

UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 04, 2021

Howard Hughes.

THE HOWARD HUGHES CORPORATION
(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction
of incorporation)

001-34856
(Commission File Number)

36-4673192
(I.R.S. Employer
Identification No.)

9950 Woodloch Forest Drive, Suite 1100
The Woodlands, Texas 77381
(Address of principal executive offices)

Registrant's telephone number, including area code: (281) 719-6100

Securities registered pursuant to Section 12(b) of the Act:

Title of each class:	Trading Symbol(s)	Name of each exchange on which registered:
Common stock \$0.01 par value per share	HHC	New York Stock Exchange

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02 Results of Operations and Financial Condition

On November 4, 2021, The Howard Hughes Corporation (the "Company") issued a press release announcing the Company's financial results for the third quarter ended September 30, 2021. A copy of this press release is attached hereto as Exhibit 99.1.

The information contained in this Current Report on Form 8-K pursuant to this "Item 2.02 Results of Operations and Financial Condition" is being furnished. This information shall not be deemed to be filed for the purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to the liabilities of that section or shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, unless specifically identified therein as being incorporated by reference.

Item 7.01 Regulation FD Disclosure.

On November 4, 2021, the Company issued supplemental information for the third quarter ended September 30, 2021. The supplemental information contains key information about the Company. The supplemental information is attached hereto as Exhibit 99.2 and has been posted on our website at www.howardhughes.com under the "Investors" tab.

The information contained in this Current Report on Form 8-K pursuant to this "Item 7.01 Regulation FD Disclosure" is being furnished. This information shall not be deemed to be filed for the purposes of Section 18 of the Exchange Act or otherwise subject to the liabilities of that section or shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, unless specifically identified therein as being incorporated by reference.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

Exhibit No.	Description
99.1	Press release dated November 4, 2021, announcing the Company's financial results for the third quarter ended September 30, 2021
99.2	Supplemental information for the third quarter ended September 30, 2021
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

THE HOWARD HUGHES CORPORATION

By: /s/ Peter F. Riley
Peter F. Riley
*Senior Executive Vice President, Secretary and
General Counsel*

Date: November 4, 2021



The Howard Hughes Corporation® Reports Third Quarter 2021 Results

Strong third quarter performance demonstrates ongoing momentum across HHC's core segments followed by the post-quarter acquisition of Douglas Ranch and \$250 million share buyback program

HOUSTON, November 4, 2021 – The Howard Hughes Corporation® (NYSE: HHC) (the "Company," "HHC" or "we") announced today operating results for the third quarter ended September 30, 2021. The financial statements, exhibits and reconciliations of non-GAAP measures in the attached Appendix and the Supplemental Information at Exhibit 99.2 provide further detail of these results.

Third Quarter 2021 Highlights Included:

- Reported third quarter net income of \$4.1 million, or \$0.07 per diluted share.
- Total Operating Assets net operating income (NOI), including contribution from equity investments, totaled \$60.6 million in the quarter, a 9.8% sequential increase, and was \$62.9 million including the activity from HHC's hotels that were sold in September. These positive results were driven by continued improvement in retail, robust lease-up activity at our latest multi-family developments and continued strong performance in office and the Las Vegas Ballpark®.
- MPC EBT totaled \$54.1 million in the quarter largely driven by superpad sales at Summerlin®, coupled with strong activity at The Summit.
- Condominium market at Ward Village® continued to excel as evidenced by the 316 condominium units contracted to sell during the quarter, with 61 units contracted at our under construction towers and 255 units contracted following the pre-sales launch of The Park Ward Village which was 64% presold as of October 29, 2021.
- Completed the sale of HHC's hospitality assets for \$252.0 million, generating \$119.7 million of net proceeds after debt repayment.
- Acquired Douglas Ranch in October 2021—a fully entitled, "shovel-ready" MPC in Phoenix's West Valley spanning 37,000 acres.
- Following the end of the third quarter, HHC's Board of Directors approved a \$250 million share buyback program.

"Our strong third quarter results across all of our business segments demonstrate HHC's continued momentum and the robust demand we are experiencing across our acclaimed portfolio of mixed-use communities. We saw healthy land sales in our master planned communities (MPCs), continued growth in our Operating Assets NOI, and impressive sales activity for our condos at Ward Village—which was the driving force behind the pre-sales launch of our next tower, The Park Ward Village. We could not be more pleased with these exemplary results," commented David R. O'Reilly, Chief Executive Officer of The Howard Hughes Corporation.

"Outside of our core operating segments, we were able to successfully sell our three hotels based in The Woodlands® for \$252 million, generating \$120 million of net proceeds as we continue to execute on our strategic plan of streamlining our business and focusing on our core competencies. Additionally, we executed several financing deals including construction loans for our two projects under construction in Summerlin, replaced our existing MPC credit facility with a new loan to support horizontal development in Bridgeland®, and subsequent to the end of the third quarter, closed on a \$250 million loan for our 1201 Lake Robbins office tower in The Woodlands.

"On October 19, 2021, we announced our transformative acquisition of Douglas Ranch—a 37,000-acre fully-entitled, "shovel-ready" MPC located in Phoenix's West Valley. This \$600 million transaction is a strategic use of capital which effectively redeployed the net proceeds from non-core asset sales into a new core MPC leveraging HHC's recognized expertise. Douglas Ranch is poised for growth with in-place entitlements for 100,000 homes and 55 million square

feet of commercial development. This transaction will have an immediate positive impact on Howard Hughes, with land sales expected to commence at Trillium, Douglas Ranch's first village, in the first half of 2022.

"We continue to seek out the most advantageous ways to deploy our capital. With that, we are pleased to announce our Board-approved share buyback program of \$250 million. We believe HHC's stock price is undervalued and initiating this buyback program will allow us to purchase shares at a discount relative to HHC's true inherent value. This program will deliver meaningful near-term value and rewards our shareholders for the progress we have made so far."

Third Quarter 2021 Highlights

Total Company

- Net income decreased to \$4.1 million, or \$0.07 per diluted share, in the quarter, compared to a net income of \$139.7 million, or \$2.51 per diluted share, in the prior-year period due to the recognition of a \$267.5 million gain on the deconsolidation for 110 North Wacker in the third quarter of 2020 that did not reoccur during the current period.
- Our strong financial performance included Operating Asset NOI of \$62.9 million including the contribution from our hotels, a \$24.7 million improvement; MPC EBT of \$54.1 million, a \$17.5 million increase; and contracts to sell 316 condominiums, of which 61 were contracted at our three towers that were under construction during the quarter, a 154.2% increase, all compared to the prior-year period.
- Maintained a strong balance sheet with over \$1.0 billion of cash, enabling us to acquire Douglas Ranch for cash in October 2021, and further extended our debt maturities attributed to HHC's recent financing activity.

Operating Assets

- Total Operating Assets NOI, including contribution from equity investments, totaled \$60.6 million in the quarter, a 9.8% increase compared to \$55.2 million in the prior quarter, and a 61.1% increase compared to \$37.6 million in the prior-year period. Including the activity from our hotel assets, HHC's Operating Assets generated \$62.9 million of NOI during the third quarter.
- Retail NOI increased 9.0% sequentially to \$16.1 million due to improving rent collections of 83.3% and continued recovery as business rebounds from the COVID-19 pandemic.
- The Las Vegas Ballpark generated \$5.4 million of NOI as the Las Vegas Aviators[®] were able to host the remainder of their games at full capacity during the quarter. This compares to a \$0.8 million loss in the prior-year period when the impacts of COVID-19 resulted in the cancellation of the entire Minor League Baseball season.
- Multi-family NOI increased 24.3% to \$9.2 million compared to the prior quarter due to accelerated lease-up in our latest developments, including The Lane at Waterway and Juniper Apartments, which both opened in 2020 and are already stabilized at 99% and 96% leased, respectively.
- Office NOI increased 5.8% sequentially to \$27.8 million supported by continued growth with the improving "return to office" environment.
- During the quarter we closed on the sale of our three hotels based in The Woodlands for \$252.0 million, generating \$119.7 million of net proceeds after debt repayment. During the third quarter, these assets generated \$2.3 million of NOI.

MPC

- MPC EBT totaled \$54.1 million in the quarter, a 22% decrease compared to \$69.8 million in the prior quarter, and a 47.8% increase compared to \$36.6 million in the prior-year period.
- The decrease in EBT from the prior quarter is primarily attributed to non-recurring, one-time costs including the early extinguishment of debt upon the retirement of The Woodlands and Bridgeland credit facility that was subsequently refinanced.
- The increase in EBT from the prior-year period reflects our strong quarterly performance which was driven primarily by the strength of superpad sales in Summerlin and the continuation of positive results at The Summit.
- The price per acre of residential land across all our communities increased 11.6% year-to-date to \$604 thousand per acre compared to \$541 thousand per acre in the prior-year period.
- New home sales, a leading indicator of future land sales, continued to move higher, selling 2,163 year-to-date, a 6.1% increase compared to the prior-year period.

Strategic Developments

- We continued to experience strong condominium sales at Ward Village, evidenced by the 316 condominium units we contracted to sell during the quarter. Of these contracted units, 61 were at our three under construction towers during the quarter, an increase of 154.2% compared to the prior-year period.
- Our recent three towers—A'ali'i[®], Kō'ula[®], and Victoria Place—were 90.1% presold as of quarter end.

- Victoria Place, which began construction in February 2021, accounted for 16 of the units contracted during the quarter and was 98.0% pre-sold as of quarter end.
- In July, we launched pre-sales for our eighth tower, The Park Ward Village, and contracted 255 units during the third quarter. As of October 29, 2021, The Park Ward Village was already 64% pre-sold.
- Subsequent to quarter end, we completed construction at 'A'ali'i and began welcoming residents in October 2021. We will recognize the proceeds from the units under contract during the fourth quarter of 2021. As of November 2, 2021, we closed on 495 units, totaling \$332.1 million in net revenue.

Seaport

- The Seaport reported a \$3.6 million loss in NOI in the quarter, a 19.4% improvement compared to the prior quarter, and improved 42.6% compared to a \$6.2 million loss in the prior-year period.
- We launched the 2021 summer concert series on The Rooftop at Pier 17[®] and hosted 30 concerts, including The Fugees World Tour, selling 90% of available ticket inventory.
- The Pier 17 rooftop also hosted the second summer season of The Greens in addition to holding several other major events, including ESPN's The ESPYS in July, welcoming over 100,000 guests, including the summer concert series, throughout the quarter.
- Restaurant activity throughout the Seaport continues to increase as a result of less-stringent mandates and marginal improvements in the labor constraints which resulted in our managed businesses segment recording a slight quarterly profit.
- Construction at the Tin Building remains on track to be substantially complete by the end of 2021 and is expected to have its grand opening in Spring 2022.
- We continued to advance our plans for the potential development at 250 Water Street, which presents a unique opportunity to transform this development site at the Seaport into a vibrant, mixed-use asset.

Financing Activity

- Closed on a \$59.5 million construction loan for the development of Summerlin's latest multi-family project, Tanager Echo and a \$75.0 million construction loan for the development of Summerlin's latest office project, 1700 Pavilion.
- Refinanced The Woodlands and Bridgeland Credit Facility into a new \$275.0 million financing secured by Bridgeland's MUD receivables and land.
- Subsequent to quarter end, we closed on a \$250.0 million loan for 1201 Lake Robbins and repaid the \$229.6 million 'A'ali'i construction loan balance outstanding as of September 30, 2021, with proceeds from the closing of those units. Additionally, in October, we closed on an extension of the \$27.2 million loan for The Outlet Collection at Riverwalk[®] that was set to mature October 2021.

Conference Call & Webcast Information

The Howard Hughes Corporation will host its investor conference call on **Friday, November 5, 2021, at 9:00 a.m. Central Standard Time** (10:00 a.m. Eastern Standard Time) to discuss third quarter 2021 results. To participate, please dial **1-877-883-0383** within the U.S., **1-877-885-0477** within Canada, or **1-412-902-6506** when dialing internationally. All participants should dial in at least five minutes prior to the scheduled start time, using **9166884** as the passcode. A live audio webcast will also be available on the Company's website (www.howardhughes.com). In addition to dial-in options, institutional and retail shareholders can participate by going to app.saytechnologies.com/howardhughes. Shareholders can email hello@saytechnologies.com for any support inquiries.

We are primarily focused on creating shareholder value by increasing our per-share net asset value. Often, the nature of our business results in short-term volatility in our net income due to the timing of MPC land sales, recognition of condominium revenue and operating business pre-opening expenses, and, as such, we believe the following metrics summarized below are most useful in tracking our progress towards net asset value creation.

\$ in thousands	Nine Months Ended September 30,				Three Months Ended September 30,				
	2021	2020	Change	% Change	2021	2020	Change	% Change	
Operating Assets NOI	(1)								
Office	\$ 79,929	\$ 86,098	\$ (6,169)	(7)%	\$ 27,814	\$ 23,857	\$ 3,957	17 %	
Retail	42,932	30,021	12,911	43 %	16,130	6,932	9,198	133 %	
Multi-family	22,353	12,286	10,067	82 %	9,208	3,924	5,284	135 %	
Other	13,266	1,257	12,009	955 %	7,475	583	6,892	1,182 %	
Company's share NOI (a)	5,783	10,112	(4,329)	(43)%	(47)	2,315	(2,362)	(102)%	
Total Operating Assets NOI	(b)	\$ 164,263	\$ 139,774	\$ 24,489	18 %	\$ 60,580	\$ 37,611	\$ 22,969	61 %
Projected stabilized NOI Operating Assets (\$ in millions)		\$ 368.6	\$ 362.3	\$ 6.3	2 %				
MPC									
Acres Sold - Residential		232	218	14	6 %	84	70	14	20 %
Acres Sold - Commercial		27	17	11	66 %	2	1	1	220 %
Price Per Acre - Residential	\$	604	\$ 541	\$ 63	12 %	\$ 580	\$ 445	\$ 135	30 %
Price Per Acre - Commercial	\$	370	\$ 131	\$ 239	182 %	\$ 1,683	\$ 138	\$ 1,545	1,120 %
MPC EBT	(1)	\$ 187,306	\$ 122,929	\$ 64,377	52 %	\$ 54,120	\$ 36,621	\$ 17,499	48 %
Seaport NOI	(1)								
Landlord Operations - Historic District & Pier 17	\$	(11,226)	\$ (5,494)	\$ (5,732)	(104)%	\$ (4,152)	\$ (2,022)	\$ (2,130)	(105)%
Multi-family		84	260	(176)	(68)%	(52)	46	(98)	(213)%
Hospitality		—	(12)	12	100 %	—	—	—	100%
Managed Businesses - Historic District & Pier 17		7	(4,993)	5,000	100 %	923	(1,657)	2,580	156 %
Events, Sponsorships & Catering Business		(909)	(3,190)	2,281	72 %	(244)	(2,466)	2,222	90 %
Company's share NOI (a)		(320)	(787)	467	59 %	(38)	(106)	68	64 %
Total Seaport NOI		\$ (12,364)	\$ (14,216)	\$ 1,852	13 %	\$ (3,563)	\$ (6,205)	\$ 2,642	(43)%
Strategic Developments									
Condominium units contracted to sell (c)		152	276	(124)	(45)%	61	24	37	154 %

(a) Includes Company's share of NOI from non-consolidated assets

(b) Excludes properties sold or in redevelopment

(c) Includes units at our buildings that are open or under construction as of September 30, 2021. Prior period activity excludes two purchaser defaults at Kō'ula in the second quarter of 2020. Additionally, as construction at Victoria Place began in February 2021, units under contract for the three and nine months ended September 30, 2020, were adjusted to include units contracted at Victoria Place, which were previously excluded from this metric as construction had not yet commenced. This adjustment includes 13 units for the three months ended September 30, 2020, and 249 units for the nine months ended September 30, 2020.

Financial Data

(1) See the accompanying appendix for a reconciliation of GAAP to non-GAAP financial measures and a statement indicating why management believes the non-GAAP financial measure provides useful information for investors.

About The Howard Hughes Corporation®

The Howard Hughes Corporation owns, manages and develops commercial, residential and mixed-use real estate throughout the U.S. Its award-winning assets include the country's preeminent portfolio of master planned communities, as well as operating properties and development opportunities including: the Seaport in New York City; Downtown Columbia®, Maryland; The Woodlands®, The Woodlands Hills®, and Bridgeland® in the Greater Houston, Texas area; Summerlin®, Las Vegas; Ward Village® in Honolulu, Hawaii; and Douglas Ranch in Phoenix. The Howard Hughes Corporation's portfolio is strategically positioned to meet and accelerate development based on market demand, resulting in one of the strongest real estate platforms in the country. Dedicated to innovative place making, the Company is recognized for its ongoing commitment to design excellence and to the cultural life of its communities. The Howard Hughes Corporation is traded on the New York Stock Exchange as HHC. For additional information visit www.howardhughes.com.

The Howard Hughes Corporation has partnered with Say, the fintech startup reimagining shareholder communications, to allow investors to submit and upvote questions they would like to see addressed on the Company's third quarter earnings call. Say verifies all shareholder positions and provides permission to participate on the November 5, 2021 call, during which the Company's leadership will be answering top questions. Utilizing the Say platform, The Howard Hughes Corporation elevates its capabilities for responding to Company shareholders, making its investor relations Q&A more transparent and engaging.

