### **UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

Washington, DC 20549

#### FORM 8-K

#### **CURRENT REPORT** Pursuant to Section 13 or 15(d) of the

**Securities Exchange Act of 1934** 

Date of Report (Date of earliest event reported): May 2, 2016

## THE HOWARD HUGHES CORPORATION (Exact name of registrant as specified in its charter)

**Delaware** (State or other jurisdiction of incorporation)

001-34856 (Commission File Number)

36-4673192 (I.R.S. Employer Identification No.)

One Galleria Tower 13355 Noel Road, 22<sup>nd</sup> Floor Dallas, Texas 75240

(Address of principal executive offices)

Registrant's telephone number, including area code: (214) 741-7744

k the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the rant under any of the following provisions:
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02 Results of Operations and Financial Condition

The information contained in this Current Report pursuant to this "Item 2.02 Results of Operations and Financial Condition" is being furnished. This information shall not be deemed to be filed for the purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to the liabilities of that section or shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, unless specifically identified therein as being incorporated by reference.

On May 2, 2016, The Howard Hughes Corporation (the "<u>Company</u>") issued a press release announcing the Company's financial results for the first quarter ended March 31, 2016. A copy of this press release is attached hereto as Exhibit 99.1.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

#### Exhibit No. Description

99.1 Press release dated May 2, 2016 announcing the Company's financial results for the first quarter ended March 31, 2016.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### THE HOWARD HUGHES CORPORATION

By:/s/ Peter F. Riley

Peter F. Riley Senior Vice President, Secretary and General Counsel

Date: May 2, 2016



## THE HOWARD HUGHES CORPORATION® REPORTS FIRST QUARTER 2016 RESULTS

#### First Quarter Earnings Highlights

- ·First quarter 2016 adjusted net income increased \$112.1 million to \$128.9 million, compared to \$16.8 million in the first quarter 2015. The increase is primarily due to an \$88.0 million after-tax gain on the sale of our 80 South Street Assemblage, income recognized from our Waiea and Anaha condominium projects under construction at Ward Village and income from our recently completed commercial properties as they continue to stabilize.
- ·NOI from our income-producing Operating Assets increased \$4.4 million, or 16.2%, to \$31.5 million for the first quarter 2016, compared to \$27.1 million for the first quarter 2015, primarily due to increased NOI from the ongoing stabilization of retail and office developments opened throughout 2015.
- ·MPC land sales increased 32.1%, or \$14.4 million, to \$59.2 million for the first quarter 2016 compared to \$44.8 million for the first quarter 2015. The increase is primarily due to a \$9.2 million increase at Summerlin driven by a \$40.0 million residential sale to a homebuilder and an increase of \$5.7 million at The Woodlands resulting from two commercial sales to medical-related entities during the first quarter 2016.

#### The Howard Hughes Corporation Property and Financing Highlights

- ·On March 16, 2016, completed the sale of the 80 South Street Assemblage for \$390.0 million, generating a pre-tax gain of \$140.5 million and net cash proceeds of \$378.3 million. The Assemblage was created from a series of acquisitions over the last two years, which together created a 42,694 square foot lot with 817,784 square feet of available development rights.
- ·In March 2016, opened The Westin at The Woodlands, a 302-room hotel located in The Woodlands Town Center.
- •During the first quarter 2016, continued construction on our Ward Village condominium towers in Honolulu. At Waiea, 158 of the 174 total units are under contract as of April 18, 2016, representing 90.8% of total units and 85.8% of the total residential square feet available for sale. At Anaha, 281 of the 317 total units are under contract, representing 88.6% of total units and 81.0% of the total residential square feet available for sale.
- •During the first quarter 2016, began construction on Ae'o, which is the third of the four mixed-use market rate residential towers planned for the first phase of the Ward Village development. Whole Foods Market has pre-leased a substantial portion of the retail space in this tower. As of April 18, 2016, 222 of Ae'o's 466 total units are under contract, representing 47.6% of total units and 40.4% of the total residential square feet available for sale.

On February 25, 2016, closed on a \$49.9 million non-recourse construction loan for One Merriweather, a 199,000 square foot Class A office building with 12,500 square feet of retail in Columbia, MD, expected to be completed in the fourth quarter 2016. The building is 49.0% pre-leased to MedStar Health, the largest healthcare provider in the region. The loan bears interest at LIBOR plus 2.15% and has an initial maturity date of February 25, 2020, with a one-year extension option.

**DALLAS, May 2, 2016** - <u>The Howard Hughes Corporation</u>® (NYSE: HHC) (the "Company") today announced its results for the first quarter 2016.

For the three months ended March 31, 2016, net income (loss) attributable to common stockholders was \$143.8 million, or \$2.69 per diluted common share, compared with \$(106.0) million, or \$(2.68) per diluted common share, for the three months ended March 31, 2015. First quarter 2016 net income attributable to common stockholders includes a non-cash \$29.8 million warrant gain and \$(14.9) million of non-cash after-tax depreciation and amortization expense. Excluding these non-cash items, adjusted net income attributable to common stockholders was \$128.9 million, or \$3.04 per diluted common share. For the first quarter 2015, adjusted net income attributable to common stockholders was \$16.8 million or \$0.43 per diluted common share, excluding a \$(108.8) million non-cash warrant loss, and \$(14.0) million in non-cash after-tax depreciation and amortization expense.

