#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

#### FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): April 27, 2017

#### THE HOWARD HUGHES CORPORATION

(Exact name of registrant as specified in its charter)

**Delaware** (State or other jurisdiction of incorporation) **001-34856** (Commission File Number) **36-4673192** (I.R.S. Employer Identification No.)

One Galleria Tower 13355 Noel Road, 22<sup>nd</sup> Floor Dallas, Texas 75240 (Address of principal executive offices)

Registrant's telephone number, including area code: (214) 741-7744

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company o

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. o

#### Item 7.01 Regulation FD Disclosure.

The information contained in this Current Report on Form 8-K pursuant to this "Item 7.01 Regulation FD Disclosure" is being furnished. This information shall not be deemed to be filed for the purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to the liabilities of that section or shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, unless specifically identified therein as being incorporated by reference.

On April 27, 2017, The Howard Hughes Corporation (the "<u>Company</u>.") distributed a letter to its shareholders describing key information about the Company. A copy of this letter is attached hereto as Exhibit 99.1 and has been posted on our website at www.howardhughes.com under the "Investors" tab.

#### FORWARD-LOOKING STATEMENTS AND NON-GAAP FINANCIAL MEASURES

#### FORWARD-LOOKING STATEMENTS

Statements made in the shareholder letter attached to this Form 8-K on Exhibit 99.1 that are not historical facts, including statements accompanied by words such as "anticipate," "believe," "estimate," "expect," "forecast," "intend," "likely," "may," "plan," "project," "realize," "should," "transform," "would," and other statements of similar expression and other words of similar expression, are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934. These statements are based on management's expectations, estimates, assumptions and projections as of the date of this letter and are not guarantees of future performance. Actual results may differ materially from those expressed or implied in these statements. Factors that could cause actual results to differ materially are set forth as risk factors in our most recent Annual Report on Form 10-K filed with the Securities and Exchange Commission. In the shareholder letter, forward-looking statements include, but are not limited to, expectations about the performance of our Master Planned Communities segment and other current income producing properties

and future liquidity, development opportunities, development spending and management plans. We caution you not to place undue reliance on the forward-looking statements contained in the shareholder letter and do not undertake any obligation to publicly update or revise any forward-looking statements to reflect future events, information or circumstances that arise after the date of the shareholder letter except as required by law.

#### NON-GAAP FINANCIAL MEASURES

The Company believes that net operating income, or NOI, a non-GAAP financial measure, is a useful supplemental measure of the performance of our Operating Assets because it provides a performance measure that, when compared year over year, reflects the revenues and expenses directly associated with owning and operating real estate properties and the impact on operations from trends in rental and occupancy rates and operating costs. We define NOI as operating revenues (rental income, tenant recoveries and other revenues) less operating expenses (real estate taxes, repairs and maintenance, marketing and other property expenses). NOI excludes straight line rents and amortization of tenant incentives, net interest expense, ground rent amortization, demolition costs, amortization, development-related marketing costs and Equity in earnings from Real Estate and Other Affiliates.

We use NOI to evaluate our operating performance on a property-by-property basis because NOI allows us to evaluate the impact that factors, which vary by property, such as lease structure, lease rates and tenant base have on our operating results, gross margins and investment returns.

Although we believe that NOI provides useful information to the investors about the performance of our Operating Assets due to the exclusions noted above, NOI should only be used as an additional measure of the financial performance of such assets and not as an alternative to GAAP net income (loss).

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For a reconciliation of NOI to the most directly comparable GAAP measure see the Supplemental Information at the end of the shareholder letter attached to this Form 8-K on Exhibit 99.1. No reconciliation of projected NOI is included in the shareholder letter because we are unable to quantify certain amounts that would be required to be included in the GAAP measure without unreasonable efforts and we believe such reconciliations would imply a degree of precision that would be confusing or misleading to investors.

Item 9.01		Financial Statements and Exhibits.	
(d)	Exhibits	ŝ	
Exhibit No.			Description
99.1		Shareholder Letter dated April 27, 2017.	
		3	

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### THE HOWARD HUGHES CORPORATION

By: /s/ Peter F. Riley

Peter F. Riley Senior Vice President, Secretary and General Counsel

Date: April 27, 2017







PIER 17, SEAPORT DISTRICT - NEW YORK CITY UNDER CONSTRUCTION

#### CEO Letter To Shareholder

#### April 28, 2017

To the shareholders of The Howard Hughes Corporation from the Chief Executive Officer – David R. Weinreb



In the six years since the emergence of The Howard Hughes Corporation as a publicly traded company, we have been singularly focused on building our business and unlocking the value inherent within our portfolio of diverse real estate assets.

We are in the early stages of our journey reinventing the Howard Hughes legacy. As the company evolves into a revenuegenerating portfolio of assets with a management team that has expertise across our businesses, we are "still reaching for the sun" – with a goal to create one of the great companies of our time.

We have made meaningful strides transforming raw land and underutilized real eatate into vibrant destinations that generate substantial recurring cash flow while assembling one of the strongest real eatate platforms with expertise across planning, dewolgometry, operations, capital markets, ragidital, and sponsorship. We have a large, geographically diverse portfolio with a book value of approximately 84.6 billion as of December 31, 2016. This diversity enables us to allocate our capital and expertise for optimal returns throughout the real estate cycle while mitigating our exposure to any one local economy or business agement. While we are diversified across preduct type, we are concentrated in five markets: the Seaport District in New York City; Columbia, Maryland; our Houston master planned communities ("MPCe"; our Summerlin MPC in Las Vegas; and Ward Village in Honobulu.

Our unique business model is best understood by focusing on our three business segments: MPCs, Strategic Developments, and Operating Assets. The combination of these three segments provides us with important competitive advantages.

We are the largest real estate owner in our MPCs, controlling supply and price across product types, where we build small cities that are their own ecosystems and high-barrier sub-markets.

() Marvin Ihana, The Best is Mr to Come, 2016

#### HHC Annual Review 2018

Our control gives us the unique ability to capture demand ahead of the curve and accelerate development by focusing on a given product mix based on market needs. Our development expertises and ownership of a broad array of real estate product types gives us a competitive advantage compared to other peoclaited real estate owners. Our cash flow characteristics also give us a competitive advantage compared to other pure development compensions. We are abile to use the cash flow from our MPC land sales and a growing operating portfolio to self-fund the equity requirements of our usubstantial development pipeline, which exceeds 50 million square feet of entitlements.

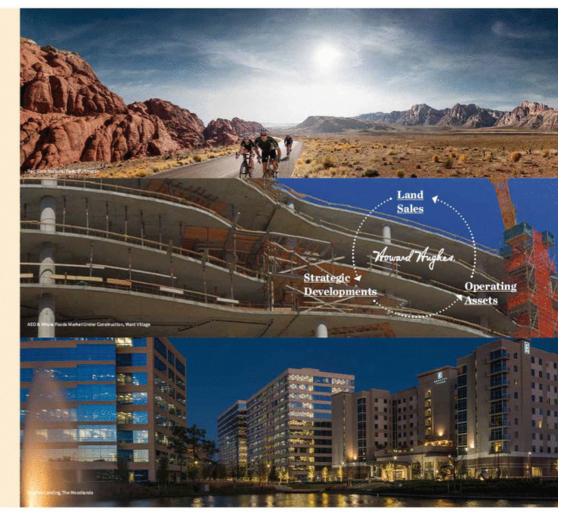
exceeds so mailon square test of entitements. One can think of our business as an ecosystem. By controlling large swath of land in superb markets, we have the ability to deliver value not only by product or by asset, but directly to the consumer. As the master development rights; no new building can be built without our approval. This allows us to limit supply and carefully control the experience of each person living or working in our communities. Restricting supply gives us pricing power, protect against recessionary environments, and allows us to benefit greatly in growing markets.

#### The combination of our three

complementary business segments creates a virtuous cycle:

- We sell land to residential homebuilders in our MPC segment and the new homes attract residents to our cities looking for places to work and shop. The cash flow harvested from the sale of land to homebuilders funds the construction of our strategic developments.
- New homeowners generate demand for commercial developments including retail, office, and hospitality offerings, which we build only when the timing is right, mitigating development risk.
- Once our strategic developments are completed and stabilized, they transition to our Operating Asset segment and increase our recurring Net Operating income ("NOI"), providing additional funding for the equity requirements of our Strategic Development segment.
- New office, retail and other commercial amenities make our MPC residential land more appealing to buyers and increase the velocity of land sales at prices that exceed the broader market.
- Increased demand for residential land generates more cash flow from our MPC segments, and the virtuous cycle continues.

TOGETHER, WE BELIEVE THESE FACTORS WILL CONTINUE TO PROVIDE HHC WITH SOME OF THE HIGHEST RISK ADJUSTED RETURN OPPORTUNITIES IN THE PUBLIC REAL ESTATE SPACE.



#### **Financial Results**

2015

**Net Operating Income** 

menity Deck, Ward Village

Our financial results demonstrate the progress we have made in unlocking the value of our asset base. Our annualized fourth quarter 2016 NOI of \$156 million is a 31% increase over full year 2015 NOI of \$119 million. Consolidated revenue increased by \$238 million, or 29.8%, to \$1 billion compared to 2015. It is worth noting that our NOI does not yet reflect the full impact of a number of projects placed into service that will stabilize in the coming years. As of December 31, 2016, we had over \$665 million in cash on hand. This cash is sufficient to fund all equity requirements at developments currently underway.

.........



\$665m

Cash on hand

+49%

+31%



## Other meaningful accomplishments are highlighted below:

#### THE SEAPORT DISTRICT

Sold the 80 South Street Assemblage for \$390 million (\$47 per square foot), signi ficantly bolt sering our cash position, priming us for new toportunities, and preparing the company for changes in the real estate cycle, 80 South Street was an example of our team's innovative approach and ability to complete large, complicated transactions, as we generated approximately \$141 million in profits on this deal over a 15-month period.

#### DOWNTOWN COLUMBIA

Received approval for a \$90 million Tax Increment Financing (TIF) to support infrastructure for approximately 5,000,000 square feet of development.

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- Completed the development of One Merriweather, a 199,000 square foot office building in Downtown Columbia that is 42% leased to MedStar Health.
- Began construction on Two Merriweather, a 130,000 square foot office building in Downtown Columbia that is 75%
- Began construction on an additional 437 units of multi family apartments in Downtown Columbia with our join venture partner Kettler in our m.flats/TEN.M project.
- Acquired two office buildings in Downtown Columbia for approximately \$36 million: One Mall North and the American City Building: Obtaining control of these assets unlocks 1.5 million square feet of future development within Downtown Columbia's existing entitlements.

