

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549

FORM 8-K

CURRENT REPORT  
Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): May 11, 2020

THE HOWARD HUGHES CORPORATION  
(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction  
of incorporation)

001-34856  
(Commission File Number)

36-4673192  
(I.R.S. Employer  
Identification No.)

One Galleria Tower  
13355 Noel Road, 22<sup>nd</sup> Floor  
Dallas, Texas 75240  
(Address of principal executive offices)

Registrant's telephone number, including area code: (214) 741-7744

Securities registered pursuant to Section 12(b) of the Act:

Title of each class:	Trading Symbol(s)	Name of each exchange on which registered:
Common stock \$0.01 par value per share	HHC	New York Stock Exchange

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

**Item 2.02 Results of Operations and Financial Condition.**

On May 11, 2020, The Howard Hughes Corporation (the “Company”) issued a press release announcing the Company’s financial results for the first quarter ended March 31, 2020. A copy of this press release is attached hereto as Exhibit 99.1.

The information contained in this Current Report on Form 8-K pursuant to this “Item 2.02 Results of Operations and Financial Condition” is being furnished. This information shall not be deemed to be filed for the purposes of Section 18 of the Securities Exchange Act of 1934 (the “Exchange Act”) or otherwise subject to the liabilities of that section or shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, unless specifically identified therein as being incorporated by reference.

**Item 7.01 Regulation FD Disclosure.**

On May 11, 2020, the Company issued supplemental information for the first quarter ended March 31, 2020. The supplemental information contains key information about the Company. The supplemental information is attached hereto as Exhibit 99.2 and has been posted on our website at [www.howardhughes.com](http://www.howardhughes.com) under the “Investors” tab.

The information contained in this Current Report on Form 8-K pursuant to this “Item 7.01 Regulation FD Disclosure” is being furnished. This information shall not be deemed to be filed for the purposes of Section 18 of the Exchange Act or otherwise subject to the liabilities of that section or shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, unless specifically identified therein as being incorporated by reference.

**Item 9.01 Financial Statements and Exhibits.**

(d) Exhibits

<u>Exhibit No.</u>	<u>Description</u>
99.1	<a href="#">Press release dated May 11, 2020 announcing the Company’s financial results for the first quarter ended March 31, 2020.</a>
99.2	<a href="#">Supplemental information for the first quarter ended March 31, 2020.</a>

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

THE HOWARD HUGHES CORPORATION

By: /s/ Peter F. Riley  
Peter F. Riley  
*Senior Executive Vice President, Secretary and  
General Counsel*

Date: May 11, 2020

**PRESS RELEASE****Contact Information:**

David R. O'Reilly  
Chief Financial Officer  
(214) 741-7744

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**The Howard Hughes Corporation® Reports First Quarter 2020 Results**

**Resilient first quarter results and significantly enhanced liquidity profile achieved through \$594 million in net proceeds from common stock offering, sale of 100 Fellowship Drive and recent financing activities**

**Dallas, TX, May 11, 2020** – The Howard Hughes Corporation® (NYSE: HHC) (the “Company,” “HHC” or “we”) announced today operating results for the first quarter ended March 31, 2020. The financial statements, exhibits and reconciliations of non-GAAP measures in the attached Appendix and the Supplemental Information at Exhibit 99.2 provide further details of these results.

“The first quarter of 2020 saw our company continue its positive momentum from last quarter, which was the strongest in our history, and we were on our way to eclipsing those results prior to the arrival of the COVID-19 pandemic,” said Paul H. Layne, Chief Executive Officer. “Despite the challenges presented by the pandemic, our first quarter of 2020 demonstrates that our financial discipline and prudent actions have us well-positioned for a quick return as we see demand in each of our markets for development and growth.

“With the onset of the pandemic, we quickly took action to protect our employees, tenants, customers and communities, as well as further secure the financial footing of our company. A successful common stock offering generated \$594 million, which, along with debt financing and overhead reduction, has provided us the liquidity and flexibility to continue to make the best long-term value decisions. In addition, the equity raise gives us the ability to execute on value-creating projects in this challenging environment.

“Early on, we saw that the pandemic seemed to be uniquely positioned in the regions where we operate and would affect many of the sectors that have been meaningful drivers of our financial results.

“While retail collections and our Woodlands’ hotels have been negatively impacted by the pandemic beginning in April, we continue to see strong results across our businesses. We have received approximately 95% for both our office and multi-family collections. At Ward Village, Victoria Place remains the fastest-selling market tower in the history of the development, and is already 65.9% pre-sold as of April 30, 2020. We have also maintained outstanding leasing momentum at 110 North Wacker in downtown Chicago, where our trophy-class office tower is 74% leased in advance of its fourth quarter 2020 completion date.

“As a result of the pandemic, our three hotels in The Woodlands were shut down in accordance with government guidelines, which had a negative effect on our financial results in the first quarter. Restrictions are now beginning to lift and, due to demand, we will begin resuming operations on a limited basis at our Woodlands’ hotels starting at the end of the month. While we are encouraged by these positive signs and results we have seen, we recognize that the pandemic has created uncertainties as to our future results.

“We are making significant progress on the execution of our Transformation Plan commitments to sell non-core properties and to focus resources on the growth of our core MPC business. In The Woodlands, the sale of 100 Fellowship Drive generated \$64.2 million in net proceeds, and exemplifies the type of value creation opportunities that Howard Hughes is able to execute in challenging times. We have also signed a 133,948-square-foot lease for the top five floors of 9950 Woodloch Forest Drive, one of the two premier Class AAA towers recently rebranded The Woodlands Towers at The Waterway.

“The master planned communities that are the core of our business have always been highly desirable places to live, offering residents an exceptional quality of life, including some of the best schools and hospital systems in the country. Our MPCs are walkable communities in beautiful, natural settings with urban conveniences, outstanding amenities, low density, and expansive open green space with hiking and biking trails. Our communities, including Summerlin, The Woodlands, Bridgeland, Columbia and Ward Village provide the exceptional lifestyle options that so many people are now seeking in a post-COVID world.”

#### **First Quarter 2020 Highlights**

- Net income attributable to common stockholders decreased to a loss of \$125.1 million, or \$2.88 per diluted share, for the three months ended March 31, 2020, compared to \$31.8 million, or \$0.74 per diluted share, for the three months ended March 31, 2019.
- Completed an equity offering of common stock resulting in the issuance of 12,270,900 shares and receipt of \$593.7 million in net proceeds.
- Completed \$537.2 million of new financings, which include a \$356.8 million construction loan for Kō'ula, a \$137.0 million partial refinance of The Woodlands Towers at the Waterway bridge loan and a \$43.4 million construction loan for Creekside Park Apartments Phase II.
- Total Net operating income (“NOI”)<sup>(3)</sup> from the Operating Assets segment, including our share of NOI from equity investments, grew by 24.2% to \$63.9 million for the three months ended March 31, 2020, compared to \$51.4 million for the prior year period.
- MPC segment earnings before tax (“EBT”) increased by \$6.5 million to \$44.1 million for the three months ended March 31, 2020, primarily driven by higher builder price participation at Summerlin and higher Equity in earnings from real estate and other affiliates at The Summit.
- Continued progress on announced Transformation Plan highlighted by the sale of 100 Fellowship Drive, the 203,257 square foot building in The Woodlands® that is home to MD Anderson, for net proceeds of \$64.2 million, resulting in a gain of \$38.3 million.
- Launched public pre-sales of our newest project at Ward Village®, Victoria Place®, where as of April 30, 2020, we have executed contracts for 230 condominium units, or 65.9% of total units.
- Increased Seaport District segment revenues by \$2.7 million to \$9.7 million for the three months ended March 31, 2020, compared to the prior year period due to The Fulton and Malibu Farm, which opened in the second and third quarters of 2019, respectively, as well as rental revenue as a result of increased occupancy over the period. This growth was despite the complete shut-down of the Seaport District on March 14, 2020.
- Western Midstream Partners, LP signed a 133,948-square-foot lease for the top five floors of 9950 Woodloch Forest Drive at The Woodlands Towers at The Waterway.

#### **COVID-19 Impact - For the month ended April 30, 2020**

- The health and safety of our employees, tenants and customers remains our highest priority. We activated our Crisis Committee and created a task force to prepare buildings for re-occupancy and will implement a number of processes and communications to provide a safe environment at our properties.
- We continue to maintain a strong liquidity position with \$1.0 billion of total liquidity as of March 31, 2020, consisting of \$971.7 million of cash and \$64.2 million of cash held in 1031 exchange escrow.
- For the month ending April, we collected, of our total commercial billings, 94.5% of our Office portfolio billings, 95.3% of our Multi-family portfolio billings, 44.3% of our Retail portfolio billings and 76.6% of our Other portfolio billings. Our hospitality properties remain closed since March 22, 2020.

- While they do not directly impact our results of operations, we believe that new home sales are a leading indicator for future homes sales in our MPCs. April new home sales decreased 47.5% to 83 homes sold across all of our MPCs relative to March 2020 new home sales.
- The Seaport District remains closed, and we are continuing to monitor the status of containment measures and mandatory closures in New York City, which will directly impact our revenue in our managed businesses, our tenants and their ability to make timely rental payments under their leases with us and our ability to continue construction at the Tin Building.
- At Ward Village, we contracted to sell five additional condominiums at Victoria Place in April 2020.
- Through our HHCares program, we have leveraged our owned restaurants and partnered with our grocery and restaurant tenants to provide food to local hospitals, first responders and displaced hospitality employees.

Highlights of our results for the three months ended March 31, 2020, are summarized below. We are primarily focused on creating shareholder value by increasing our per share net asset value. Often, the nature of our business results in short-term volatility in our net income due to the timing of MPC land sales, recognition of condominium revenue and operating business pre-opening expenses, and, as such, we believe the following metrics are most useful in tracking our progress towards net asset value creation.

(\$ in thousands)	Three Months Ended March 31,		Change	% Change
	2020	2019		
<b>Operating Assets NOI</b> <sup>(1)</sup>				
Office	\$ 34,437	\$ 18,962	\$ 15,475	81.6 %
Retail	14,490	16,245	(1,755)	(10.8)%
Multi-family	4,547	4,361	186	4.3 %
Hospitality	4,381	7,858	(3,477)	(44.2)%
Other	51	(1,073)	1,124	104.8 %
Company's share NOI (a)	5,961	5,089	872	17.1 %
<b>Total Operating Assets NOI (b)</b>	<b>\$ 63,867</b>	<b>\$ 51,442</b>	<b>\$ 12,425</b>	<b>24.2 %</b>
Projected stabilized NOI Operating Assets (\$ in millions)	\$ 362.4	\$ 320.9	\$ 41.5	12.9 %
<b>MPC</b>				
Acres Sold - Residential	57 ac.	77 ac.	(21ac.)	(26.6)%
Acres Sold - Commercial	16 ac.	—	16 ac.	— %
Price Per Acre - Residential	\$ 526	\$ 498	\$ 28	5.7 %
Price Per Acre - Commercial	\$ 131	\$ —	\$ 131	— %
<b>MPC EBT</b>	<b>\$ 44,121</b>	<b>\$ 37,597</b>	<b>\$ 6,524</b>	<b>17.4 %</b>
<b>Seaport District NOI</b> <sup>(1)</sup>				
Historic District & Pier 17 - Landlord	\$ (1,861)	\$ (1,718)	\$ (143)	(8.3)%
Multi-family	104	81	23	28.4 %
Hospitality	—	15	(15)	(100)%
Historic District & Pier 17 - Managed Businesses	(2,080)	(2,653)	573	21.6 %
Events, Sponsorships & Catering Business	(53)	290	(343)	(118.3)%
Company's share NOI (a)	(376)	(195)	(181)	92.8 %
<b>Total Seaport District NOI</b>	<b>\$ (4,266)</b>	<b>\$ (4,180)</b>	<b>\$ (86)</b>	<b>2.1 %</b>
<b>Strategic Developments</b>				
Condominium units contracted to sell (c)	14	16	(2)	(12.5)%

(a) Includes Company's share of NOI from non-consolidated assets

(b) Excludes properties sold or in redevelopment

(c) Includes units at our buildings that are open or under construction as of March 31, 2020

#### Financial Data

<sup>(1)</sup>See the accompanying appendix for a reconciliation of GAAP to non-GAAP financial measures and a statement indicating why management believes the non-GAAP financial measure provides useful information for investors.

#### About The Howard Hughes Corporation<sup>®</sup>

The Howard Hughes Corporation owns, manages and develops commercial, residential and mixed-use real estate throughout the U.S. Its award-winning assets include the country's preeminent portfolio of master planned communities, as well as operating properties and development opportunities including: the Seaport District in New York; Columbia, Maryland; The Woodlands<sup>®</sup>, The Woodlands Hills<sup>®</sup>, and Bridgeland<sup>®</sup> in the Greater Houston, Texas area; Summerlin<sup>®</sup>, Las Vegas; and Ward Village<sup>®</sup> in Honolulu, Hawai'i. The Howard Hughes Corporation's portfolio is strategically positioned to meet and accelerate development based on market demand, resulting in one of the strongest real estate platforms in the country. Dedicated to innovative place making, the Company is recognized for its ongoing commitment to design excellence and to the cultural life of its communities. The Howard Hughes Corporation is traded on the New York Stock Exchange as HHC. For additional information visit [www.howardhughes.com](http://www.howardhughes.com).

The Howard Hughes Corporation has partnered with Say, the fintech startup reimagining shareholder communications, to allow investors to submit and upvote questions they would like to see addressed on the Company's first quarter earnings call. Say verifies all shareholder positions and provides permission to participate on the May 12, 2020 call, during which the Company's leadership will be answering top questions. Utilizing the Say platform, The Howard Hughes Corporation elevates its capabilities for responding to Company shareholders, making its investor relations Q&A more transparent and engaging.

The Howard Hughes Corporation will host its investor conference call on Tuesday, May 12, 2020, at 9:00 a.m Central Standard Time (10:00 a.m. Eastern Standard Time) to discuss first quarter 2020 results. To participate, please dial 1-877-883-0383 within the U.S., 1-877-885-0477 within Canada, or 1-412-902-6506 when dialing internationally. All participants should dial in at least five minutes prior to the scheduled start time, using 8373414 as the passcode. In addition to dial-in options, institutional and retail shareholders can participate by going to [app.saytechnologies.com/howardhughes](http://app.saytechnologies.com/howardhughes). Shareholders can email [hello@saytechnologies.com](mailto:hello@saytechnologies.com) for any support inquiries.

#### Safe Harbor Statement

We may make forward-looking statements in this press release and in other reports and presentations that we file or furnish with the Securities and Exchange Commission. In addition, our management may make forward-looking statements orally to analysts, investors, creditors, the media and others. Forward-looking statements include:

- the impact of COVID-19 on our business;
- announcement of certain changes, which we refer to as our "Transformation Plan", including new executive leadership, reduction in our overhead expenses, the proposed sale of our non-core assets and accelerated growth in our core MPC assets;
- expected performance of our stabilized, income-producing properties and the performance and stabilization timing of properties that we have recently placed into service or are under construction;
- capital required for our operations and development opportunities for the properties in our Operating Assets, Seaport District and Strategic Developments segments;
- expected commencement and completion for property developments and timing of sales or rentals of certain properties;
- expected performance of our MPC segment;
- forecasts of our future economic performance; and
- future liquidity, finance opportunities, development opportunities, development spending and management plans.

These statements involve known and unknown risks, uncertainties and other factors that may have a material impact on any future results, performance and achievements expressed or implied by such forward-looking statements. These risk factors are described in our Annual Report on Form 10-K which has been filed with the Securities and Exchange

Commission (“SEC”) on February 27, 2020 and the Final Prospectus Supplement which has been filed with the SEC on March 30, 2020. Any factor could, by itself, or together with one or more other factors, adversely affect our business, results of operations or financial condition. There may be other factors currently unknown to us that we have not described in our Annual Report that could cause results to differ from our expectations. These forward-looking statements present our estimates and assumptions as of the date of this press release. Except as may be required by law, we undertake no obligation to modify or revise any forward-looking statements to reflect events or circumstances occurring after the date of this release.