Safe Harbor Statement

Certain statements contained in this press release may constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act and Section 21E of the Exchange Act. All statements other than statements of historical facts, including, among others, statements regarding the Company's future financial position, results or performance, are forward-looking statements. Those statements include statements regarding the intent, belief, or current expectations of the Company, members of its management team, as well as the assumptions on which such statements are based, and generally are identified by the use of words such as "anticipate," "believe," "estimate," "expect," "forecast," "intend," "likely," "may," "plan," "project," "realize," "should," "transform," "will," "would," and other statements of similar expression. Forward-looking statements are not a guaranty of future performance and involve risks and uncertainties that actual results may differ materially from those contemplated by such forward-looking statements. Many of these factors are beyond the Company's abilities to control or predict. Some of the risks, uncertainties and other important factors that may affect future results or cause actual results to differ materially from those expressed or implied by forward-looking statements include: (i) the impact of the COVID-19 pandemic on the Company's business, tenants and the economy in general, including the measures taken by governmental authorities to address it; (ii) general adverse economic and local real estate conditions; (iii) potential changes in the financial markets and interest rates; (iv) the inability of major tenants to continue paying their rent obligations due to bankruptcy, insolvency or a general downturn in their business; (v) financing risks, such as the inability to obtain equity, debt or other sources of financing or refinancing on favorable terms, if at all; (vi) ability to compete effectively, including the potential impact of heightened competition for tenants and potential decreases in occupancy at our properties; (vii) ability to successfully dispose of non-core assets on favorable terms, if at all; (viii) ability to successfully identify, acquire, develop and/or manage properties on favorable terms and in accordance with applicable zoning and permitting laws; (ix) changes in governmental laws and regulations; (x) increases in operating costs, including construction cost increases as the result of trade disputes and tariffs on goods imported in the United States; (xi) lack of control over certain of the Company's properties due to the joint ownership of such property; (xii) impairment charges; (xiii) the effects of geopolitical instability and risks such as terrorist attacks and trade wars; (xiv) the effects of natural disasters, including floods, droughts, wind, tornadoes and hurricanes; (xv) the inherent risks related to disruption of information technology networks and related systems, including cyber security attacks; and (xvi) the ability to attract and retain key employees. The Company refers you to the section entitled "Risk Factors" contained in the Company's Annual Report on Form 10-K for the year ended December 31, 2020. Additional information concerning factors that could cause actual results to differ materially from those forward-looking statements is contained from time to time in the Company's filings with the Securities and Exchange Commission. Copies of each filing may be obtained from the Company or the Securities and Exchange Commission. The risks included here are not exhaustive and undue reliance should not be placed on any forward-looking statements, which are based on current expectations. All written and oral forward-looking statements attributable to the Company, its management, or persons acting on their behalf are qualified in their entirety by these cautionary statements. Further, forward-looking statements speak only as of the date they are made, and the Company undertakes no obligation to update or revise forward-looking statements to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results over time unless otherwise required by law.

Financial Presentation

As discussed throughout this release, we use certain non-GAAP performance measures, in addition to the required GAAP presentations, as we believe these measures improve the understanding of our operational results and make comparisons of operating results among peer companies more meaningful. We continually evaluate the usefulness, relevance, limitations and calculation of our reported non-GAAP performance measures to determine how best to provide relevant information to the public, and thus such reported measures could change. A non-GAAP financial measure used throughout this release is net operating income (NOI). We provide a more detailed discussion about this non-GAAP measure in our reconciliation of non-GAAP measures provided in the appendix in this earnings release.

Media Contact

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THE HOWARD HUGHES CORPORATION
CONSOLIDATED STATEMENTS OF OPERATIONS
UNAUDITED

<i>thousands except per share amounts</i>	Nine Months Ended September 30,		Three Months Ended September 30,	
	2021	2020	2021	2020
REVENUES				
Condominium rights and unit sales	\$ 50,191	\$ 185	\$ 163	\$ 142
Master Planned Communities land sales	152,124	136,053	56,305	39,248
Rental revenue	269,590	241,522	95,215	70,072
Other land, rental and property revenues	120,982	82,092	56,350	35,748
Builder price participation	29,338	25,936	11,155	9,230
Total revenues	622,225	485,788	219,188	154,440
EXPENSES				
Condominium rights and unit cost of sales	68,485	105,336	82	1,087
Master Planned Communities cost of sales	63,928	58,560	23,419	15,899
Operating costs	219,866	168,763	90,025	58,272
Rental property real estate taxes	42,519	44,225	14,812	15,448
Provision for (recovery of) doubtful accounts	(1,944)	4,954	154	1,387
Demolition costs	192	—	43	—
Development-related marketing costs	8,061	6,541	4,020	1,912
General and administrative	61,133	84,755	19,033	23,441
Depreciation and amortization	155,395	160,995	56,299	52,395
Total expenses	617,635	634,129	207,887	169,841
OTHER				
Provision for impairment	(13,068)	(48,738)	—	—
Gain (loss) on sale or disposal of real estate and other assets, net	60,474	46,232	39,141	108
Other income (loss), net	(12,278)	(793)	(1,307)	1,284
Total other	35,128	(3,299)	37,834	1,392
Operating income (loss)	39,718	(151,640)	49,135	(14,009)
Interest income	84	1,908	12	358
Interest expense	(97,205)	(98,717)	(31,556)	(31,872)
Gain (loss) on extinguishment of debt	(37,543)	(13,166)	(1,577)	(13,166)
Equity in earnings (losses) from real estate and other affiliates	15,815	269,635	(7,848)	266,838
Income (loss) before income taxes	(79,131)	8,020	8,166	208,149
Income tax expense (benefit)	(16,706)	3,203	6,049	44,147
Net income (loss)	(62,425)	4,817	2,117	164,002
Net (income) loss attributable to noncontrolling interests	4,725	(24,325)	1,936	(24,292)
Net income (loss) attributable to common stockholders	\$ (57,700)	\$ (19,508)	\$ 4,053	\$ 139,710
Basic income (loss) per share	\$ (1.04)	\$ (0.38)	\$ 0.07	\$ 2.52
Diluted income (loss) per share	\$ (1.04)	\$ (0.38)	\$ 0.07	\$ 2.51

THE HOWARD HUGHES CORPORATION
CONSOLIDATED BALANCE SHEETS
UNAUDITED

<i>thousands except par values and share amounts</i>	September 30, 2021	December 31, 2020
ASSETS		
Investment in real estate:		
Master Planned Communities assets	\$ 1,790,022	\$ 1,687,519
Buildings and equipment	3,958,941	4,115,493
Less: accumulated depreciation	(703,691)	(634,064)
Land	348,057	363,447
Developments	1,472,028	1,152,674
Net property and equipment	6,865,357	6,685,069
Investment in real estate and other affiliates	281,843	377,145
Net investment in real estate	7,147,200	7,062,214
Net investment in lease receivable	2,915	2,926
Cash and cash equivalents	1,010,619	1,014,686
Restricted cash	437,950	228,311
Accounts receivable, net	81,935	66,726
Municipal Utility District receivables, net	383,696	314,394
Notes receivable, net	5,536	622
Deferred expenses, net	117,372	112,097
Operating lease right-of-use assets, net	53,593	56,255
Prepaid expenses and other assets, net	274,097	282,101
Total assets	\$ 9,514,913	\$ 9,140,332
LIABILITIES		
Mortgages, notes and loans payable, net	\$ 4,423,635	\$ 4,287,369
Operating lease obligations	67,564	68,929
Deferred tax liabilities	173,969	187,639
Accounts payable and accrued expenses	1,141,761	852,258
Total liabilities	5,806,929	5,396,195
Redeemable noncontrolling interest	25,400	29,114
EQUITY		
Preferred stock: \$0.01 par value; 50,000,000 shares authorized, none issued	—	—
Common stock: \$0.01 par value; 150,000,000 shares authorized, 56,196,818 issued and 55,124,486 outstanding as of September 30, 2021, 56,042,814 shares issued and 54,972,256 outstanding as of December 31, 2020	563	562
Additional paid-in capital	3,957,814	3,947,278
Accumulated deficit	(130,256)	(72,556)
Accumulated other comprehensive loss	(23,275)	(38,590)
Treasury stock, at cost, 1,072,332 shares as of September 30, 2021, and 1,070,558 shares as of December 31, 2020	(122,253)	(122,091)
Total stockholders' equity	3,682,593	3,714,603
Noncontrolling interests	(9)	420
Total equity	3,682,584	3,715,023
Total liabilities and equity	\$ 9,514,913	\$ 9,140,332

Appendix – Reconciliation of Non-GAAP Measures

For the Three and Nine Months Ended September 30, 2021 and 2020

Below are GAAP to non-GAAP reconciliations of certain financial measures, as required under Regulation G of the Securities Exchange Act of 1934. Non-GAAP information should be considered by the reader in addition to, but not instead of, the financial statements prepared in accordance with GAAP. The non-GAAP financial information presented may be determined or calculated differently by other companies and may not be comparable to similarly titled measures.

As a result of our four segments—Operating Assets, Master Planned Communities (MPC), Seaport and Strategic Developments—being managed separately, we use different operating measures to assess operating results and allocate resources among these four segments. The one common operating measure used to assess operating results for our business segments is earnings before tax (EBT). EBT, as it relates to each business segment, represents the revenues less expenses of each segment, including interest income, interest expense and equity in earnings of real estate and other affiliates. EBT excludes corporate expenses and other items that are not allocable to the segments. We present EBT because we use this measure, among others, internally to assess the core operating performance of our assets. However, segment EBT should not be considered as an alternative to GAAP net income.

thousands	Nine Months Ended September 30,			Three Months Ended September 30,		
	2021	2020	\$ Change	2021	2020	\$ Change
Operating Assets Segment EBT						
Total revenues (a)	\$ 334,933	\$ 280,201	\$ 54,732	\$ 125,072	\$ 81,667	\$ 43,405
Total operating expenses (a)	(161,516)	(142,052)	(19,464)	(61,091)	(47,590)	(13,501)
Segment operating income (loss)	173,417	138,149	35,268	63,981	34,077	29,904
Depreciation and amortization	(123,850)	(115,479)	(8,371)	(44,224)	(41,395)	(2,829)
Interest income (expense), net	(55,179)	(70,341)	15,162	(18,027)	(21,045)	3,018
Other income (loss), net	(10,539)	150	(10,689)	(285)	(17)	(268)
Equity in earnings (losses) from real estate and other affiliates	(36,931)	5,831	(42,762)	(15,108)	962	(16,070)
Gain (loss) on sale or disposal of real estate and other assets, net	39,141	38,232	909	39,141	108	39,033
Gain (loss) on extinguishment of debt	(1,455)	(1,521)	66	(573)	(1,521)	948
Provision for impairment	—	(48,738)	48,738	—	—	—
Operating Assets segment EBT	(15,396)	(53,717)	38,321	24,905	(28,831)	53,736
Master Planned Communities Segment EBT						
Total revenues	194,926	171,517	23,409	72,061	52,158	19,903
Total operating expenses	(92,646)	(78,751)	(13,895)	(35,474)	(23,059)	(12,415)
Segment operating income (loss)	102,280	92,766	9,514	36,587	29,099	7,488
Depreciation and amortization	(272)	(273)	1	(102)	(91)	(11)
Interest income (expense), net	31,734	26,033	5,701	10,362	9,176	1,186
Equity in earnings (losses) from real estate and other affiliates	54,568	4,403	50,165	8,277	(1,563)	9,840
Gain (loss) on extinguishment of debt	(1,004)	—	(1,004)	(1,004)	—	(1,004)
MPC segment EBT	187,306	122,929	64,377	54,120	36,621	17,499
Seaport Segment EBT						
Total revenues	39,494	16,170	23,324	21,143	4,204	16,939
Total operating expenses	(53,721)	(34,297)	(19,424)	(25,219)	(11,522)	(13,697)
Segment operating income (loss)	(14,227)	(18,127)	3,900	(4,076)	(7,318)	3,242
Depreciation and amortization	(22,926)	(34,825)	11,899	(9,087)	(7,174)	(1,913)
Interest income (expense), net	666	(12,490)	13,156	377	(2,811)	3,188
Other income (loss), net	(2,088)	(2,187)	99	(1,134)	1,590	(2,724)
Equity in earnings (losses) from real estate and other affiliates	(1,697)	(8,964)	7,267	(1,009)	(288)	(721)
Gain (loss) on extinguishment of debt	—	(11,645)	11,645	—	(11,645)	11,645
Seaport segment EBT	(40,272)	(88,238)	47,966	(14,929)	(27,646)	12,717

thousands	Nine Months Ended September 30,			Three Months Ended September 30,		
	2021	2020	\$ Change	2021	2020	\$ Change
Strategic Developments Segment EBT						
Total revenues	52,575	17,749	34,826	809	16,365	(15,556)
Total operating expenses	(84,971)	(126,738)	41,767	(6,708)	(9,922)	3,214
Segment operating income (loss)	(32,396)	(108,989)	76,593	(5,899)	6,443	(12,342)
Depreciation and amortization	(4,936)	(5,054)	118	(1,741)	(1,643)	(98)
Interest income (expense), net	2,610	4,909	(2,299)	850	1,921	(1,071)
Other income (loss), net	19	1,427	(1,408)	5	134	(129)
Equity in earnings (losses) from real estate and other affiliates	(125)	268,365	(268,490)	(8)	267,727	(267,735)
Gain (loss) on sale or disposal of real estate and other assets, net	21,333	8,000	13,333	—	—	—
Provision for impairment	(13,068)	—	(13,068)	—	—	—
Strategic Developments segment EBT	(26,563)	168,658	(195,221)	(6,793)	274,582	(281,375)
Consolidated Segment EBT						
Total revenues	621,928	485,637	136,291	219,085	154,394	64,691
Total operating expenses	(392,854)	(381,838)	(11,016)	(128,492)	(92,093)	(36,399)
Segment operating income (loss)	229,074	103,799	125,275	90,593	62,301	28,292
Depreciation and amortization	(151,984)	(155,631)	3,647	(55,154)	(50,303)	(4,851)
Interest income (expense), net	(20,169)	(51,889)	31,720	(6,438)	(12,759)	6,321
Other income (loss), net	(12,608)	(610)	(11,998)	(1,414)	1,707	(3,121)
Equity in earnings (losses) from real estate and other affiliates	15,815	269,635	(253,820)	(7,848)	266,838	(274,686)
Gain (loss) on sale or disposal of real estate and other assets, net	60,474	46,232	14,242	39,141	108	39,033
Gain (loss) on extinguishment of debt	(2,459)	(13,166)	10,707	(1,577)	(13,166)	11,589
Provision for impairment	(13,068)	(48,738)	35,670	—	—	—
Consolidated segment EBT	105,075	149,632	(44,557)	57,303	254,726	(197,423)
Corporate income, expenses and other items	(167,500)	(144,815)	(22,685)	(55,186)	(90,724)	35,538
Net income (loss)	(62,425)	4,817	(67,242)	2,117	164,002	(161,885)
Net (income) loss attributable to noncontrolling interests	4,725	(24,325)	29,050	1,936	(24,292)	26,228
Net income (loss) attributable to common stockholders	\$ (57,700)	\$ (19,508)	\$ (38,192)	\$ 4,053	\$ 139,710	\$ (135,657)

(a) Total revenues includes hospitality revenues of \$35.6 million for the nine months ended September 30, 2021, \$27.9 million for the nine months ended September 30, 2020, \$14.0 million for the three months ended September 30, 2021, and \$8.1 million for the three months ended September 30, 2020. Total operating expenses includes hospitality operating costs of \$30.5 million for the nine months ended September 30, 2021, \$24.8 million for the nine months ended September 30, 2020, \$11.7 million for the three months ended September 30, 2021, and \$7.6 million for the three months ended September 30, 2020. In September 2021, the Company completed the sale of its three hospitality properties.

NOI

We believe that NOI is a useful supplemental measure of the performance of our Operating Assets and Seaport portfolio because it provides a performance measure that, when compared year over year, reflects the revenues and expenses directly associated with owning and operating real estate properties and the impact on operations from trends in rental and occupancy rates and operating costs. We define NOI as operating revenues (rental income, tenant recoveries and other revenue) less operating expenses (real estate taxes, repairs and maintenance, marketing and other property expenses, including our share of NOI from equity investees). NOI excludes straight-line rents and amortization of tenant incentives, net; interest expense, net; ground rent amortization, demolition costs; other income (loss); amortization; depreciation; development-related marketing cost; gain on sale or disposal of real estate and other assets, net; provision for impairment and equity in earnings from real estate and other affiliates. All management fees have been eliminated for all internally-managed properties. We use NOI to evaluate our operating performance on a property-by-property basis because NOI allows us to evaluate the impact that property-specific factors such as lease structure, lease rates and tenant base have on our operating results, gross margins and investment returns. Variances between years in NOI typically result from changes in rental rates, occupancy, tenant mix and operating expenses. Although we believe that NOI provides useful information to investors about the performance of our Operating Assets and Seaport assets, due to the exclusions noted above, NOI should only be used as an additional measure of the financial performance of the assets of this segment of our business and not as an alternative to GAAP Net income (loss). For reference, and as an aid in understanding our computation of NOI, a reconciliation of segment EBT to NOI for Operating Assets and Seaport has been presented in the tables below.

thousands	Nine Months Ended September 30,		Three Months Ended September 30,	
	2021	2020	2021	2020
Operating Assets segment EBT (a)	\$ (15,396)	\$ (53,717)	\$ 24,905	\$ (28,831)
Add back:				
Depreciation and amortization	123,850	115,479	44,224	41,395
Interest (income) expense, net	55,179	70,341	18,027	21,045
Equity in (earnings) losses from real estate and other affiliates	36,931	(5,831)	15,108	(962)
(Gain) loss on sale or disposal of real estate and other assets, net	(39,141)	(38,232)	(39,141)	(108)
(Gain) loss on extinguishment of debt	1,455	1,521	573	1,521
Provision for impairment	—	48,738	—	—
Impact of straight-line rent	(10,030)	(4,585)	(936)	1,766
Other	10,454	123	215	69
Operating Assets NOI - Consolidated	163,302	133,837	62,975	35,895
Redevelopments				
110 North Wacker (b)	—	—	—	(11)
Operating Asset Redevelopments NOI	—	—	—	(11)
Dispositions				
Hospitality Properties	(4,922)	(3,163)	(2,348)	(626)
100 Fellowship Drive	—	(1,012)	—	38
Elk Grove	100	—	—	—
Operating Asset Dispositions NOI	(4,822)	(4,175)	(2,348)	(588)
Consolidated Operating Assets NOI excluding properties sold or in redevelopment	158,480	129,662	60,627	35,296
Company's Share NOI - Equity Investees (b)	2,028	6,388	(47)	2,315
Distributions from Summerlin Hospital Investment	3,755	3,724	—	—
Total Operating Assets NOI	\$ 164,263	\$ 139,774	\$ 60,580	\$ 37,611

(a) Segment EBT excludes corporate expenses and other items that are not allocable to the segments.