#### HOUSTON

-

Completed and opened the 302-room The Westin hotel in March 2016 located at The Woodlands.

WESTIN

18

- Executed a lease and build-to-suit agreement with th University of Texas Medical System in The Woodlands for a 203,000 square foot medical building.
- Commenced construction of our second self-storage property, consisting of 784 units, which is scheduled to open at the beginning of the second quarter of 2017. The first self-storage property, consisting of 654 units, opened during the first quarter of 2017.
- At Bridgeland, new home sales increased approximately 67% year-over-year due, in part, to our ability to deliver optimal lot sizes to align with changing market demand.

#### SUMMERLIN

- Completed a 20-year ground lease in Downtown Summeriin for a state-of-the-art practice facility for the new NHL team in Las Vegas, the Golden Knights.
- Completed and opened, in partnership with Calida, the Constellation, a 124-unit multi-family property located in Downtown Summerlin that is 65% leased.
- Continued the development of The Summit in partnership with Discovery Land Company, As of December 31, 2016, the luxury golf-course comm located in Summerlin had over \$226 million in contracted sales since inception.





#### WARD VILLAGE

- Contracted to sell approximately \$341 million in homes at Ward Village in 2016, bringing our total sales to date to \$1.4 billion since launching pre-sales of our first buildings in early 2014.
- Delivered our first residential building, Walea, in November 2016 with 92% of the 174 units contracted for sale as of December 31, 2016.
- Continued construction of Anaha, our second condominium tower, on achedule for completion in the third quarter of 2017. The building had approximately 94% of the 317 units contracted for sale as of December 31, 2016.
- Common de construction of Ae'o, our third condominium tower at Ward Village to be constructed above Honolulu's flagship Whole Foods Market, which is also under construction. Ae'o is scheduled for completion by the end of 2018. As of December 31, 2016, the building had 68, or 57% of the 486 units, under contract.
- Commercial Commercial of Ke Kilohana, our 424-unit condominium tower at Wind Villags. Scheduled for delivary in 2019, Ke Kilohana will include 379 workfore housing units and 40 market rate units with a CVBV Long's Drags located in the base of the building. As of December 31, 2016, the building had 386, or 01% of the 424 units, under contract.

#### DISPOSITIONS

- Closed on a 72-acre land sale to Charles Schwab Corporation for the development of a regional corporate campus at Circle Tanch in Westfake Texos, in parthership with Hillwood Development Company, Ld. This transaction paves the way for future mixed-use development on our remaining land.
- Sold Park West, a non-core open-air shopping center in Peoria, Arizona, for \$33 million, unlocking an \$18 million tax benefit.
- million tax benefit. Closed on the sale of a parcel of Land at The Elk Grove Collection in January 2017 of approximately 36 acres for grouss asles proceeds of \$35 million. The disposition accelerated the monetization of land value at the asset while allowing us to retain upside in the remaining 64 acres, which we plan to develop. In addition, we will recognize a tax loss on this sale of \$38 million as our tax basis in the asset was substantially higher than our sale price.
- The proceeds from these disposi will allow us to redeploy capital into acquisitions and strategic developments.

#### OTHER

- Converted a 20,000 square foot restaurant space into a 35,000 square foot Nordstrom Rack at the Outlet Collection at Riverwalk. The retailer opened for business in October 2016.
- Acquired the Macy's parcel at Landmark Mall in Alexandria, VA for \$22 million, which will accelerate the timeline to begin redeveloping this site.



The substantial achievements highlighted above and in my previous shareholder letters do not always translate into immediate share price appreciation. To quote renowned value investor Benjamin Graham:

In the short run, the market is a voting machine but in the long run, it is a weighing machine.

While over the past six years our focus has been on building our business and increasing the value of our assts, we recognize that marriet value is the ultimate barometer of success for a publicly-traded company. During the past two years, our market value has fluctuated within a relatively small mange.

#### TOTAL RETURN COMPARISON (INDEX - 100 AT INCEPTION

300 RM/

As a result, we are sharply focused on maximizing our recurring income and the net asset value of our holdings. As a developer of large-scale, mixed-use properties and master planned communities, we operate with a long-term mindset and our shareholder have benefitted from this approach to managing the buils company in November 2010, HHCb share price has grown at a compounded annual growth rate of approximately 2016, outpacing the growth of the S&P Boo (13%), the MSGL US BUT index (11%), and iShares Dow Jones U.S. Real Estate ETF (10%).

Developing master planned communities is a marathon, not a sprint, and we are still in the very early stages of our goal of creating long term shareholder value. We have just begun to achieve our potential; our 50 million square feet of remaining entitements are more than 12 times our total development activity over the last six years.

Despite the substantial business progress we have made in the last two years, our shareholder returns over the same period have not reflected this progress. Given the relative complexity of our business model, we recognize there is an opportunity for us to bring increased clarity and transparency to our assets and valiable potential. In 2017, we have begun and will continue to introduce several initiatives that are outlined below so that our investors can better estimate the intrinsic value of the company:

- Host guarterly conference calls in which we articulate Host quarterly conference calls in which we articula the company's results. As we continue to transform our developments and land holdings into operating assets that generate meaningful recurring cash flow, it is now time to provide additional insight into those assets. On our earnings calls, we will explain our outlook for each business segment and answer investor questions.
- Introduce new supplemental disclosures that will provide metrics for investors to monitor our growth.
- Host our first investor day in May 2017. This event will provide our stakeholders with an opportunity to learn more about HHC through an in depth review of the company presented by our senior leadership.
- Work to expand research coverage to improve awareness within the investor community.
- Together, we hope these initiatives will assist existing and potential shareholders in understanding the Howard Hughes story.

STRATEGIC

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1

OPÉRATING ASSETS

DEVELOPMENTS

1

#### **Aligned Incentives**

As mentioned in my past shareholder letters, upon joining HHC Invested \$15 million the company, with Grant Herlitz, IHC's President, investing \$2 million, both in the form of long term warrants. Throughout my career in real estate, have invested my own capital in ventures 1 support. This commitment to having "skin in the game" is at the core of our investment philosophy at The Howard Hughes Corporation. This year, I plan on purchasing a new \$50 million warrant. These warrants will be granted only if the shareholder meeting and, if the shareholders approve the grant, we will pay a fair market value purchase price for these warrants.

Investing this capital is a testament to our steadfast confidence in NHC's growth prospects as we will not benefit from any gain in the warrant unless the stock prio trades meaningfully advoie its current price. At the same time, we will lose our entire investment in the warrants if the share price remains flat.

WHILE WE CANNOT GUARANTEE SUCCESS, OUR INTERESTS ARE ALIGNED WITH SHAREHOLDERS AND YOU CAN BE ASSURED THAT WE WILL SUCCEED OR FAIL TOGETHER.



### **HHC Value Creation -**Three Complementary **Business Segments**

We operate in three complementary business segments: MPC, Strategic Development, and Operating Assets. The combination of these three segments enables us to control supply and use our scale to drive operating efficiencies, become the dominant player in our core markets, and deliver outsized riskadjusted returns. We think of our communities as customer centric ecosystems. Our customers live in our homes, work in our office buildings, and shop at our retail destinations.

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In our MPC segment, we plan, develop and manage small cities in markets with strong long-term growth fundamentals, including The Woodlands, Bridgeland, and The Woodlands Hills in Houston; Summerlin in Las Vegas; and Columbia, Maryland. This business involves the development of residential land and selling the improved acreage to homebuilders for the eventual sale of homes to new residents. Combined, our MPCs span over 80,000 residential acres, approximately four times the tise of the island of Manhattan, and are home to a population of over 342,000 residents and 160,000 jobs. We leverage our expertise by differentiating each of our communities within a distinct environment and ummatched amenity base, further fuelling demand for homes and commercial development.

A summary of the undiscounted and uninflated value of our MPC land holdings, exclusive of vertical developments and operating properties, is presented below:

#### MPC GROSS SALES VALUE

	Remaining Saleable and Developable Acres		Arrenge Price per Arre <sup>12</sup> (E in theoremats)		Projected Greenwalty	Arempe Cash Margin	Undiscounted/Uninflated Value (5 in millions)*				
Demonstry Bridgeland Maryland <sup>4</sup>	RESIDENTIAL	COMMERCIAL	RESIDENTIAL	COMMUNCIAL.	SELL-OUTDATE	RESIDENTIAL	RESIDENTIAL	COMMERCIAL	Tetal		
Bridgeland	2,518	1,530	1 272	5 294	2007	69%	3 646	5 003	8 1,241		
Maryland*	1 A A	108		216	2012	and the second s	1.1.4.1.1.	34	34		
Samalif	3,778	836	\$77	759	2039	68%	1,482	627	2.10		
The Woodlands	214	788	560	967	2025	995	172	754	935		
The Wootlands Hills	1,499	171	287	552	2010	8%	251	54	36		
Tered	8,100	1.423					1 1981		1.400		

klential pricing average 2016 to Palle with an atypical econ-menorial pricing estimate of o -tax cash flow estimates, ryland commential acres each meetin excludes 555 acres co onege pringfor Bridgdand, Sammedin and The Woolland. Sammedin average pring excludes the sale of approximately 12 its structure. It to form a sarrage printing for The Woollands 1282. were shade based sport most sake, block perio pipotoko and third party MPC experts. The Woollands Hills commended availabel at exc nate of cum

exclude land in Downtown Columbia that is hald within our Strategic Developments es contributed to the Summit joint sentere at an agreed upon value of \$225,0005ccm.



2016 REVENUE AT SUMERLIN

ACRES REMAINING TO **BE DEVELOPED & SOLD** ACROSS OUR MPC'S

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Our MPC segment generated earnings before taxes of approximately \$180 million for 2016 and for the past three years has averaged earnings before taxes of approximately \$172 million. It is worth noting that our cash margins at The Woodlands are approximately 98% due to the fact that The Woodlands residential is at the end of its lifecycle and almost all of the infrastructure is already in place.

The earnings and cash flow generated from this segment is one of the elements of HHC that sets us apart from other mail estate companise. Unlike other developers who have few sources of recurring cash flow, our cash flows from operating assets and our MPCs have enabled us to internally fund our developments without having to raise equity and dilute our shareholders.