#### **Our Financial Presentation**

As discussed throughout this release, we use certain non-GAAP performance measures, in addition to the required GAAP presentations, as we believe these measures improve the understanding of our operational results and make comparisons of operating results among peer companies more meaningful. We continually evaluate the usefulness, relevance, limitations and calculation of our reported non-GAAP performance measures to determine how best to provide relevant information to the public, and thus such reported measures could change. A non-GAAP financial measure used throughout this release is Net operating income (“NOI”). We provide a more detailed discussion about this non-GAAP measure in our reconciliation of non-GAAP measures provided in the appendix in this earnings release.



**THE HOWARD HUGHES CORPORATION**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
**UNAUDITED**

(In thousands, except per share amounts)	Three Months Ended March 31,	
	2020	2019
<b>Revenues:</b>		
Condominium rights and unit sales	\$ 43	\$ 198,310
Master Planned Communities land sales	39,732	41,312
Minimum rents	70,987	54,086
Other land, rental and property revenues	34,897	41,479
Tenant recoveries	20,875	13,508
Builder price participation	7,759	5,195
Interest income from sales-type leases	882	—
<b>Total revenues</b>	<b>175,175</b>	<b>353,890</b>
<b>Expenses:</b>		
Condominium rights and unit cost of sales	97,901	137,694
Master Planned Communities cost of sales	16,786	16,818
Operating costs	64,606	68,759
Rental property real estate taxes	13,578	9,831
Provision for (recovery of) doubtful accounts	1,701	(2)
Demolition costs	—	49
Development-related marketing costs	2,816	5,702
General and administrative	39,081	25,332
Depreciation and amortization	61,637	36,131
<b>Total expenses</b>	<b>298,106</b>	<b>300,314</b>
<b>Other:</b>		
Provision for impairment	(48,738)	—
Gain (loss) on sale or disposal of real estate and other assets, net	38,124	(6)
Other (loss) income, net	(3,684)	173
<b>Total other</b>	<b>(14,298)</b>	<b>167</b>
<b>Operating (loss) income</b>	<b>(137,229)</b>	<b>53,743</b>
Interest income	1,146	2,573
Interest expense	(34,448)	(23,326)
Equity in earnings from real estate and other affiliates	11,349	9,951
(Loss) income before taxes	(159,182)	42,941
Provision for income taxes	(34,100)	11,016
<b>Net (loss) income</b>	<b>(125,082)</b>	<b>31,925</b>
Net income attributable to noncontrolling interests	(52)	(104)
<b>Net (loss) income attributable to common stockholders</b>	<b>\$ (125,134)</b>	<b>\$ 31,821</b>
Basic (loss) income per share:	\$ (2.88)	\$ 0.74
Diluted (loss) income per share:	\$ (2.88)	\$ 0.74

**THE HOWARD HUGHES CORPORATION**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
**UNAUDITED**

<b>(In thousands, except par values and share amounts)</b>	<b>March 31, 2020</b>	<b>December 31, 2019</b>
<b>Assets:</b>		
Investment in real estate:		
Master Planned Communities assets	\$ 1,672,534	\$ 1,655,674
Buildings and equipment	3,901,549	3,813,595
Less: accumulated depreciation	(549,452)	(507,933)
Land	359,211	353,022
Developments	1,488,869	1,445,997
Net property and equipment	6,872,711	6,760,355
Investment in real estate and other affiliates	127,293	121,757
Net investment in real estate	7,000,004	6,882,112
Net investment in lease receivable	2,933	79,166
Cash and cash equivalents	971,695	422,857
Restricted cash	267,018	197,278
Accounts receivable, net	9,944	12,279
Municipal Utility District receivables, net	301,897	280,742
Notes receivable, net	36,000	36,379
Deferred expenses, net	139,329	133,182
Operating lease right-of-use assets, net	58,347	69,398
Prepaid expenses and other assets, net	332,557	300,373
Total assets	<u>\$ 9,119,724</u>	<u>\$ 8,413,766</u>
<b>Liabilities:</b>		
Mortgages, notes and loans payable, net	\$ 4,304,590	\$ 4,096,470
Operating lease obligations	69,980	70,413
Deferred tax liabilities	140,763	180,748
Accounts payable and accrued expenses	831,793	733,147
Total liabilities	<u>5,347,126</u>	<u>5,080,778</u>
<b>Equity:</b>		
Preferred stock: \$.01 par value; 50,000,000 shares authorized, none issued	—	—
Common stock: \$.01 par value; 150,000,000 shares authorized, 55,989,263 issued and 54,939,003 outstanding as of March 31, 2020, and 150,000,000 shares authorized, 43,635,893 shares issued and 42,585,633 outstanding as of December 31, 2019	561	437
Additional paid-in capital	3,939,470	3,343,983
Accumulated deficit	(171,537)	(46,385)
Accumulated other comprehensive loss	(60,273)	(29,372)
Treasury stock, at cost, 1,050,260 shares as of March 31, 2020 and December 31, 2019	(120,530)	(120,530)
Total stockholders' equity	3,587,691	3,148,133
Noncontrolling interests	184,907	184,855
Total equity	3,772,598	3,332,988
Total liabilities and equity	<u>\$ 9,119,724</u>	<u>\$ 8,413,766</u>

**Appendix - Reconciliation of Non-GAAP Measures**

**For the Three Months Ended March 31, 2020 and 2019**

Below are GAAP to non-GAAP reconciliations of certain financial measures, as required under Regulation G of the Securities Exchange Act of 1934. Non-GAAP information should be considered by the reader in addition to, but not

instead of, the financial statements prepared in accordance with GAAP. The non-GAAP financial information presented may be determined or calculated differently by other companies and may not be comparable to similarly titled measures.

As a result of our four segments, Operating Assets, Master Planned Communities (“MPC”), Seaport District and Strategic Developments, being managed separately, we use different operating measures to assess operating results and allocate resources among these four segments. The one common operating measure used to assess operating results for our business segments is earnings before tax (“EBT”). EBT, as it relates to each business segment, represents the revenues less expenses of each segment, including interest income, interest expense and equity in earnings of real estate and other affiliates. EBT excludes corporate expenses and other items that are not allocable to the segments. We present EBT because we use this measure, among others, internally to assess the core operating performance of our assets. However, segment EBT should not be considered as an alternative to GAAP net income.

(In thousands)	Three Months Ended March 31,		
	2020	2019	\$ Change
<b>Operating Assets Segment EBT</b>			
Total revenues (a)	\$ 114,257	\$ 91,953	\$ 22,304
Total operating expenses (b)	(52,240)	(42,912)	(9,328)
Segment operating income	62,017	49,041	12,976
Depreciation and amortization	(37,089)	(27,108)	(9,981)
Interest expense, net	(26,193)	(18,991)	(7,202)
Other (loss) income, net	(59)	35	(94)
Equity in earnings from real estate and other affiliates	4,394	2,709	1,685
Gain on sale or disposal of real estate	38,124	—	38,124
Provision for impairment	(48,738)	—	(48,738)
Segment EBT	(7,544)	5,686	(13,230)
<b>MPC Segment EBT</b>			
Total revenues	50,446	50,896	(450)
Total operating expenses	(23,722)	(28,514)	4,792
Segment operating income	26,724	22,382	4,342
Depreciation and amortization	(91)	(160)	69
Interest income, net	8,554	7,543	1,011
Other loss, net	—	(5)	5
Equity in earnings from real estate and other affiliates	8,934	7,837	1,097
Segment EBT	44,121	37,597	6,524
<b>Seaport District Segment EBT</b>			
Total revenues	9,694	7,030	2,664
Total operating expenses	(14,311)	(14,433)	122
Segment operating loss	(4,617)	(7,403)	2,786
Depreciation and amortization	(20,875)	(6,193)	(14,682)
Interest expense, net	(5,053)	(1,532)	(3,521)
Other loss, net	(3,368)	(86)	(3,282)
Equity in losses from real estate and other affiliates	(2,043)	(632)	(1,411)
Loss on sale or disposal of real estate	—	(6)	6
Segment EBT	(35,956)	(15,852)	(20,104)

(In thousands)	Three Months Ended March 31,		\$ Change
	2020	2019	
<b>Strategic Developments Segment EBT</b>			
Total revenues	760	204,011	(203,251)
Total operating expenses	(104,299)	(146,303)	42,004
Segment operating (loss) income	(103,539)	57,708	(161,247)
Depreciation and amortization	(1,761)	(1,056)	(705)
Interest income, net	1,931	3,262	(1,331)
Other (loss) income, net	(375)	693	(1,068)
Equity in earnings from real estate and other affiliates	64	37	27
Segment EBT	(103,680)	60,644	(164,324)
<b>Consolidated Segment EBT</b>			
Total revenues	175,157	353,890	(178,733)
Total operating expenses	(194,572)	(232,162)	37,590
Segment operating income	(19,415)	121,728	(141,143)
Depreciation and amortization	(59,816)	(34,517)	(25,299)
Interest expense, net	(20,761)	(9,718)	(11,043)
Other (loss) income, net	(3,802)	637	(4,439)
Equity in earnings from real estate and other affiliates	11,349	9,951	1,398
Gain (loss) on sale or disposal of real estate, net	38,124	(6)	38,130
Provision for impairment	(48,738)	—	(48,738)
Consolidated segment EBT	(103,059)	88,075	(191,134)
Corporate income, expenses and other items	(22,023)	(56,150)	34,127
Net (loss) income	(125,082)	31,925	(157,007)
Net income attributable to noncontrolling interests	(52)	(104)	52
Net (loss) income attributable to common stockholders	\$ (125,134)	\$ 31,821	\$ (156,955)

(a) Includes hospitality revenues for the three months ended March 31, 2020, and 2019, of \$17.2 million and \$22.9 million, respectively.  
(b) Includes hospitality operating costs for the three months ended March 31, 2020, and 2019, of \$12.9 million and \$15.6 million, respectively.

## NOI

We believe that NOI is a useful supplemental measure of the performance of our Operating Assets and Seaport District portfolio because it provides a performance measure that, when compared year over year, reflects the revenues and expenses directly associated with owning and operating real estate properties and the impact on operations from trends in rental and occupancy rates and operating costs. We define NOI as operating revenues (rental income, tenant recoveries and other revenue) less operating expenses (real estate taxes, repairs and maintenance, marketing and other property expenses, including our share of NOI from equity investees). NOI excludes straight-line rents and amortization of tenant incentives, net; interest expense, net; ground rent amortization; demolition costs; other (loss) income; amortization; depreciation; development-related marketing cost; gain on sale or disposal of real estate and other assets, net; provision for impairment and equity in earnings from real estate and other affiliates. All management fees have been eliminated for all internally-managed properties. We use NOI to evaluate our operating performance on a property-by-property basis because NOI allows us to evaluate the impact that property-specific factors such as lease structure, lease rates and tenant base have on our operating results, gross margins and investment returns. Variances between years in NOI typically result from changes in rental rates, occupancy, tenant mix and operating expenses. Although we believe that NOI provides useful information to investors about the performance of our Operating Assets and Seaport District assets, due to the exclusions noted above, NOI should only be used as an additional measure of the financial performance of the assets of this segment of our business and not as an alternative to GAAP Net income (loss). For reference, and as an aid in understanding our computation of NOI, a reconciliation of segment EBT to NOI for Operating Assets and Seaport District has been presented in the tables below.

(In thousands)	Three Months Ended March 31, (Unaudited)	
	2020	2019
<b>Total Operating Assets segment EBT (a)</b>	\$ (7,544)	\$ 5,686
Add back:		
Depreciation and amortization	37,089	27,108
Interest expense, net	26,193	18,991
Equity in earnings from real estate and other affiliates	(4,394)	(2,709)
Gain on sale or disposal of real estate and other assets, net	(38,124)	—
Provision for impairment	48,738	—
Impact of straight-line rent	(3,103)	(2,845)
Other	173	122
<b>Total Operating Assets NOI - Consolidated</b>	<b>59,028</b>	<b>46,353</b>
Redevelopments		
110 North Wacker	1	—
<b>Total Operating Asset Redevelopments NOI</b>	<b>1</b>	<b>—</b>
Dispositions		
100 Fellowship Drive	(1,123)	—
<b>Total Operating Asset Dispositions NOI</b>	<b>(1,123)</b>	<b>—</b>
<b>Consolidated Operating Assets NOI excluding properties sold or in redevelopment</b>	<b>57,906</b>	<b>46,353</b>
Company's Share NOI - Equity investees	2,237	1,464
Distributions from Summerlin Hospital Investment	3,724	3,625
<b>Total Operating Assets NOI</b>	<b>\$ 63,867</b>	<b>\$ 51,442</b>

(a) Segment EBT excludes corporate expenses and other items that are not allocable to the segments.

(In thousands)	Three Months Ended March 31, (Unaudited)	
	2020	2019
<b>Total Seaport District segment EBT (a)</b>	\$ (35,956)	\$ (15,852)
Add back:		
Depreciation and amortization	20,875	6,193
Interest expense (income), net	5,053	1,532
Equity in losses from real estate and other affiliates	2,043	632
Loss on sale or disposal of real estate	—	6
Impact of straight-line rent	125	755
Other loss, net (b)	3,970	2,749
<b>Total Seaport District NOI - Consolidated</b>	<b>(3,890)</b>	<b>(3,985)</b>
Company's Share NOI - Equity investees	(376)	(195)
<b>Total Seaport District NOI</b>	<b>\$ (4,266)</b>	<b>\$ (4,180)</b>

(a) Segment EBT excludes corporate expenses and other items that are not allocable to the segments.

(b) Includes miscellaneous development-related items as well as the loss related to the write-off of inventory due to the permanent closure of 10 Corso Como Retail and Café during the three months ended March 31, 2020.

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**Supplemental Information**  
Three months ended March 31, 2020  
NYSE: HHC

## Cautionary Statements

### Forward-Looking Statements

This presentation includes forward-looking statements. Forward-looking statements give our current expectations relating to our financial condition, results of operations, plans, objectives, future performance and business. You can identify forward-looking statements by the fact that they do not relate strictly to current or historical facts. These statements may include words such as "anticipate," "estimate," "expect," "project," "forecast," "plan," "intend," "believe," "likely," "may," "realize," "should," "transform," "would" and other statements of similar expression. Forward-looking statements give our expectations about the future and are not guarantees. These statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance and achievements to materially differ from any future results, performance and achievements expressed or implied by such forward-looking statements. We caution you not to rely on these forward-looking statements. For a discussion of the risk factors that could have an impact on these forward-looking statements, see our Annual Report on Form 10-K for the fiscal year ended December 31, 2019, as filed with the Securities and Exchange Commission ("SEC") on February 27, 2020 as amended and supplemented by any risk factors contained in our quarterly reports on Form 10-Q, which have been subsequently filed with the SEC. The statements made herein speak only as of the date of this presentation, and we do not undertake to update this information except as required by law. Past performance does not guarantee future results. Performance during time periods shown is limited and may not reflect the performance for the full year or future years, or in different economic and market cycles.

### Non-GAAP Financial Measures

Our financial statements have been prepared in accordance with accounting principles generally accepted in the United States (GAAP); however, we use certain non-GAAP performance measures in this presentation, in addition to GAAP measures, as we believe these measures improve the understanding of our operational results and make comparisons of operating results among peer companies more meaningful. Management continually evaluates the usefulness, relevance, limitations and calculation of our reported non-GAAP performance measures to determine how best to provide relevant information to the public, and thus such reported measures could change. The non-GAAP financial measures used in this presentation are funds from operations ("FFO"), core funds from operations ("Core FFO"), adjusted funds from operations ("AFFO") and net operating income ("NOI").