(b) During the third quarter of 2020, 110 North Wacker was completed and placed in service, resulting in the deconsolidation of 110 North Wacker and subsequent treatment as an equity method investment. The Company's share of NOI related to 110 North Wacker is calculated using our stated ownership of 23% and does not include the impact of the partnership distribution waterfall.

<i>thousands</i>	Nine Months Ended September 30,		Three Months Ended September 30,	
	2021	2020	2021	2020
Seaport segment EBT (a)	\$ (40,272)	\$ (88,238)	\$ (14,929)	\$ (27,646)
Add back:				
Depreciation and amortization	22,926	34,825	9,087	7,174
Interest (income) expense, net	(666)	12,490	(377)	2,811
Equity in (earnings) losses from real estate and other affiliates	1,697	8,964	1,009	288
(Gain) loss on extinguishment of debt	—	11,645	—	11,645
Impact of straight-line rent	1,265	2,360	398	1,027
Other (income) loss, net (b)	3,006	4,525	1,287	(1,398)
Seaport NOI - Consolidated	(12,044)	(13,429)	(3,525)	(6,099)
Company's Share NOI - Equity Investees	(320)	(787)	(38)	(106)
Total Seaport NOI	\$ (12,364)	\$ (14,216)	\$ (3,563)	\$ (6,205)

(a) Segment EBT excludes corporate expenses and other items that are not allocable to the segments.

(b) Includes miscellaneous development-related items as well as the loss related to the write-off of inventory due to the permanent closure of 10 Corso Como Retail and Café in the first quarter of 2020.

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Supplemental Information
Three Months Ended September 30, 2021
NYSE: HHC

Cautionary Statements

Forward Looking Statements

This presentation includes forward-looking statements. Forward-looking statements give our current expectations relating to our financial condition, results of operations, plans, objectives, future performance and business. You can identify forward-looking statements by the fact that they do not relate strictly to current or historical facts. These statements may include words such as "anticipate," "estimate," "expect," "project," "forecast," "plan," "intend," "believe," "likely," "may," "realize," "should," "transform," "would" and other statements of similar expression. Forward-looking statements give our expectations about the future and are not guarantees. These statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance and achievements to materially differ from any future results, performance and achievements expressed or implied by such forward-looking statements. We caution you not to rely on these forward-looking statements. For a discussion of the risk factors that could have an impact on these forward-looking statements, see our Annual Report on Form 10-K for the fiscal year ended December 31, 2020, as filed with the Securities and Exchange Commission (SEC) on February 25, 2021. The statements made herein speak only as of the date of this presentation, and we do not undertake to update this information except as required by law. Past performance does not guarantee future results. Performance during time periods shown is limited and may not reflect the performance for the full year or future years, or in different economic and market cycles.

Non-GAAP Financial Measures

Our financial statements have been prepared in accordance with accounting principles generally accepted in the United States (GAAP); however, we use certain non-GAAP performance measures in this presentation, in addition to GAAP measures, as we believe these measures improve the understanding of our operational results and make comparisons of operating results among peer companies more meaningful. Management continually evaluates the usefulness, relevance, limitations and calculation of our reported non-GAAP performance measures to determine how best to provide relevant information to the public, and thus such reported measures could change. The non-GAAP financial measures used in this presentation are funds from operations (FFO), core funds from operations (Core FFO), adjusted funds from operations (AFFO) and net operating income (NOI).

FFO is defined by the National Association of Real Estate Investment Trusts (NAREIT) as net income calculated in accordance with GAAP, excluding gains or losses from real estate dispositions, plus real estate depreciation and amortization and impairment charges (which we believe are not indicative of the performance of our operating portfolio). We calculate FFO in accordance with NAREIT's definition. Since FFO excludes depreciation and amortization, gains and losses from depreciable property dispositions, and impairments, it can provide a performance measure that, when compared year over year, reflects the impact on operations from trends in occupancy rates, rental rates, operating costs, acquisition, development activities and financing costs. This provides a perspective of our financial performance not immediately apparent from net income determined in accordance with GAAP. Core FFO is calculated by adjusting FFO to exclude the impact of certain non-cash and/or nonrecurring income and expense items, as set forth in the calculation herein. These items can vary greatly from period to period, depending upon the volume of our acquisition activity and debt retirements, among other factors. We believe that by excluding these items, Core FFO serves as a useful, supplementary measure of the ongoing operating performance of the core operations across all segments, and we believe it is used by investors in a similar manner. Finally, AFFO adjusts our Core FFO operating measure to deduct cash expended on recurring tenant improvements and capital expenditures of a routine nature to present an adjusted measure of Core FFO. Core FFO and AFFO are non-GAAP and non-standardized measures and may be calculated differently by other peer companies.

We define NOI as operating revenues (rental income, tenant recoveries and other revenue) less operating expenses (real estate taxes, repairs and maintenance, marketing and other property expenses, etc.), plus our share of NOI from equity investees. NOI excludes straight-line rents and amortization of tenant incentives, net interest expense, ground rent amortization, demolition costs, amortization, depreciation, development-related marketing costs, gain on sale or disposal of real estate and other assets, net, provision for impairment, and Equity in earnings from real estate and other affiliates. We use NOI to evaluate our operating performance on a property-by-property basis because NOI allows us to evaluate the impact that factors which vary by property, such as lease structure, lease rates and tenant bases, have on our operating results, gross margins and investment returns. We believe that NOI is a useful supplemental measure of the performance of our Operating Assets and Seaport segments because it provides a performance measure that, when compared year over year, reflects the revenues and expenses directly associated with owning and operating real estate properties and the impact on operations from trends in rental and occupancy rates and operating costs.

While FFO, Core FFO, AFFO and NOI are relevant and widely used measures of operating performance of real estate companies, they do not represent cash flows from operations or net income as defined by GAAP and should not be considered an alternative to those measures in evaluating our liquidity or operating performance. FFO, Core FFO, AFFO and NOI do not purport to be indicative of cash available to fund our future cash requirements. Further, our computations of FFO, Core FFO, AFFO and NOI may not be comparable to FFO, Core FFO, AFFO and NOI reported by other real estate companies. We have included in this presentation a reconciliation from GAAP net income to FFO, Core FFO and AFFO, as well as reconciliations of our GAAP Operating Assets segment earnings before taxes (EBT) to NOI and Seaport segment EBT to NOI. Non-GAAP financial measures should not be considered independently, or as a substitute, for financial information presented in accordance with GAAP.

Additional Information

Our website address is www.howardhughes.com. Our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and other publicly filed or furnished documents are available and may be accessed free of charge through the "Investors" section of our website under the "SEC Filings" subsection, as soon as reasonably practicable after those documents are filed with, or furnished to, the SEC. Also available through the Investors section of our website are beneficial ownership reports filed by our directors, officers and certain shareholders on Forms 3, 4 and 5.



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Company Profile - Summary & Results

Company Overview - Q3 2021

Exchange / Ticker	NYSE:	HHC
Share Price - September 30, 2021	\$	87.81
Diluted Earnings / Share	\$	0.07
FFO / Diluted Share	\$	0.51
Core FFO / Diluted Share	\$	0.81
AFFO / Diluted Share	\$	0.76

Recent Company Highlights

HOUSTON, July 13, 2021 (PRNewswire) – Two award-winning master planned communities (MPCs) of The Howard Hughes Corporation (HHC)—Summerlin in Las Vegas, NV, and Bridgeland in the Greater Houston, TX area—marked the first half of 2021 by ranking among the country's best-selling MPCs, according to a mid-year report released by national real estate consultant RCLCO, with Summerlin ranking #3 on the list and the top-selling MPC in Nevada.

THE WOODLANDS, Texas, September 16, 2021 (PRNewswire) – A joint venture between Lowe and an institutional investor announced its acquisition from The Howard Hughes Corporation (HHC) of three hospitality assets located in The Woodlands, a 28,500-acre award-winning master planned community in the greater Houston area. The Woodlands Resort, The Westin at The Woodlands, and Embassy Suites by Hilton, The Woodlands at Hughes Landing were purchased for \$252 million.

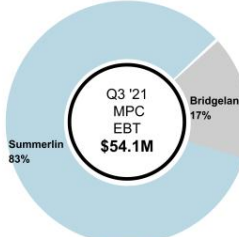
PHOENIX, October 19, 2021 (PRNewswire) – The Howard Hughes Corporation (HHC) and Jerry Colangelo announced the launch of Douglas Ranch, a new large-scale master planned community (MPC) in Phoenix's West Valley. Encompassing nearly 37,000 acres in the nation's fastest-growing metro region, Douglas Ranch is anticipated to become one of the leading MPCs in the country, with 100,000 homes, 300,000 residents and 55 million square feet of commercial development. Residential lot sales at Douglas Ranch are scheduled to begin in the first half of 2022. The MPC was acquired by Howard Hughes from JDM Partners, led by Colangelo, David Eaton and Mel Shultz, and El Dorado Holdings, led by Mike Ingram; both companies will remain as joint venture partners with HHC on Trillium, the 3,000-acre first village of Douglas Ranch, located in the city of Buckeye, Arizona.

Operating Portfolio by Region

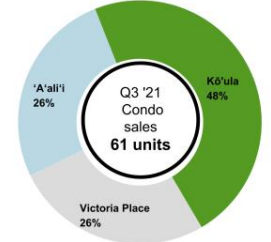


Q3 2021 MPC & Condominium Results

\$ in millions



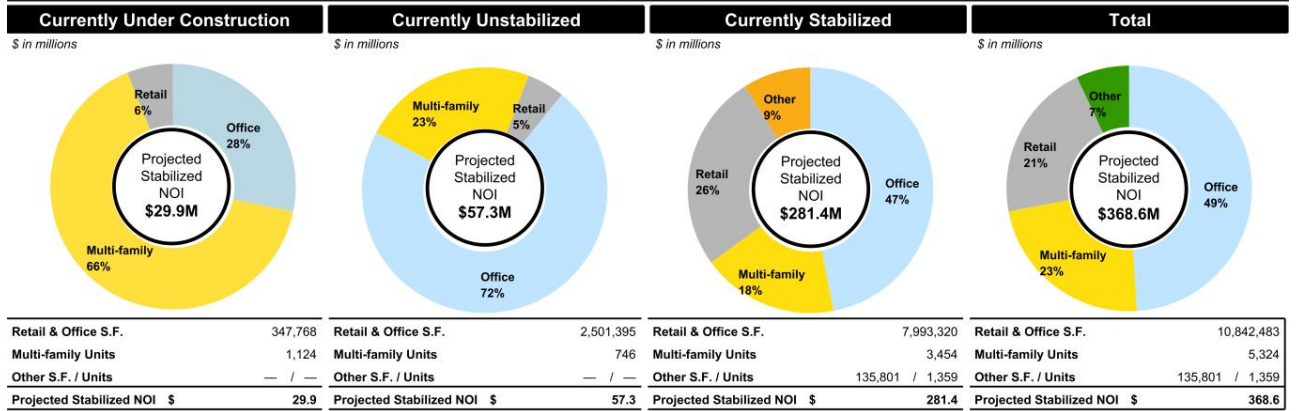
Q3 2021 MPC EBT	
Bridgeland	\$ 9.2
Columbia	(0.2)
Summerlin	45.6
Woodlands/Woodlands Hills	(0.5)
Total	\$ 54.1



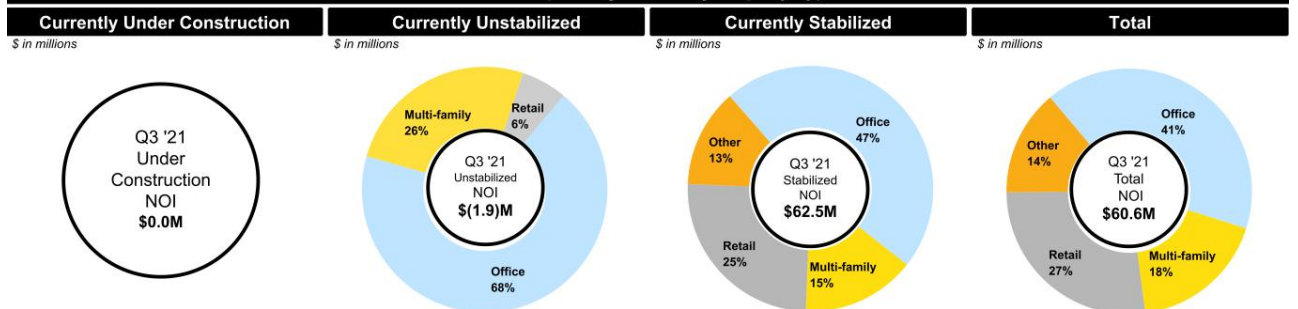
Q3 2021 Units Contracted at Under Construction Condos	
'A'ali'i	16
Kō'ula	29
Victoria Place	16
Total	61

Company Profile - Summary & Results (con't)

Q3 2021 Path to Projected Annual Stabilized NOI



Q3 2021 Operating Results by Property Type



Path to Projected Annual Stabilized NOI charts exclude Seaport NOI, units, and square footage until we have greater clarity with respect to the performance of our tenants. See page 17 for Seaport NOI and other project information. See page 32 for definitions of Under Construction, Unstabilized, Stabilized and Net Operating Income (NOI).

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Financial Summary

\$ in thousands except share price and billions

	Q3 2021	Q2 2021	Q1 2021	Q4 2020	Q3 2020	YTD Q3 2021	YTD Q3 2020
Company Profile							
Share price (a)	\$ 87.81	\$ 97.46	\$ 95.13	\$ 78.93	\$ 57.60	\$ 87.81	\$ 57.60
Market Capitalization (b)	\$4.8b	\$5.4b	\$5.2b	\$4.3b	\$3.2b	\$4.8b	\$3.2b
Enterprise Value (c)	\$8.3b	\$8.8b	\$8.7b	\$7.6b	\$6.5b	\$8.3b	\$6.5b
Weighted avg. shares - basic	55,727	55,704	55,678	55,571	55,542	55,703	51,493
Weighted avg. shares - diluted	55,756	55,757	55,678	55,571	55,585	55,703	51,493
Total diluted share equivalents outstanding (a)	55,126	55,130	55,119	54,999	54,922	55,126	54,922
Debt Summary							
Total debt payable (d)	\$ 4,468,713	\$ 4,494,183	\$ 4,439,522	\$ 4,320,166	\$ 4,253,595	\$ 4,468,713	\$ 4,253,595
Fixed-rate debt	\$ 2,795,832	\$ 2,726,121	\$ 2,672,304	\$ 2,374,822	\$ 2,387,189	\$ 2,795,832	\$ 2,387,189
Weighted avg. rate - fixed	4.49 %	4.51 %	4.54 %	5.07 %	5.12 %	4.49 %	5.12 %
Variable-rate debt, excluding condominium financing	\$ 1,298,358	\$ 1,444,733	\$ 1,467,039	\$ 1,725,461	\$ 1,686,979	\$ 1,298,358	\$ 1,686,979
Weighted avg. rate - variable	3.95 %	3.54 %	3.54 %	3.41 %	3.52 %	3.95 %	3.52 %
Condominium debt outstanding at end of period	\$ 374,523	\$ 323,328	\$ 300,179	\$ 219,883	\$ 179,427	\$ 374,523	\$ 179,427
Weighted avg. rate - condominium financing	3.99 %	4.06 %	4.04 %	3.82 %	3.21 %	3.99 %	3.21 %
Leverage ratio (debt to enterprise value)	53.60 %	50.79 %	50.73 %	56.31 %	64.66 %	53.60 %	64.62 %

(a) Presented as of period end date.

(b) Market capitalization = Closing share price as of the last trading day of the respective period times total diluted share equivalents outstanding as of the date presented.

(c) Enterprise Value = Market capitalization + book value of debt + noncontrolling interest - cash and equivalents.

(d) Represents total mortgages, notes and loans payable, as stated in our GAAP financial statements as of the respective date, excluding unamortized deferred financing costs and bond issuance costs.