Summerlin is a good example. In 2016, Summerlin generate over \$100 million in land sales and participation revenue, exceeding the \$100 million mark for the fourth year in a row. In 2014, we used approximately \$100 million of cash generated from land sales and contributed land held at a book value of \$17 million to develop the first stage of our urban core in the heart of the community. Downtows Summerlin: a 1.4 million square foot lifestyle destination with retail and office space. At stabilization, we estimate that Downtown Summerlin and ONE Summerlin will generate approximately \$20 million of recurring net operating income. While the value creation resulting from delivering this development at its expected stabilized yield is clear, what is often missed are the other banefits that is generate for the incommunity as evidenced by a 22% increase in the price of residential land sold to homebuilders since Downtown Summerlin and solft homebuilders since Downtown Summerlin and solft homebuilders since Downtown Summerlin period.

since Downtown Summerlin opened. As the master developer and majority landowner in each of our communities, we have a high degree of influence and understanding of both the local economy and the microecommy of the MPC. The self-contained ecosystem that we have created within each of our communities have local as ignificant price premium over comparable homes outside of our master planned environment and has helped a significant price premium over comparable homes outside of our master planned environment and has helped an isleid our properties from external economic preseures. Case in point: our Houste MPCa. Even though Houston's whome sales up more tha 67% from 2015. In The Woodlands, the effice market experienced positive net absorption in 2016 and all of our transits are performing their obligations, with some footing ewithin our officie portfolio.

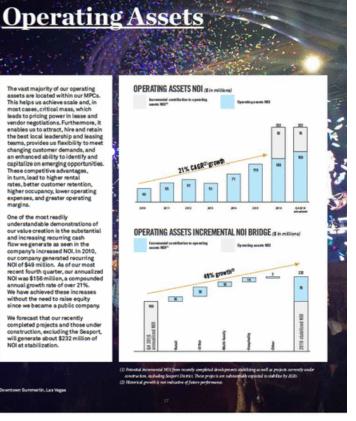
To tage writin our once por tous. With over 3,100 residential access of land remaining to be developed and sold across our communities, we have substantial untrapped value and significant expected future cash flows to be generated. In addition to the residential land, cur MPC segment contains more than 3,400 acres designated for commercial development or sale to non-competing users such as hospital. This land is held in our MPC segment until we identify demand for a new commercial development, at which point the land is transferred into our Strategic Development segment.



I am often asked by shareholders about HHC's future growth. Although we are constantly on the lookout for great acquisition opportunities, we have the lazury of being patient given our more than 50 million square feet of vertical development entitlements embedded within existing assets. Below is a table outlining an estimate of our remaining entitlements:

#### REMAINING ENTITI EMENTS

N MILLIOC										
	Ward Village	The Woodlands	Bridgeland	Summerlin	Columbia	Seeport	Other	Total		
Total	8.4	7.0	5.8	12.6	11.3	0.8	4.0	56.0		









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STATE & LA

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200.000 RESIDENTS AT FULL BUILD OUT

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MPC Las Ve

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With 22 schools, 150 parks, 150 miles of trails, 14 houses of worship, and nine golf courses – all more than almost any other community in the country. Summerin is the place to be if you want to live in Las Vegas. This is evident in the home prices, with home values at a more than 20% premium over other communities in the region. Summerits has built a strong brand reputation and benefits from favorable demographics, with average household income approaching \$140,000 per year.

With Southern Nevada's economy experiencing a broad-based expansion, Summerful continues to strengthen as a corm unity. Visitor traffic is at an all-time high, unemployment is at 50% (a 900 basis point improvement from the trough in September 2010), and approximately \$18 billion

of commercial real estate development is either planned or underway in the Las Vegas Vulley, including the future NFL stadium that will be home to the Raiders. We are well positioned to increase our share of the market as we further distinguist the community with the confluenced development and growth of Downtown Summerin. The first phase of our downtown, totaling 14 million square frest in 34 buildings, was completed at the end of 2014. Last year we horks ground on the practice facility for the Las Vegas NHL Beam. We have future development antilisement of over 5,000,000 square feet of additional residential, office and retail space. not including our plans to develop a stadium in Downtown Summerlin for the Las Vegas AAA baseball team. baseball team

(\$ in millions)	Asset Type	Square Feet / Units	% Occupied as of 12/31/16	2016 NOI	Q4 2016 NOI Annualized	Projected Annual Stabilized NOI
Operating Assets						
Downtown Summerlin <sup>10</sup>	Retail/Office	1,002,722	80.0 %	\$ 19.0	\$ 20.8	\$ 32.0
Constellation <sup>18</sup>	Multi-Family	124	51.8%	(0.1)	NA	1.1
Total				\$ 18.9	\$ 29.8	\$ 33.1

<sup>1)</sup> Includes 206,279 SF of office (ONE Summerlin).

1) Includes 200,279 Sr of opport (UNIX summersum, 2) Joint venture NOI is shown at 50% ownership interest. (3) Sabilitati NOI is shown at pretent of (1) trailing 12-month actual results or (ii) stabilized NOI at time of initial under annualized NOI could exceed projected stabilized NOI as a result of non-recenting items such as losse termination free. riting. In certain situations, c 24

RESIDENTIAL LAND SALES

RESIDENTIAL LAND SALES We have significant additional capacity at Summerlin with approximately 3,800 remaining saleable residential acres, translating to approximately 15,700 residential locs, with a project de sell-out date of 2039. Our Summerlin MPC segment generated \$111 million of residential land sales in 2016. For 2017, we expect our residential land sales business to continue to remain strong and for the fifth year in a row exceed the \$100 million milestone. Average price per acre in 2016 was \$537,000, excluding the \$40 million sale to Puite Homes. The Puite sale was using a as the homebuilder will be responsible for installing power and drainage facilities to the village. Unlike in one of our typical sales, HHC is not obligated to incur any development costs within the boundaries of the parcel. Current ales volume of anonymetably 2000 new homes

Store and

within the boundaries of the parcel. Current sales volume of approximately 7,000 new homes per year is half of historical market forecasts that projected Las Vegas to reach 14,000 new home sales per year by 2016-2017. Given the recent lack of expansion in new home sales, we have remained careful to not sell home builders tost that would put excessive inventory in their hands. As part of our efforts to increase velocity, we are focused on developing a product that targets a broader pool of potential homebuyers. In the greater Las Vegas region, approximately 70% of home sales are below \$400,000. In Summerlin, with our focus on maintaining its reputation and brand positioning as a luxury commity, we have historically not met that lower proved segment of market demand. Most recently, we have been focused around developing a lot size, structure, and product type that can both maintain the high quality of product in

rdin while allowing us to have a price point that Summerin while allowing us to have a price point that meets this demand. Our goal is to access this market demand in 2017 and 2018 using land that would otherwise not be monetized for many years. This could provide for both the acceleration of near term cash flows and increase the net present value of this MPC.

**\$226M** 

LOTS CONTRACTED AT The summit

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annun ann

#### THE SUMMIT

The Summit is our joint venture with Discovery Land Company ("DLC") to develop a 556-acre luxury golf course commonity that will kurther differentiate Summerlin as the place to live in the region. The project delivered its first lots in 2016 and is performing above plan. We had contracted to sell'1 lots for 3226 million as of December 31,2016. Early interest has come predominantly from the local market, which is asyptical for traditional DLC projects. Development remains on schedule and on budget.

The early success of The Summit is a testament to Mike Meldman, Discovery's Chairman and CEQ, and his impressive team as well as the strong brand reputations of DLC, HHC, and Summerlin that together create the perfect trifecta.

The joint venture distributed \$23 million in 2016, and recorded equity in earnings to us of \$44 million. We expect The Summit to grow substantially as lots close and we realize the full potential of this unique venture. The success of this project should also increase the appeal of our remaining MPC acreage for homebuilders and future home buyers.



#### RETAIL AND OFFICE

REIAL AND OFFICE We continued to enhance the tenant mix at Downtown Summerifin in 2016, highlighted by the opening of H&M, Dave and Busters, West Elm, and Maggiano's. The upgraded and expanded tenant roater has led to an approximately 20% increase in year-over-year traffic and sales of 5577 per square 60x excluding pack altes and anchors. In 2016, we experienced headwinds route Sites and anchors. In 2016, we experience headwinds from the Sports Authority and Golfsmith bankruptcies, soft sales from a handful of tenants, and lower leasing velocity than we previously anticipated. NOI for Downtown Summerfin and ONE summerlin was 319 million in 2016 and is projected to grow to \$32 million at stabilization, which we now estimate tooccur by the end of 2018. The slower than anticipated stabilization in primarity due to delayed lease-up and rent commencement dates as well as the ned to reglace non-performing tenants or defaulting tenants.

#### MULTI-FAMILY

We completed the Constellation in a joint venture with Calida in the third quarter of 2016. The 124-unit project was 65% leaded as of December 31, 2016 at average rents of \$1.49 per square foot.

#### FUTURE DEVELOPMENT

Downtown Summerlin has strong momentum that will allow us to deploy our 5.5 million aquare feet of entitlements and continue enhancing the community with our new commercial developments.

You can learn more about Summerlin at www.Summerlin.com



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## **Houston MPC's**

The Houston region includes The Woodlands, Bridgeland and The Woodlands Hills communities. Each of these assets is in a different stage of the MPC life cycle.

<u>The Woodlands</u>; With only 1,000 residential lots and approximately 790 acres of commercial land remaining to be developed, the community is one of our most mature MPCs.

 <u>Bridgeland</u> has nearly 15,000 residential lots and 1,530 commercial acres remaining for development.

 <u>The Woodlands Hills</u>: Forecasted to deliver its first product to homebuilders in the latter half of 2017, the new MPC has a full cycle estimate of 5,000 residential lots to be developed over a 13-year period.