FFO is defined by the National Association of Real Estate Investment Trusts ("NAREIT") as net income calculated in accordance with GAAP, excluding gains or losses from real estate dispositions, plus real estate depreciation and amortization and impairment charges (which we believe are not indicative of the performance of our operating portfolio). We calculate FFO in accordance with NAREIT's definition. Since FFO excludes depreciation and amortization, gains and losses from depreciable property dispositions, and impairments, it can provide a performance measure that, when compared year over year, reflects the impact on operations from trends in occupancy rates, rental rates, operating costs, acquisition, development activities and financing costs. This provides a perspective of our financial performance not immediately apparent from net income determined in accordance with GAAP. Core FFO is calculated by adjusting FFO to exclude the impact of certain non-cash and/or nonrecurring income and expense items, as set forth in the calculation herein. These items can vary greatly from period to period, depending upon the volume of our acquisition activity and debt retirements, among other factors. We believe that by excluding these items, Core FFO serves as a useful, supplementary measure of the ongoing operating performance of the core operations across all segments, and we believe it is used by investors in a similar manner. Finally, AFFO adjusts our Core FFO operating measure to deduct cash expended on recurring tenant improvements and capital expenditures of a routine nature to present an adjusted measure of Core FFO. Core FFO and AFFO are non-GAAP and non-standardized measures and may be calculated differently by other peer companies.

We define NOI as operating revenues (rental income, tenant recoveries and other revenue) less operating expenses (real estate taxes, repairs and maintenance, marketing and other property expenses,), plus our share of NOI from equity investees. NOI excludes straight-line rents and amortization of tenant incentives, net interest expense, ground rent amortization, demolition costs, amortization, depreciation, development-related marketing costs, gain on sale or disposal of real estate and other assets, net, provision for impairment, and Equity in earnings from real estate and other affiliates. We use NOI to evaluate our operating performance on a property-by-property basis because NOI allows us to evaluate the impact that factors which vary by property, such as lease structure, lease rates and tenant bases, have on our operating results, gross margins and investment returns. We believe that NOI is a useful supplemental measure of the performance of our Operating Assets and Seaport District segments because it provides a performance measure that, when compared year over year, reflects the revenues and expenses directly associated with owning and operating real estate properties and the impact on operations from trends in rental and occupancy rates and operating costs.

While FFO, Core FFO, AFFO and NOI are relevant and widely used measures of operating performance of real estate companies, they do not represent cash flows from operations or net income as defined by GAAP and should not be considered an alternative to those measures in evaluating our liquidity or operating performance. FFO, Core FFO, AFFO and NOI do not purport to be indicative of cash available to fund our future cash requirements. Further, our computations of FFO, Core FFO, AFFO and NOI may not be comparable to FFO, Core FFO, AFFO and NOI reported by other real estate companies. We have included in this presentation a reconciliation from GAAP net income to FFO, Core FFO and AFFO, as well as reconciliations of our GAAP Operating Assets segment Earnings Before Taxes ("EBT") to NOI and Seaport District segment EBT to NOI. Non-GAAP financial measures should not be considered independently, or as a substitute, for financial information presented in accordance with GAAP.

### Additional Information

Our website address is [www.howardhughes.com](http://www.howardhughes.com). Our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and other publicly filed or furnished documents are available and may be accessed free of charge through the "Investors" section of our website under the "SEC Filings" subsection, as soon as reasonably practicable after those documents are filed with, or furnished to, the SEC. Also available through the Investors section of our website are beneficial ownership reports filed by our directors, officers and certain shareholders on Forms 3, 4 and 5.





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# Company Profile - Summary & Results

## Company Overview - Q1 2020

Exchange / Ticker	NYSE: HHC
Share Price - March 31, 2020	\$ 50.52
Diluted Earnings / Share	\$ (2.88)
FFO / Diluted Share	\$ (1.05)
Core FFO / Diluted Share	\$ (1.21)
AFFO / Diluted Share	\$ (1.31)

## Operating Portfolio by Region



## Recent Company Highlights

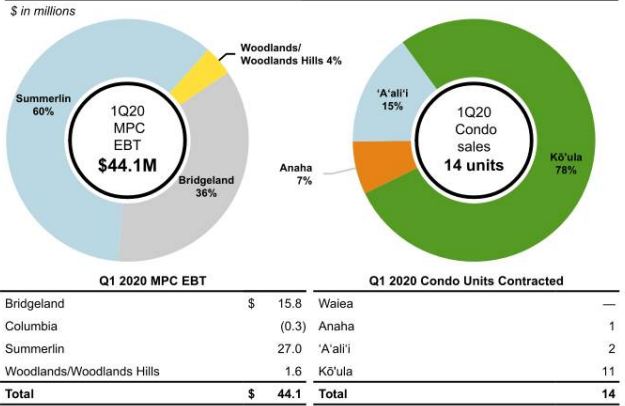
DALLAS, March 30, 2020 (PRNewswire) -- The Howard Hughes Corporation (HHC) closed on two loans totaling over \$490 million. A \$356.8 million construction loan was secured for Kō'ula, the sixth residential mixed-use development at Ward Village, reflecting continued strong demand for the acclaimed 60-acre MPC. In addition, a \$137 million, 5-year term loan was secured for 9950 Woodloch Forest Drive, one of two premier Class AAA towers in The Woodlands comprising the newly rebranded The Woodlands Towers at The Waterway.

DALLAS, March 27, 2020 (PRNewswire) -- HHC priced an underwritten public offering of 2,000,000 shares of the HHC's common stock, at \$50 per share, for estimated aggregate net proceeds (after underwriting discounts and commissions and offering expenses) of \$94,000,000. In addition, HHC entered into an agreement with Pershing Square Funds, which will purchase 10,000,000 shares, at \$50 per share, for estimated aggregate net proceeds of \$488,000,000.

THE WOODLANDS, March 19, 2020 (PRNewswire) -- HHC signed a 133,948-square-foot lease for the top five floors of 9950 Woodloch Forest Drive with Western Midstream Partners, LP (NYSE: WES). With this agreement, 9950 Woodloch Forest Drive is now 35% leased, with HHC's corporate headquarters set to relocate to the building later this year.

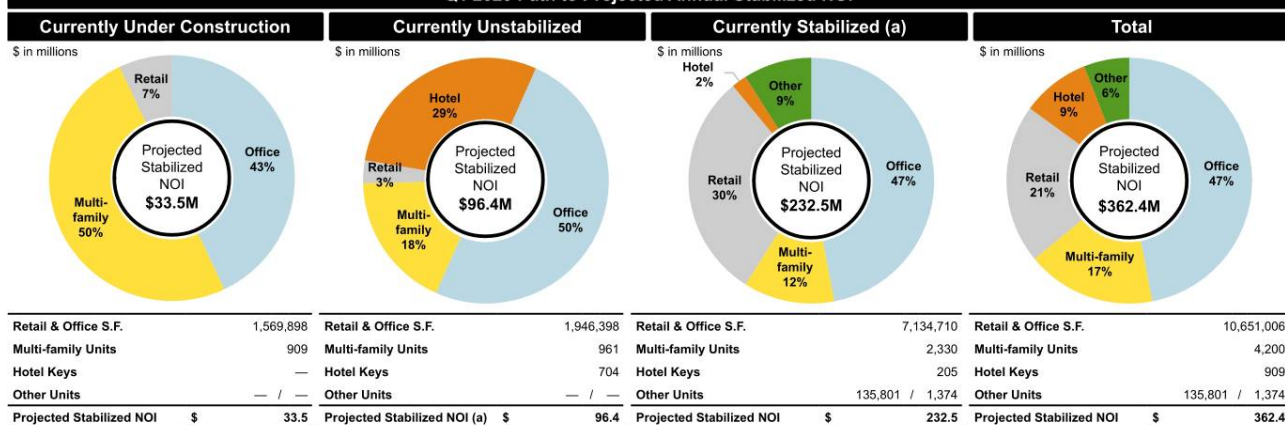
THE WOODLANDS, March 18, 2020 (PRNewswire) -- HHC sold the 208,000-square-foot MD Anderson building in The Woodlands for \$115 million. With net proceeds of \$64 million, the sale marks a gain of \$52 million on a cash basis and is expected to result in a gain of approximately \$39 million on a GAAP basis. In addition, this sale was done on a tax-free basis for federal income tax purposes as part of a reverse 1031 exchange involving the company's December purchase of The Woodlands Towers at The Waterway.

## Q1 2020 MPC & Condominium Results

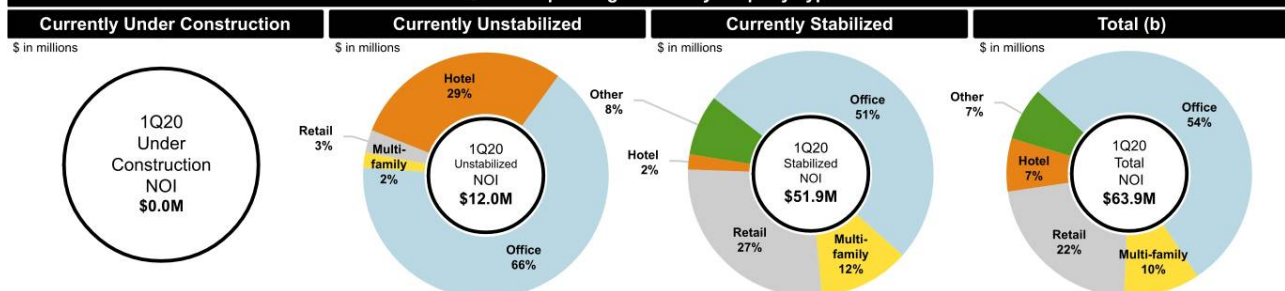


## Company Profile - Summary & Results (con't)

### Q1 2020 Path to Projected Annual Stabilized NOI



### Q1 2020 Operating Results by Property Type



Path to Projected Annual Stabilized NOI charts exclude Seaport NOI, units, and square footage until we have greater clarity with respect to the performance of our tenants. See page 17 for Seaport project information. See page 30 for definitions of "Under Construction," "Unstabilized," "Stabilized" and "Net Operating Income (NOI)."

(a) Stabilized NOI decreased from last quarter as a result of the 100 Fellowship Drive asset sale. See page 21 for the details of this disposition.  
 (b) As a result of COVID-19, our Hospitality assets were temporarily shut down beginning in March 2020.



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## Financial Summary

(\$ in thousands, except share price and billions)	Q1 2020	Q4 2019	Q3 2019	Q2 2019	Q1 2019	FY 2019	FY 2018
<b>Company Profile</b>							
Share price (a)	\$50.52	\$126.80	\$129.60	\$123.84	\$110.00	\$126.80	\$97.62
Market Capitalization (b)	\$2.8b	\$5.4b	\$5.6b	\$5.4b	\$4.8b	\$5.4b	\$4.2b
Enterprise Value (c)	\$6.3b	\$9.3b	\$8.8b	\$8.3b	\$7.7b	\$9.3b	\$7.0b
Weighted avg. shares - basic	43,380	43,190	43,134	43,113	43,106	43,136	43,036
Weighted avg. shares - diluted	43,380	43,356	43,428	43,271	43,257	43,308	43,237
Total diluted share equivalents outstanding	54,939	42,673	43,426	43,223	43,223	42,678	43,109
<b>Debt Summary</b>							
Total debt payable (d)	\$ 4,345,066	\$ 4,138,618	\$ 3,665,263	\$ 3,465,714	\$ 3,274,379	\$ 4,138,618	\$ 3,215,211
Fixed-rate debt	\$ 1,906,187	\$ 1,908,660	\$ 2,011,626	\$ 1,904,165	\$ 1,675,207	\$ 1,908,660	\$ 1,663,875
Weighted avg. rate - fixed	5.06%	5.05%	5.11%	5.18%	5.06%	5.05%	5.17%
Variable-rate debt, excluding condominium financing	\$ 2,362,424	\$ 2,199,241	\$ 1,625,792	\$ 1,561,549	\$ 1,494,918	\$ 2,199,241	\$ 1,454,579
Weighted avg. rate - variable	3.91%	4.32%	4.54%	4.79%	4.85%	4.32%	4.88%
Condominium debt outstanding at end of period	\$ 76,455	\$ 30,717	\$ 27,846	\$ —	\$ 104,254	\$ 30,717	\$ 96,757
Weighted avg. rate - condominium financing	4.29%	4.83%	5.12%	N/A	5.74%	4.83%	5.75%
Leverage ratio (debt to enterprise value)	68.40%	44.19%	41.17%	41.17%	42.16%	44.19%	45.47%

(a) Presented as of period end date.

(b) Market capitalization = Closing share price at of the last trading day of the respective period times total diluted share equivalents outstanding as of the date presented.

(c) Enterprise Value = Market capitalization + book value of debt + noncontrolling interest - cash and cash equivalents.

(d) Represents total mortgages, notes and loans payable, as stated in our GAAP financial statements as of the respective date, excluding unamortized deferred financing costs and bond issuance costs.



## Financial Summary (con't)

(\$ in thousands)

	Q1 2020	Q4 2019	Q3 2019	Q2 2019	Q1 2019	FY 2019	FY 2018
<b>Earnings Profile</b>							
<b>Operating Assets Segment Income</b>							
Revenues	\$ 111,170	\$ 93,639	\$ 101,694	\$ 106,604	\$ 89,107	\$ 391,044	\$ 335,145
Expenses	(53,264)	(48,414)	(48,571)	(47,899)	(42,754)	(187,638)	(163,046)
Company's Share NOI - Equity investees	5,961	2,123	2,043	1,688	5,089	10,943	8,096
Operating Assets NOI (a)	63,867	47,348	55,166	60,393	51,442	214,349	180,195
Avg. NOI margin	57%	51%	54%	57%	58%	55%	54%
<b>MPC Segment Earnings</b>							
Total revenues	50,446	170,739	92,287	72,859	50,896	386,781	309,451
Total expenses (b)	(23,813)	(75,742)	(44,723)	(40,406)	(28,679)	(189,550)	(169,699)
Interest income, net (c)	8,554	7,643	8,550	8,283	7,543	32,019	26,919
Equity in earnings in real estate and other affiliates	8,934	9,477	4,523	6,499	7,837	28,336	36,284
MPC Segment EBT (c)	44,121	112,117	60,637	47,235	37,597	257,586	202,955
<b>Seaport District Segment Income (d)</b>							
Revenues	8,736	11,550	22,389	12,325	6,586	52,850	28,879
Expenses	(12,626)	(16,802)	(25,281)	(15,212)	(10,571)	(67,870)	(34,357)
Company's Share NOI - Equity investees	(376)	(325)	(148)	(42)	(195)	(710)	(713)
Seaport District NOI (e)	(4,266)	(5,577)	(3,040)	(2,929)	(4,180)	(15,730)	(6,191)
Avg. NOI margin	(49%)	(48%)	(14%)	(24%)	(63%)	(30%)	(21%)
<b>Condo Gross Profit</b>							
Revenues	43	5,009	9,999	235,622	198,310	448,940	357,720
Expenses	(97,901)	(4,435)	(7,010)	(220,620)	(137,694)	(369,759)	(262,562)
Condo Net Income	\$ (97,858)	\$ 574	\$ 2,989	\$ 15,002	\$ 60,616	\$ 79,181	\$ 95,158

(a) Operating Assets NOI = Operating Assets NOI excluding properties sold or in redevelopment + the Howard Hughes Corporation's (the "Company" or "HHC") share of equity method investments NOI and the annual distribution from our cost basis investment. Prior periods have been adjusted to be consistent with current period presentation.

(b) Expenses include both actual and estimated future costs of sales allocated on a relative sales value to land parcels sold, including Master Planned Communities ("MPC")-level G&A and real estate taxes on remaining residential and commercial land.

(c) MPC Segment EBT (Earnings before tax, as discussed in our GAAP financial statements), includes negative interest expense relating to capitalized interest for the segment on debt held in other segments and at corporate.

(d) Starting in the first quarter of 2019, the Seaport District has been moved out of our other segments and into a stand-alone segment for disclosure purposes. Segment information for all periods presented has been updated to reflect this change.

(e) Seaport District NOI = Seaport District NOI excluding properties sold or in redevelopment + Company's share of equity method investments NOI. Prior periods have been adjusted to be consistent with fiscal 2019 presentation.