As we complete and place our developments into service, non-cash depreciation and amortization expense associated with these cash-flowing commercial real estate properties is becoming a more material and growing component of our net income. Adjusted net income is a non-GAAP measure that excludes depreciation and amortization expense and non-cash warrant liability gains and losses. The presentation of net income excluding depreciation and amortization is consistent with other companies in the real estate business who also typically report an earnings measure that excludes non-cash depreciation and amortization. For a reconciliation of adjusted net income to net income (loss) attributable to common stockholders, please refer to the Supplemental Information contained in this earnings release.

David R. Weinreb, Chief Executive Officer of The Howard Hughes Corporation, stated, "Our earnings for the first quarter of 2016 were significantly bolstered by the sale of the 80 South Street Assemblage and provide an example of the value that is being created by the talented executives at HHC. The proceeds from the 80 South Street Assemblage sale provide us with additional liquidity to take advantage of opportunities as they arise. Our results also reflect the progress we have made towards the completion of our first two residential condominium towers at Ward Village. Residential condominium units under contract at Waiea and Anaha, developments with a scale and product quality that is unmatched in Hawai'i, significantly contributed to our net income in the first quarter of 2016 as compared to the same period in 2015. We are also pleased to see this momentum continue into April, as approximately 90% of the homes of our latest residential building, Ke Kilohana, were contracted for sale in just five days."

Mr. Weinreb continued, "Furthermore, our results for the first quarter of 2016 demonstrate continued improvement at operating properties which are transitioning towards stabilization. In particular, Downtown Summerlin as well as several office and multi-family properties placed into service over the last year have made meaningful contributions to NOI growth this quarter as compared to the first quarter in 2015."

#### **Business Segment Operating Results**

For comparative purposes, MPC land sales and NOI for our income-producing assets are presented in our Supplemental Information to this earnings release. For a reconciliation of Operating Assets NOI to Operating

Assets real estate property earnings before taxes ("REP EBT"), Operating Assets REP EBT to GAAP-basis income (loss), segment-basis MPC land sales revenue to GAAP-basis land sales revenue, and Adjusted Net Income to Net Income, please refer to the Supplemental Information contained in this earnings release. Non-recourse debt means that the debt is non-recourse to The Howard Hughes Corporation, but is collateralized by a real estate asset and/or is recourse to the subsidiary entity owning such asset. All development cost estimates presented herein are exclusive of land costs.

#### **Operating Assets Highlights**

NOI from our combined retail, office, multi-family and hospitality properties increased \$4.4 million, or 16.2%, to \$31.5 million for the first quarter 2016, compared to NOI of \$27.1 million for the first quarter 2015. These properties are referred to as our "income-producing Operating Assets." These amounts include our share of NOI from our non-consolidated equity-method ventures and the annual distribution we received in the first quarter from our Summerlin Hospital cost-basis investment, which together were \$4.0 million and \$1.6 million for the three months ended March 31, 2016 and 2015, respectively. These amounts exclude NOI from properties that are substantially closed for redevelopment and/or were sold during the periods.

The increase in NOI in the first quarter ended March 31, 2016 compared to the first quarter ended March 31, 2015 is primarily driven by increased NOI of \$3.9 million relating to our Downtown Summerlin retail property as well as One Summerlin and Two Hughes Landing office properties placed in service in late 2014, which are moving toward stabilization. These increases are offset by decreases in NOI at Ward Village relating to a tenant in bankruptcy and expected NOI losses in the current stabilization period relating to newly-in-service 1725 & 1735 Hughes Landing properties while the tenant is in a free-rent period.

In the first quarter of 2016, we completed construction and placed in service The Westin at The Woodlands, which will be owned and managed by the Company.

#### Master Planned Communities Highlights

Land sales in our MPC segment, excluding deferred land sales and other revenue, increased \$14.4 million, or 32.1%, to \$59.2 million compared to \$44.8 million for the first quarter 2015.

Summerlin's land sales for the three months ended March 31, 2016 were higher compared to 2015 primarily due to a \$40.0 million bulk sale to a homebuilder for a large parcel. This sale represents the remaining half of a village that was partially purchased by the same homebuilder back in December 2006. In contrast to a typical superpad sale where we develop and construct the major utilities (water, sewer and storm drain) and roads to the borders of the undeveloped parcel and the homebuilder completes the on-site utilities, roads and finished lots, the homebuilder will be responsible for the horizontal infrastructure work. Summerlin is not obligated to incur any development costs within the boundaries of the parcel. Accordingly, the price per acre of \$342,000 is not comparable to the average price per acre of \$574,000 for the same period in 2015 given the nature of this bulk sale transaction. In addition, as part of the transaction we negotiated a favorable adjustment to the builder price participation on the land we sold to the homebuilder in 2006. Land development on The Summit, our joint venture with Discovery Land, continues to progress according to plan. As of March 31, 2016, the project has received buyer deposits totaling \$47.9 million, representing \$139.1 million in contracted land sales, and we expect the first lot closings to begin in the second quarter 2016.