	THE WOODLANDS	BRIDGELAND	THE WOODLANDS HILLS	TOTAL
REMAINING LOTS	1,136	14,827	5,084	21,027
REMAINING COMMERCIAL LOTS	788	1,530	171	2,489
SELLOUT PERIOD	8	19	13	1000

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#### The Woodlands

Created by visionary oil businessman George Mitchell in 1974 with an original concept design inspired by James Rouse's master plan of Columbia, Maryland, The Woodlands has grown into one of the country's most recognized MPCs over the last 40 years. Today, more than 115,000 residents and several Fortune 500 corporations call The Woodlands home, including Anadarko Petroleum, Chicago Bridge & Iron, and Huntsman Corporation. In addition, several large corporations maintain regional campuses in The Woodlands such as ExxonMobil, Chevron Phillips, Baker Hughes, McKesson, and Aon. As a result of the robust corporate presence, The Woodlands is one of the largest employment hubs in the region with over 60,000 jobs, helping to maintain economic stability with an average household income in excess of \$110,000.



Since acquiring Morgan Stanley's remaining 47.5% ownership interest in The Woodlands in 2011 for \$117.5 million and their share in the \$261 million of total debt on the community, we have sold over 3,000 readential tots for approximately \$190 million and 169 acres of commercial land for \$141 million. Today we value the remaining land in The Woodlands at \$926 million on an uninflated/ undiscounted basis. In addition, we have invested total capital of approximately \$170 million square feet of office, 224,000 square feet of netail, 704 multi-family units, and 913 hotel rooms all of which generate net operating income of \$84 million fannualized as of fourth quarter 2016) and \$98 million of expected NO1 equarity to a stabilized yield of 10% on our total project costs. Today, we value the community at 14.5 billion net of approximately \$900 million of debt.

Below is a brief overview of our operating assets at The WoodLands.

#### OFFICE

Our office portfolio in The Woodlands consists of approximately 2.1 million square feet across 11 properties. Our office properties range in size and location to satisfy a broad range of tenant requirements. Our scale allows us to compete for tenants at every stags of a company's life cycle, from small companies searching for affordable space to Forture 100 corporations interested in state-of-the-art build to suit office space.

Total NOI from our office portfolio in The Woodlands was \$32 million in 2016 which is expected to grow to \$53 million once our newest developments in Hughes Landing stabilize. Bélow is a table outlining our existing operating office assets in The Woodlands along with their 2016 projected annual stabilized NOL.

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(\$ in millions)	Square Feet / Units	% Occupied as of 12/31/16	2016 NOI	04 2016 NOI Annualized	Projected Annual Stabilized NOI
Operating Assets - Office					
1725 – 1735 Hughes Landing Blvd	651,924	73.8%	\$ 3.0	\$ 9.4	\$ 14.4
Three Hughes Landing	321,000	10.0%	(0.5)	NA	7.6
3 Waterway	232,021	100.0%	6.7	72	6.7
4 Waterway	218,551	100.0%	6.5	6.7	6.5
One Hughes Landing	197,719	100.0%	6.0	62	6.0
Two Hughes Landing	197,714	96.3%	5.0	8.2	6.0
3831 Technology Forest	95,078	100.0%	2.0	1.8	2.0
9303 New Trails	97,553	86.7%	1.6	1.5	1.8
1400 Woodloch	95,667	93.5%	1.7	1.7	1.7
2201 Lake Woodlands	24,119	30.5%	(0.1)	-	
Total	2,131,346		\$ 31.9	\$ 42.7	\$ 52.7

(1) Stabilized NOI is shown at genater of (2) insiling 12-month actual results or (0) stabilized NOI at time of ionizal underwriting. In certain athastions current annualized NOI could exceed projected stabilized NOI as a new researcing terms such at lease termination fees.





HOSPITALITY

Our hospitality portfolio in The Woodlands consists of three hotels: The Woodlands Resort & Conference Center, Embassy Suites at Hughes Landing and The Westin. Today, our portfolio is quite different than It was three years ago. In 2014, we completed a redevelopment and expansion of the Woodlands Resort & Conference Center that included renovating 222 existing guest rooms and constructing a new wing of 184 guest rooms and aultes. In 2016, we completed and opened the Embassy Suites at Hughes Landing, which has been ranked the top hotel on the Embassy network. In 2016, we opened The Westin along The Woodlands Waterway in Town Center.

As a result of the impact of lower oil prices on the Houston economy, 2016 was a challenging year for our hospitality segment as occupancy was lower than forecasted at both the Resort and The Westin. We have further optimized the hosels' operations and they are well politioned to continue to leason in the corning years. In 2016, NOI form our hospitality segment was \$13 million, which we expect to ultimately grow to \$32 million at stabilization.

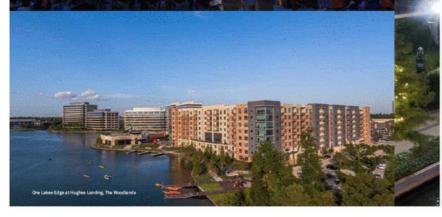
Below is a table outlining our existing operating hospitality assets in The Woodlands along with their 2016 projected annual stabilized NOI.

(\$ in millions)	Keys	2016 NOI	04 2016 NOI Annualized	Projected Annual Stabilized NOI
Operating Assets - Hospitality				
Wandlands Report & Conference Center	406	\$ 7.6	\$ 7.7	5 16.5
The Westin at The Woodlands	302	1.7	4.8	10.5
Embasey Suites at Hughes Landing	205	3.6	4.3	45
Total	913	\$ 12.9	\$ 16.6	\$ 21.5

(1) Subilized NOI is shown at greater of (i) trailing 12-month actual results or (ii) stabilized NOI at time of initial anderwriting. In certain stations, current annualteed NOI could exceed projected stabilized NOI as a rould of nonreasering items such as law a termination fies.



WE OWN THREE MULTI-FAMILY PROPERTIES IN THE WOODLANDS THAT TOTAL 1,097 UNITS.



#### GIO Letter To Shareholde

MULTI-FAMILY

We own three multi-family properties in The Woodlands that total 1,037 units. Similar to our office properties, our multi-family portfolio is uniquely positioned to serve a wide range of residents, from millennials moving into their first home after college to empty nesters looking for the best amenities a property has to offer. Our most moent development, One Lukes Edge, is the gold standard for multi-family loving in The Woodlands. In 2016, the NOI of our multi-family segment in The Woodlands was \$8.3 million. We expect NOI from this segment to grow to \$177 million once One Lakes Edge stabilizes and Millennium Six Pines contributes our 100% share for a full year.

(\$ in millions)	Units	% Occupied As of 12/31/16	2016 NOI			4 2016 NOI Innualized	Projected Annual Stabilized N01			
Operating Assets - Multi-Family										
One Lakes Edge *	390	69.2%	5	35	5	4.0	\$	7.5		
Millennium Six Pines <sup>as</sup>	314	85.7%		1.5		3.9		4.6		
Millennium Waterway	393	83.0%		3.2		2.4		4.5		
Total	1,097		\$	83	5	11.3	5	16.6		

None 1) NOI holden One Lales Edge Retail. 2) Phis to care sequelation of our particular particular in this property is July 2016, we owned as 10. (XN interest. The NCI shown have refle-seemed subsequent to the expension. The time is the expectation, one show of the property NCI was approximately EX million. 3) Shahdana (NOI is shown at greater of 5) malling 12 month annual results or (6) mahiluted NCI at time of initial examination annualized IOOI could examed projected stabilized POI as a result of non-resorting term such achieves termination fee.

#### RETAIL

We own approximately 308,000 square feet of retail across six properties in The Woodlands. These properties are primarily located in Town Center and Hughes Landing and offer a variety of dining and shopping offerings from restaurants such as Truluck's, Fogo de Chao and Del Frisco's Grille to grocery stores such as Whole Foods Market. Our retail portfolio is 94% leased with an average remaining term of eight years. In 2016, total NOI from our retail portfolio in The Woodlands was \$8 million.

Below is a table outlining our existing operating retail assets in The Woodlands along with their 2016 projected annual stabilized NOI.

(\$ in millions)	Square Feet	% Occupied As of 12/31/16	2	1016 NOI	An	Q4 2016 rualized NOI		rojected Annual Stabilized NO1
Operating Asserts - Retail								
Hughes Landing Retail	126,131	\$7.4%	\$	3.4	5	42	5	15
One Lakes Edge Retail*	23,280	99.2%						(C) ( # 100 )
Creakalide Willage Green	74,669	84.5%		1.5		1.5		1.9
20/25 Waterway	50,062	\$7.5%		1.8		1.9		1.8
Waterway Garage Retail	21,513	99.8%		0.5		0.7		68
1701 Lake Robbins	12,306	64.1%		0.4		64		0.4
Total	MEAN		1	22	1	1.7	1	84

2) Stabilized NOI is there at greater of (0 trailing 12-month actual results or (ii) stabilized NOI at time of initial unders annualized NOI could exceed projected stabilized NOI as a result of non-recorring items such as lease termination free ting In certain site

In addition to the above, we have a pipeline of entitlements that could total more than 7,000,000 square feet. You can learn more about The Woodlands at www.TheWoodlands.com





## <u>Columbia</u>

Developed by Jim Rouse, the father of the MPC business, Columbia was among the first MPCs in the country. Its strategic position between Battimere, MD, and Washington, D.C. enabled it to thrive. Today, it is home to more than 112,000 residents.

While The Rouse Company sold all of the community's singlefamily neidential inventory many years age, the central core was reserved for the last stage of developments on that it could become an urban-oriented business and cultural hub known today as Downkom Columbia. This strategy is consistent with The Woodlands, which created enormous value by reserving strategically located "fown center" land for commercial development later in the life cycle of the MPC.

Downtown Columbia is located in Howard County, which has a population of approximately 287,000 residents and one of the nation's most educated workforces. It is at the center of the growing cyber security industry because of its proximity to Fort George Meade, U.S. Cyber Command, and the National Security Agency.

The county is also home to major research institutions such as Johne Hopkins and companies like W.R. Gruce, Accuvant Federal Solutions, Tenable, and The Coastal Companies. As of December 2016, the Howard County unemployment rate was 2.7%. Household income are high in Howard County with median household income at over \$110,000. Owing to its many amenities and strong schools, Columbia was ranked the top small city to live in by Money Magazine in 2016.

Our focus over the past six years has been on the commercial development plan for Downtown Columbia, which provides us with the ability to develop approximately 13 million square feet comprised of 5,500 residential units, 4,3 million square feet of office, 1.3 million square feet of thetail, and 640 hotel norms. Below are some updates of our progress over the last 12 months.