## Balance Sheets

(In thousands, except par values and share amounts)

	Q1 2020	Q1 2019	FY 2019	FY 2018
	Unaudited	Unaudited	Unaudited	Unaudited
<b>Assets:</b>				
Investment in real estate:				
Master Planned Communities assets	\$ 1,672,534	\$ 1,665,037	\$ 1,655,674	\$ 1,642,660
Buildings and equipment	3,901,549	3,082,749	3,813,595	2,932,963
Less: accumulated depreciation	(549,452)	(410,315)	(507,933)	(380,892)
Land	359,211	303,384	353,022	297,596
Developments	1,488,869	1,384,212	1,445,997	1,290,068
Net property and equipment	6,872,711	6,025,067	6,760,355	5,782,395
Investment in real estate and other affiliates	127,293	106,800	121,757	102,287
Net investment in real estate	7,000,004	6,131,867	6,882,112	5,884,682
Net investment in lease receivable	2,933	—	79,166	—
Cash and cash equivalents	971,695	452,908	422,857	499,676
Restricted cash	267,018	134,398	197,278	224,539
Accounts receivable, net	9,944	16,030	12,279	12,589
Municipal Utility District receivables, net	301,897	246,231	280,742	222,269
Notes receivable, net	36,000	4,723	36,379	4,694
Deferred expenses, net	139,329	104,101	133,182	95,714
Operating lease right-of-use assets, net	58,347	72,105	69,398	—
Prepaid expenses and other assets, net	332,557	253,644	300,373	411,636
<b>Total assets</b>	<b>\$ 9,119,724</b>	<b>\$ 7,416,007</b>	<b>\$ 8,413,766</b>	<b>\$ 7,355,799</b>
<b>Liabilities:</b>				
Mortgages, notes and loans payable, net	\$ 4,304,590	\$ 3,241,985	\$ 4,096,470	\$ 3,181,213
Operating lease obligations	69,980	71,888	70,413	—
Deferred tax liabilities	140,763	165,690	180,748	157,188
Accounts payable and accrued expenses	831,793	628,971	733,147	779,272
<b>Total liabilities</b>	<b>5,347,126</b>	<b>4,108,534</b>	<b>5,080,778</b>	<b>4,117,673</b>
<b>Equity:</b>				
Preferred stock: \$.01 par value; 50,000,000 shares authorized, none issued	—	—	—	—
Common stock: \$.01 par value; 150,000,000 shares authorized, 55,989,263 issued and 54,939,003 outstanding as of March 31, 2020, and 150,000,000 shares authorized, 43,635,893 shares issued and 42,585,633 outstanding as of December 31, 2019	561	437	437	436
Additional paid-in capital	3,939,470	3,325,499	3,343,983	3,322,433
Accumulated deficit	(171,537)	(88,520)	(46,385)	(120,341)
Accumulated other comprehensive loss	(60,273)	(14,759)	(29,372)	(8,126)
Treasury stock, at cost, 1,050,260 shares as of March 31, 2020 and December 31, 2019	(120,530)	(62,190)	(120,530)	(62,190)
Total stockholders' equity	3,587,691	3,160,467	3,148,133	3,132,212
Noncontrolling interests	184,907	147,006	184,855	105,914
<b>Total equity</b>	<b>3,772,598</b>	<b>3,307,473</b>	<b>3,332,988</b>	<b>3,238,126</b>
<b>Total liabilities and equity</b>	<b>\$ 9,119,724</b>	<b>\$ 7,416,007</b>	<b>\$ 8,413,766</b>	<b>\$ 7,355,799</b>
<b>Share Count Details (in thousands)</b>				
Shares outstanding at end of period (including restricted stock)	54,939	43,140	42,586	42,992
Dilutive effect of stock options (a)	—	83	88	117
Dilutive effect of warrants (b)	—	—	4	—
<b>Total diluted share equivalents outstanding</b>	<b>54,939</b>	<b>43,223</b>	<b>42,678</b>	<b>43,109</b>

(a) Stock options assume net share settlement calculated for the period presented.

(b) Warrants assume net share settlement and incremental shares for dilution calculated as of the date presented.

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# Statements of Operations

(In thousands, except per share amounts)

	Q1 2020	Q1 2019	FY 2019	FY 2018
	Unaudited	Unaudited	Unaudited	Unaudited
<b>Revenues:</b>				
Condominium rights and unit sales	\$ 43	\$ 198,310	\$ 448,940	\$ 357,720
Master Planned Communities land sales	39,732	41,312	330,146	261,905
Minimum rents	70,987	54,086	221,907	207,315
Other land, rental and property revenues	34,897	41,479	206,966	160,519
Tenant recoveries	20,875	13,508	54,710	49,993
Builder price participation	7,759	5,195	35,681	27,085
Interest income from sales-type leases	882	—	2,189	—
<b>Total revenues</b>	<u>175,175</u>	<u>353,890</u>	<u>1,300,539</u>	<u>1,064,537</u>
<b>Expenses:</b>				
Condominium rights and unit cost of sales	97,901	137,694	369,759	262,562
Master Planned Communities cost of sales	16,786	16,818	141,852	124,214
Operating costs	64,606	68,759	300,741	253,986
Rental property real estate taxes	13,578	9,831	36,861	32,183
Provision for (recovery of) doubtful accounts	1,701	(2)	(414)	6,078
Demolition costs	—	49	855	17,329
Development-related marketing costs	2,816	5,702	23,067	29,249
General and administrative	39,081	25,332	156,251	104,625
Depreciation and amortization	61,637	36,131	155,798	126,565
<b>Total expenses</b>	<u>298,106</u>	<u>300,314</u>	<u>1,184,770</u>	<u>956,791</u>
<b>Other:</b>				
Provision for impairment	(48,738)	—	—	—
Gain (loss) on sale or disposal of real estate and other assets, net	38,124	(6)	22,362	(4)
Other (loss) income, net	(3,684)	173	12,179	(936)
<b>Total other</b>	<u>(14,298)</u>	<u>167</u>	<u>34,541</u>	<u>(940)</u>
<b>Operating (loss) income</b>	<u>(137,229)</u>	<u>53,743</u>	<u>150,310</u>	<u>106,806</u>
Selling profit from sales-type leases	—	—	13,537	—
Interest income	1,146	2,573	9,797	8,486
Interest expense	(34,448)	(23,326)	(105,374)	(82,028)
Gain on extinguishment of debt	—	—	4,641	—
Equity in earnings from real estate and other affiliates	11,349	9,951	30,629	39,954
(Loss) income before taxes	(159,182)	42,941	103,540	73,218
Provision for income taxes	(34,100)	11,016	29,245	15,492
Net (loss) income	(125,082)	31,925	74,295	57,726
Net income attributable to noncontrolling interests	(52)	(104)	(339)	(714)
<b>Net (loss) income attributable to common stockholders</b>	<u>\$ (125,134)</u>	<u>\$ 31,821</u>	<u>\$ 73,956</u>	<u>\$ 57,012</u>
<b>Basic (loss) income per share:</b>	<u>\$ (2.88)</u>	<u>\$ 0.74</u>	<u>\$ 1.71</u>	<u>\$ 1.32</u>
<b>Diluted (loss) income per share:</b>	<u>\$ (2.88)</u>	<u>\$ 0.74</u>	<u>\$ 1.71</u>	<u>\$ 1.32</u>



## Reconciliations of Net Income to FFO, Core FFO and AFFO

(In thousands, except share amounts)

RECONCILIATIONS OF NET INCOME TO FFO	Q1 2020	Q1 2019	FY 2019	FY 2018
	Unaudited	Unaudited	Unaudited	Unaudited
Net (loss) income attributable to common stockholders	\$ (125,134)	\$ 31,821	\$ 73,956	\$ 57,012
Adjustments to arrive at FFO:				
Segment real estate related depreciation and amortization	59,816	34,517	147,777	119,309
(Gain) loss on sale or disposal of real estate and other assets, net	(38,124)	6	(22,362)	4
Selling profit from sales-type leases	—	—	(13,537)	—
Income tax expense adjustments:				
Gain on sale or disposal of real estate and other assets, net	8,006	—	5,479	—
Selling profit from sales-type leases	—	—	2,843	—
Impairment of depreciable real estate properties	48,738	—	—	—
Reconciling items related to noncontrolling interests	52	104	339	714
Our share of the above reconciling items included in earnings from unconsolidated joint ventures	1,147	862	3,688	2,679
<b>FFO</b>	<b>\$ (45,499)</b>	<b>\$ 67,310</b>	<b>\$ 198,183</b>	<b>\$ 179,718</b>
Adjustments to arrive at Core FFO:				
Gain on extinguishment of debt	\$ —	\$ —	\$ (4,641)	\$ —
Severance expenses	2,478	854	29,144	687
Non-real estate related depreciation and amortization	1,821	1,614	8,021	7,256
Straight-line amortization	(2,967)	(2,134)	(7,364)	(12,609)
Deferred income tax (benefit) expense	(13,081)	10,703	27,816	16,195
Non-cash fair value adjustments related to hedging instruments	1,093	(128)	770	(1,135)
Share-based compensation	809	2,725	17,349	11,242
Other non-recurring expenses (development-related marketing and demolition costs)	2,816	5,751	23,922	46,579
Our share of the above reconciling items included in earnings from unconsolidated joint ventures	92	29	190	306
<b>Core FFO</b>	<b>\$ (52,438)</b>	<b>\$ 86,724</b>	<b>\$ 293,390</b>	<b>\$ 248,239</b>
Adjustments to arrive at AFFO:				
Tenant and capital improvements	\$ (3,589)	\$ (1,042)	\$ (5,237)	\$ (14,267)
Leasing commissions	(922)	(418)	(4,192)	(3,600)
<b>AFFO</b>	<b>\$ (56,949)</b>	<b>\$ 85,264</b>	<b>\$ 283,961</b>	<b>\$ 230,372</b>
<b>FFO per diluted share value</b>	<b>\$ (1.05)</b>	<b>\$ 1.56</b>	<b>\$ 4.58</b>	<b>\$ 4.16</b>
<b>Core FFO per diluted share value</b>	<b>\$ (1.21)</b>	<b>\$ 2.00</b>	<b>\$ 6.77</b>	<b>\$ 5.74</b>
<b>AFFO per diluted share value</b>	<b>\$ (1.31)</b>	<b>\$ 1.97</b>	<b>\$ 6.56</b>	<b>\$ 5.33</b>

 Howard Hughes



## NOI by Region, excluding the Seaport District

Property	% Ownership (a)	Total		Q1 2020 Occupied (#)		Q1 2020 Leased (#)		Q1 2020 Occupied (%)		Q1 2020 Leased (%)		Q1 2020 Annualized NOI (b)	Est. Stabilized NOI (c)	Time to Stabilize (Years)
		Sq. Ft.	Units	Sq. Ft.	Units	Sq. Ft.	Units	Sq. Ft.	Units	Sq. Ft.	Units			
<b>Stabilized Properties</b>														
Office - Houston	100%	2,616,346	—	2,540,386	—	2,543,396	—	97%	—%	97%	—%	\$ 69,999	\$ 71,970	—
Office - Columbia	100%	1,266,203	—	1,168,144	—	1,173,879	—	92%	—%	93%	—%	22,119	22,479	—
Office - Summerlin	100%	532,428	—	528,131	—	532,428	—	99%	—%	100%	—%	12,538	13,700	—
Retail - Houston	100%	436,401	—	394,567	—	394,567	—	90%	—%	90%	—%	10,508	13,271	—
Retail - Columbia	100%	89,199	—	89,199	—	89,199	—	100%	—%	100%	—%	1,933	2,200	—
Retail - Hawaii	100%	1,020,743	—	888,907	—	918,358	—	87%	—%	90%	—%	17,623	22,407	—
Retail - Other	100%	271,051	—	247,980	—	267,332	—	91%	—%	99%	—%	5,459	6,500	—
Retail - Summerlin	100%	837,442	—	756,709	—	796,785	—	90%	—%	95%	—%	22,077	26,300	—
Multi-Family - Houston (d)	100%	23,280	1,389	23,126	1,274	23,126	1,295	99%	92%	99%	93%	16,479	19,800	—
Multi-Family - Columbia (d)	50%	41,617	817	25,015	777	39,497	799	60%	95%	95%	98%	6,944	6,700	—
Multi-Family - Summerlin (d)	100%	—	124	—	116	—	116	—%	94%	—%	94%	2,028	2,200	—
Hospitality - Houston (e)	100%	—	205	—	175	—	—	—%	85%	—%	—%	4,845	4,500	—
Self-Storage - Houston	100%	—	1,374	—	1,112	—	1,126	—%	81%	—%	82%	699	600	—
Other - Summerlin	100%	—	—	—	—	—	—	—%	—%	—%	—%	12,181	12,282	—
Other Assets (f)	100%	135,801	—	135,801	—	135,801	—	100%	—%	100%	—%	7,947	7,545	—
<b>Total Stabilized Properties (g)</b>												<b>213,379</b>	<b>232,454</b>	<b>—</b>
<b>Unstabilized Properties</b>														
Office - Houston	100%	1,354,727	—	1,095,563	—	1,300,949	—	81%	—%	96%	—%	31,528	36,358	1.9
Office - Columbia	100%	445,967	—	117,238	—	277,138	—	26%	—%	62%	—%	1,524	12,300	2.5
Retail - Houston	100%	72,973	—	42,389	—	49,922	—	58%	—%	68%	—%	722	2,200	2.0
Retail - Hawaii	100%	16,048	—	14,880	—	16,048	—	93%	—%	100%	—%	680	1,152	0.3
Multi-Family - Houston (d)	100%	—	312	—	65	—	102	—%	21%	—%	33%	(222)	3,875	1.0
Multi-Family - Columbia (d)	50%	56,683	382	—	30	11,080	113	—%	8%	20%	30%	(228)	9,162	3.0
Multi-Family - Summerlin (d)	100%	—	267	—	171	—	181	—%	64%	—%	68%	2,572	4,400	0.5
Hospitality - Houston (e)	100%	—	704	—	484	—	—	—%	69%	—%	—%	21,196	27,000	0.8
<b>Total Unstabilized Properties</b>												<b>\$ 57,772</b>	<b>\$ 96,447</b>	<b>2.1</b>



## NOI by Region, excluding the Seaport District (con't)

Property	% Ownership (a)	Total		Q1 2020 Occupied (#)		Q1 2020 Leased (#)		Q1 2020 Occupied (%)		Q1 2020 Leased (%)		Q1 2020 Annualized NOI (b)	Est. Stabilized NOI (c)	Time to Stabilize (Years)
		Sq. Ft.	Units	Sq. Ft.	Units	Sq. Ft.	Units	Sq. Ft.	Units	Sq. Ft.	Units			
<b>Under Construction Properties</b>														
Office - Other	23%	1,500,000	—	—	—	1,110,000	—	—%	—%	74%	—%	—	14,421	3.0
Retail - Hawaii	100%	47,750	—	—	—	1,688	—	—%	—%	4%	—%	—	1,918	2.7
Multi-Family - Houston (d)	100%	11,448	909	—	—	6,146	—	—%	—%	54%	—%	11	16,726	3.1
Retail - Columbia	100%	10,700	—	—	—	10,700	—	—%	—%	100%	—%	—	400	1.0
<b>Total Under Construction Properties</b>												<b>11</b>	<b>33,465</b>	<b>2.7</b>
<b>Total/ Wtd. Avg. for Portfolio</b>												<b>\$ 271,162</b>	<b>\$ 362,366</b>	<b>2.4</b>

(a) Includes our share of NOI for our joint ventures.

(b) Annualized Q1 2020 NOI includes distribution received from cost method investment in Q1 2020. For purposes of this calculation, this one time annual distribution is not annualized.

(c) Table above excludes Seaport District NOI, units, and square feet until we have greater clarity with respect to the performance of our tenants. See page 17 for Seaport District Est. stabilized yield and other project information.

(d) Multi-Family square feet represent ground floor retail whereas multi-family units represent residential units for rent.

(e) Hospitality percentage occupied is the average for Q1 2020. As a result of COVID-19, our Hospitality assets were temporarily shut down beginning in March 2020.

(f) Other assets are primarily made up of our share of equity method investments not included in other categories. These assets can be found on page 14 of this presentation.

(g) For Stabilized Properties, the difference between 1Q20 Annualized NOI and Stabilized NOI is attributable to a number of factors which may include timing, free rent or other temporary abatements, tenant turnover and market factors.