Bridgeland's land sales for the three months ended March 31, 2016 were slightly lower compared to 2015 due to homebuilders' continued cautious management of land inventory levels given the Houston economic uncertainty. For the three months ended March 31, 2016, Bridgeland sold 11.1 residential acres compared to

11.8 acres for the same period in 2015. The average price per residential acre for single-family detached product decreased slightly by \$(8,000), or (2.1)% to \$380,000 for the three months ended March 31, 2016 compared to \$388,000 in 2015. The decrease is attributable to the mix of lot sizes that were sold in the respective periods. For the three months ended March 31, 2016, there were a larger percentage of smaller (lower priced) lots sold than the same period in 2015.

For the three months ended March 31, 2016, The Woodlands sold 4.1 residential acres compared to 10.6 acres for the same period in 2015, and the average price per residential acre for single-family detached product decreased \$(94,000), or (13.5)% to \$601,000 for the three months ended March 31, 2016 compared to \$695,000 for same period in 2015 primarily due to the mix of lots sold, furthered by economic uncertainty in the Houston market noted above.

#### Strategic Developments Highlights

The increase in condominium rights and unit sales for the first quarter 2016 as compared to the same period in 2015 is primarily due to one full quarter of revenue recognition at our Anaha condominium project for which we began revenue recognition in the second quarter 2015. Waiea and Anaha continue to advance towards completion resulting in additional revenue recognition under the percentage of completion method of accounting.

Waiea will have 174 total units, of which 90.8% have been contracted as of April 18, 2016. These contracted sales represent 85.8% of the total residential square feet available for sale. Total development costs are expected to be approximately \$403 million (excluding land value), and as of March 31, 2016, we have incurred \$248.0 million of development costs. We expect to complete the project by the end of 2016.

Anaha will have 317 total units, of which 88.6% have been contracted as of April 18, 2016. These contracted sales represent 81.0% of the total residential square feet available for sale. Total development costs are expected to be approximately \$401 million, and as of March 31, 2016, we have incurred \$137.1 million of development costs. We expect to complete the project in the summer of 2017.

Construction of Ae'o and the flagship Whole Foods Market, located on the same block, began in February 2016, with completion scheduled in 2018. Pre-sales are ongoing, and as of April 18, 2016, 47.6% of the 466 total units were under contract, representing 40.4% of the total residential square feet available for sale. This tower was designed with unit sizes averaging approximately 836 square feet, smaller than the average 1,687 square foot unit size for Waiea and Anaha. We have incurred \$22.4 million of development costs as of March 31, 2016.

In March 2016, we received approval from the Hawai'i Real Estate Commission to market the sale of our workforce residential tower, Ke Kilohana. The tower will consist of 424 residences, 375 of which will be offered to local residents of Hawai'i who meet certain maximum income and net worth requirements. Pre-sales began in the first quarter 2016 and approximately 90% of the units are under contract pending a 30-day rescission period. As of March 31, 2016, we have incurred \$8.8 million of pre-development costs on this project.

In the third quarter 2015, we began construction on the two Alden Bridge Self-Storage Facilities, a combined 1,441 units located in The Woodlands, which we expect to complete during the fourth quarter 2016 and first quarter 2017. The projects are financed by two non-recourse construction loans, one for \$6.7 million and another for \$6.4 million, both bearing interest at one-month LIBOR plus 2.60%, with initial maturity dates of October 2019 and January 2020, respectively, with two one-year extension options.

For a more complete description of the status of our developments, please refer to "Item 2 - Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on page 31 of our Form 10-Q for the three months ended March 31, 2016.

#### **About The Howard Hughes Corporation®**

The Howard Hughes Corporation owns, manages and develops commercial, residential and mixed-use real estate throughout the U.S. Our properties include master planned communities, operating properties, development opportunities and other unique assets spanning 16 states from New York to Hawai'i. The Howard Hughes Corporation is traded on the New York Stock Exchange under HHC with major offices in New York, Columbia, MD, Dallas, Houston, Las Vegas and Honolulu. For additional information about HHC, visit <a href="www.howardhughes.com">www.howardhughes.com</a>, or find us on <a href="Facebook">Facebook</a>, <a href="Twitter">Twitter</a>, <a href="Instagram">Instagram</a>, and <a href="LinkedIn">LinkedIn</a>.

#### **Safe Harbor Statement**

Statements made in this press release that are not historical facts, including statements accompanied by words such as "will," "believe," "expect," "enables," "realize", "plan," "intend," "assume," "transform" and other words of similar expression, are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on management's expectations, estimates, assumptions, and projections as of the date of this release and are not guarantees of future performance. Actual results may differ materially from those expressed or implied in these statements. Factors that could cause actual results to differ materially are set forth as risk factors in The Howard Hughes Corporation's filings with the Securities and Exchange Commission, including its Quarterly and Annual Reports. The Howard Hughes Corporation cautions you not to place undue reliance on the forward-looking statements contained in this release. The Howard Hughes Corporation does not undertake any obligation to publicly update or revise any forward-looking statements to reflect future events, information or circumstances that arise after the date of this release.