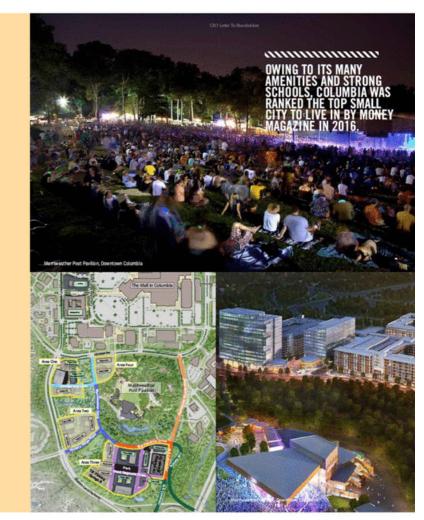
Afé Söfné updates of oll progress over the sam a moneta-On November 9, 2016, The Howard County Council passed legislation approving up to \$600 million in tax increment financing bonds to fund critical public infrastructure improvements in the Marriveather District within Downtown Columbia, including significant roadwork and 2,500-space parking structure. A THF is a whicle commonly used by juridictions around the county to fund development of public spaces or infrastructure. THFs use future incremental tax review or exoluting from the development to finance the infrastructure needed to accelerate the larger project.

#### DOWNTOWN COLUMBIA MASTER PLAN BY THE NUMBERS



4.3M

1.3M



HHC Annual Review 2016

RETAIL

MULTI-FAMILY

In 2016, we completed leasing the Columbia Regional Building, adding NuVasive to the third floor. We successfully repurposed the former Rouse Company Headquarters, designed by anchitecture giant Frank Gelhy, Into a dynamic Whole Foods-monched destination in Fell 2014, our Columbia retail portfolio totals 89,000

Our first multi-family development in Columbia, The Metropolitan Downtown Columbia, stabilized in 2016. Distributions in 2016 in the 50/50 joint venture with Ke totaled \$5 million of which \$4 million was a result of refinancing the debt.

In 2016, under another 50/50 joint venture with Kettler, we began construction on the 437-unit nu-flats/TEN.M project adjacent to The Metropolitan Downtown Columbia. We contributed five acres of land to the project valued at \$23 million.Additionally, we invested \$9 million of capital to ready the land for development last year.

Below is a table outlining our existing operating assets in Columbia along with their 2016 projected annual stabilized NOL

#### OFFICE

Through two transactions in recent years, we acquired 10-70 Corporate Center and became the deminant office landowin Rowntown Columbia, controlling approximately 50% of the supply in the market. Last year, we completed Drea Merriveather, the first new office building to be delivered in Downtown Columbia in decades. Medistar Health, the region's largest healthcare provider, occupies 42% of the project and will cover carrying costs while the remainder of the building is lessed.

We began construction on Two Merriweather, our second office building in the Merriweather District. Pearson PLC, an international publishing and education company, will occupy approximately 55% of the building when complete at the end of 2017.

Additionally, we closed on the purchase of the American City Building in the Lakefront District. The purchase price of \$14 million is net of insurance proceeds held in encrow from a previous casuadty. While this office building is vacant, its value lies in our ability to unravel complicated and restrictive parking easements, which will allow us to redevelop a significant portion of the Lakefront. We are hard at work fine tuning a dynamic plan that will accelerate development opportunities in the market.

To 2016, we purchased One Mall North, a 100,000 equare foot fully leased office building, for \$22 million. Without assigning any value to the improvement, the implied purchase price of the building would equate to the value of the land we contributed to our first joint venture with Kettler for the construction of the Metropolitan. We believ our basis in the buildings positions us to create value over the long term.

#### COLUMBIA - OPERATING & UNDER DEVELOPMENT ASSETS

(\$ in millions)	AssetType	Square Feet / Units	% Occupied As of 12/31/16	2016 NOI	2015 NOI Q4 2015 NOI Annualized		Projected Annual Stabilized NOI		
Operating Associa									
10-70 Columbia Corporate Centor	Office	886,803	881%	\$ 11.3	5 10.3	5	12.4		
The Matropolitan **	Multi-Samily	380	\$26%	2.1	2.8		3.5		
Columbia Regional Building	Retail/Office	88.556	724%	1,4	1.5		2.2		
One Mail North	Office	\$7,364	1000%	NK.	NA		1.6		
One Mentweather	Office	199,000	420%	NH.	NA		5.1		
Columbia Operating Properties	Various	100,903	909%	8.1)	6.1		0.5		
Subscraf				\$ 14.7	\$ 14.7	\$	ຮມ		
Under Development									
n.fat51	Multi-Family	437	NA.	NA.	NA.	-	4.0		
Two Montiweather	Office	130,000	NA.	NA.	NA.		3.6		
Submark I				1.1.4			7.6		
Total				\$ 14.7	\$ 14.7	1	32.9		

wars () Joint wenture NOI is shown at sha

9 Sublisted NOI is shown at greater of (i) trading 12-mosth actual results or (i) stabilized NOI at time of initial underwriting. In artuin situations, correct annualized NOI could access projected stabilized NOI as a result of non-recurring times such as lease termination fea.



HHC Annual Review 201.6

#### **Future Growth**

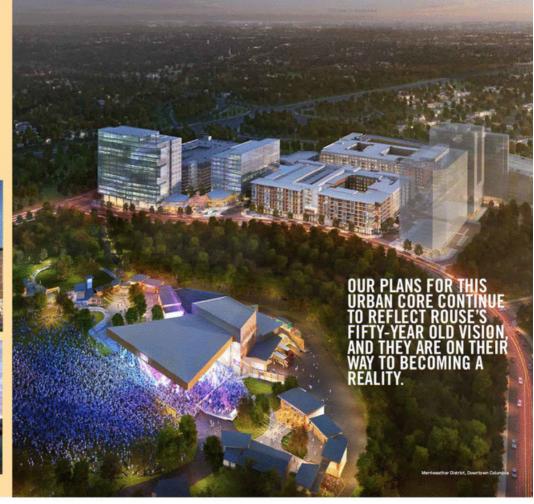
We plan to accelerate development in Downtown Columbia in 2017. We will complete previously approved infrastructure and roadwork design required to open the southern portion of the Merriweather District for vertical development.

We continue to generate interest from a variety of businesses in Downtown Columbia including healthcare, cyber security and other technological and research-oriented companies. By developing a corporate employment center, more people will want to live and play in Downtown Columbia. Our plans for this urban core continue to reflect Rouse's fifty year old vision, and they are on their way to becoming a masity. We are proud to be honoring his legacy in creating Downtown Columbia and reimagining the community for a new generation of residents and office workes.

You can learn more about Downtown Columbia at www.downtowncolumbiamd.com







## **Seaport District**

When we obtained control of the South Street Seaport in 2010, we quickly recognized the opportunity to transform the storied site into a premier destination for New Yorkers and an anchor for the thriving Lower Manhattan community while embracing the waterfront and historic cultural fabric of the locale.

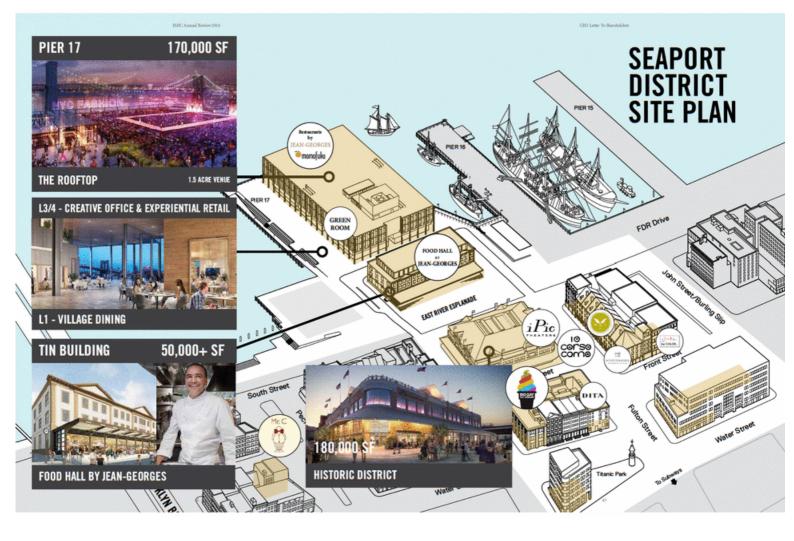
Today, that vision is well on its way to becoming a reality.

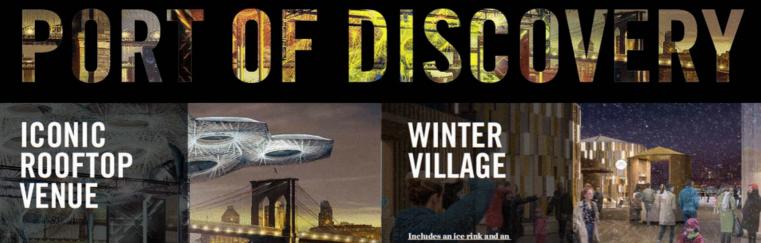
9 SUBWAY LINES

ORLD

6 FERRY ROUTES & WATER TAXIS

EAST RIVER





That can host events for up to 4,000 people standing or 2,600 seated

Since September 111b, 2001, the Seeport neighborhood has become one of the fastest growing residential areas in New York City, attracting young, affluent, well-educated New Yorks met the average household income exceeding \$200,000. This is only the beginning as many new residents will be inducating to the area with 72 residential buildings totaling more than 4,100 units under construction or planned for completion. An increase in visitors will also follow with approximately 4,600 hotel norms under constructioner alaened for commeltion.

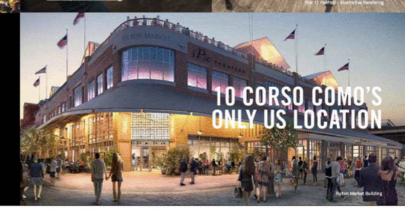
At the same time, Downtown NYC has become a hub for media, creative, and tachnology companies with more than 800 creative and technology companies calling the neighbothood home, which complement the existing strong base of financial services and insurance businesses. Today, approximately 500,000 people work in Lower Manhattan.