## Stabilized Properties - Operating Assets Segment

(\$ in thousands)

Property	Location	% Ownership	Rentable Sq. Ft./Units	Q1 2020 % Occ.	Q1 2020 % Leased	Annualized Q1 2020 NOI	Est. Stabilized NOI
<b>Office</b>							
3 Waterway Square	Houston, TX	100 %	232,021	98 %	98 %	\$ 6,730	\$ 6,900
4 Waterway Square	Houston, TX	100 %	218,551	100 %	100 %	6,787	6,856
1201 Lake Robbins Tower (a)	Houston, TX	100 %	807,586	100 %	100 %	26,691	25,000
1400 Woodloch Forest	Houston, TX	100 %	95,667	65 %	65 %	474	1,900
1725 Hughes Landing	Houston, TX	100 %	331,754	95 %	96 %	6,059	6,900
1735 Hughes Landing	Houston, TX	100 %	318,170	100 %	100 %	8,007	7,696
2201 Lake Woodlands Drive	Houston, TX	100 %	24,119	100 %	100 %	436	410
3831 Technology Forest	Houston, TX	100 %	95,078	100 %	100 %	2,486	2,268
9303 New Trails	Houston, TX	100 %	97,967	85 %	85 %	1,187	1,800
One Hughes Landing	Houston, TX	100 %	197,719	100 %	100 %	6,161	6,240
Two Hughes Landing	Houston, TX	100 %	197,714	97 %	97 %	4,980	6,000
10-70 Columbia Corporate Center	Columbia, MD	100 %	898,681	91 %	91 %	13,391	14,330
Columbia Office Properties	Columbia, MD	100 %	62,038	89 %	89 %	1,220	1,402
One Mall North	Columbia, MD	100 %	98,619	95 %	96 %	1,964	1,947
One Merriweather	Columbia, MD	100 %	206,865	99 %	99 %	5,543	4,800
Aristocrat	Las Vegas, NV	100 %	181,534	100 %	100 %	3,722	4,500
One Summerlin	Las Vegas, NV	100 %	206,279	99 %	100 %	6,154	5,700
Two Summerlin	Las Vegas, NV	100 %	144,615	98 %	100 %	2,664	3,500
<b>Total Office</b>			<b>4,414,977</b>			<b>104,656</b>	<b>108,149</b>
<b>Retail</b>							
20/25 Waterway Avenue	Houston, TX	100 %	50,062	76 %	76 %	1,330	2,013
1701 Lake Robbins	Houston, TX	100 %	12,376	100 %	100 %	536	400
2000 Woodlands Parkway	Houston, TX	100 %	7,900	100 %	100 %	126	217
Creekside Village Green	Houston, TX	100 %	74,670	88 %	88 %	1,888	2,097
Hughes Landing Retail	Houston, TX	100 %	126,131	100 %	100 %	3,447	4,375
Lakeland Village Center	Houston, TX	100 %	83,488	88 %	88 %	1,118	1,700
Lake Woodlands Crossing Retail	Houston, TX	100 %	60,261	91 %	91 %	1,455	1,668
Waterway Garage Retail	Houston, TX	100 %	21,513	78 %	78 %	606	800
Columbia Regional	Columbia, MD	100 %	89,199	100 %	100 %	1,933	2,200
Ward Village Retail	Honolulu, HI	100 %	1,020,743	90 %	89 %	17,623	22,407
Downtown Summerlin	Las Vegas, NV	100 %	837,442	90 %	95 %	22,077	26,300
Outlet Collection at Riverwalk	New Orleans, LA	100 %	271,051	91 %	99 %	5,461	6,501
<b>Total Retail</b>			<b>2,654,836</b>			<b>\$ 57,600</b>	<b>\$ 70,678</b>



## Stabilized Properties - Operating Assets Segment (con't)

(\$ in thousands)

Property	Location	% Ownership	Rentable Sq. Ft. / Units (b)		Q1 2020 % Occ. (b)	Q1 2020 % Leased (b)	Annualized Q1 2020 NOI	Est. Stabilized NOI
<b>Multi-family</b>								
Millennium Six Pines Apartments	Houston, TX	100%	— /	314	91%	93%	\$ 3,833	\$ 4,500
Millennium Waterway Apartments	Houston, TX	100%	— /	393	90%	93%	3,527	4,600
One Lakes Edge	Houston, TX	100%	23,280 /	390	99% /	94%	6,456	7,200
Creekside Park Apartments	Houston, TX	100%	— /	292	92%	94%	2,664	3,500
The Metropolitan Downtown Columbia	Columbia, MD	50%	13,591 /	380	84% /	97%	3,180	2,900
m.flats & TEN.M	Columbia, MD	50%	28,026 /	437	48% /	94%	3,764	3,800
Constellation	Las Vegas, NV	100%	— /	124	94%	94%	2,027	2,200
<b>Total Multi-family</b>			<b>64,897 /</b>	<b>2,330</b>			<b>25,451</b>	<b>28,700</b>
<b>Hotel</b>								
Embassy Suites at Hughes Landing (c)	Houston, TX	100%		205	85%	—%	4,845	4,500
<b>Total Hotel</b>				<b>205</b>			<b>4,845</b>	<b>4,500</b>
<b>Other</b>								
Hughes Landing Daycare	Houston, TX	100%	10,000 /	—	100%	100%	286	260
The Woodlands Warehouse	Houston, TX	100%	125,801 /	—	100%	100%	754	1,200
Self-Storage 242 & 2978	Houston, TX	100%	— /	1,374	81%	82%	699	600
Sarofim Equity Investment	Houston, TX	20%		NA	NA	NA	2,339	2,202
Stewart Title of Montgomery County, TX	Houston, TX	50%		NA	NA	NA	1,736	1,117
Woodlands Ground Leases	Houston, TX	100%		NA	NA	NA	1,869	1,662
Kewalo Basin Harbor	Honolulu, HI	100%		NA	NA	NA	1,263	1,100
Hockey Ground Lease	Las Vegas, NV	100%		NA	NA	NA	357	458
Summerlin Hospital Medical Center	Las Vegas, NV	5%		NA	NA	NA	3,724	3,724
Las Vegas Ballpark (d) (e)	Las Vegas, NV	100%		NA	NA	NA	8,100	8,100
Other Assets	Various	100%		NA	NA	NA	(300)	4
<b>Total Other</b>			<b>135,801 /</b>	<b>1,374</b>			<b>20,827</b>	<b>20,427</b>
<b>Total Stabilized</b>							<b>\$ 213,379</b>	<b>\$ 232,454</b>

(a) 1201 Lake Robbins Tower and 9950 Woodloch Forest Tower, collectively known as The Woodlands Towers at the Waterway, were acquired on December 30, 2019. 9950 Woodloch Forest Tower is an unstabilized property as of March 31, 2020. See page 15 for further details.

(b) For instances with two sets of rentable sq. ft./units, % occupied and % leased relate to multi-family assets with a retail component. In these cases, the first set of numbers relate to the retail asset and the second set relate to the multi-family asset.

(c) Hotel property percentage occupied and is the average for Q1 2020.

(d) Annualized NOI for these properties are based on a trailing 12-month calculation due to seasonality of the respective businesses.

(e) The Las Vegas Ballpark presentation is inclusive of the results from both the stadium operations and those of our wholly-owned team, the Las Vegas Aviators.



## Unstabilized Properties - Operating Assets Segment

(\$ in thousands, except Sq. Ft. and units)

Project Name	Location	% Ownership	Rentable Sq. Ft. / Units	Q1 2020 % Occ. (a)	Q1 2020 % Leased (a)	Develop. Costs Incurred	Est. Total Cost (Excl. Land)	Annualized Q1 2020 NOI	Est. Stabilized NOI (b)	Est. Stab. Date	Est. Stab. Yield
<b>Office</b>											
Three Hughes Landing	Houston, TX	100%	320,815	82%	89%	\$ 84,816	\$ 90,133	\$ 7,185	\$ 7,600	Q4 2020	8%
Lakefront North (c)	Houston, TX	100%	258,058	91%	93%	62,837	77,879	4,651	6,458	2021	8%
9950 Woodloch Forest Tower (c) (d)	Houston, TX	100%	595,854	100%	100%	129,736	210,571	19,807	17,900	2023	9%
8770 New Trails	Houston, TX	100%	180,000	—%	100%	31,570	45,985	(115)	4,400	2021	10%
6100 Merriweather	Columbia, MD	100%	318,545	—%	50%	89,519	138,221	(329)	9,200	2023	7%
Two Merriweather	Columbia, MD	100%	127,422	92%	92%	36,589	40,941	1,853	3,100	2021	8%
<b>Total Office</b>			<b>1,800,694</b>			<b>435,067</b>	<b>603,730</b>	<b>33,052</b>	<b>48,658</b>		
<b>Retail</b>											
Creekside Park West	Houston, TX	100%	72,973	58%	68%	16,045	22,625	722	2,200	2022	10%
Anaha Retail (e)	Honolulu, HI	100%	16,048	93%	100%	—	—	680	1,152	Q2 2020	n.a.
<b>Total Retail</b>			<b>89,021</b>			<b>16,045</b>	<b>22,625</b>	<b>1,402</b>	<b>3,352</b>		
<b>Multi-family</b>											
Juniper Apartments	Columbia, MD	100%	56,683 / 382	—% / 8%	20% / 30%	82,708	116,386	(228)	9,162	2023	8%
Lakeside Row	Houston, TX	100%	312	21%	33%	39,027	48,412	(222)	3,875	2021	8%
Tanager Apartments	Las Vegas, NV	100%	267	64%	68%	52,037	59,276	2,572	4,400	Q3 2020	7%
<b>Total Multi-family</b>			<b>56,683 / 961</b>			<b>173,772</b>	<b>224,074</b>	<b>2,122</b>	<b>17,437</b>		
<b>Hotel</b>											
The Woodlands Resort & Conference Center	Houston, TX	100%	402	63%	n.a.	72,360	72,360	12,596 (f)	16,500	Q4 2020	8%
The Westin at The Woodlands	Houston, TX	100%	302	76%	n.a.	98,215	98,215	8,600 (f)	10,500	Q4 2020	11%
<b>Total Hotel</b>			<b>704</b>			<b>170,575</b>	<b>170,575</b>	<b>21,196</b>	<b>27,000</b>		
<b>Total Unstabilized</b>						<b>\$ 795,459</b>	<b>\$ 1,021,004</b>	<b>\$ 57,772</b>	<b>\$ 96,447</b>		

- (a) With the exception of Hotel properties, Percentage Occupied and Percentage Leased are as of March 31, 2020. Each Hotel property Percentage Occupied is the average for Q1 2020. For instances with two sets of rentable sq. ft. units, % occupied and % leased relate to multi-family assets with a retail component. In these cases, the first set of numbers relate to the retail asset and the second set relate to the multi-family asset.
- (b) Company estimates of stabilized NOI are based on current leasing velocity, excluding inflation and organic growth.
- (c) Lakefront North and 9950 Woodloch Forest Tower development costs incurred and estimated total cost are inclusive of acquisition and tenant lease-up costs.
- (d) 1201 Lake Robbins Tower and 9950 Woodloch Forest Tower, collectively known as The Woodlands Towers at the Waterway, were acquired on December 30, 2019. 1201 Lake Robbins Tower is a stabilized property as of March 31, 2020, and 9950 is unstabilized as Occidental Petroleum's lease in this building expires in the second quarter of 2020. Occidental Petroleum has leased 100% of 1201 Lake Robbins Tower through 2032. See page 13 for further details.
- (e) Condominium retail Develop. Cost Incurred and Est. Total Cost (Excl. Land) are combined with their respective condominium costs on page Z3 of this supplement.
- (f) Annualized NOI for these properties are based on a trailing 12-month calculation due to seasonality of the hotel business.



## Under Construction Projects - Strategic Developments Segment

(\$ in thousands, except Sq. Ft. and units)

(Owned & Managed) Project Name	Location	% Ownership	Est. Rentable Sq. Ft.	Percent Pre-Leased (a)	Project Status	Const. Start Date	Est. Stabilized Date (b)	Develop. Costs Incurred	Est. Total Cost (Excl. Land)	Est. Stabilized NOI	Est. Stab. Yield
<b>Office</b>											
110 North Wacker (c)	Chicago, IL	23% (d)	1,500,000	74%	Under Construction	Q2 2018	2023	\$ 16,078	\$ 16,078	\$ 14,421	8%
<b>Total Office</b>			<u>1,500,000</u>					<u>16,078</u>	<u>16,078</u>	<u>14,421</u>	
<b>Retail</b>											
A'ali'i (e)	Honolulu, HI	100%	11,336	—%	Under Construction	Q4 2018	2022	—	—	637	—%
Ko'ula (e)	Honolulu, HI	100%	36,414	5%	Under Construction	Q3 2019	2023	—	—	1,281	—%
Merrifield District Area 3 Standalone Retail	Columbia, MD	100%	10,700	100%	Under Construction	Q3 2019	2021	1,368	5,680	400	7%
<b>Total Retail</b>			<u>58,450</u>					<u>1,368</u>	<u>5,680</u>	<u>2,318</u>	
<b>Project Name</b>	<b>Location</b>	<b>% Ownership</b>	<b>Est. Rentable Sq. Ft. / # of Units</b>	<b>Monthly Est. Rent Per Unit</b>	<b>Project Status</b>	<b>Const. Start Date</b>	<b>Est. Stabilized Date (b)</b>	<b>Develop. Costs Incurred</b>	<b>Est. Total Cost (Excl. Land)</b>	<b>Est. Stabilized NOI</b>	<b>Est. Stab. Yield</b>
<b>Multi-family</b>											
Two Lakes Edge	Houston, TX	100%	11,448 / 386	2,690	Under Construction	Q2 2018	2024	82,659	107,706	8,529	8%
Millennium Phase III Apartments	Houston, TX	100%	163	2,595	Under Construction	Q2 2019	2021	15,000	45,033	3,500	8%
Creekside Park Apartments Phase II	Houston, TX	100%	360	1,744	Under Construction	Q3 2019	2023	4,734	57,472	4,697	8%
<b>Total Multi-family</b>			<u>11,448 / 909</u>					<u>102,393</u>	<u>210,211</u>	<u>16,726</u>	
<b>Total Under Construction</b>								<u>\$ 119,839</u>	<u>\$ 231,969</u>	<u>\$ 33,465</u>	

(a) Represents leases signed as of March 31, 2020, and is calculated as the total leased square feet divided by total leasable square feet, expressed as a percentage.

(b) Represents management's estimate of the first quarter of operations in which the asset may be stabilized.

(c) 110 North Wacker represents our member only. We are not including overhead allocations, development fees and leasing commissions in Develop. Costs Incurred and Est. Total Cost (Excl. Land). Est. Total Cost (Excl. Land) represents HHC's total cash equity requirement. Develop. Costs Incurred represent HHC's equity in the project at March 31, 2020. Est. Stabilized NOI Yield is based on the projected building NOI at stabilization and our percentage ownership of the equity capitalization of the project. It does not include the impact of the partnership distribution waterfall.

(d) In Q2 2019, we revised the calculation of our effective ownership interest in 110 North Wacker based on the loan modification and joint venture funding commitment changes that occurred in May 2019. As a result of the modification and our reduced future funding commitments, our effective ownership percentage is 23%. Our share of estimated stabilized NOI therefore decreased, but the 8% yield remained unchanged as our funding commitment decreased as well.

(e) Condominium retail Develop. Cost Incurred and Est. Total Costs (Excl. Land) are combined with their respective condominium costs on page 23 of this supplement.