#### **Contacts**

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# THE HOWARD HUGHES CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS UNAUDITED

		Three Months Ended Ma		
(In thousands, except per share amounts) Revenues:	2016	_	2015	
	¢ 122.004	φ	24.057	
Condominium rights and unit sales	\$ 122,094 41,942	\$	34,857	
Master Planned Community land sales			48,081	
Minimum rents	41,309		35,194	
Builder price participation	4,647		5,698	
Tenant recoveries	10,528		9,667	
Hospitality revenues	12,909		12,003	
Other land revenues	3,033		3,293	
Other rental and property revenues	3,204	_	6,297	
Total revenues	239,666		155,090	
Expenses and other income:				
Condominium rights and unit cost of sales	74,815		22,409	
Master Planned Community cost of sales	15.688		23,896	
Master Planned Community cost of saics  Master Planned Community operations	9,594		9,983	
Other property operating costs	15,742		18,145	
Rental property real estate taxes	6,748		6,200	
Rental property maintenance costs	3,132		2,744	
Hospitality expenses	10,475		9,078	
Provision for doubtful accounts	3,041		809	
Demolition costs	472		117	
Development-related marketing costs	4,531		6,243	
General and administrative	20,324		18,963	
Other income, net	(359)		(1,464)	
Gain on sale of 80 South Street Assemblage	(140,479)		(1,404)	
Depreciation and amortization	22,972		21,510	
Total expenses, net of other income	46,696		138,633	
Total expenses, net of other income	40,090	_	130,033	
Operating income	192,970		16,457	
Interest income	269		136	
Interest expense	(15,993)		(13,246)	
Warrant liability gain (loss)	29,820		(108,810)	
Equity in earnings from Real Estate and Other Affiliates	1,932		1,788	
Income (loss) before taxes	208,998		(103,675)	
Provision for income taxes	65,233		2,284	
Net income (loss)	143,765		(105,959)	
Net income attributable to noncontrolling interests	_		_	
Net income (loss) attributable to common stockholders	\$ 143,765	\$	(105,959)	
Basic income (loss) per share:	\$ 3.64	\$	(2.68)	
Diluted income (loss) per share:	\$ 2.69	\$	(2.68)	
() per onare.	<del>* 2.03</del>	<del>*</del>	(=.50)	

# THE HOWARD HUGHES CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS UNAUDITED

(In thousands, except share amounts)	March 31, 2016	December 31, 2015
Assets:		
Investment in real estate:		
Master Planned Community assets	\$ 1,647,947	\$ 1,642,842
Land	325,412	322,462
Buildings and equipment	1,884,772	1,772,401
Less: accumulated depreciation	(252,095)	(232,969)
Developments	806,862	1,036,927
Net property and equipment	4,412,898	4,541,663
Investment in Real Estate and Other Affiliates	56,295	57,811
Net investment in real estate	4,469,193	4,599,474
Cash and cash equivalents	736,834	445,301
Accounts receivable, net	29,118	32,203
Municipal Utility District receivables, net	157,282	139,946
Notes receivable, net	25,076	1,664
Deferred expenses, net	63,532	61,804
Prepaid expenses and other assets, net	550,939	441,190
Total assets	\$ 6,031,974	\$ 5,721,582
Liabilities:		
Mortgages, notes and loans payable	\$ 2,543,638	\$ 2,443,962
Deferred tax liabilities	141,972	89,221
Warrant liabilities	277,940	307,760
Uncertain tax position liability	3,340	1,396
Accounts payable and accrued expenses	564,621	515,354
Total liabilities	3,531,511	3,357,693
Commitments and Contingencies		
Equity:		
Preferred stock: \$.01 par value; 50,000,000 shares authorized, none issued		
Common stock: \$.01 par value; 150,000,000 shares authorized, 39,832,176 shares issued and 39,823,786 outstanding as of March 31, 2016 and 39,714,838 shares issued and		
outstanding as of December 31, 2015	398	398
Additional paid-in capital	2,851,343	2,847,823
Accumulated deficit	(336,450)	(480,215)
Accumulated other comprehensive loss	(17,760)	(7,889)
Treasury stock, at cost, $8,390$ shares as of March 31, 2016 and 0 shares as of December 31, 2015	(840)	_
Total stockholders' equity	2,496,691	2,360,117
Noncontrolling interests	3,772	3,772
Total equity	2,500,463	2,363,889
Total liabilities and equity	\$ 6,031,974	\$ 5,721,582

#### **Supplemental Information**

#### March 31, 2016

As our three segments, Master Planned Communities, Operating Assets and Strategic Developments, are managed separately, we use different operating measures to assess operating results and allocate resources among these three segments. The one common operating measure used to assess operating results for our business segments is real estate property earnings before taxes ("REP EBT"). REP EBT, as it relates to our business, is defined as net income (loss) excluding general and administrative expenses, corporate interest income and corporate interest and depreciation expense, provision for income taxes, warrant liability gain (loss), other income, and gains on sales relating to operating properties. We present REP EBT because we use this measure, among others, internally to assess the core operating performance of our assets. However, REP EBT should not be considered as an alternative to GAAP net income (loss).