Lower Manhattan has never been easier to access with the opening of the Fulton Transit Center in 2014 (a 5-7 minute walk from the Seaport) and the World Trade Transportation Hub in 2016 (a 10 minute walk from the Seaport). Combined, these two transport links serve more than 500,000 daily commuters and provide convenient access to the Seaport for those links throughout the metropolitan area. With Brocklyn's recent resurgence, Lower Manhattan s becoming the new center of New York City.

ts New York's original commercial hub, the Seaport's jistinct architecture and unmatched views of the Brooklyn offigig and East Niew have always made it a highly visited ourist attraction, welcoming approximately 12-15 million ourists annually prior to the redevelopment. However, our our has been to create a cardhully cursted destination

The current redevelopment encompasses seven buildings spanning several city blocks along the East River waterfront in Lower Manhattan. The development consists of three distinct areas: the historic district, Pier 17, and the Tin Building.

#### Includes an ice rink and an event space that holds up to 500 people seated and more than 1,800 standing





Historic District<sup>-</sup> The historic district, or as we call it, the Uplands, consists of 100,000 square feet of retail space, which includes the 100,000 square foot Fulton Market Building, O uf first cornerstone tenants to egen in the revitalized district was IPic Theaters, which opened in October 2016 with a 20-year lease on 46,000 square feet in the Fulton Market Building. The IPic at the Seapert is Manhattan's first new commercial multiplex movie theater in over a decade and currently IPICs on M Manhatan location.

In September, we announced that iconic retailer 10 Oproso Como, founded in Mian in 1991 by style visionary and former fashion editor Carla Sozzani, will open in the Uplands. The store will be 10 Corso Comolo only U.S. Iocation. For those of you not familiar with 10 Corso Como, it is the world's original concept store and emulates a living magizine with its wide range of offerings that include a restaurant. bar, art gallery, fashion, home gods, design objects, books and more (To learn more visit www.10corsocomo.com). 10 Corso Como will join other previously announced tenants in the historic district such as McNatly Jackson Books, Socth and Soda. By Chioe, Big Gay ie Crame, and Dita Eyeware. We expect the Uplands to be substantially repositioned by mid-2018.

Pier 17 - The new building will house approximately 170,000 square feet over four levels overlooking the East River and Brooklyn Bridge. The first two levels will house a mix of dynamic restaurants and experiential retail, including concepts from acclaimed restauranteurs lean-Georges Wingerichten and David Chang (Founder of the Momofuku Group). Floors three and four will consist of approximately 100,000 square feet of space that will likely be a mix of creative offlox, experiential retail and event space. Fire 17 will be highlighted by a 1.5-acre roottop event and entertainment evene that will be home to a restaurant, private events, a community open space, summer concett series and a vibrant winter willage experience in a unique setting with unmatched views of the Brooklyn Bridge, East Hower, and the New York skyline. The rooftop will be able to hold approximately though of this contop, it is a space that needs to be even and experienced in order to understand its utilmate potential.

In building - the Imbuilding will encompass approximately 50,000 equare feet, housing a food market that will rival the most extraordinary food experiences in the world. Operated by Chef Jean-Georges Vongerichten, the market will pay homage to the original Futon Fish Market that opened at the Seaport in 1822. The existing building will be carefully deconstructed, removed from its deteriorated platform, and rebuilt 30 met back from FOR Drive to restor rist visibility and move it above the flood plain. In curating the district, we have structured many of our leases to have a significant component of percentage rout of to give HHC a partnership intensit in the business. As a result, our ability to realize returns at the higher end of our expectations will be driven by the ultimate sales productivity per froat that our food and beverage and retail offerings schieve. We could have accepted more tandificant business model with a focus on base rents, however, believe we can create greater risk adjusted returns and a substantially more valuable property by creating a destination with distinct experiences and by participating in tenant success in a meaningful way. Gliven the Sesport's many

a meaningful way. Given the Seaport's many possibilities and the current state of development, it is currently more complicated to value than our other core assets. Dur vision is to create a destination and property that we would want to own for a lifetime on a site that is imeplaceable in location, arohitecture, and is coin chature is the heart of one of the fastest growing neighborhoods in the world's most vibrant city.



CEU Letter 10 startes au





We are updating our total construction costs for the Seaport District, now inclusive of the Tin Building, to a gross cost of \$785 million, or \$731 million net of our Superstorm Sandy insurance proceeds of \$54 million.

#### WE ARE TARGETING A STABILIZED ANNUAL RETURN BETWEEN 6% AND 8% OF OUR NET COST ESTIMATE OF \$731 MILLION.

You can learn more about the Seaport District at www.southstreetseaport.com

# Ward Village

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We continue to make our mark in Honolulu with substantial progress in transforming Ward Village into one of the great urban master plans in the world. Our 60-acre vertical MPC, located steps from the beach on the south shore of Oahu between downtown Honolulu and Waikiki, will become an international benchmark for community development, architecture, public space and culture.



The property is currently comprised of 1.3 million square feet of retail, industrial and office space. Our master plan entitlements allow for up to 9.3 million square feet of mixed-use development. At full build out, we will deliver over 4,000 homes and more than one million square feet of retail space. In 2016, Ward Village generated \$22 million of NOI from existing retail and industrial space, a large portion of which will be redeveloped as part of the master plan. It is unusual for a development site to generate meaningful recurring income, particularly to continue doing so throughout the redevelopment.

As the largest LEED-ND Platinum certified development in the country, Ward Wilage is at the forefront of sustainable community development and will contain public amenities at a scale that no other development in Hawaii offers. These public amenities include a planned central plaza in the heart of the community new tree-lined sidewalka, and bike lanes with access to an over 100-acre public beach park and the adjocent Kewald harbor, which we control and operate under a 35-year ground lease with the Hawaii Community Development Authority. To date, we have sold more than 1,100 homes since we began sales in early 2014.

Given its unique beauty and location between the U.S. and Asia, Oahu continues to attract a growing number of visitors. In 2016, Honolulu vectomed approximately 8.8 million visitors, 15% above its prerecession peak in 2006. At the same time, the employment market in about. As of Docember 2016, the Honolulu unemployment rate was 2.4%. As a nexuli of the high burriers to entry and limited new supply Honolulu and the broader Oahu residential market continue to show strength. Last year was marked by steady year-over-year median price increases and limited supply of new home deliveries. Economists forecast median condominium prices to increase by approximately 5.5%<sup>2</sup> over each of the coming three years.

We had a strong 2016 at Ward Village, constructing to sell \$341 million during a year in which our only new product to hit the market was Ke Kitohana, our primarily workforce housing tows: We contracted to sell a total of \$872 million in 2014 and 2015.

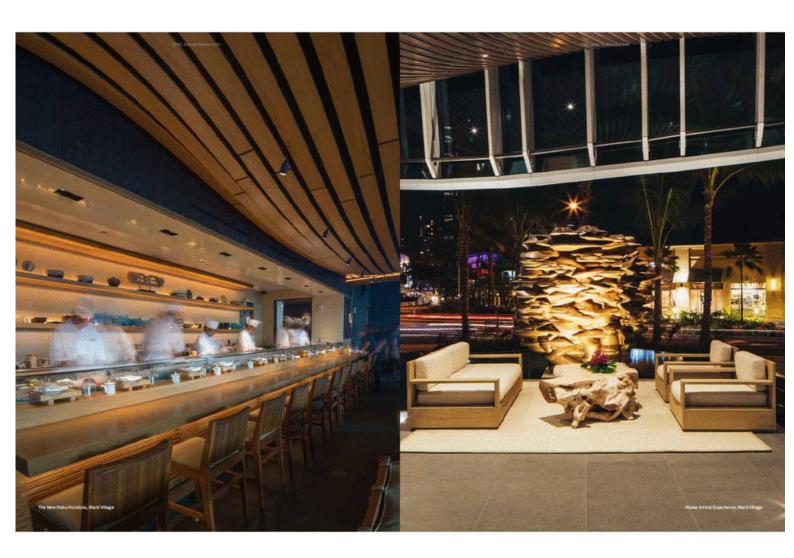
Because we offer product at a wide range of price points to meet demand, we have the opportunity to absorb the majority of new customers in this market. That said, absorption has slowed for condominium units priced over \$2 million due to the increased supply of luxary product brought to market over the past several years. This will likely impact the design of future towers over the medium term.

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We have made important contributions to the community beyond our development activities. We created the Ward Village Foundation to give back to the community and to date have committed more than \$2 million to local causes. We have also taken a leadership role in bringing art and culture into the neighborhood, as evidenced by our role as founding sponsor of the 2017 Honoluka Bennial. The hub of this inaugural biennial is located at Ward Village, featuring works from 33 local and internationally renowned artists, many being exhibited for the first time in Hawaii from March 8 to May 8. Qur long-term commitment to the city goes beyond our business interests. Our local executives are members of the community and dedicated to strengthening Honolulu for future generations. Their efforts have touched organizations as wide-manging as the YMCA of Honolulu, Make A Wish Hawaii, The Bishop Museum and HomaAid Hawaii (founded by the Ward Village Foundation to help serve Honolulu's homeless population).





CEO Letter To Stareholder

#### WAIEA AND ANAHA

We booke ground on Weise in June 2014 and opened in November 2016 at a total cost of approximately \$414 million, exclusing land. The tower has an 8,200 square foot Nobu that is projected to generate \$0.5 million in annual NOI in 2017. As of March 31, 2017, we had sold 163, or 94%, of the units.

the unics. We broke ground on Anaha in November 2014, which is scheduled to begin closings in third quarter 2017 at a total coat of approximately \$401 million, excluding land. This tower will include 16,000 square feet of retail which is projected to generate \$1 million in annual NOI upon stabilization in 2018. As of March 31, 2017, we had sold 301, or 95%, of the units.

#### AE'0

ALU We broke ground on the first phase of Ae's in March 2016 and the tower is scheduled to begin closings in the first half of 2019 at a total cost of approximately5423 million, excluding iand, Additionally, the tower will have 672000 square feet of retail, anchored by a flagship Whole Foods Market, which is projected to generate \$2 million in annual NOI upon stabilization in 2019. As of March 31, 2017, we had sold 288, or 62%, of the units.

#### **KE KILOHANA**

Ne NLUMANA We broke ground on Ke Kilohana in October 2018, which is scheduled for completion in 2019 at a total cost of approximately \$219 million, excluding land. The 424-unit project contain 375 workforce units, priced below-market, which allow for the development of approximately 1,500 market-rate units. The tower will include 22,000 sequer feet of retail leased to CVS/Longs Drugs and is projected to generate \$1 million in annual NOI upon stabilization in 2020. As of March 31, 2017, we had sold 387, or 91%, of the units.





Excluding the value of our land, we anticipate achieving a 30% gross margin on our market rate condo developments for the overall master plan with front row sites obtaining higher margins and second or third row sites obtaining lower margins.