Financial Summary (con't)

\$ in thousands

	Q3 2021	Q2 2021	Q1 2021	Q4 2020	Q3 2020	YTD Q3 2021	YTD Q3 2020
Earnings Profile							
Operating Assets Segment Income							
Revenues	\$ 110,108	\$ 95,455	\$ 83,985	\$ 80,571	\$ 75,280	\$ 289,548	\$ 246,315
Expenses	(49,481)	(41,988)	(39,599)	(34,585)	(39,984)	(131,068)	(116,653)
Company's Share NOI - Equity investees	(47)	1,690	4,140	1,362	2,315	5,783	10,112
Operating Assets NOI (a)	\$ 60,580	\$ 55,157	\$ 48,526	\$ 47,348	\$ 37,611	\$ 164,263	\$ 139,774
Avg. NOI margin	55%	58%	58%	59%	50%	57%	57%
MPC Segment Earnings							
Total revenues	\$ 72,061	\$ 74,578	\$ 48,287	\$ 112,436	\$ 52,158	\$ 194,926	\$ 171,517
Total expenses (b)	(35,576)	(34,003)	(23,339)	(49,938)	(23,150)	(92,918)	(79,024)
Interest (expense) income, net (c)	10,362	10,615	10,757	10,554	9,176	31,734	26,033
Equity in earnings in real estate and other affiliates	8,277	18,641	27,650	13,442	(1,563)	54,568	4,403
Gain (loss) on extinguishment of debt	(1,004)	—	—	—	—	(1,004)	—
MPC Segment EBT (c)	\$ 54,120	\$ 69,831	\$ 63,355	\$ 86,494	\$ 36,621	\$ 187,306	\$ 122,929
Seaport Segment Income							
Revenues	\$ 20,224	\$ 10,202	\$ 6,897	\$ 6,969	\$ 4,214	\$ 37,323	\$ 15,603
Expenses	(23,749)	(14,477)	(11,141)	(10,014)	(10,313)	(49,367)	(29,032)
Company's share NOI - equity investees	(38)	(147)	(135)	(124)	(106)	(320)	(787)
Seaport NOI (d)	\$ (3,563)	\$ (4,422)	\$ (4,379)	\$ (3,169)	\$ (6,205)	\$ (12,364)	\$ (14,216)
Avg. NOI margin	(18%)	(43%)	(63%)	(45%)	(147%)	(33%)	(91%)
Condo Gross Profit							
Condominium rights and unit sales	\$ 163	\$ 12,861	\$ 37,167	\$ 958	\$ 142	\$ 50,191	\$ 185
Adjusted condominium rights and unit cost of sales (e)	(82)	(13,435)	(34,472)	(2,893)	(1,087)	(47,989)	(7,396)
Condo adjusted gross profit (f)	\$ 81	\$ (574)	\$ 2,695	\$ (1,935)	\$ (945)	\$ 2,202	\$ (7,211)

(a) Operating Assets NOI excludes properties sold or in redevelopment and includes the Howard Hughes Corporation's (the Company or HHC) share of equity method investments NOI and the annual distribution from our cost basis investment. Prior periods have been adjusted to be consistent with current period presentation.

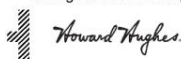
(b) Expenses include both actual and estimated future costs of sales allocated on a relative sales value to land parcels sold, including Master Planned Communities (MPC)-level G&A and real estate taxes on remaining residential and commercial land.

(c) MPC Segment EBT (Earnings before tax, as discussed in our GAAP financial statements), includes negative interest expense relating to capitalized interest for the segment on debt held in other segments and at corporate.

(d) Seaport NOI excludes properties sold or in redevelopment and includes the Company's share of equity method investments NOI.

(e) Excludes a \$97.9 million charge for the estimated costs related to construction defects at the Waiea tower in the first quarter of 2020 and excludes an additional \$20.5 million charge related to the same construction defects in the first quarter of 2021. The Company expects to recover all the repair costs from the general contractor, other responsible parties and insurance proceeds.

(f) As a result of significantly lower available inventory, we closed on 5 condos during the first quarter of 2021, 1 condo during the second quarter of 2021, and no condominium units during 2020. However, as highlighted on pages 18 and 19 of this presentation, overall progress at our condominium projects remains extremely strong.




Balance Sheets

thousands except par values and share amounts

	September 30, 2021	December 31, 2020
	Unaudited	Unaudited
ASSETS		
Investment in real estate:		
Master Planned Communities assets	\$ 1,790,022	\$ 1,687,519
Buildings and equipment	3,958,941	4,115,493
Less: accumulated depreciation	(703,691)	(634,064)
Land	348,057	363,447
Developments	1,472,028	1,152,674
Net property and equipment	6,865,357	6,685,069
Investment in real estate and other affiliates	281,843	377,145
Net investment in real estate	7,147,200	7,062,214
Net investment in lease receivable	2,915	2,926
Cash and cash equivalents	1,010,619	1,014,686
Restricted cash	437,950	228,311
Accounts receivable, net	81,935	66,726
Municipal Utility District receivables, net	383,696	314,394
Notes receivable, net	5,536	622
Deferred expenses, net	117,372	112,097
Operating lease right-of-use assets, net	53,593	56,255
Prepaid expenses and other assets, net	274,097	282,101
Total assets	\$ 9,514,913	\$ 9,140,332
LIABILITIES		
Mortgages, notes and loans payable, net	\$ 4,423,635	\$ 4,287,369
Operating lease obligations	67,564	68,929
Deferred tax liabilities	173,969	187,639
Accounts payable and accrued expenses	1,141,761	852,258
Total liabilities	5,806,929	5,396,195
Redeemable noncontrolling interest	25,400	29,114
EQUITY		
Preferred stock: \$0.01 par value; 50,000,000 shares authorized, none issued	—	—
Common stock: \$0.01 par value; 150,000,000 shares authorized, 56,196,818 issued and 55,124,486 outstanding as of September 30, 2021, 56,042,814 shares issued and 54,972,256 outstanding as of December 31, 2020	563	562
Additional paid-in capital	3,957,814	3,947,278
Accumulated deficit	(130,256)	(72,556)
Accumulated other comprehensive loss	(23,275)	(38,590)
Treasury stock, at cost, 1,072,332 shares as of September 30, 2021, and 1,070,558 shares as of December 31, 2020	(122,253)	(122,091)
Total stockholders' equity	3,682,593	3,714,603
Noncontrolling interests	(9)	420
Total equity	3,682,584	3,715,023
Total liabilities and equity	\$ 9,514,913	\$ 9,140,332
Share Count Details (thousands)		
Shares outstanding at end of period (including restricted stock)	55,124	54,972
Dilutive effect of stock options (a)	2	27
Total diluted share equivalents outstanding	55,126	54,999

(a) Stock options assume net share settlement calculated for the period presented.

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Statements of Operations

thousands except per share amounts

	Q3 2021	Q3 2020	YTD Q3 2021	YTD Q3 2020
	Unaudited	Unaudited	Unaudited	Unaudited
REVENUES				
Condominium rights and unit sales	\$ 163	\$ 142	\$ 50,191	\$ 185
Master Planned Communities land sales	56,305	39,248	152,124	136,053
Rental revenue	95,215	70,072	269,590	241,522
Other land, rental and property revenues	56,350	35,748	120,982	82,092
Builder price participation	11,155	9,230	29,338	25,936
Total revenues	219,188	154,440	622,225	485,788
EXPENSES				
Condominium rights and unit cost of sales	82	1,087	68,485	105,336
Master Planned Communities cost of sales	23,419	15,899	63,928	58,560
Operating costs	90,025	58,272	219,866	168,763
Rental property real estate taxes	14,812	15,448	42,519	44,225
Provision for (recovery of) doubtful accounts	154	1,387	(1,944)	4,954
Demolition costs	43	—	192	—
Development-related marketing costs	4,020	1,912	8,061	6,541
General and administrative	19,033	23,441	61,133	84,755
Depreciation and amortization	56,299	52,395	155,395	160,995
Total expenses	207,887	169,841	617,635	634,129
OTHER				
Provision for impairment	—	—	(13,068)	(48,738)
Gain (loss) on sale or disposal of real estate and other assets, net	39,141	108	60,474	46,232
Other income (loss), net	(1,307)	1,284	(12,278)	(793)
Total other	37,834	1,392	35,128	(3,299)
Operating income (loss)	49,135	(14,009)	39,718	(151,640)
Interest income	12	358	84	1,908
Interest expense	(31,556)	(31,872)	(97,205)	(98,717)
Gain (loss) on extinguishment of debt	(1,577)	(13,166)	(37,543)	(13,166)
Equity in earnings (losses) from real estate and other affiliates	(7,848)	266,838	15,815	269,635
Income (loss) before income taxes	8,166	208,149	(79,131)	8,020
Income tax expense (benefit)	6,049	44,147	(16,706)	3,203
Net income (loss)	2,117	164,002	(62,425)	4,817
Net (income) loss attributable to noncontrolling interests	1,936	(24,292)	4,725	(24,325)
Net income (loss) attributable to common stockholders	\$ 4,053	\$ 139,710	\$ (57,700)	\$ (19,508)
Basic income (loss) per share	\$ 0.07	\$ 2.52	\$ (1.04)	\$ (0.38)
Diluted income (loss) per share	\$ 0.07	\$ 2.51	\$ (1.04)	\$ (0.38)

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Reconciliations of Net Income to FFO, Core FFO and AFFO

thousands except share amounts

	Q3 2021	Q3 2020	YTD Q3 2021	YTD Q3 2020
	Unaudited	Unaudited	Unaudited	Unaudited
RECONCILIATIONS OF NET INCOME TO FFO				
Net income attributable to common shareholders	\$ 4,053	\$ 139,710	\$ (57,700)	\$ (19,508)
Adjustments to arrive at FFO:				
Segment real estate related depreciation and amortization	55,154	50,303	151,984	155,631
(Gain) loss on sale or disposal of real estate and other assets, net	(39,141)	(108)	(60,474)	(46,232)
(Gain) on 110 North Wacker deconsolidation	—	(267,518)	—	(267,518)
Development management fees recognized at the time of 110 North Wacker deconsolidation	—	(15,353)	—	(15,353)
Income tax expense adjustments:				
Gain on sale or disposal of real estate and other assets, net	8,454	23	13,062	9,709
Gain on 110 North Wacker deconsolidation	—	56,179	—	56,179
Development management fees recognized at the time of 110 North Wacker deconsolidation	—	3,224	—	3,224
Impairment of depreciable real estate properties	—	—	13,068	48,738
Reconciling items related to noncontrolling interests	(1,936)	24,292	(4,725)	24,325
Our share of the above reconciling items included in earnings from unconsolidated joint ventures	1,771	819	6,618	9,019
FFO	\$ 28,355	\$ (8,429)	\$ 61,833	\$ (41,786)
Adjustments to arrive at Core FFO:				
(Gain) loss on extinguishment of debt	1,577	13,166	37,543	13,166
Loss on settlement of rate-lock agreement	—	—	9,995	—
Severance expenses	72	421	679	2,058
Non-real estate related depreciation and amortization	1,145	2,092	3,411	5,364
Straight-line amortization	(526)	2,804	(8,732)	(2,192)
Deferred income tax (expense) benefit	5,606	42,887	(17,975)	1,186
Non-cash fair value adjustments related to hedging instruments	3,172	4,121	9,186	8,441
Share-based compensation	2,497	419	6,613	2,996
Other non-recurring expenses (development-related marketing and demolition costs)	4,063	1,912	8,253	6,541
Our share of the above reconciling items included in earnings from unconsolidated joint ventures	(625)	92	(3,324)	236
Core FFO	\$ 45,336	\$ 59,485	\$ 107,482	\$ (3,990)
Adjustments to arrive at AFFO:				
Tenant and capital improvements	\$ (980)	\$ (7,449)	\$ (7,443)	\$ (13,009)
Leasing commissions	(2,027)	(802)	(4,200)	(3,038)
Condominium inventory writedown	—	944	—	6,022
AFFO	\$ 42,329	\$ 52,178	\$ 95,839	\$ (14,015)
FFO per diluted share value	\$ 0.51	\$ (0.15)	\$ 1.11	\$ (0.81)
Core FFO per diluted share value	\$ 0.81	\$ 1.07	\$ 1.93	\$ (0.08)
AFFO per diluted share value	\$ 0.76	\$ 0.94	\$ 1.72	\$ (0.27)



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NOI by Region, excluding Seaport

in thousands except Sq. Ft. and units

Property	% Ownership (a)	Total		Q3 2021 Occupied (#)		Q3 2021 Leased (#)		Q3 2021 Occupied (%)		Q3 2021 Leased (%)		Q3 2021 Annualized NOI (b)	Stabilized NOI (c)	Time to Stabilize (Years) (d)
		Sq. Ft.	Units	Sq. Ft.	Units	Sq. Ft.	Units	Sq. Ft.	Units	Sq. Ft.	Units			
Stabilized Properties														
Office - Houston	100 %	3,373,048	—	2,973,692	—	2,982,745	—	88 %	— %	88 %	— %	\$ 78,724	\$ 91,914	—
Office - Columbia	100 %	1,387,455	—	1,158,825	—	1,168,772	—	84 %	— %	84 %	— %	21,529	26,004	—
Office - Summerlin	100 %	532,428	—	532,428	—	532,428	—	100 %	— %	100 %	— %	14,388	14,722	—
Retail - Houston	100 %	420,527	—	343,425	—	361,166	—	82 %	— %	86 %	— %	12,610	13,994	—
Retail - Columbia	100 %	89,199	—	89,199	—	89,199	—	100 %	— %	100 %	— %	2,181	2,312	—
Retail - Hawaii	100 %	1,003,964	—	857,887	—	886,445	—	85 %	— %	88 %	— %	20,311	24,600	—
Retail - Summerlin	100 %	800,809	—	727,861	—	764,185	—	91 %	— %	95 %	— %	21,795	26,301	—
Retail - Other	100 %	264,619	—	217,212	—	228,474	—	82 %	— %	86 %	— %	2,214	6,500	—
Multi-Family - Houston (e)	100 %	22,971	1,864	15,305	1,783	16,525	1,813	67 %	96 %	72 %	97 %	19,623	27,175	—
Multi-Family - Columbia (e)	50 %	98,300	1,199	44,029	1,109	53,929	1,149	45 %	92 %	55 %	96 %	11,149	16,302	—
Multi-Family - Summerlin (e)	100 %	—	391	—	374	—	385	— %	96 %	— %	98 %	7,384	7,398	—
Self-Storage - Houston	100 %	—	1,359	—	1,292	—	1,302	— %	95 %	— %	96 %	1,113	1,113	—
Other - Summerlin	100 %	—	—	—	—	—	—	— %	— %	— %	— %	11,316	12,415	—
Other Assets (f)	Various	135,801	—	135,801	—	135,801	—	100 %	— %	100 %	— %	11,676	10,670	—
Total Stabilized Properties (g)												\$ 236,013	\$ 281,420	—
Unstabilized Properties														
Office - Houston	100 %	595,617	—	187,902	—	204,411	—	32 %	— %	34 %	— %	\$ (1,667)	\$ 17,900	1.3
Office - Columbia	100 %	319,002	—	206,931	—	206,931	—	65 %	— %	65 %	— %	3,557	9,200	1.0
Office - Other	23 %	1,491,651	—	828,625	—	1,138,899	—	56 %	— %	76 %	— %	(2,705)	14,421	2.0
Retail - Columbia	100 %	10,700	—	—	—	10,700	—	— %	— %	100 %	— %	(14)	400	2.0
Retail - Houston	100 %	72,977	—	51,412	—	51,412	—	70 %	— %	70 %	— %	1,287	2,200	1.3
Multi-Family - Houston (e)	100 %	11,448	746	6,146	515	8,610	531	54 %	69 %	75 %	71 %	5,487	13,226	2.1
Total Unstabilized Properties												\$ 5,945	\$ 57,347	1.7



NOI by Region, excluding Seaport (con't)

in thousands except Sq. Ft. and units

Property	% Ownership (a)	Total		Q3 2021 Occupied (#)		Q3 2021 Leased (#)		Q3 2021 Occupied (%)		Q3 2021 Leased (%)		Q3 2021 Annualized NOI (b)	Stabilized NOI (c)	Time to Stabilize (Years) (d)
		Sq. Ft.	Units	Sq. Ft.	Units	Sq. Ft.	Units	Sq. Ft.	Units	Sq. Ft.	Units			
Under Construction Properties														
Office - Summerlin	100 %	267,000	—	—	—	—	—	— %	— %	— %	— %	n/a \$	8,374	4.3
Retail - Hawaii	100 %	48,357	—	—	—	1,688	—	— %	— %	3 %	— %	n/a	1,918	3.8
Multi-Family - Houston (e)	100 %	—	358	—	—	—	—	— %	— %	— %	— %	n/a	4,360	3.8
Multi-Family - Summerlin (e)	100 %	—	294	—	—	—	—	— %	— %	— %	— %	n/a	5,899	5.3
Multi-Family - Columbia (e)	100 %	32,411	472	—	—	—	—	— %	— %	— %	— %	n/a	9,325	4.5
Total Under Construction Properties												n/a \$	29,876	4.4
Total/ Wtd. Avg. for Portfolio												\$ 241,958	\$ 368,643	3.6

(a) Includes our share of NOI for our joint ventures.