Reconciliation of REP EBT to GAAP income (loss) before taxes	Thr	Three Months Ended March 31,				
(In thousands)	2016			2015		
REP EBT	\$	213,853	\$	37,815		
General and administrative		(20,324)		(18,963)		
Corporate interest income/(expense), net		(13,076)		(13,212)		
Warrant liability gain (loss)		29,820		(108,810)		
Corporate other (expense) income, net		(246)		1,132		
Corporate depreciation and amortization		(1,029)		(1,637)		
Income (loss) before taxes	\$	208,998	\$	(103,675)		

Reconciliation of Adjusted Net Income to Net Income	Th	Three Months Ended March 31,				
(Loss) attributable to common stockholders	_	2016	2015			
(In thousands)		_				
Adjusted Net Income	\$	128,877	\$	16,833		
Depreciation and amortization, net of tax		(14,932)		(13,982)		
Warrant liability gain (loss)		29,820		(108,810)		
Net income (loss) attributable to common stockholders	\$	143,765	\$	(105,959)		

#### **MPC Land Sales Summary**

Number of Lots/Units

Acres Sold

**Land Sales** 

Price per acre

Price per lot

	_	Lanu	Juics	Acres	Julu	Number of	Lots, Cints	TITLE	per acre	TILE	JCI IUC
	_				Th	ree Months	Ended Ma	rch 31,			
(\$ In thousands)		2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
Bridgeland											
Residential											
Single family - detached	\$	4,213	\$ 4,57	11.1	11.8	64	41	\$ 380	\$ 388	\$ 66	\$ 112
Total	_	4,213	4,57	11.1	11.8	64	41	380	388	66	112
\$ Change		(365)		(0.7)		23		(8)		(46)	
% Change		(8.0%)		(5.9%)		56.1%		(2.1%)		(41.1%)	
Maryland Communities											
No land sales											
Summerlin											
Residential											
Superpad sites		40,000	16,77	116.8	29.2	552	78	342	574	72	215
Single family - detached		_	13,65		14.9	_	75	_	916	_	182
Custom lots		2,140	2,54	5 1.3	2.0	4	5	1,646	1,273	535	509
Total	-	42,140	32,96		46.1	556	158	357	715	76	209
\$ Change		9,171		72.0		398		(358)		(133)	
% Change		27.8%		156.2%		251.9%		(50.1%)		(63.6%)	
The Woodlands											
Residential											
Single family - detached		2,464	6,80	7 4.1	9.8	17	37	601	695	145	184
Single family - attached		_	40		0.8	_	9	_	510	_	45
Commercial											
Medical		10,405	=	4.3	_	_	_	2,420	_	_	_
Total	-	12,869	7,21		10.6	17	46	1,532	681	145	157
\$ Change		5,654		(2.2)	10.0	(29)		851		(12)	
% Change		78.4%		(20.8%)		(63.0%)		125.0%		(7.6%)	
Total acreage sales revenue		59,222	44,76	i <sup>2</sup> 137.6	68.5	637	245				
	_										
Deferred revenue											
Bridgeland		68	-	_							
Summerlin		(17,380)	39	3							
Total Deferred Revenue		(17,312)	39	3							
revenue *	District	32	2,92	6							
Total segment land sales rev GAAP basis	enue -	41,942	\$ 48,08	1							

 $<sup>\</sup>boldsymbol{*}$  Applicable exclusively to Summerlin.

#### **Operating Assets Net Operating Income**

The Company believes that NOI is a useful supplemental measure of the performance of our Operating Assets because it provides a performance measure that, when compared year-over-year, reflects the revenues and expenses directly associated with owning and operating real estate properties and the impact on operations from trends in occupancy rates, rental rates, and operating costs. We define NOI as revenues (rental income, tenant recoveries and other income) less expenses (real estate taxes, repairs and maintenance, marketing and other property expenses). NOI also excludes straight line rents and tenant incentives amortization, net interest expense, ground rent amortization, demolition costs, amortization, depreciation, development-related marketing costs and equity in earnings from Real Estate and Other Affiliates.

We use NOI to evaluate our operating performance on a property-by-property basis because NOI allows us to evaluate the impact that factors such as lease structure, lease rates and tenant base, which vary by property, have on our operating results, gross margins and investment returns.

Although we believe that NOI provides useful information to the investors about the performance of our Operating Assets due to the exclusions noted above, NOI should only be used as an alternative measure of the financial performance of such assets and not as an alternative to GAAP net income (loss).

