	(11,034)	(4,979)	(3,838)	(272)	(35,581)	(592)
Total Seaport NOI	\$ (20,640)	\$ (9,466)	\$ (5,663)	\$ (9,580)	\$ (5,791)	\$ (45,349)	\$ (18,155)

(a) EBT excludes corporate expenses and other items that are not allocable to the segments.

(b) Includes miscellaneous development-related items.

(c) Company's share of NOI for the Tin Building by Jean-Georges has been updated for the first and second quarters of 2022 using our current partnership funding provisions.

Reconciliation of Non-GAAP Measures (cont.)

Reconciliation of MPC Land Sales Closed to GAAP Land Sales Revenue		Three Months Ended December 31,		Year Ended December 31,	
<i>thousands</i>	2022	2021	2022	2021	
Total residential land sales closed in period	\$ 92,094	\$ 189,423	\$ 247,949	\$ 329,492	
Total commercial land sales closed in period	38,176	6,977	75,383	17,106	
Net recognized (deferred) revenue:					
Bridgeland	(16,860)	(6,372)	(18,388)	(8,174)	
Woodlands Hills	—	—	(172)	—	
Summerlin	1,596	3,274	3,248	(1,568)	
Total net recognized (deferred) revenue	(15,264)	(3,098)	(15,312)	(9,742)	
Special Improvement District bond revenue	2,027	791	8,045	9,361	
MPC land sales revenue - GAAP basis	\$ 117,033	\$ 194,093	\$ 316,065	\$ 346,217	
Reconciliation of MPC Segment EBT to MPC Net Contribution		Three Months Ended December 31,		Year Ended December 31,	
<i>thousands</i>	2022	2021	2022	2021	
MPC segment EBT	\$ 76,660	\$ 129,301	\$ 282,987	\$ 316,607	
Plus:					
Master Planned Communities cost of sales	44,162	89,702	119,466	153,630	
Depreciation and amortization	108	94	394	366	
MUD and SID bonds collections, net	92,398	47,528	131,126	46,460	
Distributions from unconsolidated ventures	—	2,500	—	114,172	
Less:					
MPC development expenditures	(109,924)	(106,696)	(396,102)	(322,255)	
MPC land acquisitions	—	(574,253)	—	(574,253)	
Equity in (earnings) losses from unconsolidated ventures	18,397	(4,831)	1,407	(59,399)	
MPC Net Contribution	\$ 121,801	\$ (416,655)	\$ 139,278	\$ (324,672)	
Reconciliation of Segment EBTs to Net Income		Three Months Ended December 31,		Year Ended December 31,	
<i>thousands</i>	2022	2021	2022	2021	
Operating Assets segment EBT	\$ 15,155	\$ (29,894)	\$ 41,234	\$ (45,290)	
MPC segment EBT	76,660	129,301	282,987	316,607	
Seaport segment EBT	(32,988)	(18,146)	(84,389)	(58,418)	
Strategic Developments segment EBT	62,388	110,321	190,238	83,758	
Consolidated segment EBT	121,215	191,582	430,070	296,657	
Corporate income, expenses and other items	(67,851)	(80,233)	(245,434)	(247,733)	
Net income (loss)	53,364	111,349	184,636	48,924	
Net (income) loss attributable to noncontrolling interests	(613)	2,451	(103)	7,176	
Net income (loss) attributable to common stockholders	\$ 52,751	\$ 113,800	\$ 184,533	\$ 56,100	

Reconciliations of Net Income to FFO, Core FFO and AFFO

RECONCILIATIONS OF NET INCOME TO FFO	Q4 2022	Q4 2021	FY 2022	FY 2021
<i>thousands except share amounts</i>				
Net income attributable to common shareholders	\$ 52,751	\$ 113,800	\$ 184,533	\$ 56,100
Adjustments to arrive at FFO:				
Segment real estate related depreciation and amortization	51,971	48,792	196,677	200,776
(Gain) loss on sale or disposal of real estate and other assets, net	(25,669)	7,395	(29,678)	(53,079)
Income recognized upon sale of interest in 110 North Wacker	(4)	—	4,910	—
Income tax expense adjustments:				
Gain on sale or disposal of real estate and other assets, net	5,760	(1,560)	6,678	11,502
Income recognized upon sale of interest in 110 North Wacker	1	—	(1,124)	—
Impairment of depreciable real estate properties	—	—	—	13,068
Reconciling items related to noncontrolling interests	613	(2,451)	103	(7,176)
Company's share of the above reconciling items from unconsolidated joint ventures	1,088	2,004	4,136	8,622
FFO	\$ 86,511	\$ 167,980	\$ 366,235	\$ 229,813
Adjustments to arrive at Core FFO:				
(Gain) loss on extinguishment of debt	1,732	471	2,377	38,014
Loss on settlement of rate-lock agreement	—	—	—	9,995
Severance expenses	9	84	2,524	763
Non-real estate related depreciation and amortization	806	913	3,684	4,324
Straight-line amortization	(5,022)	(4,315)	(10,785)	(13,047)
Deferred income tax expense (benefit)	25,829	28,331	42,022	10,356
Non-cash fair value adjustments related to hedging instruments	(724)	3,474	6,041	12,660
Share-based compensation	3,861	2,217	12,772	8,830
Other non-recurring expenses (development-related marketing and demolition costs)	3,992	2,415	11,977	10,668
Company's share of the above reconciling items from unconsolidated joint ventures	149	(1,510)	461	(4,834)
Core FFO	\$ 117,143	\$ 200,060	\$ 437,308	\$ 307,542
Adjustments to arrive at AFFO:				
Tenant and capital improvements	(2,845)	(555)	(11,218)	(7,998)
Leasing commissions	(1,987)	(1,200)	(8,142)	(5,400)
AFFO	\$ 112,311	\$ 198,305	\$ 417,948	\$ 294,144
FFO per diluted share value	\$ 1.75	\$ 3.08	\$ 7.24	\$ 4.21
Core FFO per diluted share value	\$ 2.37	\$ 3.67	\$ 8.65	\$ 5.63
AFFO per diluted share value	\$ 2.27	\$ 3.64	\$ 8.27	\$ 5.38