(b) To better reflect the full-year performance of the properties, the impacts of certain prior period accruals and adjustments included in Q3 2021 NOI were not annualized.

Annualized Q3 2021 NOI also includes distribution received from cost method investment in Q1 2020. For purposes of this calculation, this one time annual distribution is not annualized.

(c) Table above excludes Seaport NOI, units, and square feet until we have greater clarity with respect to the performance of our tenants. See page 17 for Seaport Est. stabilized yield and other project information.

(d) The expected stabilization date used in the Time to Stabilized calculation for all unstabilized and under construction assets is set 36 months from the in-service or expected in-service date.

(e) Multi-Family square feet represent ground floor retail whereas multi-family units represent residential units for rent.

(f) Other assets are primarily made up of our share of equity method investments not included in other categories. These assets can be found on page 14 of this presentation.

(g) For Stabilized Properties, the difference between Annualized NOI and Stabilized NOI is attributable to a number of factors which may include temporary abatements, deferrals or lost revenue due to COVID-19 restrictions, timing of lease turnovers, free rent and other market factors.



Stabilized Properties - Operating Assets Segment

in thousands except Sq. Ft. and units

Property	Location	% Ownership	Rentable Sq. Ft.	Q3 2021 % Occ.	Q3 2021 % Leased	Annualized Q3 2021 NOI (a) (b)	Est. Stabilized NOI (a)
Office							
One Hughes Landing	Houston, TX	100 %	197,719	96 %	97 %	\$ 5,942	\$ 6,000
Two Hughes Landing	Houston, TX	100 %	197,714	69 %	69 %	3,403	6,000
Three Hughes Landing	Houston, TX	100 %	320,815	89 %	89 %	7,467	8,200
1725 Hughes Landing Boulevard	Houston, TX	100 %	331,176	64 %	64 %	3,858	6,900
1735 Hughes Landing Boulevard	Houston, TX	100 %	318,170	100 %	100 %	8,182	8,200
2201 Lake Woodlands Drive	Houston, TX	100 %	24,119	100 %	100 %	372	500
Lakefront North	Houston, TX	100 %	258,058	71 %	74 %	3,850	6,458
8770 New Trails	Houston, TX	100 %	180,000	100 %	100 %	3,723	4,400
9303 New Trails	Houston, TX	100 %	97,967	77 %	77 %	1,433	1,800
3831 Technology Forest Drive	Houston, TX	100 %	95,078	100 %	100 %	2,290	2,600
3 Waterway Square	Houston, TX	100 %	232,021	87 %	87 %	5,904	6,500
4 Waterway Square	Houston, TX	100 %	218,551	100 %	100 %	6,758	6,856
1201 Lake Robbins Tower (c)	Houston, TX	100 %	805,993	100 %	100 %	25,133	26,000
1400 Woodloch Forest	Houston, TX	100 %	95,667	49 %	49 %	409	1,500
10 - 70 Columbia Corporate Center	Columbia, MD	100 %	897,792	79 %	79 %	12,637	14,330
Columbia Office Properties	Columbia, MD	100 %	62,038	53 %	66 %	90	1,402
One Mall North	Columbia, MD	100 %	96,977	95 %	97 %	1,490	1,947
One Merriweather	Columbia, MD	100 %	206,632	100 %	100 %	5,224	5,225
Two Merriweather	Columbia, MD	100 %	124,016	93 %	93 %	2,088	3,100
Aristocrat	Las Vegas, NV	100 %	181,534	100 %	100 %	4,252	4,350
One Summerlin	Las Vegas, NV	100 %	206,279	100 %	100 %	6,437	6,437
Two Summerlin	Las Vegas, NV	100 %	144,615	100 %	100 %	3,699	3,935
Total Office			5,292,931			\$ 114,641	\$ 132,640
Retail							
Creekside Village Green	Houston, TX	100 %	74,670	82 %	85 %	\$ 1,986	\$ 2,097
Hughes Landing Retail	Houston, TX	100 %	125,798	85 %	89 %	4,988	4,988
1701 Lake Robbins	Houston, TX	100 %	12,376	100 %	100 %	550	654
Lake Woodlands Crossing Retail	Houston, TX	100 %	60,261	85 %	85 %	1,640	1,668
Lakeland Village Center at Bridgeland	Houston, TX	100 %	67,947	56 %	64 %	841	1,700
20/25 Waterway Avenue	Houston, TX	100 %	50,062	98 %	98 %	1,980	2,017
Waterway Garage Retail	Houston, TX	100 %	21,513	78 %	100 %	397	600
2000 Woodlands Parkway	Houston, TX	100 %	7,900	100 %	100 %	228	270
Columbia Regional Building	Columbia, MD	100 %	89,199	100 %	100 %	2,181	2,312
Ward Village Retail	Honolulu, HI	100 %	1,003,964	85 %	88 %	20,311	24,600
Downtown Summerlin (d)	Las Vegas, NV	100 %	800,809	91 %	95 %	21,795	26,301
Outlet Collection at Riverwalk	New Orleans, LA	100 %	264,619	82 %	86 %	2,214	6,500
Total Retail			2,579,118			\$ 59,111	\$ 73,707



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Stabilized Properties - Operating Assets Segment (con't)

in thousands except Sq. Ft. and units

Property	Location	% Ownership	Rentable		Q3 2021 % Occ.(e)		Q3 2021 % Leased (e)		Annualized Q3 2021 NOI (a) (b)	Est. Stabilized NOI (a)
			Sq. Ft.	Units	Rentable Sq. Ft.	Units	Rentable Sq. Ft.	Units		
Multi-family										
Creekside Park Apartments	Houston, TX	100 %	—	292	n/a	97 %	n/a	100 %	\$ 2,513	\$ 3,500
Lakeside Row	Houston, TX	100 %	—	312	n/a	99 %	n/a	100 %	3,556	3,875
Millennium Six Pines Apartments	Houston, TX	100 %	—	314	n/a	92 %	n/a	92 %	3,086	4,500
Millennium Waterway Apartments	Houston, TX	100 %	—	393	n/a	93 %	n/a	94 %	2,253	4,600
One Lakes Edge	Houston, TX	100 %	22,971	390	67 %	96 %	72 %	99 %	5,968	7,200
The Lane at Waterway	Houston, TX	100 %	—	163	n/a	98 %	n/a	99 %	2,247	3,500
Juniper Apartments	Columbia, MD	100 %	56,683	382	7 %	91 %	25 %	96 %	4,333	9,162
The Metropolitan Downtown Columbia m.flats/TEN.M	Columbia, MD	50 %	13,591	380	88 %	93 %	88 %	96 %	3,012	3,132
Constellation Apartments	Las Vegas, NV	100 %	—	124	n/a	97 %	n/a	98 %	2,236	2,250
Tanager Apartments	Las Vegas, NV	100 %	—	267	n/a	95 %	n/a	99 %	5,148	5,148
Total Multi-family (f)			121,271	3,454					\$ 38,156	\$ 50,875
Other										
Hughes Landing Daycare	Houston, TX	100 %	10,000	—	100 %	— %	100 %	— %	\$ 269	\$ 281
The Woodlands Warehouse	Houston, TX	100 %	125,801	—	100 %	— %	100 %	— %	1,421	1,516
HHC 242 Self-Storage	Houston, TX	100 %	—	630	n/a	93 %	n/a	94 %	567	567
HHC 2978 Self-Storage	Houston, TX	100 %	—	729	n/a	96 %	n/a	97 %	546	546
Woodlands Sarofim #1	Houston, TX	20 %	n/a	n/a	n/a	n/a	n/a	n/a	188	250
Stewart Title of Montgomery County, TX	Houston, TX	50 %	n/a	n/a	n/a	n/a	n/a	n/a	3,620	1,900
The Woodlands Ground Leases	Houston, TX	100 %	n/a	n/a	n/a	n/a	n/a	n/a	2,082	2,100
Kewalo Basin Harbor	Honolulu, HI	100 %	n/a	n/a	n/a	n/a	n/a	n/a	2,200	2,183
Hockey Ground Lease	Las Vegas, NV	100 %	n/a	n/a	n/a	n/a	n/a	n/a	485	560
Summerlin Hospital Medical Center	Las Vegas, NV	5 %	n/a	n/a	n/a	n/a	n/a	n/a	3,755	3,755
Las Vegas Ballpark (g)	Las Vegas, NV	100 %	n/a	n/a	n/a	n/a	n/a	n/a	7,076	8,100
Other Assets	Various	100 %	n/a	n/a	n/a	n/a	n/a	n/a	1,896	2,440
Total Other			135,801	1,359					\$ 24,105	\$ 24,198
Total Stabilized									\$ 236,013	\$ 281,420

(a) For Stabilized Properties, the difference between Annualized NOI and Stabilized NOI is attributable to a number of factors which may include temporary abatements, deferrals or lost revenue due to COVID-19 restrictions, timing of lease turnovers, free rent and other market factors.

(b) To better reflect the full-year performance of the properties, the impacts of certain prior period accruals and adjustments included in Q3 2021 NOI were not annualized.

(c) 1201 Lake Robbins Tower and 9950 Woodloch Forest Tower, are collectively known as The Woodlands Towers at the Waterway. 9950 Woodloch Forest Tower is an unstabilized property as of September 30, 2021.

(d) Downtown Summerlin rentable sq. ft. excludes 381,767 sq. ft. of anchor space and 41,606 sq. ft. of office space.

(e) Percentage Occupied and Percentage Leased are as of September 30, 2021.

(f) Multi-Family square feet represent ground floor retail whereas multi-family units represent residential units for rent.

(g) The Las Vegas Ballpark presentation is inclusive of the results from both the stadium operations and those of our wholly owned team, the Las Vegas Aviators. Annualized NOI is based on a trailing 12-month calculation due to seasonality.



Unstabilized Properties - Operating Assets Segment

thousands except Sq. Ft. and units

Property	Location	% Ownership	Rentable Sq. Ft.	Units	Q3 2021 % Occ.(a)		Q3 2021 % Leased (a)		Develop. Costs Incurred	Est. Total Cost (Excl. Land)	Annualized Q3 2021 NOI	Est. Stabilized NOI (b)	Est. Stab. Date	Est. Stab. Yield
					Rentable Sq. Ft.	Units	Rentable Sq. Ft.	Units						
Office														
9950 Woodloch Forest Tower (c)(d)	Houston, TX	100 %	595,617	—	32 %	n/a	34 %	n/a	\$ 155,967	\$ 210,571	\$ (1,667)	\$ 17,900	2022	9 %
110 North Wacker (e)	Chicago, IL	23 %	1,491,651	—	56 %	n/a	76 %	n/a	16,078	16,078	(2,705)	14,421	2023	8 %
6100 Merriweather	Columbia, MD	100 %	319,002	—	65 %	n/a	65 %	n/a	110,953	138,221	3,557	9,200	2022	7 %
Total Office			2,406,270	—					\$ 282,998	\$ 364,870	\$ (815)	\$ 41,521		
Retail														
Creekside Park West	Houston, TX	100 %	72,977	—	70 %	n/a	70 %	n/a	\$ 19,397	\$ 20,777	\$ 1,287	\$ 2,200	2022	11 %
Merriweather District Area 3 Standalone Restaurant	Columbia, MD	100 %	10,700	—	— %	n/a	100 %	n/a	6,075	6,530	(14)	400	2023	6 %
Total Retail			83,677	—					\$ 25,472	\$ 27,307	\$ 1,273	\$ 2,600		
Multi-family														
Creekside Park The Grove	Houston, TX	100 %	—	360	— %	49 %	— %	52 %	\$ 46,931	\$ 57,472	\$ (84)	\$ 4,697	2024	8 %
Two Lakes Edge	Houston, TX	100 %	11,448	386	54 %	88 %	75 %	89 %	99,699	107,706	5,571	8,529	2023	8 %
Total Multi-family (f)			11,448	746					\$ 146,630	\$ 165,178	\$ 5,487	\$ 13,226		
Total Unstabilized									\$ 455,100	\$ 557,355	\$ 5,945	\$ 57,347		

(a) Percentage Occupied and Percentage Leased are as of September 30, 2021.

(b) Company estimates of stabilized NOI are based on current leasing velocity, excluding inflation and organic growth.

(c) 9950 Woodloch Forest Tower development costs incurred and estimated total cost are inclusive of acquisition and tenant lease-up costs.

(d) 1201 Lake Robbins Tower and 9950 Woodloch Forest Tower, are collectively known as The Woodlands Towers at the Waterway. 1201 Lake Robbins Tower is a stabilized property as of September 30, 2021, as Occidental Petroleum has leased 100% of the building through 2032.

(e) The above represents only our membership interest and HHC's total cash equity requirement. Est. Stabilized NOI Yield is based on the projected building NOI at stabilization and our percentage ownership of the equity capitalized of the projects. As the amounts in this table do not include the impact of the partnership distribution waterfall, actual NOI results will vary.

(f) Multi-Family square feet represent ground floor retail whereas multi-family units represent residential units for rent.



Under Construction Projects - Strategic Developments Segment

in thousands except Sq. Ft. and units

Project Name	Location	% Ownership	Est. Rentable Sq. Ft.	Percent Pre-Leased (a)	Project Status	Const. Start Date	Est. Stabilized Date (b)	Develop. Costs Incurred	Est. Total Cost (Excl. Land)	Est. Stabilized NOI	Est. Stab. Yield
Office											
1700 Pavilion	Las Vegas, NV	100 %	267,000	—	Under Construction	Q2 2021	2025	\$ 12,671	\$ 120,424	\$ 8,374	7 %
Total Office			267,000					\$ 12,671	\$ 120,424	\$ 8,374	

Retail											
'A'ali'i (c)	Honolulu, HI	100 %	11,570	— %	Under Construction	Q4 2018	2024	\$ —	\$ —	\$ 637	— %
Kō'ula (c)	Honolulu, HI	100 %	36,787	5 %	Under Construction	Q3 2019	2025	—	—	1,281	— %
Total Retail			48,357					\$ —	\$ —	\$ 1,918	

Project Name	Location	% Ownership	# of Units	Monthly Est. Rent Per Unit	Project Status	Const. Start Date	Est. Stabilized Date (b)	Develop. Costs Incurred	Est. Total Cost (Excl. Land)	Est. Stabilized NOI	Est. Stab. Yield
Multi-family											
Marlow	Columbia, MD	100 %	472	\$ 1,984	Under Construction	Q1 2021	2026	\$ 25,758	\$ 130,490	\$ 9,325	7 %
Starling at Bridgeland	Houston, TX	100 %	358	1,622	Under Construction	Q4 2020	2025	11,032	58,072	4,360	8 %
Tanager Echo	Las Vegas, NV	100 %	294	2,148	Under Construction	Q2 2021	2026	12,728	81,611	5,899	7 %
Total Multi-family			1,124					\$ 49,518	\$ 270,173	\$ 19,584	
Total Under Construction								\$ 62,189	\$ 390,597	\$ 29,876	

(a) Represents leases signed as of September 30, 2021, and is calculated as the total leased square feet divided by total leasable square feet, expressed as a percentage.

(b) Represents management's estimate of the first quarter of operations in which the asset may be stabilized.

(c) Condominium retail Develop. Cost Incurred and Est. Total Costs (Excl. Land) are combined with their respective condominium costs on page 18 and 19 of this supplement.



Seaport Operating Performance

Q3 2021	Landlord Operations (a)		Managed Businesses (b)		Events, Sponsorships & Catering Business (f)	Q3 2021 Total
	Historic District & Pier 17	Multi-Family (c)	Historic District & Pier 17 (d)	Tin Building (e)		
<i>\$ in thousands</i>						
Revenues						
Rental revenue (g)	\$ 1,493	\$ 151	\$ —	\$ —	\$ —	\$ 1,644
Tenant recoveries	103	—	—	—	—	103
Other rental and property (expense) revenue	—	—	11,690	—	7,501	19,191
Total Revenues	1,596	151	11,690	—	7,501	20,938
Expenses						
Other property operating costs (g)	(5,748)	(203)	(10,805)	—	(7,745)	(24,501)
Total Expenses	(5,748)	(203)	(10,805)	—	(7,745)	(24,501)
Net Operating (Loss) Income - Seaport (h)	\$ (4,152)	\$ (52)	\$ 885	\$ —	\$ (244)	\$ (3,563)
Project Status						
	Unstabilized	Stabilized	Unstabilized	Under Construction	Unstabilized	
Rentable Sq. Ft. / Units						
Total Sq. Ft. / units	325,079	13,000 / 21	52,379	53,000	21,077	
Leased Sq. Ft. / units (i)	135,466	— / 20	52,379	53,000	21,077	
% Leased or occupied (i)	42 %	— % / 95 %	100 %	100 %	100 %	
Development (j)						
Development costs incurred	\$ 554,989	\$ —	\$ —	\$ 149,828	\$ —	\$ 704,817
Estimated total costs (excl. land)	\$ 594,368	\$ —	\$ —	\$ 194,613	\$ —	\$ 788,981

(a) Landlord operations represents physical real estate developed and owned by HHC and leased to third parties.

(b) Managed businesses represents retail and food and beverage businesses that HHC owns, either wholly or through joint ventures, and operates, including license and management agreements. For the three months ended September 30, 2021, our managed businesses include, among others, The Fulton, SJP by Sarah Jessica Parker, Cobble & Co., Mr. Dips, Carne Mare, Malibu Farm and Ssâm Bar (formerly Bar Way6).