## Seaport District Operating Performance

(\$ in thousands)	Real Estate Operations (Landlord) (a)			Managed Businesses (b)		Events, Sponsorships & Catering Business (g)	Q1 2020 Total
	Historic District & Pier 17	Multi-Family (c)	Hospitality (d)	Historic District & Pier 17 (e)	Tin Building (f)		
<b>Revenues</b>							
Rental revenue (h)	\$ 2,246	\$ 242	\$ 395	\$ 6	\$ —	\$ —	\$ 2,889
Tenant recoveries	315	—	—	—	—	—	315
Other rental and property revenue	7	2	—	3,915	—	2,312	6,236
<b>Total Revenues</b>	<b>2,568</b>	<b>244</b>	<b>395</b>	<b>3,921</b>	<b>—</b>	<b>2,312</b>	<b>9,440</b>
<b>Expenses</b>							
Other property operating costs (h)	(4,429)	(140)	(493)	(6,279)	—	(2,365)	(13,706)
<b>Total Expenses</b>	<b>(4,429)</b>	<b>(140)</b>	<b>(493)</b>	<b>(6,279)</b>	<b>—</b>	<b>(2,365)</b>	<b>(13,706)</b>
<b>Net Operating (Loss) Income - Seaport District (i)</b>	<b>\$ (1,861)</b>	<b>\$ 104</b>	<b>\$ (98)</b>	<b>\$ (2,358)</b>	<b>\$ —</b>	<b>\$ (53)</b>	<b>\$ (4,266)</b>
<b>Project Status</b>	Unstabilized	Stabilized	Unstabilized	Unstabilized	Under Construction	Unstabilized	
<b>Rentable Sq. Ft. / Units</b>							
Total Sq. Ft. / units	305,265	13,000 / 21	66	73,488	53,396	21,077	
Leased Sq. Ft. / units (j)	125,374	— / 21	—	73,488	53,396	21,077	
% Leased or occupied (j)	41%	—% / 100%	—%	100%	100%	100%	
<b>Development (k)</b>							
Development costs incurred	\$ 528,260	\$ —	\$ —	\$ —	\$ 81,289	\$ —	\$ 609,549
Estimated total costs (excl. land)	\$ 595,018	\$ —	\$ —	\$ —	\$ 173,452	\$ —	\$ 768,470

(a) Real Estate Operations (Landlord) represents physical real estate developed and owned, either wholly or through joint ventures, by HHC.

(b) Managed Businesses represents retail and food and beverage businesses that HHC owns, either wholly or through joint ventures, and operates, including license and management agreements. For the three months ended March 31, 2020, our managed businesses include, among others, The Fulton, SJP by Sarah Jessica Parker, R17 and Cobble & Co.

(c) Multi-Family represents 85 South Street which includes base level retail in addition to residential units.

(d) Hospitality represents Mr. C Seaport, of which HHC has a 35% ownership interest. Percentage occupied is the average for Q1 2020.

(e) Includes our 90% share of NOI from Bar Way6.

(f) Represents the food hall by Jean-Georges. As a result of potential impacts related to COVID-19, including the halting of construction on the Tin Building, we are uncertain as to the timing of construction completion and the opening of the Tin Building.

(g) Events, Sponsorships & Catering Business includes private events, catering, sponsorships, concert series and other rooftop activities.

(h) Rental revenue and expense earned from and paid by businesses we own and operate is eliminated in consolidation.

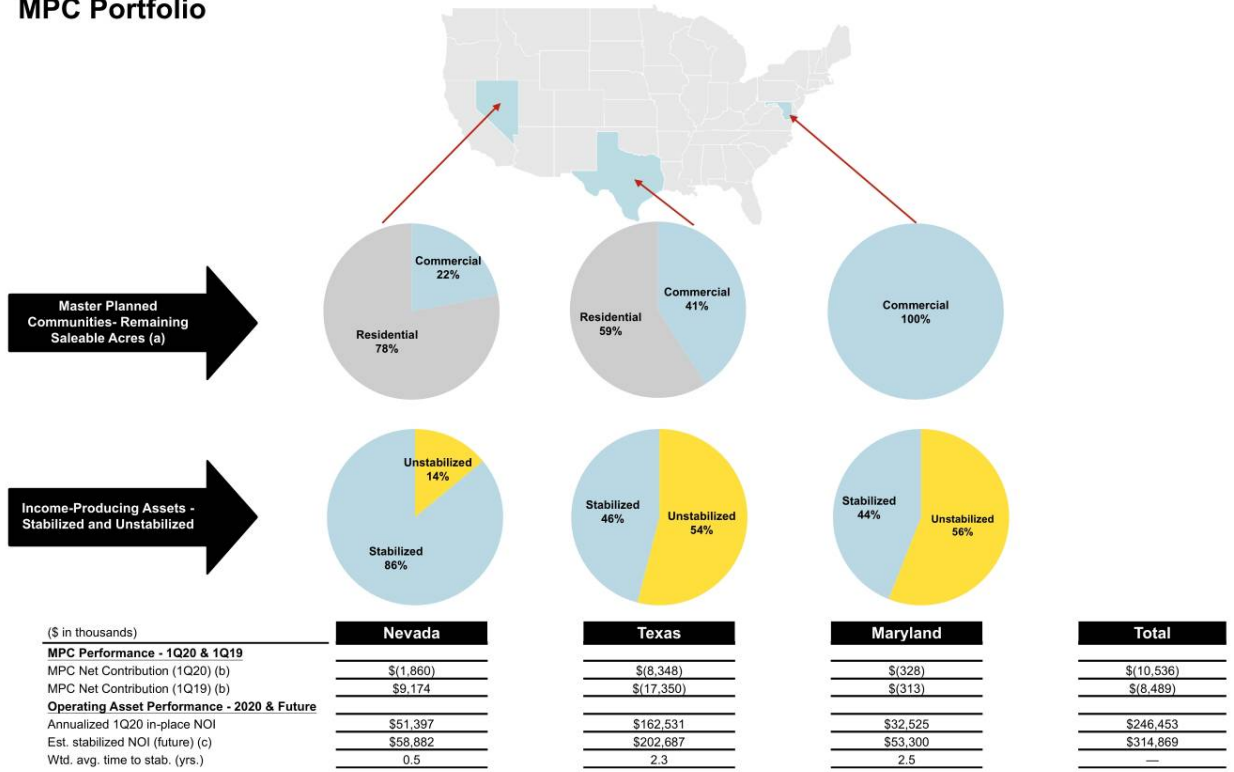
(i) See page 33 for the reconciliation of Seaport District NOI.

(j) The percent leased for Historic District & Pier 17 landlord operations includes agreements with terms of less than one year and excludes leases with our managed businesses.

(k) Development costs incurred and Estimated total costs (excl. land) are shown net of insurance proceeds of approximately \$65.0 million.



# MPC Portfolio



(a) Commercial acres may be developed by us or sold.

(b) Reconciliation of GAAP MPC segment EBT to MPC Net Contribution for the three months ended March 31, 2020, is found under Reconciliation of Non-GAAP Measures on page 33.

(c) Est. Stabilized NOI (Future) represents all assets within the respective MPC regions, inclusive of stabilized, unstabilized and under construction.



## Portfolio Key Metrics

	MPC Regions					Total MPC Regions	Non-MPC Regions			Total Non-MPC
	The Woodlands Houston, TX	The Woodlands Hills Houston, TX	Bridgeland Houston, TX	Summerlin Las Vegas, NV	Columbia Columbia, MD		Hawai'i Honolulu, HI	Seaport New York, NY	Other	
<b>Operating - Stabilized Properties</b>										
Office Sq.Ft.	2,616,346	—	—	532,428	1,266,203	4,414,977	—	—	—	—
Retail Sq. Ft.	376,193	—	83,488	837,442	130,816	1,427,939	1,020,743	13,000	271,051	1,304,794
Multifamily units	1,389	—	—	124	817	2,330	—	21	—	21
Hotel Rooms	205	—	—	—	—	205	—	—	—	—
Self-Storage Units	1,374	—	—	—	—	1,374	—	—	—	—
Other Sq. Ft.	135,801	—	—	—	—	135,801	—	—	—	—
<b>Operating - Unstabilized Properties</b>										
Office Sq.Ft.	1,354,727	—	—	—	445,967	1,800,694	—	—	—	—
Retail Sq. Ft. (a)	72,973	—	—	—	56,683	129,656	16,048	399,830	—	415,878
Multifamily units	—	—	312	267	382	961	—	—	—	—
Hotel rooms	704	—	—	—	—	704	—	66	—	66
Self-Storage Units	—	—	—	—	—	—	—	—	—	—
Other Sq. Ft.	—	—	—	—	—	—	—	—	—	—
<b>Operating - Under Construction Properties</b>										
Office Sq.Ft.	—	—	—	—	—	—	—	—	1,500,000	1,500,000
Retail Sq. Ft.	11,448	—	—	—	10,700	22,148	47,750	53,396	—	101,146
Other Sq. Ft.	—	—	—	—	—	—	—	—	—	—
Multifamily units	909	—	—	—	—	909	—	—	—	—
Hotel rooms	—	—	—	—	—	—	—	—	—	—
Self-Storage Units	—	—	—	—	—	—	—	—	—	—
<b>Residential Land</b>										
Total gross acreage/condos (b)	28,505 ac.	2,055 ac.	11,506 ac.	22,500 ac.	16,450 ac.	81,016 ac.	2,697	n.a.	n.a.	2,697
Current Residents (b)	118,000	300	12,550	113,000	112,000	355,850	n.a.	n.a.	n.a.	—
Remaining saleable acres/condos	56 ac.	1,340 ac.	2,125 ac.	2,990 ac.	n.a.	6,511 ac.	262	n.a.	n.a.	262
Estimated price per acre (c)	\$ 1,176	\$ 303	\$ 439	\$ 1,542	n.a.	—	n.a.	n.a.	n.a.	\$ —
<b>Commercial Land</b>										
Total acreage remaining	722 ac.	175 ac.	1,527 ac.	831 ac.	96 ac.	3,351 ac.	n.a.	n.a.	n.a.	—
Estimated price per acre (c)	\$ 1,147	\$ 515	\$ 543	\$ 1,125	\$ 580	—	n.a.	n.a.	n.a.	\$ —

Portfolio Key Metrics herein include square feet, units and rooms included in joint venture projects. Sq. Ft. and units are not shown at share. Retail Sq. Ft. includes multi-family Sq. Ft.

(a) Retail Sq. Ft. within the Summerlin region excludes 381,767 Sq. Ft. of anchors.

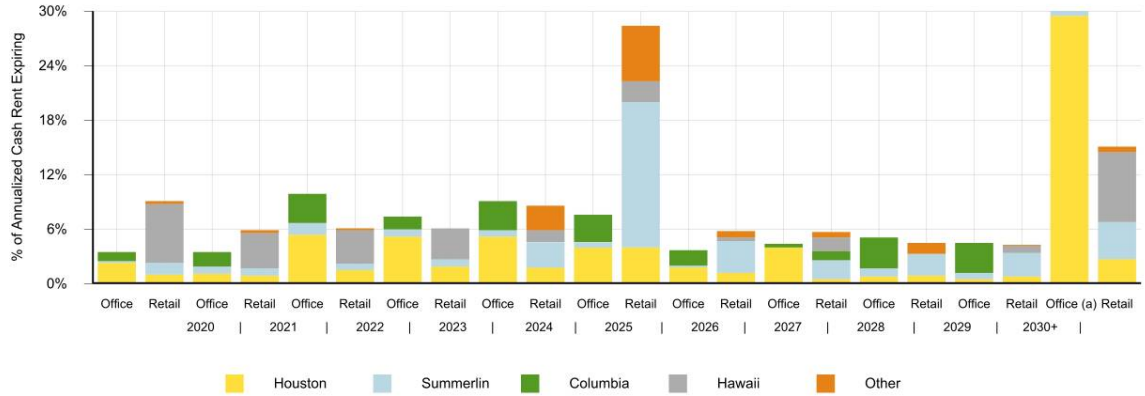
(b) Acreage shown as of March 31, 2020; current residents shown as of December 31, 2019.

(c) Residential and commercial pricing represents the Company's estimate of price per acre per its 2020 land models.



# Lease Expirations


## Office and Retail Lease Expirations Total Office and Retail Portfolio as of March 31, 2020



Expiration Year	Office Expirations (b)			Retail Expirations (b)		
	Annualized Cash Rent (In thousands)	Percentage of Annualized Cash Rent	Wtd. Avg. Annualized Cash Rent Per Leased Sq. Ft.	Annualized Cash Rent (In thousands)	Percentage of Annualized Cash Rent	Wtd. Avg. Annualized Cash Rent Per Leased Sq. Ft.
2020	\$ 6,427	3.51%	\$ 22.07	\$ 7,103	7.36%	\$ 38.24
2021	6,304	3.44%	22.83	5,636	5.84%	39.29
2022	17,998	9.83%	11.49	4,763	4.94%	45.16
2023	13,674	7.47%	26.97	8,555	8.87%	48.31
2024	16,808	9.18%	26.29	7,073	7.33%	42.23
2025	14,028	7.66%	20.69	21,984	22.79%	49.63
2026	6,581	3.60%	32.94	6,213	6.44%	51.63
2027	8,122	4.44%	28.11	5,012	5.20%	60.94
2028	9,293	5.08%	37.86	9,798	10.16%	87.70
2029	8,066	4.41%	16.23	4,555	4.72%	46.11
Thereafter	75,730	41.38%	36.99	15,779	16.36%	49.84
<b>Total</b>	<b>\$ 183,031</b>	<b>100.00%</b>		<b>\$ 96,471</b>	<b>100.01%</b>	

(a) Increase in Houston includes leases for 1201 Lake Robbins Tower and 9950 Woodloch Forest Tower, collectively known as The Woodlands Towers at the Waterway, which were acquired on December 30, 2019.

(b) Excludes leases with an initial term of 12 months or less.

 *Howard Hughes*

## Acquisition / Disposition Activity

(In thousands, except rentable Sq. Ft. / Units / Acres)

### Q1 2020 Acquisitions

Date Acquired	Property	% Ownership	Location	Rentable Sq. Ft. / Units / Acres	Acquisition Price
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No acquisition activity in Q1 2020

### Q1 2020 Dispositions

Date Sold	Property	% Ownership	Location	Rentable Sq. Ft. / Units / Acres	Sale Price
3/13/2020	100 Fellowship Drive	100%	The Woodlands, Texas	203,257 sq.ft. / 13.5 acres	\$115.0 million



# Master Planned Community Land

(\$ in thousands)

	The Woodlands		The Woodlands Hills		Bridgeland		Summerlin		Columbia		Total	
	Q1 2020	Q1 2019	Q1 2020	Q1 2019	Q1 2020	Q1 2019	Q1 2020	Q1 2019	Q1 2020	Q1 2019	Q1 2020	Q1 2019
<b>Revenues:</b>												
Residential land sale revenues	\$ 8,701	\$10,683	\$ 2,573	\$ 2,438	\$17,547	\$11,758	\$ 9,120	\$16,432	\$ —	\$ —	\$ 37,941	\$ 41,311
Commercial land sale revenues	—	—	—	—	1,791	—	—	—	—	—	—	1,791
Builder price participation	40	29	16	21	284	224	7,418	4,921	—	—	7,758	5,195
Other land sale revenues	115	1,591	—	7	16	16	2,825	2,776	—	—	2,956	4,390
<b>Total revenues</b>	<b>8,856</b>	<b>12,303</b>	<b>2,589</b>	<b>2,466</b>	<b>19,638</b>	<b>11,998</b>	<b>19,363</b>	<b>24,129</b>	<b>—</b>	<b>—</b>	<b>50,446</b>	<b>50,896</b>
<b>Expenses:</b>												
Cost of sales - residential land	(4,968)	(5,723)	(978)	(1,190)	(5,720)	(5,318)	(4,536)	(4,588)	—	—	(16,202)	(16,819)
Cost of sales - commercial land	—	—	—	—	(584)	—	—	—	—	—	(584)	—
Real estate taxes	(1,143)	(1,461)	25	(60)	(604)	(489)	(632)	(768)	(144)	(134)	(2,498)	(2,912)
Land sales operations	(1,505)	(3,912)	(440)	(578)	(875)	(1,371)	(1,434)	(2,716)	(184)	(206)	(4,438)	(8,783)
Depreciation and amortization	(34)	(34)	—	—	(34)	(32)	(23)	(114)	—	20	(91)	(160)
Other (loss) income, net	—	—	—	—	—	—	(5)	—	—	—	(5)	—
<b>Total operating expenses</b>	<b>(7,650)</b>	<b>(11,130)</b>	<b>(1,393)</b>	<b>(1,828)</b>	<b>(7,817)</b>	<b>(7,210)</b>	<b>(6,625)</b>	<b>(8,191)</b>	<b>(328)</b>	<b>(320)</b>	<b>(23,813)</b>	<b>(28,679)</b>
Net interest capitalized (expense)	(962)	(1,294)	295	293	3,936	3,627	5,285	4,917	—	—	8,554	7,543
Equity in earnings from real estate affiliates	—	—	—	—	—	—	8,934	7,837	—	—	8,934	7,837
<b>EBT</b>	<b>\$ 244</b>	<b>\$ (121)</b>	<b>\$ 1,491</b>	<b>\$ 931</b>	<b>\$15,757</b>	<b>\$ 8,415</b>	<b>\$ 26,957</b>	<b>\$28,692</b>	<b>\$ (328)</b>	<b>\$ (320)</b>	<b>\$ 44,121</b>	<b>\$ 37,597</b>