### Operating Assets NOI and REP EBT

(In thousands)	Three Months	2016 - 2015 Change	
(In thousands) Retail	2016	2015	Change
Columbia Regional	\$ 304	\$ 261	\$ 43
Cottonwood Square	177	160	17
Creekside Village Green (a)	364	39	325
Downtown Summerlin (a) (b) (i)	4,214	1,744	2,470
Hughes Landing Retail (a) (b)	659	58	601
1701 Lake Robbins	88	169	(81)
Landmark Mall (c)	(151)	(76)	(75)
Outlet Collection at Riverwalk	1,112	1,153	(41)
Park West	498	640	(142)
Ward Village (d)	4,595	6,315	(1,720)
20/25 Waterway Avenue	453	420	33
Waterway Garage Retail	151	169	(18)
Total Retail	12,464	11,052	1,412
Office			
10-70 Columbia Corporate Center (e)	2,813	3,232	(419)
Columbia Office Properties (f)	(203)	14	(217)
One Hughes Landing	1,523	1,322	201
Two Hughes Landing	1,298	204	1,094
1725 Hughes Landing Boulevard (b) (i)	(598)	_	(598)
1725 Hughes Landing Boulevard (b) (i)	(624)	_	(624)
2201 Lake Woodlands Drive	(37)	(52)	15
9303 New Trails	426	493	(67)
110 N. Wacker	1,525	1,529	(4)
One Summerlin (a)	286		286
3831 Technology Forest Drive	387	391	(4)
3 Waterway Square	1,731	1,474	257
4 Waterway Square	1,674	1,460	214
1400 Woodloch Forest	461	328	133
Total Office	10,662	10,395	267
Multi-family	10,002	10,333	207
85 South Street	126	107	19
Millennium Waterway Apartments	914	1,052	(138)
	918	1,032	
One Lakes Edge (a) (b)			918
Total Multi-family	1,958	1,159	799
Hospitality	702		703
Hughes Landing Hotel (Embassy Suites) (a) (b)	702	_	702
The Westin at The Woodlands (b)	(456)		(456)
The Woodlands Resort & Conference Center (g)	2,188	2,925	(737)
Total Hospitality	2,434	2,925	(491)
Total Retail, Office, Multi-family, and Hospitality	27,518	25,531	1,987
The Woodlands Ground leases	295	216	79
The Woodlands Parking Garages	(163)	(176)	13
Other Properties (b)	951	891	60
Total Other	1,083	931	152
Operating Assets NOI - Consolidated and Owned	28,601	26,462	2,139
Redevelopments			
South Street Seaport (b)	(803)	(14)	(789)
Total Operating Asset Redevelopments	(803)	(14)	(789)
Dispositions			
The Club at Carlton Woods (h)		(846)	846
Total Operating Asset Dispositions		(846)	846
Total Operating Assets NOI - Consolidated	27,798	25,602	2,196
Straight-line lease and other non-cash amortization (i)	3,120	1,194	1,926
Demolition costs (j)	(472)	(117)	(355)
Development-related marketing costs	(1,100)	(2,266)	1,166
Development-related marketing costs  Depreciation and amortization	(21,201)	(18,762)	(2,439)
Write-off of lease intangibles and other	(1)	(15,762)	153
Other income, net	363	(154)	363
Equity in earnings from Real Estate and Other Affiliates	1,927	885	1,042
Interest, net	(9,144)	(6,485)	(2,659)
	\$ 1,290	\$ (103)	\$ 1,393
Total Operating Assets REP EBT (k)	φ 1,290	ψ (103)	ψ 1,395

#### **Operating Assets NOI and REP EBT**

	 Three Months Ended March 31,					
(In thousands)	 2016	2015	_	Change		
Operating Assets NOI - Equity and Cost Method Investments						
33 Peck Slip (b)	\$ 68	\$	\$	68		
Millennium Woodlands Phase II (a)	774	(104)		878		
Stewart Title Company	208	391		(183)		
Clark County Las Vegas Stadium, LLC	(319)	(234)		(85)		
The Metropolitan Downtown Columbia (a) (b)	1,313	(508)		1,821		
Woodlands Sarofim # 1	 425	391		34		
Total NOI - equity investees	 2,469	(64)		2,533		
Adjustments to NOI (l)	 (3,683)	(680)		(3,003)		
Equity Method Investments REP EBT	(1,214)	(744)		(470)		
Less: Joint Venture Partner's Share of REP EBT	 525	(118)		643		
Equity in earnings from Real Estate and Other Affiliates	 (689)	(862)		173		
Distributions from Summerlin Hospital Investment (m)	 2,616	1,747		869		
Segment equity in earnings from Real Estate and Other Affiliates	\$ 1,927	\$ 885	\$	1,042		
Company's Share of Equity Method Investments NOI						
33 Peck Slip	\$ 24	\$	\$	24		
Millennium Woodlands Phase II	630	(85)		715		
Stewart Title Company	104	196		(92)		
Clark County Las Vegas Stadium, LLC	(160)	(117)		(43)		
The Metropolitan Downtown Columbia (a)	657	(254)		911		
Woodlands Sarofim # 1	 85	78		7		
Total NOI - equity investees	\$ 1,340	\$ (182)	\$	1,522		

	Economic	Three Months Ended March 31, 2016			
(In thousands)	<u>Ownership</u>	Т	otal Debt	Total Cash	
33 Peck Slip	35.00 %	\$	25,000 (n) \$	38	
Millennium Woodlands Phase II	81.43 %		37,700	1,788	
Stewart Title Company	50.00 %		_	185	
Clark County Las Vegas Stadium, LLC	50.00 %		_	766	
The Metropolitan Downtown Columbia	50.00 %		63,122	2,700	
Woodlands Sarofim #1	20.00 %		5,838	832	

<sup>(</sup>a) NOI increase for the quarter ended March 31, 2016 as compared to 2015 relates to continued increase in occupancy and/or stabilization of the property. (b) Please refer to discussion in the condensed consolidated financial statements in our Form 10-Q for the quarterly period ended March 31, 2016 regarding

<sup>(</sup>c) The NOI losses in 2016 and 2015 are due to a decline in occupancy as the property loses tenants in anticipation of its redevelopment.
(d) NOI decrease is primarily caused by an increase in provision for doubtful accounts due to collectability risk with a tenant which is reorganizing under the

<sup>(</sup>e) NOI decrease is due to decreased occupancy in 2016 related to a lease expiration and related vacancy of a tenant in May 2015.

(f) NOI decrease is due primarily to decreased occupancy related to water damage forcing a tenant to relocate to another building in the area and a large

tenant who vacated their space.

(g) The NOI decrease for the resort is due primarily to the slower group business as a direct result of the decline in the economic conditions in the Houston area related to the oil and gas industry.

<sup>(</sup>h) The Club at Carlton Woods was sold in September 2015.(i) The increase is primarily due to new leases at Downtown Summerlin and 1725 & 1735 Hughes Landing Boulevard which were placed in service in the fourth quarter of 2015.