(c) Multi-family represents 85 South Street which includes base level retail in addition to residential units.

(d) Includes our 91% share of NOI from Ssâm Bar.

(e) Represents the marketplace by Jean-Georges. As a result of impacts related to COVID-19, there were delays in construction on the Tin Building, however construction is still on track for substantial completion in the fourth quarter of 2021 with opening expected in early 2022.

(f) Events, sponsorships & catering business includes private events, catering, sponsorships, concert series and other rooftop activities.

(g) Rental revenue and expense earned from and paid by businesses we own and operate is eliminated in consolidation.

(h) See page 34 for the reconciliation of Seaport NOI.

(i) The percent leased for Historic District & Pier 17 landlord operations includes agreements with terms of less than one year and excludes leases with our managed businesses.

(j) Development costs incurred and Estimated total costs (excl. land) are shown net of insurance proceeds of approximately \$64.7 million.



Ward Village - Sold Out Condominiums

As of September 30, 2021	Anaha	Ae'o	Ke Kiloohana (a)	Total
Key Metrics (\$ in thousands)				
Type of building	Luxury	Upscale	Workforce	
Number of units	317	465	423	1,205
Avg. unit Sq. Ft.	1,417	838	696	940
Condo Sq. Ft.	449,205	389,663	294,273	1,133,141
Street retail Sq. Ft.	16,048	70,800	28,386	115,234
Stabilized retail NOI	\$1,200	\$2,400	\$1,200	\$4,800
Stabilization year	2020	2019	2020	
Development progress (\$ in millions)				
Status	Opened	Opened	Opened	
Start date	Q4 2014	Q1 2016	Q4 2016	
Completion date	Q4 2017	Q4 2018	Q2 2019	
Total development cost	\$403,974	\$430,737	\$217,483	\$1,052,194
Cost-to-date	402,478	428,839	216,186	1,047,503
Remaining to be funded	\$1,496	\$1,898	\$1,297	\$4,691
Financial Summary (\$ in thousands except per Sq. Ft.)				
Units closed (through Q3 2021)	317	465	423	1,205
Total % of units closed or under contract	100.0%	100.0%	100.0%	100.0%
Square footage closed or under contract (total)	449,205	389,663	294,273	1,133,141
Total % square footage closed or under contract	100.0%	100.0%	100.0%	100.0%
Total cash received (closings & deposits)	\$515,830	\$512,752	\$218,531	\$1,247,113
Total GAAP revenue recognized	\$515,830	\$512,752	\$218,531	\$1,247,113

(a) Ke Kiloohana consists of 375 workforce units and 48 market rate units.



Ward Village - Condominiums Remaining to be Sold

As of September 30, 2021	Waiea	'A'ali'i (a)	Kō'ula	Victoria Place	Total
Key Metrics (\$ in thousands)					
Type of building	Ultra-Luxury	Upscale	Upscale	Ultra-Luxury	
Number of units	177	750	565	349	1,841
Avg. unit Sq. Ft.	2,138	520	725	1,164	861
Condo Sq. Ft.	378,488	390,097	409,612	406,351	1,584,548
Street retail Sq. Ft. (b)	7,716	11,570	36,787	n/a	56,073
Stabilized retail NOI	\$453	\$637	\$1,281	n/a	\$2,371
Stabilization year	2017	2024	2025	n/a	
Development progress (\$ in millions)					
Status	Opened	Under Construction	Under Construction	Under Construction	
Start date	Q2 2014	Q4 2018	Q3 2019	Q1 2021	
Completion / Est. Completion date	Q4 2016	Q4 2021	2022	2024	
Total development cost	\$595,470	\$411,900	\$487,039	\$503,271	\$1,997,680
Cost-to-date	471,264	342,103	211,797	73,390	1,098,554
Remaining to be funded	\$124,206	\$69,797	\$275,242	\$429,881	\$899,126
Financial Summary (\$ in thousands except per Sq. Ft.)					
Units closed (through Q3 2021)	174	—	—	—	174
Units under contract (through Q3 2021)	—	669	488	342	1,499
Units remaining to be sold (through Q3 2021)	3	81	77	7	168
Total % of units closed or under contract	98.3%	89.2%	86.4%	98.0%	90.9%
Units closed (current quarter)	—	—	—	—	—
Units under contract (current quarter)	—	16	29	16	61
Square footage closed or under contract (total)	369,937	328,493	364,640	400,107	1,463,177
Total % square footage closed or under contract	97.7%	84.2%	89.0%	98.5%	92.3%
Total cash received (closings & deposits)	\$681,326	\$246,327	\$113,894	\$147,464	\$1,189,011
Total GAAP revenue recognized	\$681,326	\$—	\$—	\$—	\$681,326
Total future GAAP revenue for units under contract	\$—	\$453,688	\$562,194	\$753,633	\$1,769,515
Expected avg. price per Sq. Ft. (c)	\$1,900 - \$1,950	\$1,300 - \$1,350	\$1,500 - \$1,550	\$1,850 - \$1,900	
Deposit Reconciliation (in thousands)					
Spent towards construction	\$—	\$90,330	\$109,533	\$3,402	\$203,265
Held for future use (d)	—	155,997	4,361	144,062	304,420
Total deposits from sales commitment	\$—	\$246,327	\$113,894	\$147,464	\$507,685


Target condo profit margin across all sold and remaining to be sold condos at completion (excluding land cost) is approximately 30%.

(a) Subsequent to quarter end, we completed construction at 'A'ali'i and began welcoming residents in October 2021. As of November 2, 2021, we closed on 495 units, totaling \$332.1 million in net revenue.

(b) Expected construction cost per retail square foot for all sold and remaining to be sold condos is approximately \$1,100.

(c) Expected average price per square foot for all sold and remaining to be sold condos is between \$1,300 and \$1,350.

(d) Total deposits held for future use are presented above only for projects under construction and are included in Restricted cash on the balance sheet.

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Summary of Remaining Development Costs

in thousands

Property	Location	Total Estimated Costs (a)	Costs Paid Through September 30, 2021	Estimated Remaining to be Spent	Remaining Buyer Deposits/ Holdback to be Drawn	Debt to be Drawn (b)	Costs Remaining to be Paid, Net of Debt and Buyer Deposits/ Holdbacks to be Drawn (c)	Estimated Completion Date
		(A)	(B)	(A) - (B) = (C)	(D)	(E)	(C) - (D) - (E) = (F)	
Operating Assets								
6100 Merriweather	Columbia, MD	\$ 138,221	\$ 110,953	\$ 27,268	\$ —	\$ 24,321	\$ 2,947 (d)	Open
Juniper Apartments	Columbia, MD	116,386	100,564	15,822	—	13,866	1,956 (d)	Open
Creekside Park The Grove	Houston, TX	57,472	46,931	10,541	—	9,666	875	Open
Creekside Park West	Houston, TX	20,777	19,397	1,380	—	2,633	(1,253) (d)(e)	Open
The Lane at Waterway	Houston, TX	45,033	39,964	5,069	—	3,683	1,386	Open
Two Lakes Edge	Houston, TX	107,706	99,699	8,007	—	5,781	2,226 (d)	Open
Total Operating Assets		485,595	417,508	68,087	—	59,950	8,137	
Seaport Assets								
Pier 17 and Historic District Area / Uplands	New York, NY	594,368	554,989	39,379	—	—	39,379 (d)(f)	Open
Tin Building	New York, NY	194,613	149,828	44,785	—	—	44,785	Q4 2021
Total Seaport Assets		788,981	704,817	84,164	—	—	84,164	
Strategic Developments								
Marlow	Columbia, MD	130,490	25,758	104,732	—	82,570	22,162	Q1 2023
Starling at Bridgeland	Houston, TX	58,072	11,032	47,040	—	42,668	4,372	Q2 2022
1700 Pavilion	Las Vegas, NV	120,424	12,671	107,753	—	74,999	32,754	Q4 2022
Tanager Echo	Las Vegas, NV	81,611	12,728	68,883	—	59,499	9,384	Q4 2022
'A'ali'i	Honolulu, HI	411,900	342,103	69,797	—	64,093	5,704	Q4 2021
Anaha	Honolulu, HI	403,974	402,478	1,496	—	—	1,496	Open
Ke Kilohana	Honolulu, HI	217,483	216,186	1,297	—	—	1,297	Open
Kō'ula	Honolulu, HI	487,039	211,797	275,242	—	247,257	27,985	2022
Victoria Place	Honolulu, HI	503,271	73,390	429,881	134,403	303,630	(8,152) (g)	2024
Waiea	Honolulu, HI	595,470	471,264	124,206	—	—	124,206 (h)	Open
Total Strategic Developments		3,009,734	1,779,407	1,230,327	134,403	874,716	221,208	
Combined Total		\$ 4,284,310	\$ 2,901,732	\$ 1,382,578	\$ 134,403	\$ 934,666	\$ 313,509	

See page 32 for definition of "Remaining Development Costs"

- (a) Total Estimated Costs represent all costs to be incurred on the project which include construction costs, demolition costs, marketing costs, capitalized leasing, payroll or project development fees, deferred financing costs and advances for certain accrued costs from lenders and excludes land costs and capitalized corporate interest allocated to the project. Total Estimated Costs for assets at Ward Village and Columbia exclude master plan infrastructure and amenity costs at Ward Village and Merriweather District.
- (b) With respect to our condominium projects, remaining debt to be drawn is reduced by deposits utilized for construction.
- (c) We expect to be able to meet our cash funding requirements with a combination of existing and anticipated construction loans, condominium buyer deposits, free cash flow from our Operating Assets and MPC segments, net proceeds from condominium sales, our existing cash balances and as necessary, the postponement of certain projects.
- (d) Final completion is dependent on lease-up and tenant build-out.
- (e) The negative balance represents loan funds HHC does not anticipate drawing on due to savings on the project already reflected in the Total Estimated Costs.
- (f) Development costs incurred and Estimated total costs (excl. land) are shown net of insurance proceeds of approximately \$64.7 million.
- (g) The negative balance represents equity required to be put into the project that will be paid out as loan proceeds in Q1 2023. Until that period, costs remaining (net of debt) will reflect a negative balance.
- (h) Total estimate includes \$136.5 million for warranty repairs. However, we anticipate recovering a substantial amount of these costs in the future, which is not reflected in this schedule.

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Portfolio Key Metrics

	MPC Regions					Total MPC Regions	Non-MPC Regions			Total Non-MPC
	The Woodlands Houston, TX	The Woodlands Hills Houston, TX	Bridgeland Houston, TX	Summerlin Las Vegas, NV	Columbia Columbia, MD		Hawai'i Honolulu, HI	Seaport New York, NY	Other	
Operating - Stabilized Properties										
Office Sq.Ft.	3,373,048	—	—	532,428	1,387,455	5,292,931	—	—	—	—
Retail Sq. Ft. (a)	375,551	—	67,947	800,809	187,499	1,431,806	1,003,964	13,000	264,619	1,281,583
Multifamily units	1,552	—	312	391	1,199	3,454	—	21	—	21
Self-Storage Units	1,359	—	—	—	—	1,359	—	—	—	—
Other Sq. Ft.	135,801	—	—	—	—	135,801	—	—	—	—
Operating - Unstabilized Properties										
Office Sq.Ft.	595,617	—	—	—	319,002	914,619	—	146,935	1,491,651	1,638,586
Retail Sq.Ft.	84,425	—	—	—	10,700	95,125	—	251,600	—	251,600
Multifamily units	746	—	—	—	—	746	—	—	—	—
Operating - Under Construction Properties										
Office Sq.Ft.	—	—	—	267,000	—	267,000	—	—	—	—
Retail Sq.Ft.	—	—	—	—	32,411	32,411	48,357	53,000	—	101,357
Multifamily units	—	—	358	294	472	1,124	—	—	—	—
Residential Land										
Total gross acreage/condos (b)	28,505 ac.	2,055 ac.	11,506 ac.	22,500 ac.	16,450 ac.	81,016 ac.	3,046	n.a.	n.a.	3,046
Current Residents (b)	119,000	750	15,500	116,000	112,000	363,250	n.a.	n.a.	n.a.	—
Remaining saleable acres/condos	26 ac.	1,243 ac.	2,696 ac.	2,759 ac.	n/a	6,724 ac.	168	n.a.	n.a.	168
Estimated price per acre (c)	\$ 1,402	\$ 286	\$ 451	\$ 743	n/a	n/a	n.a.	n.a.	n.a.	n/a
Commercial Land										
Total acreage remaining	718 ac.	175 ac.	1,340 ac.	825 ac.	96 ac.	3,154 ac.	n.a.	n.a.	n.a.	—
Estimated price per acre (c)	\$ 987	\$ 515	\$ 615	\$ 1,012	\$ 580	n/a	n.a.	n.a.	n.a.	n/a

Portfolio Key Metrics herein include square feet and units included in joint venture projects. Sq. Ft. and units are not shown at share. Retail Sq. Ft. includes multi-family Sq. Ft.

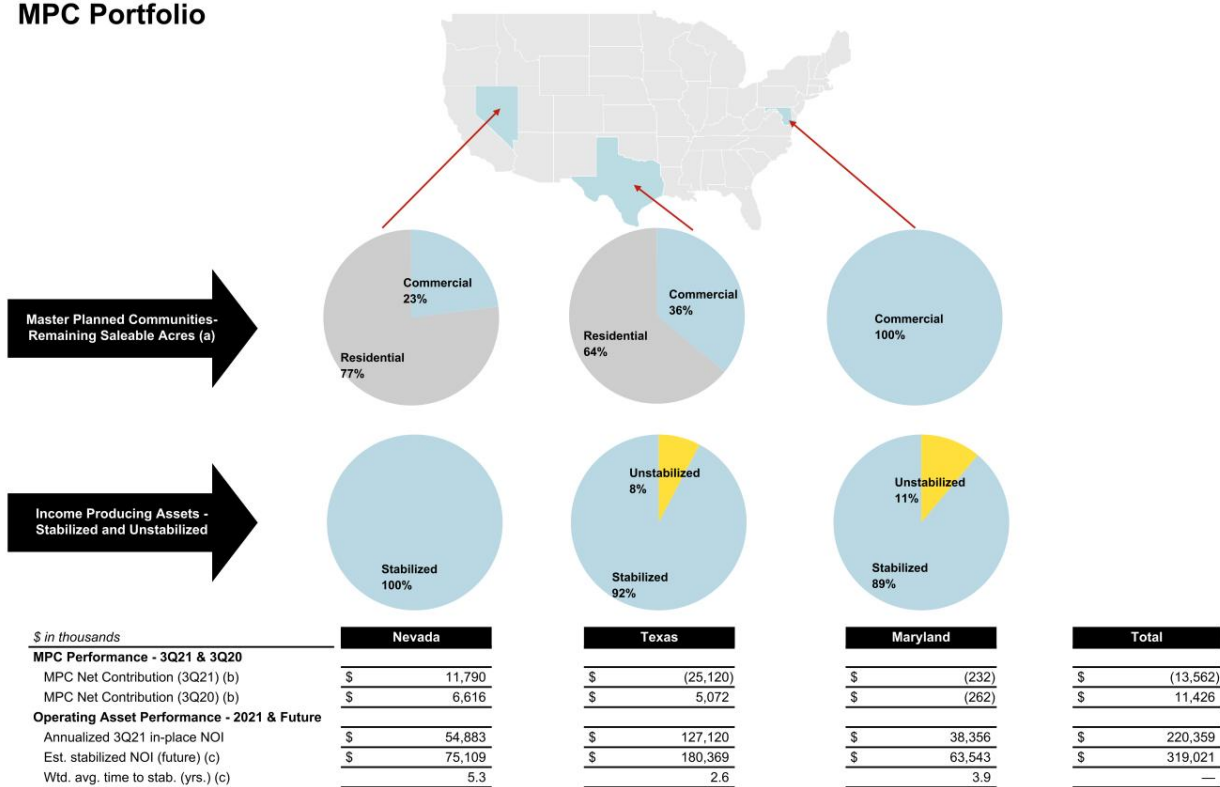
(a) Retail Sq. Ft. within the Summerlin region excludes 381,767 Sq. Ft. of anchors and 41,606 Sq. Ft. of additional office space above our retail space.

(b) Acreage and current residents shown as of December 31, 2020.

(c) Residential and commercial pricing represents the Company's estimate of price per acre per its 2021 land models.



MPC Portfolio



(a) Commercial acres may be developed by us or sold.

(b) Reconciliation of GAAP MPC segment EBT to MPC Net Contribution is found under Reconciliation of Non-GAAP Measures on page 35.

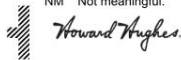
(c) Est. Stabilized NOI (Future) and Wtd. avg. time to stabilize (yrs.) represents all assets within the respective MPC regions, inclusive of stabilized, unstabilized and under construction.