Sites obtaining lower margins. The market-rate housing projects allow us to subsidize the development of workforce housing, which is exclusively for local residents. To date, we have averaged sales per foot of approximately \$1,400 no run market-rate buildings over a wide range of product. We have approximately five million square feet of market rate residential development entitiments remaining. The completed master plan will include more than one million square feet of retail for which we expect to achieve net rents between \$50 and \$75 per foot. It is worth noting that Ward is located 5-7 minutes walking distance from Ala Maana Mall, one of the most productive shopping destinations in the country with sales of approximately\$1,400 per foot, and as such we expect the retail of the development to grow into a valuable source of recurring income.



#### KEWALO HARBOR

The Kawalo Basin Harbor sits along Ward Village's frontage and forms the foreground of ocean views for thousands of condominiums planned or in construction. The Harbor, which leases silps for charter, commercial finding, and mcreational vessels, is a valuable amenity to the greater community that is unmatched on the island. In 2015 following an extensive RFP process, the Hawaii Community Development Authority (HCDA) granted us the rights to nefurbish and reimigorate two parcels of land that skirt the harbor as well as manage the harbor. This will allow us to create an integrated environment around Ward Village that maintains the integrity and rich history of the area.

that maintains the integrity and nch hatdry of the area. The alter is approximately 55 acres and is comprised of 146 boat aljes. We plan to spend approximately 520 million in order to mplace existing plans. Improve security features, upgrade access to utilities, and add 36 boat silps for a total of 150 align active redevelopment. Linewater construction is expected to commence in late-2017 with expected comprises in late 2019. In addition to being an amenity for the broader community, thanks to its depth and large slips. Kewalo is regularly home to large superyachts making their way across the Pacific.

#### FUTURE DEVELOPMENT

As I mentioned last year, we continue to think about how we can develop innovative product that will meet the needs of the market and enable us to accelerate sales. To that end, we are focused on bringing our next residential tower to market this summer, which will consist of smaller, more efficient units with lower nominal price points.

You can learn more about Ward Village at www.Wardvillage.com

## <u>Other Notable</u> <u>Opportunities</u>

Other assets include 110 N. Wacker in Chicago, Landmark Mall in Alexandria, Circle T Ranch in Dallas, Elk Grove in California, and West Windsor in New Jersey. These assets are held in our Strategic Development segment. Even though they are not part of our core assets, we have significantly advanced predevelopment efforts and have taken major steps to unlock value. These steps include:

- Beginning to masterplan a large mixed-use development is partnership with Hillwood at Circle T Ranch
- Acquiring the Macy's site at Landmark Mall, providing us with the ability to transform the enclosed mall and the Macy's parcel into a vibrant open-air, mixed-use communit with mail, residential, and entertainement components.
- Executing on a partial sale of land at our Elk Grove site to The Witton Rancheria tribe for \$36 million in January 2017. The tribe will construct a casin on the site which will be linked to our future outlet/hybrid lifestyle development.
- Recently announcing plans for a future 51-story, trophyclass office building to be developed on 110 North Wacker i collaboration with Riverside Investment & Development.



Sector Street Street

CEO Letter To Shareholder

## CONTENT Is king

Twenty-one years ago, Bill Gates wrote an article about the importance of content and the role it would play in the growth of the internet. The article was titled "Content is King" and that idea might be even more relevant today than when it was written.

We operate in a world in which unique content and experiences, both in the digital and physical worlds, command a premium.

Today, businesses that offer clustomers unique content, product, or experiences are the ones that are in the best position to thrive (think Olsney, Zara, and Netfik). Consumers are less and less likely to shop for purely transactional reasions, incidend they seek distinct offerings. As ecommerce and most notably Amazon continue to grow, content will become increasingly important in differentiating real estate destinations and generating returns on investment.

We are constantly looking for alternative ways to develop and enhance our real estate by using innovative designs and offerings.

#### At HHC every detail counts.

From identifying up and coming retail tenants to experimenting with new technologies in wall or floor coverings in the common areas of our office and retail assets, each decision is carefully analyzed to ensure that our products are best positioned for long term success and differentiation. Avail to one of our core assets is, the best way to experience our unique approach to development.





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I often say that I takes both great assets and great people to be successful. To accomplish the extraordinary, we need a team of talented individuals who share a common purpose and possess the passion associated with the HHC DNA. Over the past six years, we have assembled the HHC team and continue to increase its depth. In 2016, we announced two key senior hires that further our expertise and collicative experience.

In October, we announced the hiring of David R. O'Reilly as our Chief Financial Office. David previously served as Executive Vice President, Chief Investment Officer of Parkway Properties, inc., a Florida-based publicly traded real estate investment trust (NYSE: PXY) which focused on the ownership of office properties. During this career, David has been involved in a broad range of financial advisory and merger and acquisition activities, including lavengged buyouts, initial public offerings and single-asset and pooled CMBS transactions. He is well qualified to help us assess and execute on the many opportunities that lay ahead for HPC.

ahead for FIRC. When David was hired as our CFO, he purchased a six-year warrant to acquire common shares in the company for \$1 million. There is no better way to be aligned than to truly have "skin in the game." In December, we announced that Michael J. Slosser joined us to lead our hospitality division. Michael is based in The Woodlands, TX where the hospitality portfolio includes The Westin, an Embasy Suites by Hitton in Hughes Landing®, and the highly acclaimed Woodlands® Resort & Conference Center, Michael brings a long and successful track record in hospitality ranging from top business hotels to iconic reaorts. With his notable experience, Michael is a critical addition to our leadership team as we continue to strengthen our hospitality division. We look forward to leveraging his expertise across our hotel portfolio and integrating the highest laws of customer experience in every segment of our business.

I am particularly proud of two employee milestones that were achieved this year. In February and March at Ward Village, we celebrated the 49th and 50th aniversaries of Lynn Onaka and Joyce Yoshida working for the property. We thank them both for their triefees hard work, commitment, and incredible loyalty. That is something to celebrate!



### <u>HHC's</u> <u>Financial Flexibility</u>

HHCAnnual Review 2016

Historically, developers have often failed as a result of limited capital in changing market conditions. We work hard every day to mitigate liquidity risk and maintain a strong balance sheet.

We show that the owner that the second of the second secon

We believe that one way to mitigate our capital markets risk is to move with alacrity when opportunities arise and maintain access to multiple portions of the capital markets. By actively accessing the construction loan, mortgage loan and unserted debt markets, we maintain strong capital availability for our company.

Since our initial bond offering in 2013, we have made material improvements in our credit profile. Our total assets have grown 78% from \$3.6 billion to \$6.4 billion, and our operating asset segment has grown 136% from \$1.1 billion to \$2.6 billion in total assets. During this period of growth, we have maintained discipline in our financing strategy.

Our leverage statistics at the time of our \$800 million bond offering in March 2017 showed consolidated net debt to net book capitalization of 38%. Further, we have improved our unnecumbered as sets base such that 42% of our undepreciated real estate assets are unencumbered. Of our debt coststanding, 77% is associated with our income-producing operating asset agement. That debt represents only 56% of depreciated book value substantially ties on a market value basis. We also received an upgrade on the ratings of our new bond issue from S&P to B+.

While we have made significant progress improving the financial profile of our company, we still are not satisfied with our current ratings and believe that we have and will continue to make meaningfail improvements to our credit profile. We intend to work to communicate this progress with our debt investors and the nating agencies to receive better recognition for the company's strong or delt profile.

#### <u>Track Record of</u> <u>Value Creation</u>

After emerging as an independent public company six years ago, we have delivered substantial returns for our investors while diligently working to minimize risks. We have completed the development of over 3.9 million square feet of commercial operating properties alone 2011, investing agoncimizely 3.6 billion of total capital, which is projected to generate a 9.2% yield on cost, or \$144 million of NOI. Because of our low cost basis in the land relative to the market value, we only invested approximately \$35 killion of cash equity in these projects, generating a 2.1% return on equity assuming a 5.5% cost of debt. These investments and returns are based on the book value of our land and exclusive of condominium development as well as projects under construction such as the Seeport District.

While the value creation over the past six years has been significant, we have only begun to achieve our potential. We own one of the preeminent development pipelines with over 50 million square feet of vertical entitlements memaining across our portfolia, without the need to acquire another development site or external asset. This is a material competitive advantage over other real estate investors.

We also have a clear, short-term roadmap to unlocking shareholder value in our recent development projects. Through the stabilization of our recently completed projects, we can generate further cash net operating income growth of 47%, increasing our corrent annualized fourth quarter NO1 of \$156 million to \$323 million, which excludes any future developments, acquisitions, or NO1 generated from the Seaport District.

# 3.9M SQ FT

**COMPLETED COMMERCIAL DEVELOPMENT SINCE 2011** 





## **Conclusion**

Six years from our inception, we have made significant progress creating value for shareholders and building a platform to execute on large-scale, complex developments that will enable us to further monetize our vast development pipeline. As I look to the balance of 2017 and beyond, I remain confident in our company's position as we work to accelerate value creation and continue transforming our assets into a self-sustaining revenue generating portfolio. As Frank Sinatra sang most elegantly "[our] best is yet to come."

Warm regards, David R. Weinreb Chief Executive Officer



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\$232M 373%



N IN 2014

CONTRACTED SALES AT THE SUMMIT AS OF YEAR

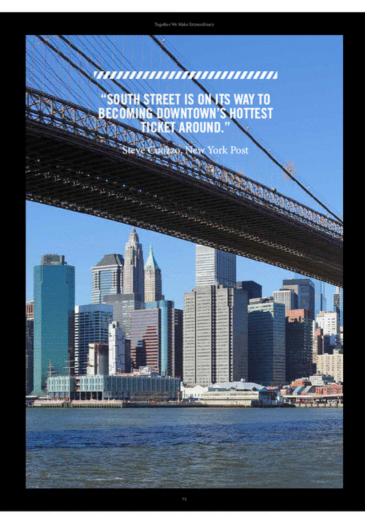
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Howard Hughes.