 <sup>(</sup>j) The increase is due to interior demolition of the Fulton Market Building at Seaport.
 (k) For a detailed breakdown of our Operating Asset segment REP EBT, please refer to Note 16 - Segments in the condensed consolidated financial statements in our Form 10-Q for the quarterly period ended March 31, 2016 regarding this item.

<sup>(1)</sup> Adjustments to NOI include straight-line rent and market lease amortization, demolition costs, depreciation and amortization and non-real estate taxes.

(m) Distributions from the Summerlin Hospital are typically made one time per year in the first quarter.

(n) Debt represents a note payable to us as of March 31, 2016, as discussed in Note 8 to the condensed consolidated financial statements in our Form 10-Q for the quarterly period ended March 31, 2016 regarding this item.

#### **Commercial Properties NOI**

(\$ in millions)	Square Feet/Number of Units	% Leased (a)		onths Ended th 31, 2016		cted Annual ilized NOI (b)		Balance as of arch 31, 2016 (c
Commercial Properties - Stabilized								
Retail								
Cottonwood Square	77,079	95.7 %	\$	0.2	\$	0.7	\$	_
1701 Lake Robbins	12,376	100.0		0.1		0.4		4.6
Landmark Mall (d)	440,325	31.2		(0.3)		(0.3)		_
Park West (d)	249,177	80.0		0.5		1.8		_
Ward Village	1,273,645	91.6		4.6		25.6		238.7
20/25 Waterway Avenue	50,062	100.0		0.5		1.6		14.1
Waterway Garage Retail	21,513	85.4		0.2		0.8		<u> </u>
Total Retail - Stabilized	2,124,177	78.1 %	\$	5.8	\$	30.6	\$	257.4
Office								
10-70 Columbia Corporate Center	897,360	89.0 %	\$	2.8	\$	12.4	\$	100.0
Columbia Office Properties (d)	220,471	32.0		(0.2)		0.5		_
One Hughes Landing	197,719	100.0		1.5		5.3		52.0
9303 New Trails	97,553	82.8		0.4		1.8		12.6
110 N. Wacker	226,000	100.0		1.5		6.1		25.5
3831 Technology Forest Drive	95,078	100.0		0.4		1.9		22.7
3 Waterway Square	232,021	100.0		1.7		6.3		52.0
4 Waterway Square	218,551	100.0		1.7		5.5		37.0
1400 Woodloch Forest	95,667	96.0		0.5		1.2		
Total Office - Stabilized	2,280,420	88.2 %	\$	10.3	\$	41.0	\$	301.8
Multi-family								
85 South Street	21	100.0	\$	0.1	\$	0.6	\$	_
Millennium Waterway Apartments	393	83.0		0.9		4.5		55.6
Total Multi-family - Stabilized	414	83.9 %	\$	1.0	\$	5.1	\$	55.6
YY and the Plan								
Hospitality 33 Peck Slip (d)	43,889	N/A	\$	_	\$	N/A	\$	8.8
Total Hospitality - Stabilized	43,889	_ %			\$		\$	8.8
Other								
Other Assets (e)	N/A	N/A	\$	1.1	\$	4.5	\$	1.2
Total Other - Stabilized	_	- %	\$	1.1	\$	4.5	\$	1.2
Total Commercial Properties - Stabilized			\$	18.2	\$	81.2	\$	624.7
Commercial Properties - Recently Developed And	<u>d</u>							
Not Yet Stabilized								
Retail								
Columbia Regional	88,556	77.4 %	\$	0.3	\$	2.2	\$	22.2
Creekside Village Green	74,669	84.5		0.4		1.9		
Downtown Summerlin	795,124	92.6		4.2		32.0		292.0
Hughes Landing Retail	126,131	90.8		0.7		3.5		32.4
Outlet Collection at Riverwalk	249,828	98.6		1.1		7.5		56.1
Total Retail - Not Stabilized	1,334,308	92.1 %	\$	6.7	\$	47.1	\$	402.7
Office								
Two Hughes Landing	197,714	95.2	\$	1.3	\$	5.1	\$	48.0
One Summerlin	206,279	62.1		0.3		— (f)		_
1725 and 1735 Hughes Landing Boulevard	651,089 (g)	73.9		(1.2)		14.0		101.4
Total Office - Not Stabilized	1,055,082	75.6 %	\$	0.4	\$	19.1	\$	149.4
Multi-family			Φ.				<b>.</b>	
One Lakes Edge The Metropolitan Downtown Columbia	390	60.3	\$	0.9	\$	7.5	\$	69.0
The Metropolitan Downtown Columbia Millennium Woodlands Phase II	380	97.1		0.7		3.5		31.6
Total Multi-family - Not Stabilized	314 1,084	87.6 81.1 %	\$	2.2	\$	3.8 14.8	\$	30.7 131.3
,	2,000	3111 /0	·		·		·	_51.5
Hospitality								
Hughes Landing Hotel (Embassy Suites)  The Westin at the Woodlands	205	55.1	\$	0.7	\$	4.5	\$	23.8
The Westin at the Woodlands The Woodlands Resort & Conference Center	302	17.2		(0.5)		10.5		49.7
	406	49.6		2.2	_	16.5		85.0
Total Hospitality - Not Stabilized	012	AN 1 0/.	\$	7.1	8	31.5	S	
Total Hospitality - Not Stabilized  Total Commercial Properties - Not Stabilized	913	40.1 %	\$	2.4	\$	31.5	\$	158.5