Master Planned Community Land

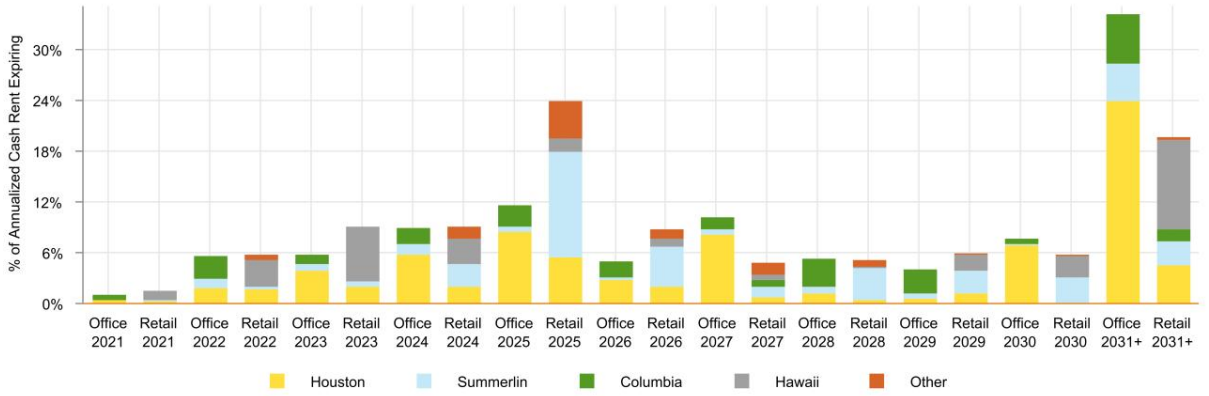
	The Woodlands		The Woodlands Hills		Bridgeland		Summerlin		Columbia		Total	
	Q3 2021	Q3 2020	Q3 2021	Q3 2020	Q3 2021	Q3 2020	Q3 2021	Q3 2020	Q3 2021	Q3 2020	Q3 2021	Q3 2020
<i>\$ in thousands</i>												
Revenues:												
Residential land sale revenues	\$ —	\$3,089	\$5,113	\$6,672	\$9,532	\$17,472	\$38,966	\$11,946	\$ —	\$ —	\$ 53,611	\$ 39,179
Commercial land sale revenues	2,694	—	—	—	—	69	—	—	—	—	2,694	69
Builder price participation	158	60	437	45	941	426	9,619	8,698	—	—	11,155	9,229
Other land sale revenues	355	69	—	—	76	10	4,170	3,602	—	—	4,601	3,681
Total revenues	3,207	3,218	5,550	6,717	10,549	17,977	52,755	24,246	—	—	72,061	52,158
Expenses:												
Cost of sales - residential land	—	(1,764)	(2,045)	(2,535)	(2,576)	(5,695)	(18,232)	(5,881)	—	—	(22,853)	(15,875)
Cost of sales - commercial land	(566)	—	—	—	—	(23)	—	—	—	—	(566)	(23)
Real estate taxes	(954)	(1,005)	(34)	(62)	(1,268)	(623)	(586)	(604)	(147)	(143)	(2,989)	(2,437)
Land sales operations	(5,001)	(1,448)	(428)	(582)	(986)	(928)	(2,566)	(1,654)	(85)	(112)	(9,066)	(4,724)
Depreciation and amortization	(34)	(33)	(2)	—	(37)	(33)	(29)	(25)	—	—	(102)	(91)
Total operating expenses	(6,555)	(4,250)	(2,509)	(3,179)	(4,867)	(7,302)	(21,413)	(8,164)	(232)	(255)	(35,576)	(23,150)
Net interest capitalized (expense)	(173)	(643)	384	256	4,141	4,211	6,010	5,352	—	—	10,362	9,176
Early extinguishment of debt	(438)	—	—	—	(566)	—	—	—	—	—	(1,004)	—
Equity in earnings from real estate affiliates	—	—	—	—	—	—	8,277	(1,563)	—	—	8,277	(1,563)
EBT	\$(3,959)	\$(1,675)	\$3,425	\$3,794	\$9,257	\$14,886	\$45,629	\$19,871	\$ (232)	\$ (255)	\$ 54,120	\$ 36,621
Key Performance Metrics:												
Residential												
Total acres closed in current period	—	5.7 ac.	14.5 ac.	22.4 ac.	22.3 ac.	39.3 ac.	47.3 ac.	2.4 ac.	—	—	—	—
Price per acre achieved (a)	NM	\$542	\$ 353	\$ 298	\$ 415	\$ 445	\$ 728	\$1,594	NM	NM	NM	NM
Avg. gross margins	NM	42.9 %	60.0 %	62.0 %	73.0 %	67.4 %	53.2 %	50.8 %	NM	NM	NM	NM
Commercial												
Total acres closed in current period	1.6	—	—	—	—	0.5	—	NM	—	—	—	—
Price per acre achieved	\$1,684	NM	NM	NM	NM	\$ 138	NM	NM	NM	NM	NM	NM
Avg. gross margins	79.0 %	NM	NM	NM	NM	68.1 %	NM	NM	NM	NM	NM	NM
Avg. combined before-tax net margins	79.0 %	42.9 %	60.0 %	62.0 %	73.0 %	67.4 %	53.2 %	50.8 %	NM	NM	NM	NM
Key Valuation Metrics												
Remaining saleable acres												
Residential	26 ac.	—	1,243 ac.	—	2,696 ac.	—	2,759 ac.	—	—	—	—	—
Commercial (b)	718 ac.	—	175 ac.	—	1,340 ac.	—	825 ac.	—	96 ac.	—	—	—
Projected est. % superpads / lot size	—% / —	—% / —	—% / —	—% / —	—% / —	—% / —	87% / 0.25 ac	—% / —	NM	NM	NM	NM
Projected est. % single-family detached lots / lot size	34% / 0.80 ac	—% / —	84% / 0.21 ac	—% / —	87% / 0.22 ac	—% / —	—% / —	—% / —	NM	NM	NM	NM
Projected est. % single-family attached lots / lot size	66% / 0.12 ac	—% / —	16% / 0.13 ac	—% / —	9% / 0.11 ac	—% / —	—% / —	—% / —	NM	NM	NM	NM
Projected est. % custom homes / lot size	—% / —	—% / —	—% / —	—% / —	4% / 0.63 ac	—% / —	13% / 0.45 ac	—% / —	NM	NM	NM	NM
Estimated builder sale velocity (blended total - TTM) (c)	10	—	33	—	55	—	134	—	NM	NM	NM	NM
Projected GAAP gross margin (d)	76.2% / 75.6%	—% / —	60.0% / 62.4%	—% / —	73.1% / 67.4%	—% / —	52.8% / 53.7%	—% / —	NM	NM	NM	NM
Projected cash gross margin (d)	96.8%	—% / —	86.1%	—% / —	86.8%	—% / —	74.6%	—% / —	NM	NM	NM	NM
Residential sellout / Commercial buildout date estimate												
Residential	2023	—	2030	—	2035	—	2039	—	—	—	—	—
Commercial	2034	—	2030	—	2045	—	2039	—	2023	—	—	—

- (a) The price per acre achieved for Summerlin residential lots in Q3 2020 is mostly attributable to custom lots sales.
 (b) Columbia Commercial excludes 15 commercial acres held in the Strategic Developments segment in Downtown Columbia.
 (c) Represents the average monthly builder homes sold over the last twelve months ended September 30, 2021.
 (d) Projected GAAP gross margin is based on GAAP revenues and expenses which exclude revenues deferred on sales closed where revenue did not meet criteria for recognition and includes revenues previously deferred that met criteria for recognition in the current period. Gross margin for each MPC may vary from period to period based on the locations of the land sold and the related costs associated with developing the land sold. Projected cash gross margin includes all future projected revenues less all future projected development costs, net of expected reimbursable costs, and capitalized overhead, taxes and interest.



Lease Expirations

Office and Retail Lease Expirations Total Office and Retail Portfolio as of September 30, 2021



Expiration Year	Office Expirations (a)			Retail Expirations (a)		
	Annualized Cash Rent (\$ in thousands)	Percentage of Annualized Cash Rent	Wtd. Avg. Annualized Cash Rent Per Leased Sq. Ft.	Annualized Cash Rent (\$ in thousands)	Percentage of Annualized Cash Rent	Wtd. Avg. Annualized Cash Rent Per Leased Sq. Ft.
2021	\$ 2,334	1.11 %	\$ 35.15	\$ 1,236	1.45 %	\$ 33.42
2022	11,763	5.61 %	35.43	4,962	5.81 %	40.18
2023	12,222	5.83 %	47.72	7,844	9.19 %	49.34
2024	19,043	9.08 %	47.48	7,872	9.22 %	52.91
2025	24,666	11.76 %	44.67	20,386	23.87 %	56.51
2026	10,744	5.12 %	41.71	7,466	8.74 %	51.60
2027	21,663	10.33 %	38.95	4,168	4.88 %	63.25
2028	11,120	5.30 %	42.39	4,442	5.20 %	58.74
2029	8,427	4.02 %	44.32	5,145	6.03 %	50.33
2030	16,104	7.68 %	41.61	5,015	5.87 %	66.55
Thereafter	71,684	34.16 %	48.74	16,852	19.74 %	54.07
Total	\$ 209,770	100.00 %		\$ 85,388	100.00 %	

(a) Excludes leases with an initial term of 12 months or less. Also excludes Seaport leases.



Acquisition / Disposition Activity

thousands except rentable Sq. Ft. / Units / Acres

Q3 2021 Acquisitions

Date Acquired	Property	% Ownership	Location	Rentable Sq. Ft. / Units / Acres	Acquisition Price
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There was no acquisition activity to report for Q3 2021.

Q3 2021 Dispositions

Date Sold	Property	% Ownership	Location	Rentable Sq. Ft. / Units / Acres	Sale Price
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September 16, 2021	Hospitality properties -The Woodlands Resort, The Westin at The Woodlands and Embassy Suites at Hughes Landing	100%	Houston, Texas	909 units	\$252 million
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Q4 2021 Acquisitions

Date Acquired	Property	% Ownership	Location	Rentable Sq. Ft. / Units / Acres	Sale Price
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October 18, 2021	Douglas Ranch	(a)	Phoenix, Arizona	~ 37,000 acres	\$600 million
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(a) In October 2021, HHC announced the launch of Douglas Ranch, a new large-scale master planned community in the West Valley of Phoenix, Arizona. The Company closed on the purchase of approximately 33,810 acres located in the City of Buckeye, Arizona for a purchase price of \$541.0 million. The purchase price includes an option for the seller to re-acquire a 50% interest in the property, with \$33.8 million of the purchase price being credited to the Seller upon exercise of the option. If the option is not exercised by the seller, the \$33.8 million will be returned to the Company. Simultaneous with the land acquisition, the Company closed on the acquisition of a 50% interest in Trillium Development Holding Company, LLC, for \$59.0 million. Trillium Development Holding Company, LLC owns approximately 3,029 acres of land in the City of Buckeye, Arizona.



Other/Non-core Assets

Property Name	City, State	% Own	Acres	Notes
Landmark Mall	Alexandria, VA	100 %	33	Plan to transform the mall into an open-air, mixed-use community. In January 2017, we acquired the 11.4 acre Macy's site for \$22.2 million. In June 2021, a Contribution Agreement was executed by and between affiliates of HHC, Seritage, and Foulger-Pratt which establishes a framework for a joint venture to redevelop the 52-acre Landmark Mall site in Alexandria, VA. In July, the Alexandria City Council unanimously approved the redevelopment agreements which will result in up to approximately four million square feet of new development and will be anchored by a new state-of-the-art Inova Hospital and medical campus. Alexandria City Council also approved the use of \$54 million in public bond financing to allow the City to acquire the land for the hospital and lease it to Inova, as well as \$86 million in public bond financing for site preparation and infrastructure at the Landmark site and adjacent Duke Street and Van Dorn Street corridors.
Century Park	Houston, TX	100 %	63	In conjunction with the acquisition of The Woodlands Towers at the Waterway in December 2019, we acquired Century Park, a 63-acre, 1.3 million square foot campus with 17 office buildings in the West Houston Energy Corridor in Houston, TX.
Maui Ranch Land	Maui, HI	100 %	20	Two, non-adjacent, ten-acre parcels zoned for native vegetation.
80% Interest in Fashion Show Air Rights	Las Vegas, NV	80 %	N/A	Air rights above the Fashion Show Mall located on the Las Vegas Strip.
250 Water Street	New York, NY	100 %	1	The one-acre site is situated at the entrance of the Seaport. In October 2020, we announced our comprehensive proposal for the redevelopment of 250 Water Street, which includes the transformation of this underutilized full-block surface parking lot into a mixed-use development that would include affordable and market rate apartments, community-oriented spaces and office space. In May 2021, we received approval from the New York City Landmarks Preservation Commission (LPC) on our proposed design for the 250 Water Street building. The LPC's approval confirms that the proposed architecture is appropriate for the South Street Seaport Historic District, allowing us to proceed with the formal New York City Uniform Land Use Review Procedure known as ULURP, which is required to complete the necessary transfer of development rights to the parking lot site. We anticipate the 250 Water Street ULURP to conclude this December. A proposal subject to a separate ULURP to extend the Seaport ground lease for an additional 48 years from its current expiration in 2072 until 2120 is also underway. In September, the New York State Supreme Court dismissed on procedural grounds a lawsuit challenging the LPC approval. While we move forward in the planning and approval stages for this strategic site, it will continue to be rented to a third party and used as a parking lot.



Debt Summary

<i>thousands</i>	September 30, 2021	December 31, 2020
Fixed-rate debt		
Unsecured 5.375% Senior Notes due 2025	\$ —	\$ 1,000,000
Unsecured 5.375% Senior Notes due 2028	750,000	750,000
Unsecured 4.125% Senior Notes due 2029	650,000	—
Unsecured 4.375% Senior Notes due 2031	650,000	—
Secured mortgages, notes and loans payable	676,210	590,517
Special Improvement District bonds	69,622	34,305
Variable-rate debt (a)		
Mortgages, notes and loans payable, excluding condominium financing	1,023,358	1,725,461
Condominium financing (c)	374,523	219,883
Secured Bridgeland Notes due 2026	275,000	—
Mortgages, notes and loans payable	4,468,713	4,320,166
Unamortized bond issuance costs	—	(4,355)
Deferred financing costs	(45,078)	(28,442)
Total mortgages, notes and loans payable, net	\$ 4,423,635	\$ 4,287,369

Net Debt on a Segment Basis, at share as of September 30, 2021 (b)

<i>thousands</i>	Operating Assets	Master Planned Communities	Seaport	Strategic Developments	Segment Totals	Non-Segment Amounts	Total
Mortgages, notes and loans payable, net (c)	\$ 1,592,443	\$ 341,067	\$ 99,453	\$ 369,413	\$ 2,402,376	\$ 2,021,259	\$ 4,423,635
Mortgages, notes and loans payable of real estate and other affiliates (d)	289,061	3,747	—	—	292,808	—	292,808
Less:							
Cash and cash equivalents	(143,708)	(132,722)	(7,660)	(1,698)	(285,788)	(724,831)	(1,010,619)
Cash and cash equivalents of real estate and other affiliates (d)	(5,330)	(51,181)	(471)	(232)	(57,214)	—	(57,214)
Special Improvement District receivables	—	(89,677)	—	—	(89,677)	—	(89,677)
Municipal Utility District receivables, net	—	(383,696)	—	—	(383,696)	—	(383,696)
TIF receivable	—	—	—	(751)	(751)	—	(751)
Net Debt	\$ 1,732,466	\$ (312,462)	\$ 91,322	\$ 366,732	\$ 1,878,058	\$ 1,296,428	\$ 3,174,486

Consolidated Debt Maturities and Contractual Obligations by Extended Maturity Date as of September 30, 2021 (e)

<i>thousands</i>	Remaining in 2021	2022	2023	2024	2025	Thereafter	Total
Mortgages, notes and loans payable (e)	\$ 30,925	\$ 76,032	\$ 893,078	\$ 287,242	\$ 165,404	\$ 3,016,032	\$ 4,468,713
Interest payments (f)	48,072	186,376	177,901	150,785	142,895	495,859	1,201,888
Ground lease and other leasing commitments	971	4,318	4,364	4,412	4,461	249,801	268,327
Total consolidated debt maturities and contractual obligations	\$ 79,968	\$ 266,726	\$ 1,075,343	\$ 442,439	\$ 312,760	\$ 3,761,692	\$ 5,938,928

(a) The Company has entered into derivative instruments to manage a portion of our variable interest rate exposure. See page 28 and 29 for additional detail.

(b) Net debt is a non-GAAP financial measure that we believe is useful to our investors and other users of our financial statements as its components are important indicators of our overall liquidity, capital structure and financial position. However, it should not be used as an alternative to our debt calculated in accordance with GAAP.

(c) As of September 30, 2021, \$374.5 million of the Mortgages, notes and loans payable, net related to financing for the condominium towers at Ward Village in the Strategic Developments segment.

(d) Each segment includes our share of the Mortgages, notes and loans payable, net and Cash and cash equivalents for all joint ventures included in Investments in real estate and other affiliates.

(e) Mortgages, notes and loans payable and Condominium financing are presented based on extended maturity date, subject to customary extension terms.

(f) Interest is based on the borrowings that are presently outstanding and current floating interest rates.