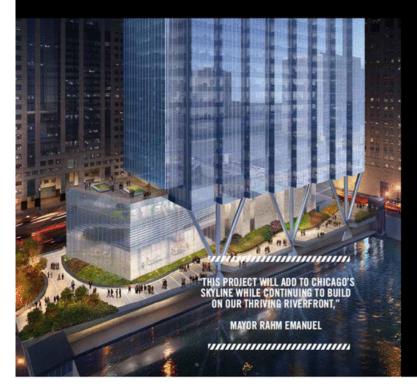


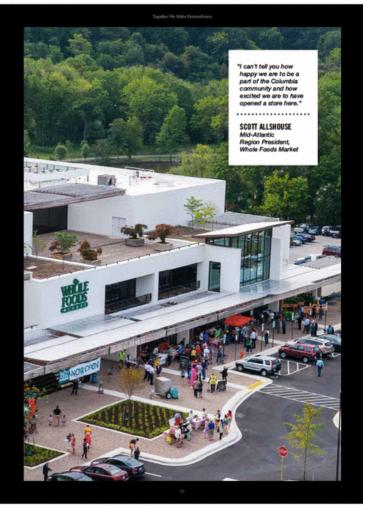




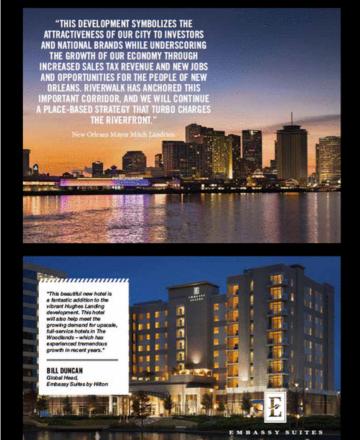
"IN MY ONGOING CONVERSATIONS WITH THE HOWARD Hughes corporation, it is evident their team Understands the positive impact this high-profile Project will have on residents, businesses and the overall aesthetic appeal in the central Business district,"

BRENDAN REILLY - 42ND WARD ALDERMAN

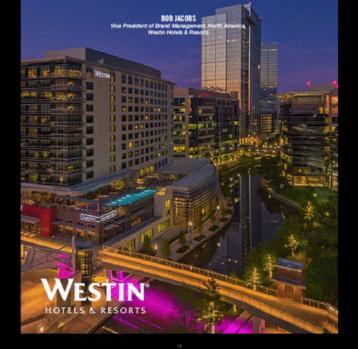


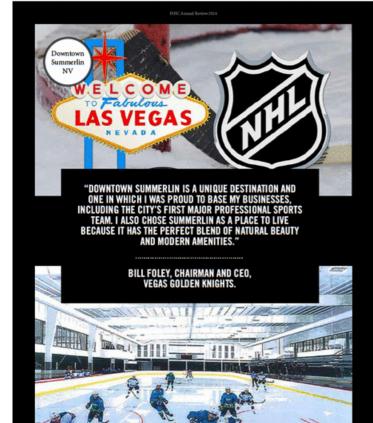


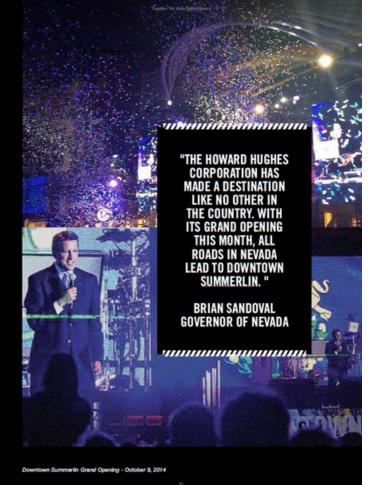


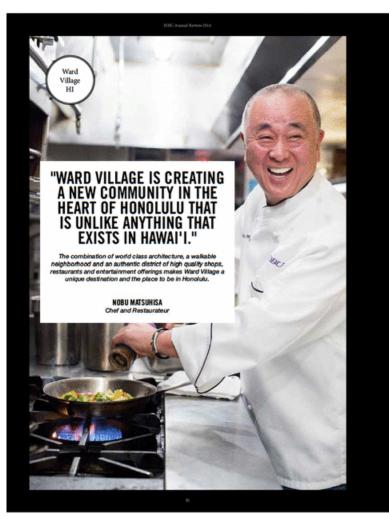


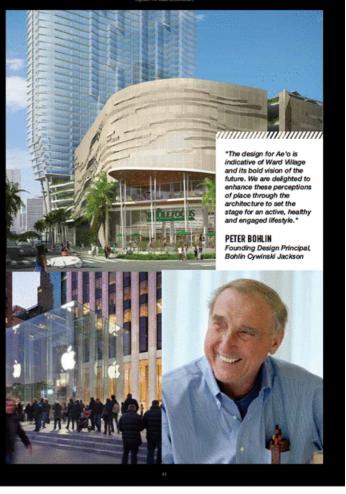
"WE ARE DELIGHTED TO INTRODUCE THE WESTIN AT THE WOODLANDS TO OUR GLOBAL GUESTS AND LOCAL RESIDENTS, ENSURING THAT THEY ALL LEAVE FEELING BETTER THAN WHEN THEY ARRIVED."











"WHAT IS OUTSTANDING IN MY MIND ABOUT THE HOWARD HUGHES CORPORATION IS JUST HOW MUCH TIME THEY REALLY TOOK TO GET TO KNOW US. I FEEL THAT THEY HAVE TRULY GONE OUT OF THEIR WAY TO ENSURE THAT ACCOMMODATIONS WERE NOT ONLY MADE BUT THAT TRUE RESPECT HAS BEEN GIVEN TO OUR PEOPLE AND OUR PLACE IN THIS LAND."

> HINA WONG-KALU HAWAIIAN COMMUNITY LEADER



# THEHUB

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"We believe in the power that art has to bring communities and cultures together. We are incredibly excited to have launched this year the very first Honolulu Biennial with our founding, title sponsor, the Howard Hughes Corporation. This festival is gamechanger for our hometown, featuring 33 dynamic contemporary artists spread across our city and in Ward Village."

ISABELLA ELLAHEH HUGHES & KATHERINE TUIDER, Directors and Co-Founders, Honolulu Biennial Foundation











## **BOARD OF DIRECTORS**

of Pershing Square Capital Manag

an is the Chairman of the board of The Ho rof the Board of Trustees at The Bocket

ADAM FLATTO FLAT 10 Table 5 the President and Chief Kree utive Officer of the George up based in New York CRy. He has been with The Georgetow ment, acquisition and ownership of over 20 million square for to is a trustee and board member of several civic and cultura and of the Robin Hood Hoosing Arkivery Hoost. He is also a tr tho graduated magna cum laude from Brown University and n dCo Chairm Mr. Flat

JEFF REY FURDER JEFF REY FURDER Jeffrey Purber is the Chief Executive Officer of AEW Ca real estate investment management services to investors securities on behalf of many of the work's leading institu ne Chief Executive Officer of AEW Capit

Atlen Model is the Co-Founder of Overseas Strategic Consulting, Ltd OSC is an international consulting film that provides public informs States Agency for International Development, The Work Bank, The A real estate development experience as a lawyer in the field investor. including the United SCOT SELLERS

T <u>SELERS</u> : Selfers served as Chief Executive Officer of Architome, one of th event in February 2013. Prior to that, he was Architome's Chief I of from being a mid-ained owner of apartments in necondary and rele apartments in the mation's premier cities. During the 50-year keydogment, acquisition and operation of over 4100hillion of apart Bellers served as the Chairman of the National Association of Real der his leade per from 1995

STEVEN SHEPSMAN Steven Shepsman is an Ex

51ETES SHE FAMA Seven Shepmannis an Executive Managing Director and Pounder of New World Realty Advisors, a real estate investment and advisory firm specializing in real estate restructurings, development and finance. Earlier in his career, Mr. Shepsman, a CPA, wasa Managing Patter of Kenneth Leventhal and Company and of Errat & Young's Real Estate Practice. BURTON M. TANKSKY Burton M. Tanks is a karary retail veteran who ser wed as Non-Executive Chairman of the Board of Directors of the Neiman Marcus Group. Inc. From 2001 to 2031. He was the Chair Executive Officer of Neiman Marcus Group from 2004 to 2030, Chair Executive Officer of Neiman Marcus Stores From 1994 to 2007 and Chair Executive Officer of Neiman Marcus are host blocal and martum.

MARY ANN TIGHE Mary Ann Tighe has been credited with transforming New York's abyline during million square for one constraint of the second second second second second 2002, a region of approximately 2,500 employees. In Januar 2000, Ma. Tighe was York, the first woman to hold this position in IRENAWY 114-year history and the tions, and her deals have anchored more than 14.4 en CEO of CBRE's New York Tri-State region since a named Chairman of the Real Estate Board of New fort hed-

DAVID R. WEINREB See corporate officer

Howard Hughes.

## CORPORATE OFFICERS

ID R. WEINREB, CHIEF EXECUTIVE OFFICER 14 IL Weinreb is the Chi of Executive Officer and a Me ion.tenacity and entrepresential spirit, Mr. Weitsteb ef the most oscillar-diar era ela tate in the country. Il represent Of The Year's Avand in Real Estate for the in a 2015hr was listed in the 2015 Communication of the tate of the tase of tas ase of n. In 2012, he

eal estate industry veteran for over 30 years, Mr. Weinreb spent 17 years as Chaim built into a multi-faceted investment firm prior to joining The Howard Hughes Cor an and CEO of TPMC Realty Corporation, wation. Located in Dallas, Texas, TPMC, w and provide the state of the st

merzanine linuxing and private capity investing. Mr. Visiones battered New Visio University and Pagea his real estate career in the late 1960 in New York City, He is a normber of the International Council of Shapeging Centers and the Uphun Land Institute, He also servers on the Advisory Cennell of the Lank Center for Real Estate at the University of Southers California. Its philanthropic interests are both local and national. BERNI THERLITZ, PRESIDENT MR. Hisrifiz converses the duly coperation and worke closely with the COD in driving strategy for the company. Previously, Mr. Herlitz was President and California and management experience to position himself for multiple roles within the company. David Of BELLY, CHIEF FINANCIAL OFFICER David Of BELLY, CHIEF FINANCIAL OFFICER David OF BELLY, CHIEF FINANCIAL OFFICER David OF Role Joinsof The Howard Highes Corporation, Mr. Officing versus at located vision of the responsible for managing the company's investment and financial strategy, working with the executive team to natice meaningful long derm value across the company. President The Howard Highes Corporation, Mr. Officing versus at Scatter Vice President Chief The strategy for the s



# SUPPLEMENTAL INFORMATION

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