## Key Performance Metrics:

### Residential

Total acres closed in current period	7.4 ac.	17.3 ac.	8.5 ac.	8.7 ac.	40.0 ac.	30.9 ac.	0.6 ac.	20.5 ac.	—	—
Price per acre achieved (a)	\$ 1,176	\$ 618	\$ 303	\$ 280	\$ 439	\$ 381	\$ 1,542	\$ 712	NM	NM
Avg. gross margins	42.9 %	46.4 %	62.0 %	51.2 %	67.4 %	54.8 %	50.3 %	72.1 %	NM	NM

### Commercial

Total acres closed in current period	—	—	—	—	16.0 ac.	—	—	—	—	—
Price per acre achieved	NM	NM	NM	NM	\$ 131	NM	NM	NM	NM	NM
Avg. gross margins	NM	NM	NM	NM	67.4 %	NM	NM	NM	NM	NM
Avg. combined before-tax net margins	42.9 %	46.4 %	62.0 %	51.2 %	67.4 %	54.8 %	50.3 %	72.1 %	NM	NM

## Key Valuation Metrics

### Remaining saleable acres

	The Woodlands	The Woodlands Hills	Bridgeland	Summerlin	Columbia
Residential (b)	56 ac.	1,340 ac.	2,125 ac.	2,990 ac.	—
Commercial (c)	722 ac.	175 ac.	1,527 ac.	831 ac.	96 ac.
Projected est. % superpads / lot size	—% / —	—% / —	—% / —	87% / 0.25 ac	NM
Projected est. % single-family detached lots / lot size	54% / 0.46 ac.	86% / 0.23 ac.	89% / 0.16 ac.	—% / —	NM
Projected est. % single-family attached lots / lot size	46% / 0.12 ac.	14% / 0.13 ac.	10% / 0.10 ac.	—% / —	NM
Projected est. % custom homes / lot size	—% / —	—% / —	1% / 1.00 ac.	13% / 0.45 ac	NM
Estimated builder sale velocity (blended total - TTM) (d)	27	15	95	115	NM
Projected GAAP gross margin (e)	42.9%	62.0%	67.4%	50.3%	NM
Projected cash gross margin (e)	99.8%	92.2%	81.0%	70.2%	NM

### Residential sellout / Commercial buildout date estimate

Residential	2022	—	2031	—	2034	—	2039	—
Commercial	2031	—	2030	—	2045	—	2039	2023

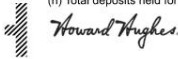
- (a) The price per acre achieved for Summerlin residential lots is mostly attributable to custom lots sales. The price per acre achieved for The Woodlands residential lots is mostly attributable to the mix of lots sold.
- (b) The Woodlands Residential reports remaining saleable acres on a gross basis due to potential changes in land usage and the unknown acreage that may be set aside for drainage, parks and roads for undeveloped land.
- (c) Columbia Commercial excludes 31 commercial acres held in the Strategic Developments segment in Downtown Columbia.
- (d) Represents the average monthly builder homes sold over the last twelve months ended March 31, 2020.
- (e) Projected GAAP gross margin is based on GAAP revenues and expenses which exclude revenues deferred on sales closed where revenue did not meet criteria for recognition and includes revenues previously deferred that met criteria for recognition in the current period. Gross margin for each MPC may vary from period to period based on the locations of the land sold and the related costs associated with developing the land sold. Projected cash gross margin includes all future projected revenues less all future projected development costs, net of expected reimbursable costs, and capitalized overhead, taxes and interest.
- NM Not meaningful.



# Ward Village Condominiums

	Waiea (a)	Anaha (b)	Ae'o (c)	Ke Kiloohana (d)	'A'ali'i (e)	Kō'ula (f)	Total
<b>Key Metrics (\$ in thousands)</b>							
Type of building	Ultra-Luxury	Luxury	Upscale	Workforce	Upscale	Upscale	
Number of units	177	317	465	423	750	565	2,697
Avg. unit Sq. Ft.	2,138	1,417	838	696	518	725	856
Condo Sq. Ft.	378,488	449,205	389,663	294,273	388,210	409,576	2,309,415
Street retail Sq. Ft.	7,716	16,048	70,800	28,386	11,336	36,414	170,700
Stabilized retail NOI	\$ 453	\$ 1,152	\$ —	\$ 31	\$ 637	\$ 1,281	\$ 3,554
Stabilization year	2017	2020	2019	2020	2022	2023	
<b>Development progress (\$ in millions)</b>							
Status	Opened	Opened	Opened	Opened	Under Construction	Under Construction	
Start date	2Q14	4Q14	1Q16	4Q16	4Q18	3Q19	
Completion date/status	Complete	Complete	Complete	Complete	2021	2022	
Total development cost (g)	\$ 464	\$ 401	\$ —	\$ 219	\$ 412	\$ 487	\$ 1,983
Cost-to-date (g)	\$ 420	\$ 396	\$ —	\$ 213	\$ 151	\$ 65	\$ 1,245
<b>Remaining to be funded</b>	<b>\$ 44</b>	<b>\$ 5</b>	<b>\$ —</b>	<b>\$ 6</b>	<b>\$ 261</b>	<b>\$ 422</b>	<b>\$ 738</b>
<b>Financial Summary (\$ in thousands, except per Sq. Ft.)</b>							
Units closed (through Q1 2020)	170	315	465	423	—	—	1,373
Units under contract (through Q1 2020)	2	1	—	—	628	431	1,062
Total % of units closed or under contract	97.2%	99.7%	100.0%	100.0%	83.7%	76.3%	90.3%
Units closed (current quarter)	—	—	—	—	—	—	—
Units under contract (current quarter)	—	1	—	—	2	11	14
Square footage closed or under contract (total)	360,161	443,386	389,663	294,273	306,926	321,589	2,115,998
Total % square footage closed or under contract	95.2%	98.7%	100.0%	100.0%	79.1%	78.5%	91.6%
Target condo profit margin at completion (excl. land cost)							~30%
Total cash received (closings & deposits)	656,355	493,067	513,176	215,947	80,898	99,081	\$ 2,058,524
Total GAAP revenue recognized							\$ 1,877,148
Expected avg. price per Sq. Ft.	\$1,900 - \$1,950	\$1,100 - \$1,150	\$1,300 - \$1,350	\$700 - \$750	\$1,300 - \$1,350	\$1,500 - \$1,550	\$1,300 - 1,325
Expected construction costs per retail Sq. Ft.							\$~1,100
<b>Deposit Reconciliation (in thousands)</b>							
Spent towards construction	\$ —	\$ —	\$ —	\$ —	\$ 74,843	\$ —	\$ 74,843
Held for future use (h)	—	—	—	—	6,055	99,081	105,136
<b>Total deposits from sales commitment</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 80,898</b>	<b>\$ 99,081</b>	<b>\$ 179,979</b>

- (a) We began delivering units at Waiea in November 2016. As of March 31, 2020, we have closed on 170 units. We have two under contract, and five units remain to be sold.  
(b) We began delivering units at Anaha in October 2017. As of March 31, 2020, we have closed on 315 units. We have one unit under contract, and one unit remains to be sold.  
(c) We began delivering units at Ae'o in November 2018. As of March 31, 2020, we have closed on all 465 units.  
(d) Ke Kiloohana consists of 375 workforce units and 48 market rate units. As of March 31, 2020, we have closed on all 423 units.  
(e) We broke ground on 'A'ali'i in the fourth quarter of 2018. As of March 31, 2020, we have entered into contracts for 628 of the units.  
(f) We broke ground on Kō'ula in the third quarter of 2019. As of March 31, 2020, we have entered into contracts for 431 of the units.  
(g) Development cost and cost-to-date are included only if the project has more than \$1.0 million of estimated costs remaining to be incurred.  
(h) Total deposits held for future use are presented above only for projects under construction and are included in Restricted cash on the balance sheet.



## Other/Non-core Assets

Property Name	City, State	% Own	Acres	Notes
<b>Planned Future Development</b>				
The Elk Grove Collection	Elk Grove, CA	100%	64	Sold 36 acres for \$36 million in total proceeds in 2017. We are assessing our plans for the remaining acres. Previous development plans have been placed on hold as we believe we can allocate capital into core assets and achieve a better risk-adjusted return.
Landmark Mall	Alexandria, VA	100%	33	Plan to transform the mall into an open-air, mixed-use community. In January 2017, we acquired the 11.4 acre Macy's site for \$22.2 million.
Circle T Ranch and Power Center	Westlake, TX	50%	207	50/50 joint venture with Hillwood Development Company. In 2016, HHC sold 72 acres to an affiliate of Charles Schwab Corporation.
Monarch City	Allen, TX	100%	238	Located 27 miles north of Downtown Dallas, this 261-acre mixed-use development received unanimous zoning approval June 26, 2019.
Century Park	Houston, TX	100%	63	In conjunction with the acquisition of the Occidental Towers in The Woodlands in December 2019, we acquired Century Park, a 63-acre, 1.3 million square foot campus with 17 office buildings in the West Houston Energy Corridor in Houston, TX.
Maui Ranch Land	Maui, HI	100%	20	Two, non-adjacent, ten-acre parcels zoned for native vegetation.
Fashion Show Air Rights	Las Vegas, NV	80%	N/A	Air rights above the Fashion Show Mall located on the Las Vegas Strip.
250 Water Street	New York, NY	100%	1	The one-acre site is situated at the entrance of the Seaport District. While the Company is in the initial planning stages for this strategic site, it will continue to be used as a parking lot.



## Debt Summary

(In thousands)	March 31, 2020	December 31, 2019
<b>Fixed-rate debt:</b>		
Unsecured 5.375% Senior Notes	\$ 1,000,000	\$ 1,000,000
Secured mortgages, notes and loans payable	882,727	884,935
Special Improvement District bonds	23,460	23,725
<b>Variable-rate debt:</b>		
Mortgages, notes and loans payable, excluding condominium financing (a)	2,362,424	2,199,241
Condominium financing (a)	76,455	30,717
<b>Mortgages, notes and loans payable</b>	<b>4,345,066</b>	<b>4,138,618</b>
Unamortized bond issuance costs	(5,030)	(5,249)
Deferred financing costs	(35,446)	(36,899)
Total mortgages, notes and loans payable, net	4,304,590	4,096,470
Total unconsolidated mortgages, notes and loans payable at pro-rata share	100,154	100,319
<b>Total Debt</b>	<b>\$ 4,404,744</b>	<b>\$ 4,196,789</b>

### Net Debt on a Segment Basis, at share as of March 31, 2020

(In thousands)	Operating Assets	Master Planned Communities	Seaport District	Strategic Developments	Segment Totals	Non-Segment Amounts	Total
Mortgages, notes and loans payable (a) (b)	\$ 2,363,378	\$ 274,143	\$ 353,436	\$ 276,951	\$ 3,267,908	\$ 1,060,381	\$ 4,328,289
Condominium financing (a)	—	—	—	76,455	76,455	—	76,455
Less: cash and cash equivalents (b)	(27,274)	(139,570)	(2,548)	(46,817)	(216,209)	(804,810)	(1,021,019)
Special Improvement District receivables	—	(42,103)	—	—	(42,103)	—	(42,103)
Municipal Utility District receivables	—	(301,897)	—	—	(301,897)	—	(301,897)
TIF Receivable	—	—	—	(3,854)	(3,854)	—	(3,854)
<b>Net Debt</b>	<b>\$ 2,336,104</b>	<b>\$ (209,427)</b>	<b>\$ 350,888</b>	<b>\$ 302,735</b>	<b>\$ 2,780,300</b>	<b>\$ 255,571</b>	<b>\$ 3,035,871</b>

### Consolidated Debt Maturities and Contractual Obligations by Extended Maturity Date as of March 31, 2020 (c)

(In thousands)	Remaining in 2020	2021	2022	2023	2024	2025	Thereafter	Total
Mortgages, notes and loans payable	\$ 356,791	\$ 321,936	\$ 90,043	\$ 1,061,359	\$ 918,253	\$ 1,105,240	\$ 491,443	\$ 4,345,065
Interest payments	127,679	159,913	153,469	142,436	94,991	33,183	107,537	819,208
Ground lease and other leasing commitments	5,131	7,066	6,328	6,374	6,432	5,047	261,805	298,183
<b>Total consolidated debt maturities and contractual obligations</b>	<b>\$ 489,601</b>	<b>\$ 488,915</b>	<b>\$ 249,840</b>	<b>\$ 1,210,169</b>	<b>\$ 1,019,676</b>	<b>\$ 1,143,470</b>	<b>\$ 860,785</b>	<b>\$ 5,462,456</b>

(a) As of March 31, 2020, and December 31, 2019, \$706.2 million and \$630.1 million of variable-rate debt has been swapped to a fixed rate for the term of the related debt, respectively. An additional \$229.9 million and \$184.3 million of variable-rate debt was subject to interest rate collars as of March 31, 2020, and December 31, 2019, respectively and \$75.0 million of variable-rate debt was capped at a maximum interest rate as of March 31, 2020 and December 31, 2019.

(b) Each segment includes our share of related cash and debt balances for all joint ventures included in Investments in real estate and other affiliates.

(c) Mortgages, notes and loans payable and Condominium financing are presented based on extended maturity date. Extension periods generally may be exercised at our option at the initial maturity date, subject to customary extension terms that are based on property performance as of the initial maturity date and/or extension date. Such extension terms may include, but are not limited to, minimum debt service coverage, minimum occupancy levels or condominium sales levels, as applicable, and other performance criteria. We may have to pay down a portion of the debt if we do not meet the requirements to exercise the extension option.