Property-Level Debt

\$ in thousands

Asset	Q3 2021 Principal Balance	Contract Interest Rate	Interest Rate Hedge	Current Annual Interest Rate	Initial / Extended Maturity (a)
Operating Assets					
Outlet Collection at Riverwalk	\$ 27,226	L+250	Floating	3.50 %	Oct-21
20/25 Waterway Avenue	12,639	4.79 %	Fixed	4.79 %	May-22
Millennium Waterway Apartments	51,102	3.75 %	Fixed	3.75 %	Jun-22
Lake Woodlands Crossing Retail	12,329	L+180	Floating	1.88 %	Jan-23
Lakeside Row	35,500	3.15 %	Fixed	3.15 %	Sept-31
Senior Secured Credit Facility	433,183	4.61 %	Floating/Swap	4.61 % (b) (c)	Sep-23
Two Lakes Edge	68,254	L+215	Floating	2.40 %	Oct-22 / Oct-23
9303 New Trails	10,423	4.88 %	Fixed	4.88 %	Dec-23
4 Waterway Square	30,525	4.88 %	Fixed	4.88 %	Dec-23
Creekside Park West	15,361	L+225	Floating	2.33 %	Mar-23 / Mar-24
The Lane at Waterway	27,017	L+175	Floating	1.83 %	Aug-23 / Aug-24
6100 Merriweather	65,523	L+275	Floating	2.83 %	Sep-22 / Sep-24
Juniper Apartments	71,792	L+275	Floating	2.83 %	Sep-22 / Sep-24
Tanager Apartments	58,500	3.13 %	Fixed	3.13 %	May-31
Creekside Park The Grove	33,721	L+175	Floating	1.83 %	Jan-24 / Jan -25
9950 Woodloch Forest Drive	82,696	4.61 %	Floating/Swap	4.61 % (d)	Mar-25
Ae'o Retail	30,047	L+265	Floating	2.90 %	Oct-25
Ke Kilohana Retail	9,180	L+265	Floating	2.90 %	Oct-25
3831 Technology Forest Drive	20,332	4.50 %	Fixed	4.50 %	Mar-26
Kewalo Basin Harbor	11,541	L+275	Floating	2.83 %	Sep-27
Millennium Six Pines Apartments	42,500	3.39 %	Fixed	3.39 %	Aug-28
3 Waterway Square	45,122	3.94 %	Fixed	3.94 %	Aug-28
One Lakes Edge	68,921	4.50 %	Fixed	4.50 %	Mar-29
Aristocrat	36,349	3.67 %	Fixed	3.67 %	Sep-29
Creekside Park Apartments	37,730	3.52 %	Fixed	3.52 %	Oct-29
One Hughes Landing	49,892	4.30 %	Fixed	4.30 %	Dec-29
Two Hughes Landing	47,391	4.20 %	Fixed	4.20 %	Dec-30
8770 New Trails	35,485	4.89 %	Floating/Swap	4.89 % (e)	Jan-32
Constellation Apartments	24,200	4.07 %	Fixed	4.07 %	Jan-33
Hughes Landing Retail	33,809	3.50 %	Fixed	3.50 %	Dec-36
Columbia Regional Building	23,916	4.48 %	Fixed	4.48 %	Feb-37
Las Vegas Ballpark	47,360	4.92 %	Fixed	4.92 %	Dec-39
	<u>\$ 1,599,566</u>				



Property-Level Debt (con't)

\$ in thousands

Asset	Q3 2021 Principal Balance	Contract Interest Rate	Interest Rate Hedge	Current Annual Interest Rate	Initial / Extended Maturity (a)
Master Planned Communities					
Bridgeland Notes due 2026	\$ 275,000	2.40 %	Floating	2.40 %	Sep-26
	<u>\$ 275,000</u>				
Seaport					
250 Water Street	\$ 100,000	4.61 %	Floating/Swap	4.61 % (f)	Nov-22 / Nov-23
	<u>\$ 100,000</u>				
Strategic Developments					
'A'ali'i	\$ 229,607	L+310	Floating	4.10 %	Jun-22 / Jun-23
Kō'ula	95,916	L+300	Floating	3.08 %	Mar-23 / Mar-24
Victoria Place	49,000	L+500	Floating/Cap	5.25 % (g)	Sep-24 / Sep-26
Tanager Echo	1	L+290	Floating	2.98 %	Sep-25/ Sep-27
1700 Pavillion	1	L+380	Floating	3.88 %	Sep-25/ Sep-27
	<u>\$ 374,525</u>				
Total (h)	<u>\$ 2,349,091</u>				

(a) Extended maturity assumes all extension options are exercised if available based on property performance.

(b) The credit facility bears interest at one-month LIBOR plus 1.65%, but the \$433.2 million term loan is swapped to an overall rate equal to 4.61%. The following properties are included as collateral for the credit facility: 10-70 Columbia Corporate Center, One Mall North, One Merriweather, 1701 Lake Robbins, 1725-1735 Hughes Landing Boulevard, Creekside Village Green, Lakeland Village Center at Bridgeland and certain properties at Ward Village.

(c) Balance includes zero drawn on the revolver portion of the loan that is intended for general corporate use.

(d) The loan for 9950 Woodloch Forest bears interest at one-month LIBOR plus 1.95%, but is swapped to an overall rate equal to 4.61%.

(e) Concurrent with the closing of the \$35.5 million construction loan for 8770 New Trails in June 2019, the Company entered into an interest rate swap which is designated as a cash flow hedge. The Loan will bear interest at one-month LIBOR plus 2.45% but it is currently swapped to a fixed rate equal to 4.89%.

(f) The loan for 250 Water Street bears interest at one-month LIBOR plus 3.50%, but is swapped to an overall rate equal to 4.61%.

(g) Concurrent with the closing of the \$368.2 million construction loan for Victoria Place in Ward Village in the first quarter of 2021, the Company entered into interest rate cap agreements which are not designated as a hedging instruments. The loan will bear interest at one-month LIBOR plus 5.00%, subject to a LIBOR floor of 0.25%, but is currently capped at an interest rate of 2.00%.

(h) Excludes JV debt, Corporate bond debt, and SID bond debt related to Summerlin.



Summary of Ground Leases

Minimum Contractual Ground Lease Payments (\$ in thousands)

Ground Leased Asset	Pro-Rata Share	Expiration Date	Three months ended September 30, 2021	Future Cash Payments			Total
				Remaining 2021	Year Ending December 31, 2022	Thereafter	
Riverwalk (a)	100%	2045-2046	\$ 405	\$ 405	\$ 1,730	\$ 38,549	\$ 40,684
Seaport	100%	2031 (b)	566	566	2,288	216,489	219,343
Kewalo Basin Harbor	100%	2049	—	—	300	8,000	8,300
			<u>\$ 971</u>	<u>\$ 971</u>	<u>\$ 4,318</u>	<u>\$ 263,038</u>	<u>\$ 268,327</u>

(a) Includes base ground rent, deferred ground rent and participation rent, as applicable. Future payments of participation rent are calculated based on the floor only.
 (b) Initial expiration is December 30, 2031, but subject to extension options through December 31, 2072. Future cash payments are inclusive of extension options.



Impact of COVID-19

thousands

Revenue Breakdown	Q3 2021	
	OPR	SEA
Billed Rent	\$ 97,720	\$ 6,387
Billed Rent Deemed Uncollectible	(4,070)	(640)
Recovery of Previous Bad Debt, net of Increase in Reserve	4,286	333
Other Revenues	27,943	15,062
Total Revenues	\$ 125,879	\$ 21,142
Total Revenues	\$ 125,879	\$ 21,142
Recovery of Previous Bad Debt, net of Increase in Reserve	(4,286)	(333)
Other Revenues	(27,943)	(15,062)
Net Recurring Revenue	\$ 93,650	\$ 5,747

thousands

Bad Debt Breakout	Q3 2021	
	OPR	SEA
Bad Debt Type		
Billed Rent Deemed Uncollectible - Operating Tenants	\$ 3,679	\$ 640
Billed Rent Deemed Uncollectible - Tenants Declared Bankruptcy	391	—
Cash Impact	4,070	640
Recovery of Previous Bad Debt, net of Increase in Reserve	(4,286)	(333)
Increase (Reduction) in Straight-Line Rent Reserve	(542)	(132)
Total Bad Debt Expense	\$ (758)	\$ 175

thousands except percentages

Billed Rent Comparison	OPR	SEA
Q1 2020 Billed Rent	\$ 96,176	\$ 4,951
Difference from Q1 2020 to Q3 2021 in Billed Rent	1.6 %	29.0 %
Q1 2020 Net Recurring Revenues	\$ 89,610	\$ 4,676
Difference from Q1 2020 to Q3 2021 in Net Recurring Revenues	4.5 %	22.9 %



Definitions

Stabilized - Properties in the Operating Assets and Seaport segments that have been in service for more than 36 months or have reached 90% occupancy, whichever occurs first. If an office, retail or multifamily property has been in service for more than 36 months but does not exceed 90% occupancy, the asset is considered underperforming.

Unstabilized - Properties in the Operating Assets and Seaport segments that have been in service for less than 36 months and do not exceed 90% occupancy.

Under Construction - Projects in the Strategic Developments and Seaport segments for which construction has commenced as of September 30, 2021, unless otherwise noted. This excludes MPC and condominium development.

Net Operating Income (NOI) - We define net operating income (NOI) as operating cash revenues (rental income, tenant recoveries and other revenue) less operating cash expenses (real estate taxes, repairs and maintenance, marketing and other property expenses), including our share of NOI from equity investees. NOI excludes straight-line rents and amortization of tenant incentives, net interest expense, ground rent amortization, demolition costs, amortization, other (loss) income, depreciation, development-related marketing costs, gain on sale or disposal of real estate and other assets, net, provision for impairment and, unless otherwise indicated, Equity in earnings from real estate and other affiliates. We use NOI to evaluate our operating performance on a property-by-property basis because NOI allows us to evaluate the impact that factors which vary by property, such as lease structure, lease rates and tenant bases, have on our operating results, gross margins and investment returns. We believe that NOI is a useful supplemental measure of the performance of our Operating Assets and Seaport segments because it provides a performance measure that, when compared year over year, reflects the revenues and expenses directly associated with owning and operating real estate properties and the impact on operations from trends in rental and occupancy rates and operating costs.

Estimated Stabilized NOI - Stabilized NOI is initially projected prior to the development of the asset based on market assumptions and is revised over the life of the asset as market conditions evolve. On a quarterly basis, each asset's Annualized NOI is compared to its projected Stabilized NOI and Stabilization Date in conjunction with forecast data to determine if an adjustment is needed. Adjustments to Stabilized NOI are made when changes to the asset's long-term performance are thought to be more than likely and permanent. Projected Stabilized Dates are adjusted when the asset is believed to reach its Stabilized NOI prior to or later than originally assumed.

Remaining Development Costs - Development costs and related debt held for projects that are under construction or substantially complete and in service in the Operating Assets or the Seaport segment but have not reached stabilized occupancy status are disclosed on the Summary of Remaining Development Costs slide if the project has more than \$1.0 million of estimated costs remaining to be incurred. The total estimated costs and costs paid are prepared on a cash basis to reflect the total anticipated cash requirements for the projects. Projects not yet under construction are not included.



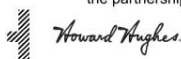
Reconciliation of Non-GAAP Measures

Reconciliation of Operating Assets segment EBT to Total NOI:

<i>thousands</i>	Q3 2021	Q2 2021	Q1 2021	Q4 2020	Q3 2020	YTD Q3 2021	YTD Q3 2020
Operating Assets segment EBT (a)	\$ 24,905	\$ (8,517)	\$ (31,784)	\$ (32,294)	\$ (28,831)	\$ (15,396)	\$ (53,717)
Add back:							
Depreciation and amortization	44,224	39,975	39,651	46,845	41,395	123,850	115,479
Interest (income) expense, net	18,027	18,152	19,000	21,070	21,045	55,179	70,341
Equity in (earnings) losses from real estate and other affiliates	15,108	10,419	11,404	13,197	(962)	36,931	(5,831)
(Gain) loss on sale or disposal of real estate and other assets, net	(39,141)	—	—	—	(108)	(39,141)	(38,232)
(Gain) loss on extinguishment of debt	573	46	836	—	1,521	1,455	1,521
Provision for impairment	—	—	—	—	—	—	48,738
Impact of straight-line rent	(936)	(3,987)	(5,107)	(3,045)	1,766	(10,030)	(4,585)
Other	215	100	10,139	(24)	69	10,454	123
Operating Assets NOI - Consolidated	62,975	56,188	44,139	45,749	35,895	163,302	133,837
Redevelopments							
110 North Wacker (b)	—	—	—	—	(11)	—	—
Operating Asset Redevelopments NOI	—	—	—	—	(11)	—	—
Dispositions							
Hospitality Properties	(2,348)	(2,721)	147	236	(626)	(4,922)	(3,163)
100 Fellowship Drive	—	—	—	1	38	—	(1,012)
Elk Grove	—	—	100	—	—	100	—
Operating Asset Dispositions NOI	(2,348)	(2,721)	247	237	(588)	(4,822)	(4,175)
Consolidated Operating Assets NOI excluding properties sold or in redevelopment	60,627	53,467	44,386	45,986	35,296	158,480	129,662
Company's Share NOI - Equity Investees (b)	(47)	1,690	385	1,362	2,315	2,028	6,388
Distributions from Summerlin Hospital Investment	—	—	3,755	—	—	3,755	3,724
Total Operating Assets NOI	\$ 60,580	\$ 55,157	\$ 48,526	\$ 47,348	\$ 37,611	\$ 164,263	\$ 139,774

(a) EBT excludes corporate expenses and other items that are not allocable to the segments.

(b) During the third quarter of 2020, 110 North Wacker was completed and placed in service, resulting in the deconsolidation of 110 North Wacker and subsequent treatment as an equity method investment. The Company's share of NOI related to 110 North Wacker is calculated using our stated ownership of 23% and does not include the impact of the partnership distribution waterfall.



Reconciliation of Non-GAAP Measures (con't)

Reconciliation of Seaport segment EBT to Total NOI:

<i>thousands</i>	Q3 2021	Q2 2021	Q1 2021	Q4 2020	Q3 2020	YTD Q3 2021	YTD Q3 2020
Seaport segment EBT (a)	\$ (14,929)	\$ (12,869)	\$ (12,474)	\$ (11,730)	\$ (27,646)	\$ (40,272)	\$ (88,238)
Add back:							
Depreciation and amortization	9,087	7,004	6,835	6,777	7,174	22,926	34,825
Interest (income) expense, net	(377)	(187)	(102)	22	2,811	(666)	12,490
Equity in (earnings) losses from real estate and other affiliates	1,009	336	352	328	288	1,697	8,964
(Gain) loss on extinguishment of debt	—	—	—	3	11,645	—	11,645
Impact of straight-line rent	398	463	404	441	1,027	1,265	2,360
Other (income) loss, net (b)	1,287	978	741	1,114	(1,398)	3,006	4,525
Seaport NOI - Consolidated	(3,525)	(4,275)	(4,244)	(3,045)	(6,099)	(12,044)	(13,429)
Company's Share NOI - Equity Investees	(38)	(147)	(135)	(124)	(106)	(320)	(787)
Total Seaport NOI	\$ (3,563)	\$ (4,422)	\$ (4,379)	\$ (3,169)	\$ (6,205)	\$ (12,364)	\$ (14,216)

(a) EBT excludes corporate expenses and other items that are not allocable to the segments.

(b) Includes miscellaneous development-related items as well as the loss related to the write-off of inventory due to the permanent closure of 10 Corso Como Retail and Café in the first quarter of 2020, and income related to inventory liquidation sales in the third quarter of 2020.



Reconciliation of Non-GAAP Measures (con't)

thousands

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
Reconciliation of MPC Land Sales Closed to GAAP Land Sales Revenue				
Total residential land sales closed in period	\$ 48,807	\$ 31,059	\$ 140,069	\$ 117,926
Total commercial land sales closed in period	2,693	69	10,129	2,164
Net recognized (deferred) revenue:				
Bridgeland	269	—	(1,802)	(305)
Summerlin	(2,991)	5,810	(4,842)	13,165
Total net recognized (deferred) revenue	(2,722)	5,810	(6,644)	12,860
Special Improvement District bond revenue	7,527	2,310	8,570	3,103
Total land sales revenue - GAAP basis	\$ 56,305	\$ 39,248	\$ 152,124	\$ 136,053

thousands

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
Reconciliation of MPC Segment EBT to MPC Net Contribution				
MPC segment EBT	\$ 54,120	\$ 36,621	\$ 187,306	\$ 122,929
Plus:				
Cost of sales - land	23,419	15,899	63,928	58,560
Depreciation and amortization	102	91	272	273
MUD and SID bonds collections, net	(3,669)	(101)	(1,068)	5,957
Distributions from real estate and other affiliates	10,000	1,186	111,672	3,531
Less:				
MPC development expenditures	(89,257)	(43,833)	(215,559)	(160,217)
Equity in (earnings) losses in real estate and other affiliates	(8,277)	1,563	(54,568)	(4,403)
MPC Net Contribution	\$ (13,562)	\$ 11,426	\$ 91,983	\$ 26,630

thousands

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
Reconciliation of Segment EBTs to Net Income				
Operating Assets segment EBT	\$ 24,905	\$ (28,831)	\$ (15,396)	\$ (53,717)
MPC segment EBT	54,120	36,621	187,306	122,929
Seaport segment EBT	(14,929)	(27,646)	(40,272)	(88,238)
Strategic Developments segment EBT	(6,793)	274,582	(26,563)	168,658
Consolidated segment EBT	57,303	254,726	105,075	149,632
Corporate income, expenses and other items	(55,186)	(90,724)	(167,500)	(144,815)
Net income (loss)	2,117	164,002	(62,425)	4,817
Net (income) loss attributable to noncontrolling interests	1,936	(24,292)	4,725	(24,325)
Net income (loss) attributable to common stockholders	\$ 4,053	\$ 139,710	\$ (57,700)	\$ (19,508)