(\$ in millions)	Square Feet/Number of Units	% <b>Leased</b> (a)		onths Ended h 31, 2016		ected Annual bilized NOI (b)		ot Balance as of larch 31, 2016 (c)
Under Construction or Renovation								
Retail								
South Street Seaport	362,000	N/A	\$	(0.8)	\$	N/A (h)	\$	_
Lakeland Village Center	83,600	34.3		<u>-</u>		1.7	_	6.7
Total Retail - Under Construction	445,600	34.3 %	\$	(8.0)	\$	1.7	\$	6.7
Office								
One Merriweather	199,000	49.0	\$	N/A	\$	5.1	\$	_
Three Hughes Landing	321,000	3.0		N/A		7.6		28.7
Total Office - Under Construction	520,000	52.0 %	\$	_	\$	12.7	\$	28.7
Multi-family								
Constellation	124	N/A	\$	N/A	\$	1.1	\$	3.0
m.flats	437	N/A		N/A		4.3		<u> </u>
Total Multi-family - Under Construction	561	0.0 %	\$	_	\$	5.4	\$	3.0
Self Storage HHC 242 Self Storage Facility								
HHC 2978 Self Storage Facility	657	_	\$	_	\$	0.8	\$	_
	784	0.0 %	•		-	0.8	•	<u> </u>
Total Self Storage - Under Construction	1,441	0.0 %	•	_	\$	1.6	\$	_
Total Commercial Properties - Under Construction			\$	(0.8)	\$	21.4	\$	38.4
Total Commercial Properties Charles Compilated on				(/				
Total Commercial Properties								
Retail								
Stabilized	2,124,177	78.1 %	\$	5.8	\$	30.6	\$	257.4
Not Stabilized	1,334,308	92.1		6.7		47.1		402.7
Under Construction	445,600	34.3		(0.8)		1.7		6.7
Total Retail	3,904,085	77.9 %	\$	11.7	\$	79.4	\$	666.8
Office	2 200 420	20.2.0/		10.0		44.0		204.0
Stabilized Not Stabilized	2,280,420	88.2 %	\$	10.3	\$	41.0	\$	301.8 149.4
Not Stabilized Under Construction	1,055,082 520,000	75.6 52.0		0.4		19.1 12.7		28.7
Total Office	3,855,502	79.9 %	s	10.7	\$	72.8	\$	479.9
Julia Ginee	3,033,302	75.5 70	Ψ	1017	•	7210	Ψ	1700
Multi-family								
Stabilized	414	83.9 %	\$	1.0	\$	5.1	\$	55.6
Not Stabilized	1,084	81.1		2.2		14.8		131.3
Under Construction	561					5.4		3.0
Total Multi-family	2,059	59.6 %	\$	3.2	\$	25.3	\$	189.9
Hospitality								
Stabilized	43,889	— %	\$	_	\$	_	\$	8.8
Not Stabilized	913	40.1		2.4		31.5		158.5
Under Construction	N/A	N/A		N/A	_		_	
Total Hospitality	44,802	0.8 %	\$	2.4	\$	31.5	\$	167.3
Self Storage and Other								
Stabilized	N/A	N/A	\$	1.1	\$	4.5	\$	1.2
Under Construction	1,441	N/A		N/A		1.6		_
Total Self Storage and Other	1,441	N/A %	\$	1.1	\$	6.1	\$	1.2
Total Commercial Properties			\$	29.1	\$	215.1	\$	1,505.1

(a) Percentage leased is as of March 31, 2016 unless a more recent leasing statistic is disclosed in the March 31, 2016 Form 10-Q filing or in this release. Statistic indicates percentage pre-leased for projects under development.
(b) For stabilized properties, Projected Annual Stabilized NOI generally represents the last twelve months of actual NOI generated by the property. For properties not

stabilized or under construction, Projected Annual Stabilized NOI is shown based upon the most recent estimates disclosed in our periodic filings and/or earnings releases. We do not necessarily update these projections on a regular basis and such projections may vary based upon many factors, more fully described under "Forward Looking Statements" and "Risk Factors" in our filings with the Securities and Exchange Commission. There can be no assurance as to when or if these

properties will achieve Projected Annual Stabilized NOI.

(c) Represents the outstanding balance of the mortgage debt directly attributable to the asset. The total debt balance excludes corporate and other debt not directly attributable to, or secured by, the properties. For investments in real estate and other affiliates, the debt amount represents our share based on our percentage ownership.

<sup>(</sup>d) Property is a redevelopment opportunity but is being operated to maximize cash flow "as is" until such time as we begin active redevelopment.

(e) Amount includes Other Operating Assets and our share of our Equity Method Investments NOI. The 33 Peck Slip, The Metropolitan Downtown Columbia Project,

and Millennium Woodlands Phase II investments are disclosed separately within this schedule.

(f) One Summerlin projected annual stabilized NOI is included as part of Downtown Summerlin projected annual stabilized NOI.

<sup>(</sup>g) ExxonMobil has pre-leased the entire West Building and 160,000 square feet of the East Building. We are seeking tenants for the remaining 171,802 square feet of the East Building.

Amount not disclosed.

<sup>(</sup>h)