## Property-Level Debt

(\$ in thousands)

Asset	Q1 2020 Principal Balance	Contract Interest Rate	Interest Rate Hedge	Current Annual Interest Rate	Initial / Extended Maturity (a)
<b>Operating Assets</b>					
1201 Lake Robbins	\$ 273,070	L+195	Floating	2.94%	Jun-20
The Woodlands Warehouse	7,230	L+195	Floating	2.94%	Jun-20
Three Hughes Landing	59,847	L+260	Floating	3.59%	Sep-20
Downtown Summerlin	257,246	L+215	Floating	3.14%	Sep-20 / Sep-21
Two Merriweather	30,086	L+250	Floating	3.49%	Oct-20 / Oct-21
Outlet Collection at Riverwalk	30,131	L+250	Floating	3.49%	Oct-21
20/25 Waterway Avenue	13,062	4.79%	Fixed	4.79%	May-22
Millennium Waterway Apartments	52,762	3.75%	Fixed	3.75%	Jun-22
HHC 242 Self-Storage	5,499	L+260	Floating	3.59%	Dec-21 / Dec-22
HHC 2978 Self-Storage	5,395	L+260	Floating	3.59%	Dec-21 / Dec-22
Lake Woodlands Crossing Retail	12,304	L+180	Floating	2.79%	Jan-23
Lakeside Row	26,244	L+225	Floating	3.24%	Jul-22 / Jul-23
Senior Secured Credit Facility	682,500	4.61%	Floating/Swap	4.61% (b), (c)	Sep-23
The Woodlands Resort & Conference Center	62,500	L+250	Floating	3.49%	Dec-21 / Dec-23
Lakefront North	39,564	L+200	Floating	2.99%	Dec-22 / Dec-23
9303 New Trails	11,090	4.88%	Fixed	4.88%	Dec-23
4 Waterway Square	32,477	4.88%	Fixed	4.88%	Dec-23
Creekside Park West	12,167	L+225	Floating	3.24%	Mar-23 / Mar-24
6100 Merriweather	40,657	L+275	Floating	3.74%	Sep-22 / Sep-24
Juniper Apartments	51,449	L+275	Floating	3.74%	Sep-22 / Sep-24
Tanager Apartments	35,970	L+225	Floating	3.24%	Oct-21 / Oct-24
9950 Woodloch Forest Drive	63,500	L+195	Floating	2.94%	Mar-25
Two Summerlin	32,992	4.25%	Fixed	4.25%	Oct-22 / Oct-25
3831 Technology Forest Drive	21,025	4.50%	Fixed	4.50%	Mar-26
Kewalo Basin Harbor	11,332	L+275	Floating	3.74%	Sep-27
Millennium Six Pines Apartments	42,500	3.39%	Fixed	3.39%	Aug-28
3 Waterway Square	47,297	3.94%	Fixed	3.94%	Aug-28
One Lakes Edge	69,440	4.50%	Fixed	4.50%	Mar-29
Aristocrat	37,818	3.67%	Fixed	3.67%	Sep-29
Creekside Park Apartments	37,730	3.52%	Fixed	3.52%	Oct-29
One Hughes Landing	51,708	4.30%	Fixed	4.30%	Dec-29
Two Hughes Landing	48,000	4.20%	Fixed	4.20%	Dec-30





## Property-Level Debt (con't)

(\$ in thousands)

Asset	Q1 2020 Principal Balance	Contract Interest Rate	Interest Rate Hedge	Current Annual Interest Rate	Initial / Extended Maturity (a)
<b>Operating Assets (cont.)</b>					
8770 New Trails	23,738	4.89%	Floating/Swap	4.89% (d)	Jun-21 / Jan-32
Constellation Apartments	24,200	4.07%	Fixed	4.07%	Jan-33
Hughes Landing Retail	34,834	3.50%	Fixed	3.50%	Dec-36
Columbia Regional Building	24,561	4.48%	Fixed	4.48%	Feb-37
Las Vegas Ballpark	51,231	4.92%	Fixed	4.92%	Dec-39
	<u>2,363,154</u>				
<b>Master Planned Communities</b>					
The Woodlands Master Credit Facility	\$ 125,000	L+250	Floating/Cap	3.49%	Oct-22 / Oct-24
Bridgeland Credit Facility	125,000	L+250	Floating/Cap	3.49%	Oct-22 / Oct-24
	<u>250,000</u>				
<b>Seaport District</b>					
250 Water Street	\$ 100,000	L+350	Floating	4.49%	Nov-22 / Nov-23
Seaport District	250,000	6.10%	Fixed/Floating	6.10% (e)	Jun-24
	<u>350,000</u>				
<b>Strategic Developments</b>					
A'ali'i	35,121	L+310	Floating	4.09%	Jun-22 / Jun-23
Two Lakes Edge	52,054	L+215	Floating	3.14%	Oct-22 / Oct-23
Kō'ula	41,334	L+300	Floating	4.45%	Mar-23 / Mar-24
110 North Wacker	229,941	L+300	Floating/Collar	4.89% (f)	Apr-22 / Apr-24
Millennium Phase III Apartments	1	L+175	Floating	2.74%	Aug-23 / Aug-24
Creekside Park Apartments Phase II	1	L+175	Floating	2.74%	Jan-24 / Jan-25
	<u>358,452</u>				
Total (g)	<u>\$ 3,321,606</u>				

(a) Extended maturity assumes all extension options are exercised, if available, based on property performance.

(b) The credit facility bears interest at one-month LIBOR plus 1.65%, but the \$682.5 million term loan is swapped to an overall rate equal to 4.61%. The following properties are included as collateral for the credit facility: 10-70 Columbia Corporate Center, One Mall North, One Merriweather, 1701 Lake Robbins, 1725-1735 Hughes Landing Boulevard, Creekside Village Green, Lakeland Village Center at Bridgeland, Embassy Suites at Hughes Landing, The Westin at The Woodlands and certain properties at Ward Village.

(c) Balance includes a \$67.5 million draw on the revolver portion of the loan that is intended for general corporate use.

(d) Concurrent with the closing of the \$35.5 million construction loan for 8770 New Trails on June 27, 2019, the Company entered into an interest rate swap which is designated as a cash flow hedge. The loan will bear interest at one-month LIBOR plus 2.45%, but it is currently swapped to a fixed rate equal to 4.89%.

(e) The loan initially bears interest at 6.10% and will begin bearing interest at one-month LIBOR plus 4.10% subject to a LIBOR cap of 2.30% and LIBOR floor of 0.00%, at the earlier of June 20, 2021 or the date certain debt coverage ratios are met.

(f) 100% of the \$229.9 million outstanding principal is subject to fixed interest rate collar contracts for the remaining term of the debt.

(g) Excludes JV debt, Corporate bond debt and SID bond debt related to Summerlin MPC and retail.



## Summary of Ground Leases

Minimum Contractual Ground Lease Payments (\$ in thousands)

Ground Leased Asset	Pro-Rata Share	Expiration Date	Three months ended March 31, 2020	Future Cash Payments			
				Remaining 2020	Year Ending 2021	December 31, Thereafter	Total
Riverwalk (a)	100%	2045-2046	\$ 516	\$ 1,221	\$ 1,737	\$ 40,448	\$ 43,406
Seaport	100%	2031 (b)	544	1,655	2,243	218,777	222,675
Kewalo Basin Harbor	100%	2049	—	300	300	8,000	8,600
			<u>\$ 1,060</u>	<u>\$ 3,176</u>	<u>\$ 4,280</u>	<u>\$ 267,225</u>	<u>\$ 274,681</u>

(a) Includes base ground rent, deferred ground rent and participation rent, as applicable. Future payments of participation rent are calculated based on the floor only.  
 (b) Initial expiration is December 30, 2031 but subject to extension options through December 31, 2072. Future cash payments are inclusive of extension options.



## Summary of Restructuring Expenses

(\$ in thousands)

Restructuring Expenses	Liability as of December 31, 2019	Settled in Q1 2020	Expense Recorded in Q1 2020	Liability as of March 31, 2020
<b>Known Expenses</b>				
Employee severance	\$ 4,636	\$ (4,293)	\$ 2,261	\$ 2,604
<b>Estimated Expenses</b>				
Employee relocation	5,049	—	217	5,266
<b>Total Restructuring Expenses (a)</b>	<u>\$ 9,685</u>	<u>\$ (4,293)</u>	<u>\$ 2,478</u>	<u>\$ 7,870</u>

(a) Does not include additional estimated \$2.3 million - \$4.3 million remaining restructuring expenses expected to be incurred in the remainder of 2020.



## Definitions

**Stabilized** - Properties in the Operating Assets and Seaport District segments that have been in service for more than 36 months or have reached 90% occupancy, whichever occurs first. If an office, retail or multifamily property has been in service for more than 36 months but does not exceed 90% occupancy, the asset is considered underperforming.

**Unstabilized** - Properties in the Operating Assets and Seaport District segments that have been in service for less than 36 months and do not exceed 90% occupancy.

**Under Construction** - Projects in the Strategic Developments and Seaport District segments for which construction has commenced as of March 31, 2020, unless otherwise noted. This excludes MPC and condominium development.

**Net Operating Income (NOI)** - We define net operating income ("NOI") as operating cash revenues (rental income, tenant recoveries and other revenue) less operating cash expenses (real estate taxes, repairs and maintenance, marketing and other property expenses), including our share of NOI from equity investees. NOI excludes straight-line rents and amortization of tenant incentives, net interest expense, ground rent amortization, demolition costs, amortization, other (loss) income, depreciation, development-related marketing costs, gain on sale or disposal of real estate and other assets, net, provision for impairment and, unless otherwise indicated, Equity in earnings from real estate and other affiliates. We use NOI to evaluate our operating performance on a property-by-property basis because NOI allows us to evaluate the impact that factors which vary by property, such as lease structure, lease rates and tenant bases, have on our operating results, gross margins and investment returns. We believe that NOI is a useful supplemental measure of the performance of our Operating Assets and Seaport District segments because it provides a performance measure that, when compared year over year, reflects the revenues and expenses directly associated with owning and operating real estate properties and the impact on operations from trends in rental and occupancy rates and operating costs.



## Reconciliation of Non-GAAP Measures

### Reconciliation of Operating Assets segment EBT to Total NOI:

(In thousands)	Q1 2020	Q4 2019	Q3 2019	Q2 2019	Q1 2019	FY 2019	FY 2018
<b>Total Operating Assets segment EBT (a)</b>	\$ (7,544)	\$ (3,507)	\$ 19,825	\$ 12,628	\$ 5,686	\$ 34,632	\$ 3,836
Add back:							
Depreciation and amortization	37,089	30,609	28,844	28,938	27,108	115,499	103,293
Interest expense, net	26,193	20,334	21,645	20,059	18,991	81,029	71,551
Equity in earnings from real estate and other affiliates	(4,394)	(477)	(441)	(45)	(2,709)	(3,672)	(1,994)
Gain on sale or disposal of real estate and other assets, net	(38,124)	—	—	—	—	—	4
Selling profit from sales-type leases	—	—	(13,537)	—	—	(13,537)	—
Provision for impairment	48,738	—	—	—	—	—	—
Impact of straight-line rent	(3,103)	(1,096)	(2,529)	(2,537)	(2,845)	(9,007)	(12,427)
Other	173	412	477	(340)	122	671	7,312
<b>Total Operating Assets NOI - Consolidated</b>	<b>59,028</b>	<b>46,275</b>	<b>54,284</b>	<b>58,703</b>	<b>46,353</b>	<b>205,615</b>	<b>171,575</b>
<b>Redevelopments</b>							
110 North Wacker	1	1	2	2	—	5	513
<b>Total Operating Asset Redevelopments NOI</b>	<b>1</b>	<b>1</b>	<b>2</b>	<b>2</b>	<b>—</b>	<b>5</b>	<b>513</b>
<b>Dispositions</b>							
100 Fellowship Drive	(1,123)	(1,051)	(1,163)	—	—	(2,214)	—
Cottonwood Square	—	—	—	—	—	—	11
<b>Total Operating Asset Dispositions NOI</b>	<b>(1,123)</b>	<b>(1,051)</b>	<b>(1,163)</b>	<b>—</b>	<b>—</b>	<b>(2,214)</b>	<b>11</b>
<b>Consolidated Operating Assets NOI excluding properties sold or in redevelopment</b>	<b>57,906</b>	<b>45,225</b>	<b>53,123</b>	<b>58,705</b>	<b>46,353</b>	<b>203,406</b>	<b>172,099</b>
<b>Company's Share NOI - Equity investees</b>	<b>2,237</b>	<b>2,123</b>	<b>2,043</b>	<b>1,688</b>	<b>1,464</b>	<b>7,318</b>	<b>4,661</b>
<b>Distributions from Summerlin Hospital Investment</b>	<b>3,724</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>3,625</b>	<b>3,625</b>	<b>3,435</b>
<b>Total Operating Assets NOI</b>	<b>\$ 63,867</b>	<b>\$ 47,348</b>	<b>\$ 55,166</b>	<b>\$ 60,393</b>	<b>\$ 51,442</b>	<b>\$ 214,349</b>	<b>\$ 180,195</b>

(a) EBT excludes corporate expenses and other items that are not allocable to the segments.



## Reconciliation of Non-GAAP Measures (con't)

### Reconciliation of Seaport District segment EBT to Total NOI:

(In thousands)	Q1 2020	Q4 2019	Q3 2019	Q2 2019	Q1 2019	FY 2019	FY 2018
<b>Total Seaport District segment EBT (a)</b>	\$ (35,956)	\$ (12,464)	\$ (16,656)	\$ (14,270)	\$ (15,852)	\$ (59,242)	\$ (23,862)
Add back:							
Depreciation and amortization	20,875	6,668	6,767	6,753	6,193	26,381	12,466
Interest expense (income), net	5,053	4,425	4,984	1,924	1,532	12,865	(6,291)
Equity in losses from real estate and other affiliates	2,043	804	705	451	632	2,592	705
Loss on sale or disposal of real estate	—	—	—	—	6	6	—
Gain on extinguishment of debt	—	(4,851)	—	—	—	(4,851)	—
Impact of straight-line rent	125	(24)	412	491	755	1,634	(433)
Other loss, net (b)	3,970	190	896	1,764	2,749	5,595	11,937
<b>Total Seaport District NOI - Consolidated</b>	<b>(3,890)</b>	<b>(5,252)</b>	<b>(2,892)</b>	<b>(2,887)</b>	<b>(3,985)</b>	<b>(15,020)</b>	<b>(5,478)</b>
<b>Company's Share NOI - Equity investees</b>	<b>(376)</b>	<b>(325)</b>	<b>(148)</b>	<b>(42)</b>	<b>(195)</b>	<b>(710)</b>	<b>(713)</b>
<b>Total Seaport District NOI</b>	<b>\$ (4,266)</b>	<b>\$ (5,577)</b>	<b>\$ (3,040)</b>	<b>\$ (2,929)</b>	<b>\$ (4,180)</b>	<b>\$ (15,730)</b>	<b>\$ (6,191)</b>

(a) EBT excludes corporate expenses and other items that are not allocable to the segments.

(b) Includes miscellaneous development-related items as well as the loss related to the write-off of inventory due to the permanent closure of 10 Corso Como Retail and Café during the three months ended March 31, 2020.

## Reconciliation of Non-GAAP Measures (con't)

(In thousands)

	Three Months Ended March 31,		Three Months Ended December 31,	
	2020	2019	2019	2018
<b>Reconciliation of MPC Land Sales Closed to GAAP Land Sales Revenue</b>				
Total residential land sales closed in period	\$ 29,745	\$ 39,479	\$ 142,537	\$ 30,197
Total commercial land sales closed in period	2,096	—	—	2,356
Net recognized (deferred) revenue:				
Bridgeland	(305)	—	47	422
Summerlin	8,193	1,444	(12,521)	1,817
Total net recognized (deferred) revenue	7,888	1,444	(12,474)	2,239
Special Improvement District bond revenue	3	388	23,082	385
Total land sales revenue - GAAP basis	\$ 39,732	\$ 41,311	\$ 153,145	\$ 35,177

(In thousands)

	Three Months Ended March 31,		Three Months Ended December 31,	
	2020	2019	2019	2018
<b>Reconciliation of MPC Segment EBT to MPC Net Contribution</b>				
MPC segment EBT	\$ 44,121	\$ 37,597	\$ 112,117	\$ 30,617
Plus:				
Cost of sales - land	16,786	16,818	63,724	14,605
Depreciation and amortization	91	160	90	2
MUD and SID bonds collections, net	1,123	862	12,967	42,753
Distributions from real estate and other affiliates	1,173	1,435	11,990	6,330
Less:				
MPC development expenditures	(64,896)	(56,772)	(58,218)	(55,899)
MPC land acquisitions	—	(752)	—	(5,262)
Equity in earnings in real estate and other affiliates	(8,934)	(7,837)	(9,477)	(1,602)
MPC Net Contribution	\$ (10,536)	\$ (8,489)	\$ 133,193	\$ 31,544

(In thousands)

	Three Months Ended March 31,		Three Months Ended December 31,	
	2020	2019	2019	2018
<b>Reconciliation of Segment EBTs to Net Income</b>				
Operating Assets segment EBT	\$ (7,544)	\$ 5,686	\$ (3,507)	\$ (5,799)
MPC segment EBT	44,121	37,597	112,117	30,617
Seaport District segment EBT	(35,956)	(15,852)	(12,464)	(15,657)
Strategic Developments segment EBT	(103,680)	60,644	1,164	96,432
Corporate income, expenses and other items	(56,123)	(45,134)	(93,273)	(57,805)
Income before taxes	(159,182)	42,941	4,037	47,788
Provision for income taxes	34,100	(11,016)	(5,038)	(9,864)
Net income	(125,082)	31,925	(1,001)	37,924
Net loss attributable to noncontrolling interests	(52)	(104)	(99)	(663)
Net income attributable to common stockholders	\$ (125,134)	\$ 31,821	\$ (1,100)	\$ 37,261



Howard Hughes

